

Registration number: 00094531

# Guardian Media Group plc

Annual Report and Consolidated Financial Statements

for the year ended 2 April 2017



# Guardian Media Group plc

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# Guardian Media Group plc

## Company Information

<b>Chairman</b>	Neil Berkett
<b>Chief executive</b>	David Pemsel
<b>Directors</b>	Neil Berkett David Pemsel Katharine Viner Richard Kerr Jennifer Duvalier Judy Gibbons Nigel Morris John Paton Baroness Gail Rebuck Coram Williams
<b>Company secretary</b>	Richard Kerr
<b>Registered office</b>	PO Box 68164 Kings Place 90 York Way London N1P 2AP
<b>Solicitors</b>	Freshfields Bruckhaus Deringer LLP 65 Fleet Street London EC4Y 1HS
<b>Bankers</b>	The Royal Bank of Scotland plc Corporate and Institutional Banking 135 Bishopsgate London EC2M 3UR
<b>Independent auditors</b>	PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors 1 Embankment Place London WC2N 6RH

# Guardian Media Group plc

## Strategic Report

The directors present their strategic report, the report of the directors and the audited financial statements for the Group, comprising the Guardian Media Group plc (the "Company") and its subsidiaries, joint ventures and associate investments ("the Group"), for the year ended 2 April 2017.

### Activities and business review

Guardian Media Group plc (GMG) is the parent company of Guardian News & Media Limited (GNM), publisher of theguardian.com, one of the world's leading news websites, and the Guardian and Observer newspapers.

The Group has a portfolio of investments which provide financial security for the Guardian and exist to fund and support its journalism. The investment assets are made up of an endowment fund and other interests.

GMG's sole shareholder is The Scott Trust Limited, whose core purpose is to secure the financial and editorial independence of the Guardian in perpetuity.

Further information on the activities of the Group can be found on the Guardian Media Group website: [www.gmgplc.co.uk](http://www.gmgplc.co.uk).

### Strategy and future outlook

The Group's strategy will continue to focus on a growing and far deeper set of relationships with our audience that will result in a reimagining of our journalism, a sustainable business model and a newly-focused digital organisation that reflects our independence and our mission. This will include enhancing the Guardian's membership offering, international growth in the US and Australia and better data management.

Against the backdrop of a volatile market, the Group is taking action to boost revenues and reduce its cost-base in order to safeguard Guardian journalism in perpetuity. During the first year of this three year process, the group has acquired 230,000 new paying members, has reduced headcount to 1,563 (2016: 1,860) and has restructured less profitable parts of the company in order to reduce our losses substantially and support future growth. The strategy aims for GNM to break even at operating level after three years.

Over the last few years the Group's strategy has been to focus on the core GNM business, which continues to produce award winning journalism, in the UK and around the world. As a result, the Group disposed of its shareholdings in other non-core assets in the GMG portfolio and invested the proceeds in the endowment fund, which is invested for the long-term to secure the future of the Guardian.

Consistent with that policy, Ascential plc (formerly Top Right Group), in which the Group had a substantial shareholding, listed on the main market of the London Stock Exchange as a publicly-traded business on 9 February 2016 and was fully disposed of in the current year in three tranches on 5 September 2016, 5 December 2016 and 7 March 2017.

# Guardian Media Group plc

## Strategic Report

### Principal risks and uncertainties

The Group operates in a challenging sector which is experiencing both structural and cyclical changes. There is an accelerating rate of migration from print to online, and from desktop browser to mobile consumption of news, with resultant revenue implications for both print and digital business models. To mitigate this risk the Group continues to invest in a transformation programme to develop its portfolio of digital products, its international reach and to grow additional revenues from readers (through membership, contributions and subscriptions).

Given the size of the endowment fund and its importance to the sustainability of GMG, the risk of recession or poor return on investment has a material impact on liquidity and future funding for the Group. To mitigate this, the Group has invested in diversified medium and long term focussed investments managed by a number of specialist fund managers and monitored and overseen by an Investment Committee.

The Group is at risk of suffering significant business interruption as a result of a security vulnerability, cyber attack or breach of privacy. Mitigations to these risks include experienced information security and data protection teams, robust policies and procedures and mature incident management plans.

The Group depends on a strong brand. Any failure to maintain, protect and strengthen the brand would reduce the Group's ability to retain or grow its business. To mitigate this risk the Group adheres to comprehensive editorial and commercial legal policies and procedures and has a strong communications team operating throughout the business.

### Operating and financial performance

The results for the Group are set out in the consolidated income statement on page 10.

The current financial year is a 52 week period (2016: 53 weeks).

Key indicators of financial performance are:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Revenue	214.5	209.5
Digital revenue	94.1	81.9
EBITDA before exceptional items	(44.7)	(68.7)
Loss before tax before exceptional items	(25.1)	(68.7)
Loss before tax including exceptional items	(0.2)	(173.0)
Cash and endowment fund	<u>1,032.8</u>	<u>765.0</u>

Group revenue increased 2.4% to £214.5 million (2016: £209.5 million) as declines in UK advertising revenues were offset by growth from increased reader revenues (across membership, contributions and subscriptions), higher newsstand circulation revenues following cover price increases and international growth.

Group digital revenue for the year increased by 14.9% to £94.1 million (2016: £81.9 million) due to growth in membership subscription revenues and one off contributions, philanthropic and grant funded income and advertising revenues predominantly from mobile and apps.

Earnings before interest, taxation, depreciation and amortisation (EBITDA) loss before exceptional items was £(44.7) million 35% lower than prior year (2016: £(68.7) million).

Group loss before taxation for the year was £(0.2) million (2016: £(173.0) million). This includes exceptional restructuring costs and other one-off GNM costs totalling £(9.6) million (2016: £(20.6) million), gains primarily on fair value of Ascential plc £30.6 million (2016: net loss of £83.7 million) and an interest gain on early termination of finance leases of £3.9 million (2016: £nil).

On the IPO of Ascential plc on 9 February 2016, the Group's shareholding decreased from 33.1% to 22.4% and is now 0% following disposals during the year.

# Guardian Media Group plc

## Strategic Report

### Taxation

Guardian Media Group has business operations in the UK, US and Australia. The Group's assets are held entirely by companies in these countries and are fully subject to prevailing tax laws and regulations.

The £19.1 million tax credit for the year (2016: £7.3 million charge) includes an £18.7 million credit (2016: £2.4 million charge) before exceptional items and a £0.4 million credit (2016: £4.9 million charge) on exceptional items.

The net deferred tax asset in the balance sheet is £nil (2016: £nil). The net position consists of assets of £1.8 million (2016: £0.3 million) relating to other timing differences, £nil (2016: liability of £0.3 million) relating to accelerated capital allowances and £17.3 million (2016: £8.7 million) relating to tax losses available to be used in the future, less a deferred tax liability of £19.1 million (2016: £8.7 million) relating to future taxable gains and profits on held for sale financial assets.

### Cash flow

Cash used in operations was an outflow of £67.3 million (2016: £72.3 million). Net cash flows from investing activities was £253.4 million (2016: £94.8 million) primarily due to the disposal of Ascential plc. Other inflows and outflows are detailed in the consolidated statement of cash flows.

### Cash and endowment fund

GMG has an endowment fund consisting of diversified medium and long term focussed investments managed by a number of specialist fund managers. The investments include global and emerging markets equity, fixed income, hedge funds and private equity and venture capital funds. Whilst the investments are a mixture of UK and non-UK assets, they are all held by Guardian Media Group plc, a UK tax resident company which is fully subject to UK tax laws and regulations on the income and realised gains arising from all the investments held.

