Growing a business is hard. Marketers need to create more content across more channels, all while making it feel personal every single time. Sales reps need to deliver more pipeline and create more deals while working more efficiently. Success teams not only have to respond to customer questions and issues, they have to be proactive to drive success and retention. All the while, AI is completely changing how customers interact with businesses and how businesses interact with their customers. Any one of these things would require

a shift in strategy, all of them together? That requires a reinvention. And with HubSpot, you're ready. Welcome to Spotlight. At HubSpot, we launch new products every single month across the entire platform, so you have what you need to meet the moment. That's why we created Spotlight, an experience designed to help you get the most out of our product updates. In our first Spotlight, we're launching an all new Service Hub. For the first time ever, we're bringing together everything you need to scale, support, and drive customer value

all-in-one place. With the help of AI, companies of all sizes can have an exceptional support and service experience. We'll also take a deep dive into our latest solution for marketers, Content Hub, that leverages huge advances in technology to easily create high quality content for discovery and engagement. With Commerce Hub, we're making B2B commerce easier than ever so your customers can purchase whenever and however they like. Finally, we'll take a deep dive into HubSpot AI, our AI solution that powers our Hubs and our Smart CRM to supercharge your go to market teams.

This is just the beginning.

In our Spring 2024 Spotlight,

we're sharing

over 100 updates

from across

our customer platform,

all built

for your reinvention.

At HubSpot,

it's our job

to see around corners

and let you know

what's coming.

We can't wait

to watch you grow.