

SAREGAMA RECORDS ALL-TIME-HIGH REVENUE AND PAT WITH INCREASING MARKET PRESENCE

The Company's Operating revenue rose 31% YoY at Rs.5806 Mn in FY22. PAT stood at Rs.1526 Mn; up 35% YoY

Mumbai, May 02, 2022: Saregama, a RPSG Group company, announced its financial results for the Quarter and Year Ended March 31, 2022.

Total Income stood at Rs 6155 Mn, up 30% YOY. FY22 PBT at Rs.2044 Mn; up 35% YoY from Rs.1519 Mn in FY21. PAT Margin maintained at 26%.

Company's Operating Income before Content Charge, Interest and Depreciation (OIBCID) rose 54% to Rs.2229 Mn in FY22 from Rs.1451 Mn in FY21.

Company's Q4 FY22 Revenue from Operations at Rs.1802 Mn registered a 46% growth compared to same quarter last year. Q4 FY22 PBT stood at Rs.643 Mn as against Rs.503 Mn in the corresponding quarter last year (i.e. 28% YoY)

During this quarter, Company has acquired over **1500+ music IP** belonging to 280 Telugu films from Mango Music. Company launched music of two big films: Sanjay Leela Bhansali's Gangubai Kathiawadi and Mahesh Babu's Sarkaru Vaari Paata. Both albums are super hits. Company released 135 films and non-films songs across Hindi, Bhojpuri, Gujarati, Punjabi, Tamil, Telugu, Malayalam, Marathi and Bengali languages.

In FY22, Company registered **17% growth** in Carvaan sales; **4.01 Lakhs units** sold in FY22 as against 3.44 Lakhs units in FY21.

In FY22 Films, Web Series and TV serials vertical crossed **Rs.1000 Mn** Revenue for the very first time. Company managed to deliver its first digital web series to a leading digital platform. Company also delivered two Marathi films.

Avarna Jain, Vice Chairman Saregama India, said "India's sustained economic growth and the universal acceleration of digital adoption by users across geographies are the key drivers of change in content consumption habits. This trend is expected to continue for a long time, and Saregama has aligned its content strategy to ride on this digital wave. The strategy includes monetisation of existing content as well as acquiring content through increased investments"

Vikram Mehra, MD Saregama India, said "Saregama is well poised to capture leadership position across Content IP industry. FY22 was a good year for the company, and we expect to continue this trend"

About Saregama India Limited:

Saregama India Limited, formerly known as The Gramophone Company of India Ltd is a RPSG group company owning the largest music archives in India and one of the biggest in the world. The ownership of nearly 50 per cent of all the music ever recorded in India also makes Saregama the most authoritative repository of the country's musical heritage. Saregama has also expanded into other branches of entertainment - publishing, film production and digital content.

About RPSG Group:

RP-Sanjiv Goenka Group is one of India's fastest growing conglomerates with a significant global presence. The Group's businesses include power and energy, carbon black manufacturing, retail, IT-enables services, FMCG, media and entertainment and agriculture.

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