The combined value of the cash and endowment fund increased from £765.0 million to £1,032.8 million due to growth in the fair value of the underlying investments and foreign exchange movements, plus the sale of remaining shares in Ascential plc.

The total of the Group's results attributable to the endowment fund, being all endowment fund items in the income statement and statement of comprehensive income, was a £129.9 million gain (2016: £(23.8) million loss).

### Other balance sheet items

The Group had net assets of £995.0 million at 2 April 2017 (2016: £898.3 million).

All finance leasing facilities have now been settled (2016: obligations of £33.7 million in place).

Provisions of £15.6 million at 2 April 2017 (2016: £26.5 million) include £5.4 million relating to restructuring costs (2016: £17.7 million).

On behalf of the Board

**Richard Kerr**  
Director

5 July 2017

**Guardian Media Group plc**  
Registered in England and Wales No.00094531

# **Guardian Media Group plc**

## **Directors' Report**

The directors present their report and the audited consolidated financial statements for the year ended 2 April 2017.

### **Employee involvement**

The group systematically provides employees with information on matters of concern to them, consulting them or their representatives regularly, so that their views can be taken into account when making decisions that are likely to affect their interests. Employee involvement in the group is encouraged, as achieving a common awareness on the part of all employees of the financial and economic factors affecting the group plays a major role in maintaining it. The group encourages the involvement of employees by means of regular communication programmes to the group as a whole delivered by senior management, frequent internal e-mail and intranet updates and quarterly all staff financial results briefings.

The group is committed to employment policies, which follow best practice, based on equal opportunities for all employees, irrespective of sex, race, colour, disability or marital status. The group gives full and fair consideration to applications for employment from disabled persons, having regard to their particular aptitudes and abilities. Appropriate arrangements are made for the continued employment and training, career development and promotion of disabled persons employed by the group. If members of staff become disabled the group continues employment, either in the same or an alternative position, with appropriate retraining being given if necessary.

### **Ownership**

Guardian Media Group plc is a public limited company incorporated in England and Wales and all the ordinary shares are owned by The Scott Trust Limited. The Company is domiciled in the United Kingdom and its registered address is PO Box 68164, Kings Place, 90 York Way, London N1P 2AP.

### **Directors' of the group**

The directors, who held office during the period and up to the date of signing, unless otherwise stated, were as follows:

Neil Berkett - Chairman

David Pemsel - Chief executive

Katharine Viner

Richard Kerr (appointed 18 May 2016)

Jennifer Duvalier

Judy Gibbons

Nigel Morris

John Paton

Baroness Gail Rebusk

Coram Williams (appointed 26 January 2017)

Ronan Dunne (resigned 31 July 2016)

Nick Backhouse (resigned 3 April 2017)

Jimmy Wales (resigned 25 April 2017)

No director had any material transactions with the Group other than those set out in note 10 and note 30.

### **Dividends**

On 16 March 2017 the GMG plc board declared a dividend of 44.4p (2016: 44.4p) per share on the ordinary share capital amounting to £400,000 (2016: £400,000) which was paid to The Scott Trust Limited on 16 March 2017.

### **Corporate governance**

The Group's statement on corporate governance can be found on the Guardian Media Group website: [www.gmgplc.co.uk](http://www.gmgplc.co.uk).

# **Guardian Media Group plc**

## **Directors' Report**

### **Going concern**

The financial position of the Group, its cash flows and liquidity position are described in the strategic report.

In addition, note 4 to the financial statements includes the Group's objectives, policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and hedging activities; and its exposure to credit risk, liquidity risk and cash flow risk.

After making enquiries, the directors have a reasonable expectation that the Group and the Company have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the Annual Report and Financial Statements.

### **Events after the reporting year**

Details of events after the reporting year are given in note 28 on page 52.

### **Future developments**

Future developments have been discussed in the strategic report on page 2.

On behalf of the Board

**Richard Kerr**  
**Director**

5 July 2017

**Guardian Media Group plc**  
**Registered in England and Wales No.00094531**



# **Guardian Media Group plc**

## **Statement of Directors' Responsibilities**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the group financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 “Reduced Disclosure Framework”, and applicable law). Under company law the, directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group and the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- state whether applicable IFRSs as adopted by the European Union have been followed for the group financial statements and United Kingdom Accounting Standards, comprising FRS 101, have been followed for the company financial statements, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group and the company's transactions and disclose with reasonable accuracy at any time the financial position of the group and the company and enable them to ensure that the financial statements comply with the Companies Act 2006 and, as regards the group financial statements, Article 4 of the IAS Regulation.

The directors are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the group and company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the group and company's auditors are aware of that information.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# **Guardian Media Group plc**

## **Independent Auditors' Report to the members of Guardian Media Group plc**

### **Report on the group financial statements**

#### **Our opinion**

In our opinion Guardian Media Group plc's group financial statements (the "financial statements"):

- give a true and fair view of the state of the group's affairs as at 2 April 2017 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **What we have audited**

The financial statements, included within the Annual Report and Consolidated Financial Statements (the "Annual Report"), comprise:

- the consolidated statement of financial position as at 2 April 2017;
- the consolidated income statement and consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of cash flows for the year then ended;
- the consolidated statement of changes in equity for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is IFRSs as adopted by the European Union, and applicable law.

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and Directors' Report have been prepared in accordance with applicable legal requirements.

In addition, in the light of our knowledge and understanding of the group and its environment obtained in the course of the audit, we are required to report if we have identified material misstatements in the Strategic Report and the Directors' Report. We have nothing to report in this respect.

#### **Other matters on which we are required to report by exception**

##### **Adequacy of information and explanations received**

Under the Companies Act 2006 we are required to report to you if, in our opinion, we have not received all the information and explanations we require for our audit. We have no exceptions to report arising from this responsibility.

##### **Directors' remuneration**

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

# Guardian Media Group plc

## Independent Auditors' Report to the members of Guardian Media Group plc

### **Responsibilities for the financial statements and the audit**

#### **Our responsibilities and those of the directors**

As explained more fully in the Statement of Directors' Responsibilities (set out on page 7), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the Group's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### **What an audit of the financial statements involves**

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report. With respect to the Strategic Report and the Directors' Report, we consider whether those reports include the disclosures required by applicable legal requirements.

#### **Other matter**

We have reported separately on the parent company financial statements of Guardian Media Group plc for the year ended 2 April 2017.

.....  
Samuel Tomlinson (Senior Statutory Auditor)  
For and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
London

5 July 2017

# Guardian Media Group plc

## Consolidated Income Statement for the year ended 2 April 2017

	Note	2017 Before exceptional items £ m	2017 Exceptional items £ m	2017 Total £ m	2016 Before exceptional items £ m	2016 Exceptional items £ m	2016 Total £ m
<b>Continuing Operations</b>							
Revenue	5	214.5	-	<b>214.5</b>	209.5	-	<b>209.5</b>
Operating costs (excluding depreciation and amortisation)	6	<u>(259.2)</u>	<u>(9.6)</u>	<u><b>(268.8)</b></u>	<u>(278.2)</u>	<u>(20.6)</u>	<u><b>(298.8)</b></u>
<b>EBITDA</b>		<b>(44.7)</b>	<b>(9.6)</b>	<b>(54.3)</b>	<b>(68.7)</b>	<b>(20.6)</b>	<b>(89.3)</b>
Depreciation and amortisation	6	<u>(8.2)</u>	<u>-</u>	<u><b>(8.2)</b></u>	<u>(11.1)</u>	<u>-</u>	<u><b>(11.1)</b></u>
<b>Operating loss</b>		<u><b>(52.9)</b></u>	<u><b>(9.6)</b></u>	<u><b>(62.5)</b></u>	<u><b>(79.8)</b></u>	<u><b>(20.6)</b></u>	<u><b>(100.4)</b></u>
Finance income		3.8	3.9	7.7	17.7	-	17.7
Finance costs		<u>(2.3)</u>	<u>-</u>	<u><b>(2.3)</b></u>	<u>(2.6)</u>	<u>-</u>	<u><b>(2.6)</b></u>
Net finance income	11	1.5	3.9	<b>5.4</b>	15.1	-	<b>15.1</b>
Other gains and losses	7	26.3	31.1	<b>57.4</b>	3.5	27.0	<b>30.5</b>
Share of loss of equity investments in joint ventures and associates	16	-	-	-	(7.5)	-	<b>(7.5)</b>
(Loss) from disposals of investments in joint ventures and associates	8	<u>-</u>	<u>(0.5)</u>	<u><b>(0.5)</b></u>	<u>-</u>	<u>(110.7)</u>	<u><b>(110.7)</b></u>
<b>(Loss)/profit before tax</b>		<u><b>(25.1)</b></u>	<u><b>24.9</b></u>	<u><b>(0.2)</b></u>	<u><b>(68.7)</b></u>	<u><b>(104.3)</b></u>	<u><b>(173.0)</b></u>
Income tax credit/(expense)	12	<u>18.7</u>	<u>0.4</u>	<u><b>19.1</b></u>	<u>(2.4)</u>	<u>(4.9)</u>	<u><b>(7.3)</b></u>
<b>(Loss)/profit for the period</b>		<u><b>(6.4)</b></u>	<u><b>25.3</b></u>	<u><b>18.9</b></u>	<u><b>(71.1)</b></u>	<u><b>(109.2)</b></u>	<u><b>(180.3)</b></u>

The above results were derived from continuing operations.

## Guardian Media Group plc

### Consolidated Statement of Comprehensive Income for the year ended 2 April 2017

	Note	2017 £ m	2016 £ m
Profit/(loss) for the period		<u>18.9</u>	<u>(180.3)</u>
<b>Other comprehensive income:</b>			
<b>Items that will not be reclassified subsequently to profit or loss</b>			
Actuarial loss on defined benefit pension schemes before tax	29	(1.7)	(2.7)
Income tax effect	12	<u>0.3</u>	<u>0.5</u>
		<u>(1.4)</u>	<u>(2.2)</u>
<b>Items that may be reclassified subsequently to profit or loss</b>			
Gain/(loss) on revaluation of available for sale financial assets before tax		100.9	(31.4)
Income tax effect		(19.4)	6.7
Foreign currency translation (losses)/gains		(1.9)	(0.3)
Share of associates and joint ventures other comprehensive (expense)/income before tax		<u>-</u>	<u>(1.5)</u>
		<u>79.6</u>	<u>(26.5)</u>
<b>Total comprehensive income/(expense) for the period</b>		<u><u>97.1</u></u>	<u><u>(209.0)</u></u>

# Guardian Media Group plc

(Registration number: 00094531)

## Consolidated Statement of Financial Position as at 2 April 2017

	Note	2017 £ m	2016 £ m
<b>Assets</b>			
<b>Non-current assets</b>			
Property, plant and equipment	15	9.3	14.4
Intangible assets	14	1.2	2.3
Investments in associates	16	-	206.2
Other financial assets	13	4.2	1.6
Available for sale financial assets	13	<u>731.7</u>	<u>612.5</u>
		<u>746.4</u>	<u>837.0</u>
<b>Current assets</b>			
Inventories	17	0.8	0.9
Trade and other receivables	18	46.3	45.0
Cash and cash equivalents	19	219.9	62.2
Other financial assets	13	2.0	-
Available for sale financial assets	13	<u>79.2</u>	<u>96.3</u>
		<u>348.2</u>	<u>204.4</u>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	22	52.6	49.7
Loans and borrowings	20	-	6.9
Other current financial liabilities	13	-	6.0
Provisions	23	<u>8.6</u>	<u>21.4</u>
		<u>61.2</u>	<u>84.0</u>
<b>Net current assets</b>		<u><b>287.0</b></u>	<u><b>120.4</b></u>
<b>Total assets less current liabilities</b>		<u><b>1,033.4</b></u>	<u><b>957.4</b></u>
<b>Non-current liabilities</b>			
Loans and borrowings	20	18.6	40.0
Retirement benefit obligations	29	1.4	0.6
Provisions	23	7.0	5.1
Other non-current financial liabilities	24	<u>11.4</u>	<u>13.4</u>
		<u>38.4</u>	<u>59.1</u>
<b>Net assets</b>		<u><u><b>995.0</b></u></u>	<u><u><b>898.3</b></u></u>

The notes on pages 16 to 60 form an integral part of these financial statements.

# Guardian Media Group plc

(Registration number: 00094531)

## Consolidated Statement of Financial Position as at 2 April 2017

	Note	2017 £ m	2016 £ m
<b>Equity</b>			
Share capital	25	0.9	0.9
Revaluation reserve		0.7	0.7
Other reserves		0.1	0.1
Retained earnings		<u>993.3</u>	<u>896.6</u>
Equity attributable to owners of the company		<u>995.0</u>	<u>898.3</u>

Approved by the Board on 5 July 2017 and signed on its behalf by:

.....

**Neil Berkett**

Chairman

.....

**Richard Kerr**

Director

**Guardian Media Group plc**

**Company Registration Number 00094531**

## Guardian Media Group plc

### Consolidated Statement of Changes in Equity for the year ended 2 April 2017

	Share capital £ m	Revaluation reserve £ m	Other reserves £ m	Retained earnings £ m	Total equity £ m
At 4 April 2016	<u>0.9</u>	<u>0.7</u>	<u>0.1</u>	<u>896.6</u>	<u>898.3</u>
Profit for the period	-	-	-	18.9	18.9
Other comprehensive income	<u>-</u>	<u>-</u>	<u>-</u>	<u>78.2</u>	<u>78.2</u>
Total comprehensive income	-	-	-	97.1	97.1
Dividends	<u>-</u>	<u>-</u>	<u>-</u>	<u>(0.4)</u>	<u>(0.4)</u>
<b>At 2 April 2017</b>	<b><u>0.9</u></b>	<b><u>0.7</u></b>	<b><u>0.1</u></b>	<b><u>993.3</u></b>	<b><u>995.0</u></b>

	Share capital £ m	Revaluation reserve £ m	Other reserves £ m	Retained earnings £ m	Total equity £ m
At 30 March 2015	<u>0.9</u>	<u>0.7</u>	<u>0.1</u>	<u>1,106.0</u>	<u>1,107.7</u>
Loss for the period	-	-	-	(180.3)	(180.3)
Other comprehensive income	<u>-</u>	<u>-</u>	<u>-</u>	<u>(28.7)</u>	<u>(28.7)</u>
Total comprehensive income	-	-	-	(209.0)	(209.0)
Dividends	<u>-</u>	<u>-</u>	<u>-</u>	<u>(0.4)</u>	<u>(0.4)</u>
<b>At 3 April 2016</b>	<b><u>0.9</u></b>	<b><u>0.7</u></b>	<b><u>0.1</u></b>	<b><u>896.6</u></b>	<b><u>898.3</u></b>



## Guardian Media Group plc

### Consolidated Statement of Cash Flows for the year ended 2 April 2017

	Note	2017 £ m	2016 £ m
<b>Cash flows from operating activities</b>			
Cash used in operations	27	(67.3)	(72.2)
Income taxes paid	12	-	(0.1)
<b>Net cash used in operating activities</b>		<b>(67.3)</b>	<b>(72.3)</b>
<b>Cash flows from investing activities</b>			
Purchase of intangible assets	14	(1.1)	(4.8)
Purchase of property, plant and equipment	15	(1.2)	(3.4)
Purchase of available for sale financial assets	13	(534.4)	(295.1)
Sale of other available for sale financial assets	13	554.2	360.6
Exchange (loss)/gain on settlement of forward contracts		-	(0.3)
Interest received		0.3	0.2
Dividends and other income received from unlisted investments		0.9	0.8
Purchase of unlisted investments	13	(2.6)	(1.4)
Proceeds from the sale of joint ventures	16	-	36.1
Proceeds from the sale of associates	16	74.2	2.1
Proceeds from the sale of investments held at fair value through profit or loss	16	163.1	-
<b>Net cash flows from investing activities</b>		<b>253.4</b>	<b>94.8</b>
<b>Cash flows from financing activities</b>			
Finance lease payments		(30.8)	(7.8)
Drawdown of external borrowings		1.9	0.8
<b>Net cash flows from financing activities</b>		<b>(28.9)</b>	<b>(7.0)</b>
<b>Net increase in cash and cash equivalents</b>			
		<b>157.2</b>	<b>15.5</b>
Cash and cash equivalents at 4 April		62.2	46.5
Effect of exchange rate fluctuations on cash held		0.5	0.2
<b>Cash and cash equivalents at 2 April</b>	<b>19</b>	<b>219.9</b>	<b>62.2</b>

The notes on pages 16 to 60 form an integral part of these financial statements.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 1 General information

The company is a private company limited by share capital incorporated and domiciled in England and Wales.

The address of its registered office is:

PO Box 68164

Kings Place

90 York Way

London

N1P 2AP

These financial statements were authorised for issue by the Board on 5 July 2017.

### 2 Accounting policies

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Basis of preparation

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and IFRS Interpretations Committee (formerly IFRIC) interpretations as adopted for use in the European Union and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS. The consolidated financial statements have been prepared under the historical cost convention as modified by the revaluation of available for sale financial assets, and financial assets and financial liabilities (including derivative financial instruments) at fair value through the consolidated income statement.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 3.

Certain prior year comparatives have been re-presented to ensure that the financial information is comparable year-on-year. As these adjustments are not considered to be material, full restatement disclosure has not been made. The foreign exchange loss (£7.2m) in relation to forward contracts has been moved from finance costs to other gains and losses, to better reflect the investing nature of these contracts. There is no impact on operating loss, profit before tax, or cash flows.

#### Changes in accounting policy

##### *New standards, amendments and interpretations*

No new standards, amendments and interpretations which are effective for the financial year beginning on 4 April 2016 have had a material impact on the group.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### ***New standards, amendments and interpretations not yet effective***

At the date of authorisation of the financial statements, the following new standards, amendments and interpretations, which have not been applied in these financial statements, were in issue but not yet effective (and in some cases had not yet been endorsed by the EU):

#### *IFRS 9 'Financial instruments'*

IFRS 9 was published in July 2014 and will be effective for periods beginning on or after 1 April 2018. It is applicable to financial assets and financial liabilities, and covers the classification, measurement, impairment and de-recognition of financial assets and financial liabilities together with a new hedge accounting model.

#### *IFRS 15 'Revenue from Contracts with Customers'*

IFRS 15 was published in May 2014 and will be effective for periods beginning on or after 1 April 2018. IFRS 15 sets out the requirements for recognising revenue from contracts with customers. The standard requires entities to apportion revenue earned from contracts to individual promises, or performance obligations, on a relative standalone selling price basis, based on a five-step model.

#### *IFRS 16 'Leases'*

IFRS 16 was published in January 2016 and will be effective from 1 April 2019, replacing IAS 17 'Leases' and related interpretations. The standard requires lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset is of low value.

The Group is in the process of assessing the full impact of these standards.

### **Basis of consolidation**

The group financial statements consolidate the financial statements of the company and its subsidiary undertakings drawn up to 2 April 2017. The financial statements of the group are made up to the Sunday closest to 31 March each year. Consequently, the financial statements for the current year cover the 52 weeks ended 2 April 2017 and for the comparative year cover the 53 weeks ended 3 April 2016, for all group companies.

Subsidiaries are all entities (including structured entities) over which the group has control. Control is achieved where the company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by the group.

The acquisition method of accounting is used to account for business combinations that result in the acquisition of subsidiaries by the group. The cost of a business combination is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the business combination. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Any excess of the cost of the business combination over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised is recorded as goodwill.

Inter-company transactions, balances and unrealised gains on transactions between the company and its subsidiaries, which are related parties, are eliminated in full.

Intra-group losses are also eliminated but may indicate an impairment that requires recognition in the consolidated financial statements.

# **Guardian Media Group plc**

## **Notes to the Financial Statements for the year ended 2 April 2017**

### **Going concern**

The directors have a reasonable expectation that the Group has adequate resources in the endowment fund and cash balances held to continue in operational existence for the next year and the foreseeable future. Accordingly, the consolidated financial statements are prepared on a going concern basis.

### **Joint ventures and associates**

The group has applied IFRS 11 to all joint arrangements. Under IFRS 11 investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations of each investor. The Company has assessed the nature of its joint arrangements and determined them to be joint ventures.

A company is treated as a joint venture when the Group holds an interest on a long-term basis and jointly controls the company with one or more parties.

A company is treated as an associate when the Group has a significant influence but not control over that company and has the power to participate in its financial and operating policy decisions.

Investments in joint ventures and associates are accounted for using the equity method of accounting and are initially recognised at cost. The investments are accounted for as joint ventures from the date at which joint control is established. The Group's investment in joint ventures and associates includes goodwill (net of any impairment) identified on acquisition. The Group's share of post acquisition profits or losses is included in the consolidated income statement. When the Group's share of losses in a joint venture or associate equals or exceeds its interest in the joint venture, including any unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the undertakings concerned.

Investments in associates held in a manner similar to that of an investment fund are accounted for at fair value through profit or loss.

Where a joint venture or associate has a different year end date to the Group, amounts from the latest audited financial statements are adjusted, using information provided by management, to bring them into line with the Group's year end date. Unrealised gains on transactions between the Group and its joint ventures and associates are eliminated to the extent of the Group's interest in the joint ventures and associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. If material, adjustments are made to align the accounting policies of joint ventures and associates to those adopted by the Group.

Investments in joint ventures and associates are tested for impairment when there is an indication of impairment. Impairment losses are charged to the consolidated income statement. These impairment calculations require the use of estimates and significant management judgement.

# **Guardian Media Group plc**

## **Notes to the Financial Statements for the year ended 2 April 2017**

### **Revenue recognition**

Revenue represents the fair value of consideration received or receivable for circulation, advertisement, subscription and other revenue (net of VAT, trade discounts, volume rebates and anticipated returns). Revenue is recognised when the amount of revenue can be reliably measured and it is probable that future economic benefits will flow to the Group.

Circulation revenue (net of returns) is recognised on publication in revenue in the consolidated income statement and in trade receivables on the consolidated balance sheet.

Subscription revenue is recognised on a straight-line basis over the life of the subscription. Revenue associated with voucher schemes is deferred based on estimated redemption rates and recognised as the vouchers are used or expire.

Print advertising revenue is recognised on publication. Online advertising is recognised as page impressions are served or evenly over the period, depending on the terms of the contract. Income from advance billings is deferred and released to revenue when conditions for its recognition have been fulfilled.

Subscription revenue from the provision of content via digital platforms is recognised gross of platform provider commission when the Group retains decisions over pricing and marketing strategy and is recognised net of platform provider commission when the Group does not retain these.

Marketing services revenue is recognised by stage of completion of the contractual arrangement at the balance sheet date. The stage of completion is determined through an assessment of the costs that have been incurred compared to the total costs required to complete the contract. Income from advance billings is deferred and released to revenue when conditions for its recognition have been fulfilled.

Membership revenue is recognised on a straight-line basis over the life of the membership. Revenue from contributions and donations are recognised as revenue upon receipt of funds.

Foundation revenue is accounted for on a gross basis. Revenue is deferred and is recognised in line with costs and have been incurred for a nil contribution.

Barter revenue is recorded at the fair value of the goods and services exchanged as consideration.

### **Exceptional items**

The separate reporting of non-recurring exceptional items helps provide an indication of the Group's underlying business performance. The principal items which are included as exceptional items are the costs of significant restructuring, gains on the investment in Ascential plc and the interest gain on early termination of finance leases.

### **Finance income and costs policy**

Income from bank and short-term deposits is included in the financial statements when receivable using the effective interest method.

Interest receivable from joint venture is recognised in the financial statements when receivable using the coupon rate on the preference shares. Interest is compounded annually.

Dividends receivable are recognised in the financial statements when the shareholder's right to receive payment is established.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Foreign currency transactions and balances

The consolidated financial statements are presented in Sterling, which is the functional and presentational currency of the parent company, Guardian Media Group plc.

The results and financial position of all Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency other than Sterling are translated into Sterling as follows:

- assets and liabilities denominated in foreign currency are translated at the rate of exchange ruling at the year end;
- income and expense items of overseas subsidiaries are translated at the average rate of exchange for the financial year; and
- differences arising on retranslation of the net investment in overseas subsidiaries are recognised in other comprehensive income. The Group treats specific inter-company loan balances, which are not intended to be repaid in the foreseeable future, as part of its net investment.

Monetary assets and liabilities expressed in foreign currencies are translated into Sterling at market forward exchange rates at the balance sheet date. Transactions in foreign currency are converted to Sterling at the rate ruling at the date of the transaction, or where forward foreign currency contracts have been taken out, at contractual rates.

### Tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the consolidated income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been substantively enacted by the reporting date in the countries where the group operates and generates taxable income.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. Deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Deferred tax assets and liabilities require management judgement in determining the amounts to be recognised. In particular, significant judgement is used when assessing the extent to which deferred tax assets should be recognised with consideration given to the timing and level of future taxable income.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Property, plant and equipment

All property, plant and equipment is stated at cost less accumulated depreciation and impairment losses. Cost comprises the purchase price of the asset and directly attributable costs in bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Land and buildings are written off over their estimated useful lives or 50 years, whichever is the shorter. Freehold land is not depreciated. Depreciation of property, plant and equipment has been calculated to write off original cost by equal instalments over the estimated useful life of the asset concerned. Depreciation is charged to the consolidated income statement on assets from the time they become operational.

The assets' residual values and useful lives are reviewed and adjusted if appropriate, at each balance sheet date. The carrying value of property, plant and equipment is reviewed for impairment if events or changes in circumstances suggest that their carrying amount may not be recoverable. When an impairment review is undertaken, the recoverable amount is calculated as the net present value of expected future cash flows of the relevant cash-generating unit. Impairment amounts are charged to the consolidated income statement.

Assets that are being constructed for future use are classified as assets in the course of construction until such time as they are brought into use by the Group. Assets in the course of construction includes all directly attributable expenditure including borrowing costs. Upon completion the assets are transferred to the appropriate category within property, plant and equipment. No depreciation is charged on these items until after they have been transferred.

### Depreciation

The principal annual rates used for depreciation are:

<b>Asset class</b>	<b>Straight line depreciation rate</b>
Plant and vehicles	6.7% - 50%
Fixtures, fittings and equipment	10% - 33%
Land and buildings	2% upwards

### Intangible assets

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. In calculating value in use, future cash flows are discounted and adjusted for the directors' assessment of risk. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. The assessment of the recoverability of other intangible assets and the determination of the amortisation profile involve a significant degree of judgement based on historical trends and management estimation of future potential economic benefits. An incorrect amortisation profile could result in excess amounts being carried forward as intangible assets that would otherwise have been written off to the consolidated income statement in an earlier period.

Expenditure on research activities is recognised as an expense in the period in which it is incurred. Website and other digital development costs are capitalised only if all of the following conditions are met: the asset created can be identified; it is probable that the asset created will generate future economic benefits; and the development cost can be measured reliably. Such assets are amortised on a straight-line basis over their useful economic life up to a maximum of two years. Where no asset can be recognised, development expenditure is charged to the consolidated income statement in the period in which it is incurred.

### Amortisation

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their expected useful economic life as follows:

<b>Asset class</b>	<b>Amortisation method and rate</b>
Internally generated digital assets	straight line over 2 years

# **Guardian Media Group plc**

## **Notes to the Financial Statements for the year ended 2 April 2017**

### **Endowment fund**

Investments in securities are classified on initial recognition as available-for-sale and are carried at fair value, except where their fair value cannot be measured reliably, in which case they are carried at cost, less any impairment.

Unrealised holding gains and losses other than impairments are recognised in other comprehensive income. On maturity or disposal, net gains and losses previously deferred in accumulated other comprehensive income are recognised in income.

Interest income on debt securities, where applicable, is recognised in income using the effective interest method. Dividends on equity securities are recognised in income when receivable.

The endowment fund is accounted for based on information received to 31 March, adjustments are made for material transactions that have occurred between this date and the Group's year end.

### **Cash and cash equivalents**

Cash and cash equivalents includes cash in hand, deposits held on call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown net of cash and cash equivalents where the Group has the right of net settlement. Short-term funds that are managed as part of the investment fund and are used solely in the acquisition and redemption of investments are classified as non-current other financial assets - available for sale as management currently has no intention of using them for funding the Group's operations in the next financial year.

### **Trade receivables**

Trade receivables are stated at fair value upon recognition and then amortised cost after provision for bad and doubtful debts. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor and probability that the debtor will enter bankruptcy are considered to be indicators that a trade receivable is impaired. All provisions are reviewed periodically and at the year end are adjusted to reflect the best current estimate.

### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis.

### **Trade payables**

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost.

### **Borrowings**

All borrowings are initially recorded at the amount of proceeds received, net of transaction costs. Borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the income statement over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in finance costs.

Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.



# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Provisions

A provision is recognised in the financial statements when an obligation exists at the balance sheet date, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of that obligation can be made. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted where the effect is material.

Contingent liabilities are not recognised, but are disclosed unless an outflow of resources is remote. Contingent assets are not recognised, but are disclosed where an inflow of economic benefit is probable.

### Leases

Leases in which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lower of the fair value of the asset at the inception of the lease and the present value of minimum lease payments. The equivalent liability is categorised under current and non-current liabilities. Assets are depreciated over the shorter of the lease term and their estimated useful life. Finance charges are allocated to accounting years over the life of each lease to produce a constant rate of interest on the outstanding balance.

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the consolidated income statement on a straight-line basis over the period of the lease. Incentives received are recorded as an accrual and spread over the term of the lease on a straightline basis.

### Share capital

Ordinary shares are classified as equity.

### Dividends

Dividend distribution to the company's shareholders is recognised as a liability in the company's financial statements in the period in which the dividends are approved by the company's shareholders.

### Defined contribution pension obligation

All of the Group's employees are eligible for membership of a defined contribution pension scheme and of those eligible more than 99% are members of that scheme. The costs in respect of this scheme are charged to the consolidated income statement as incurred.

### Defined benefit pension obligation

The Group contributes to a small number of closed defined benefit pension schemes. The operating and financing costs of such schemes are recognised in the consolidated income statement. Service costs and financing costs are recognised in the periods in which they arise. Finance costs are included in operating costs. Actuarial gains or losses in respect of these schemes are shown in the consolidated statement of comprehensive income.

The liability in respect of defined benefit pension schemes is the present value of the defined benefit obligation at the balance sheet date less the fair value of the schemes' assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by the estimated future cash outflows using interest rates of corporate bonds, which have terms approximating the terms of the related obligation.

### Financial assets and liabilities

The Group classifies its financial assets in the following categories: available for sale, at fair value through profit or loss, loans and receivables and other financial assets. The classification depends on the nature and purpose of the financial assets. The classification of financial assets is determined at initial recognition.

# **Guardian Media Group plc**

## **Notes to the Financial Statements for the year ended 2 April 2017**

### ***Financial assets at fair value through profit or loss***

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term. Assets in this category are classified as current.

Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the group has transferred substantially all risks and rewards of ownership.

Gains or losses arising from changes in the fair value are presented in the income statement within other gains and losses in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in the income statement as part of other income when the group's right to receive payments is established.

### ***Loans and receivables***

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets. Loans and receivables are classified as "trade and other receivables" in the consolidated balance sheet.

Loans and receivables are carried at amortised cost using the effective interest method.

### ***Other financial assets - available for sale***

Other financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless there is the intention to dispose of the investment within 12 months of the balance sheet date. If an impairment loss has been incurred, the cumulative loss measured as the difference between the acquisition cost and current fair value is removed from equity and recognised in the consolidated income statement.

All available for sale assets in the Group relate to its endowment fund (note 13). The Group accounts for the endowment fund on a trade date basis.

Available for sale assets are initially recognised at fair value plus transaction costs. Gains or losses arising from changes in the fair value of investments classified as available for sale are recognised directly in equity, until the financial asset is either sold or becomes impaired, at which time the cumulative gain or loss previously recognised in equity is recognised in the consolidated income statement.

Dividends on available-for-sale equity instruments are recognised in the income statement as part of other income when the group's right to receive payments is established.

### ***Impairment***

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. This assessment involves considering whether there has been a significant or prolonged decline in the fair value of the asset below its cost, reviewing current financial circumstances and future prospects.

### ***Offsetting financial instruments***

Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### ***Fair value estimation***

With respect to the other financial assets - available for sale, also referred to as the endowment fund, the Group discloses fair value measurements by level of the following fair value measurement hierarchy:

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices);
- Level 3 - inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2. If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments;
- The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value; and
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

For investments included in level 3, valuations are provided by the fund manager based on broker quotes, comparable transactions and discounted cash flow analyses taking into account illiquidity in the fund. Management receive reports from the investment fund manager on a monthly basis detailing the performance and valuation of the fund. These highlight any concern over the performance of any of the investments and valuations are adjusted accordingly.

### **Derivatives and hedging**

The use of financial derivatives is governed by the Group's policies approved by the Board of directors, which provides written principles on the use of derivatives consistent with the Group's risk management strategy. The Group does not use derivative financial instruments for speculative purposes.

Under IAS 39, 'Financial instruments: Recognition and measurement', derivative financial instruments are initially measured at fair value on the contract date, and are remeasured to fair value at subsequent reporting dates. Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting or for which hedge accounting is not applied are recognised in the consolidated income statement as they arise. During the year the Group has not applied hedge accounting.

The fair value of the forward currency contracts has been determined based on market forward exchange rates at the balance sheet date.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 3 Critical accounting judgements and key sources of estimation uncertainty

The preparation of financial statements in conformity with IFRS requires the use of certain critical estimates and judgements. It also requires management to exercise its judgement in the process of applying the group's accounting policies. The group continually evaluate its estimates, assumptions and judgements based on available information and experience. As the use of estimates is inherent in financial reporting, actual results could differ from these estimates. The areas involving a higher degree of judgement or complexity are described below.

#### **Fair value of available for sale financial instruments**

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. The Group uses its judgement to select a variety of appropriate methods and make assumptions that are mainly based on market conditions existing at the end of each reporting period. Carrying values are disclosed in note 13 and sensitivities in note 4.

#### **Useful economic lives of property, plant and equipment and intangible assets**

The annual depreciation charge for property, plant and equipment is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets. See note 15 for the carrying amount of the property plant and equipment, and note 2 for the useful economic lives for each class of assets.

The Group internally generates digital intangible assets that are amortised over a maximum life of two years. Due to the technical innovation inherent in these assets, there is significant judgement involved to ensure that they still have a value in use that supports their carrying value. Asset lives are assessed annually and reduced when necessary to reflect latest status on the remaining lives. Where reductions in useful economic lives are significant, these are disclosed in note 14.

#### **Impairment of trade receivables**

The Company makes an estimate of the recoverable value of trade and other debtors. When assessing impairment of trade and other receivables, management considers factors including the credit rating of the receivable, the ageing profile of receivables and historical experience. See note 18 for the net carrying amount of the receivables and associated impairment provision.

#### **Revenue recognition**

The Group has a number of revenue streams which run over a number of months or years that require judgement to recognise revenue in the correct accounting period.

Subscription revenue associated with voucher schemes is deferred using estimated redemption rates which are based on historical experience.

Revenue from long term contracts can require judgement on the stage of completion of the contract. Management reviews contracts at year-end and makes an estimate of costs to complete which determines the amount of revenue to be recognised.

#### **Advertising rebates**

The Group enters into agreements with advertising agencies, which are subject to a minimum spend and typically include a commitment to deliver rebates to the agency based on the level of agency spend over the contract period. These rebates can take the form of free advertising space, cash payments or both. The rebate provision is calculated using the forecast spend over the contract period and the rebate entitlement set out in the trading agreement. Calculating the required provision therefore requires an estimate of future period spend in determining what tier of spend the agencies may reach over the agreement.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Recognition of deferred tax assets

The Group's tax expense for the year is the sum of the total current and deferred tax charges. The calculation of the total tax expense necessarily involves a degree of estimation and judgement in respect of certain items.

A deferred tax asset is recognised when it has become probable that future taxable profit will allow the deferred tax asset to be recovered. Recognition, therefore, involves judgement regarding the prudent forecasting of future taxable gains and profits of the business.

Management believes that the estimates made to evaluate the recoverability of deferred tax assets are reasonable and that a recoverable amount of deferred tax assets is recognised. However, these estimates include uncertainties that are beyond the control of management. Therefore, the Group may need to adjust deferred tax assets in the future if there is a change in the estimates related to the evaluation of recoverability due to unforeseen changes in assumptions and other factors.

### Provisions

The Group's provisions principally relate to severance costs incurred from restructuring its cost base and to dilapidations of premises.

When calculating the severances provision, management has estimated expected timings and payments based on written agreements and discussions that have taken place as part of the restructuring plan.

Dilapidations are calculated based on the expected cost to return property to its original state and are built up over the life of the lease.

Onerous leases are calculated based on the expected vacancy rates of leased property.

## 4 Financial risk management and impairment of financial assets

### Financial risk factors

The Group's activities may expose it to a variety of financial risks: market risk, credit risk and liquidity risk. The Group's overall risk strategy seeks to minimise potential adverse effects on the Group's performance.

### Market risk

#### Foreign exchange risk

The Group has investments in funds in non-sterling currencies and in funds which in turn invest in overseas assets and as a result is exposed to a degree of foreign exchange risk.

The Group's policy is to hedge 65% of the exposure to the US Dollars relating to the investments in hedge funds and 55% of the exposure to US Dollars, Euro and Japanese Yen relating to the managed funds using US Dollar, Euro and Japanese Yen forward contracts.

### Sensitivity analysis

If the US Dollar had weakened/strengthened by 5% with all other variables held constant, the investments in hedge funds would have been approximately £13.5 million (2016: £10.3 million) lower/higher; however, as the Group's policy is to hedge 65% (2016: 65%) of the exposure, the risk would be reduced to £4.7 million (2016: £3.6 million).

If the US Dollar had weakened/strengthened by 5% with all other variables held constant, the investments in US Dollar-denominated managed funds would have been approximately £6.4million (2016: £3.6 million) lower/higher; however as the Group's policy is to hedge 55% (2016: 55%) of the exposure, the risk would be reduced to £2.9 million (2016: £1.6 million).

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Equity price risk

The Group is exposed to equity securities price risk because of the investments held by the Group. To manage the price risk arising from the investments, the Group has a diverse portfolio.

The table below details whether the gains or losses on the investments would have been higher/lower if the actual returns had been 5% higher/lower over the last 12 months, with all other variables held constant.

#### Consolidated statement of comprehensive income movement

##### Investment category

	<b>£ m</b>
Global equity	+/- 2.4
Emerging markets	+/- 1.0
Inflation sensitive	+/- 0.3
Hedge funds	+/- 1.2
Private equity	+/- 0.1

### Interest rate risk

The Group has interest-bearing assets, primarily cash, which are at risk of fluctuations in interest rates. These are monitored by the Group treasury function to ensure risks are minimised. Fluctuations in interest rates are unlikely to have a detrimental impact on the Group's operations and therefore the risk is not considered to be significant.

#### Sensitivity analysis

If average annual interest rates had been 1% more during the year, interest receivable would have increased by £0.9 million (2016: £1.3 million).

### Credit risk

Concentration of credit risk with respect to trade receivables is limited due to the Group's customer base being large and unrelated. Due to this, management believes there is no further credit risk provision required in excess of the normal provision for doubtful receivables.

Credit risk arises from deposits with banks and financial institutions. Only banks and financial institutions with a Moody's Investors Service minimum rating of Aa3 (2016: Aa3) are accepted.

### Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due.

The Group's approach to managing liquidity is to ensure that it will always have sufficient funds available to meet its liabilities when due, under both normal and difficult trading conditions, and without incurring unacceptable losses or risking damage to the Group's reputation. This is achieved through careful cash management including the production and review of regular cash flow forecasts and the optimisation of cash returns on funds held by the Group.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern.

Due to the nature of the Group's structure, the Company does not make changes to its equity structure. Debt is managed in line with the Group's treasury policy. The Group maintains a centralised treasury function which operates in accordance with Board approved policies. Its principal objectives are to minimise financial risk whilst maximising returns on cash deposits.

Deposits of funds are made with banks and financial institutions approved by the Board and within set credit limits. Variable rates of return are earned on these deposits.

### Cash flow risk

The Group considers cash flow risk to be low due to the availability of liquid resources held in cash and the endowment fund.

### Fair value estimations

The fair values of financial instruments traded in active markets are based on quoted market prices at the balance sheet date.

The fair value of financial instruments that are not traded in an active market use fund managers' statements which are based on broker pricing or their own valuation techniques (note 13).

## 5 Revenue

The analysis of the group's revenue for the period from continuing operations is as follows:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Digital revenue	90.3	79.6
Foundation grant revenue	<u>3.8</u>	<u>2.3</u>
Total digital & foundation revenue	94.1	81.9
Print, events and other revenue	119.6	126.3
Barter transactions	<u>0.8</u>	<u>1.3</u>
	<b><u>214.5</u></b>	<b><u>209.5</u></b>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 6 Operating costs

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Raw materials and consumables used	18.6	18.5
Staff costs	136.2	150.8
Other expenses	114.0	129.5
	<u>268.8</u>	<u>298.8</u>

Operating loss is arrived at after charging:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Raw materials and consumables used	18.6	18.5
Depreciation expense	6.0	5.5
Amortisation expense	2.2	5.6
Operating lease expense - property	8.5	8.3
Operating lease expense - plant and machinery	0.1	0.1
	<u>0.1</u>	<u>0.1</u>

### 7 Other gains and losses

The analysis of the group's other gains and losses for the period is as follows:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Dividend income	0.9	0.8
Net gain on disposal of available for sale financial assets transferred from other comprehensive income	58.6	9.9
Net gain on fair value accounted associate	17.0	27.0
Loss from forward contracts to hedge foreign currency investments	(33.2)	(7.2)
Net gain on investments held at fair value through profit or loss	14.1	-
	<u>57.4</u>	<u>30.5</u>

### 8 Exceptional items

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
<b>Severances</b>		
Operating costs	<u>(9.6)</u>	<u>(20.6)</u>

During the financial year, the Group announced actions would be undertaken to significantly restructure its less profitable operations. The associated severance costs are considered to be exceptional in nature and are therefore separately disclosed in the consolidated income statement.



# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

	2017 £ m	2016 £ m
<b>Transactions related to joint ventures and associates</b>		
(Loss) from disposals of investments in joint ventures and associates	(0.5)	(110.7)
Net gain on fair value accounted associate	17.0	27.0
Net gain on investments held at fair value through profit or loss	<u>14.1</u>	<u>-</u>
	<u><u>30.6</u></u>	<u><u>(83.7)</u></u>

The above amounts primarily relate to the Group's investment in Ascential plc. As detailed in note 16, Ascential plc listed by way of an Initial Public Offering (IPO) on 11 February 2016. As part of this transaction, the Group's shareholding decreased and the investment transferred from being an equity accounted joint venture to an associate at fair value through profit or loss. The Group made further disposals during the current financial year. On 5 September 2016 the ownership reduced to 14.9% and was no longer recognised as an associate. At this point the investment was designated as held at fair value through profit or loss. All remaining shares were disposed on 5 December 2016 and 7 March 2017.

The total fair value gain includes the fair value gain on Ascential of £33.5m (2016:£107.5m loss), transaction costs of £2.4m (2016:£2.5 m) and loss on disposal of associates of £0.5m (2016:£0.7 m).

Whilst IFRS requires the stages of the transaction to be separately presented, the Group considers gains in the current year as both an associate held at fair value and an investment held at fair value through profit and loss to be part of one transaction, being the continuation of the disposal of Ascential plc commencing with the IPO in the prior year.

This transaction represents a fundamental restructuring and eventual disposal of the Group's relationship with Ascential plc and as such it has categorised both current and prior year items as exceptional.

	2017 £ m	2016 £ m
<b>Finance leases</b>		
Interest gain on termination of finance leases	<u>3.9</u>	<u>-</u>

During the financial year the Group settled all outstanding finance lease obligations. Due to the one off nature of the transaction, the group has classified the gain upon early settlement as exceptional.

### 9 Auditors' remuneration

	2017 £ m	2016 £ m
Audit of these financial statements	0.1	0.1
Audit of the financial statements of subsidiaries of the company pursuant to legislation	<u>0.1</u>	<u>0.2</u>
	<u><u>0.2</u></u>	<u><u>0.3</u></u>
<b>Other fees to auditors</b>		
Tax-related services	<u>0.2</u>	<u>0.3</u>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 10 Employees and directors

The aggregate payroll costs (including directors' remuneration) were as follows:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Wages and salaries	105.9	110.1
Social security costs	12.0	11.1
Other pension costs	8.7	9.0
Redundancy costs	9.6	20.6
	<u>136.2</u>	<u>150.8</u>

The monthly average number of persons employed by the group (including directors) during the period, analysed by category was as follows:

	<b>2017</b> <b>No.</b>	<b>2016</b> <b>No.</b>
Editorial and production	999	1,050
Sales, distribution and support	699	763
	<u>1,698</u>	<u>1,813</u>

Key management compensation, comprising directors and certain other senior management of the Group:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Salaries and short-term employee benefits	5.3	4.1
Post-employment benefits	0.2	0.4
Termination benefits	0.1	1.3
	<u>5.6</u>	<u>5.8</u>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Directors' remuneration

		Base salary/fees/ cash allowance £ 000	Other £ 000	Benefits in kind £ 000	Employer's contribution to money purchase pension scheme £ 000	Total 2017 £ 000	Total 2016 £ 000
Neil Berkett		120	-	-	-	120	120
David Pemsel (*from 1 July 2015)	1	692	-	1	13	706	529
Katharine Viner (*from 1 June 2015)	2	340	-	-	32	372	307
Richard Kerr (*from 12 April 2016)	3	409	100	1	12	522	-
<b>Independent directors</b>							
Judith Gibbons		34	-	-	-	34	34
Nigel Morris		34	-	-	-	34	34
John Paton		34	-	-	-	34	34
Jennifer Duvalier		34	-	-	-	34	34
Baroness Gail Rebusk (*from 27 January 2016)		34	-	-	-	34	6
Coram Williams (*from 26 January 2017)	4	9	-	-	-	9	-
<b>Former directors</b>							
Jimmy Wales (*from 27 January 2016 to 25 April 2017)	5	34	-	-	-	34	6
Nick Backhouse	6	44	-	-	-	44	44
Ronan Dunne	7	13	-	-	-	13	39
Brent Hoberman (*to 5 November 2015)		-	-	-	-	-	28
Darren Singer (*to 23 October 2015)		-	-	-	-	-	237
Andrew Miller (*to 1 June 2015)		-	-	-	-	-	640
Alan Rusbridger (*to 1 June 2015)		-	-	-	-	-	396
		<u>1,831</u>	<u>100</u>	<u>2</u>	<u>57</u>	<u>1,990</u>	<u>2,488</u>

There was no increase in salary for any director in the year. Differences between 2016 and 2017 relate to directors being in place for only part of the year.

## **Guardian Media Group plc**

### **Notes to the Financial Statements for the year ended 2 April 2017**

\* Date of appointment, resignation or other changes to directorships.

1 - David Pemsel's base salary for the year was £600,000. David's company pension contributions were restricted to the annual tax-approvable limit of £10,000; the balance between 17% of base salary and £10,000 was paid as a salary supplement and was subject to PAYE. David does not receive any performance related variable compensation or long-term performance related payments.

2 - Katharine Viner's base salary for the year was £340,000. Katharine's company pension contributions were 9% of base salary. Katharine does not receive any performance related variable compensation or long-term performance related payments.

3 - Richard Kerr was appointed as Chief Financial Officer of Guardian Media Group plc on 12 April 2016. Richard's annualised base salary for the year was £400,000. Richard's company pension contributions were restricted to the annual tax-approvable limit of £10,000; the balance between 8% of base salary and £10,000 was paid as a salary supplement and was subject to PAYE. Richard does not receive any performance related variable compensation or long-term performance related payments. To facilitate his appointment Richard received £100,000 as payment in respect of variable remuneration forgone at his previous employer. Half of this payment was made on employment and half was made after six months.

4 - Coram Williams was appointed as an Independent Director on the 26 January 2017. His annualised remuneration is £34,000.

5 - Jimmy Wales stepped down as an Independent Director on the 25 April 2017. His annualised remuneration was £34,000.

6 - Nick Backhouse stepped down as an Independent Director on the 3 April 2017. Nick's remuneration included a fee for acting as senior independent director.

7 - Ronan Dunne stepped down as an Independent Director on the 31 July 2016. His annualised remuneration was £39,000 which included an additional fee for chairing the audit committee.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 11 Finance income and costs

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
<b>Finance income</b>		
Interest income on available-for-sale financial assets	3.5	5.2
Interest gain on termination of finance leases	3.9	-
Interest income on bank deposits	0.3	0.2
Interest income and similar income from joint ventures	-	12.3
	<u>7.7</u>	<u>17.7</u>
Total finance income		
<b>Finance costs</b>		
Interest on bank overdrafts and borrowings	(1.4)	(1.1)
Interest on obligations under finance leases and hire purchase contracts	(1.0)	(1.2)
Foreign exchange gains/(losses)	0.1	(0.3)
	<u>(2.3)</u>	<u>(2.6)</u>
Total finance costs		
<b>Net finance income</b>	<u><b>5.4</b></u>	<u><b>15.1</b></u>

### 12 Income tax

Tax (credited)/ charged in the income statement

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
<b>Current taxation</b>		
UK corporation tax	(1.2)	0.1
UK corporation tax adjustment to prior periods	-	(2.9)
	<u>(1.2)</u>	<u>(2.8)</u>
<b>Deferred taxation</b>		
Arising from origination and reversal of temporary differences	(17.9)	7.6
Arising from previously unrecognised tax loss, tax credit or temporary difference of prior periods	-	2.5
	<u>(17.9)</u>	<u>10.1</u>
Total deferred taxation		
<b>Tax (credit)/expense in the income statement</b>	<u><b>(19.1)</b></u>	<u><b>7.3</b></u>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Tax on items charged/(credited) to the consolidated statement of comprehensive income

	2017 £ m	2016 £ m
Current tax charge in respect of prior years	-	2.9
Current tax charge on unrealised profits on available for sale financial assets	1.2	-
Deferred tax credit in respect of prior years	-	(2.5)
Deferred tax credit on actuarial loss	(0.3)	(0.5)
Deferred tax credit on non-trading losses	-	(0.4)
Deferred tax charge/(credit) on unrealised gains arising on available for sale financial assets	18.2	(6.7)
	<u>19.1</u>	<u>(7.2)</u>

### Factors affecting tax (credit)/charge for the year

The tax on loss before tax for the period is lower than the standard rate of corporation tax in the UK (2016 - higher than the standard rate of corporation tax in the UK) of 20% (2016 - 20%).

The differences are reconciled below:

	2017 £ m	2016 £ m
Loss before tax	<u>(0.2)</u>	<u>(173.0)</u>
Tax on profit calculated at standard rate of 20.0% (2016: 20.0%)	<u>-</u>	<u>(34.6)</u>
<b>Adjustments relating to current tax:</b>		
Expenses not deductible for tax purposes	1.6	1.3
Foreign taxes paid	0.1	-
Tax arising on Research and Development	-	0.1
Adjustment to tax charge in respect of joint ventures and associates (Utilised)/unrelieved tax losses in the year	4.9 (8.0)	21.0 15.7
Depreciation in excess of capital allowances	1.3	2.4
Adjustment to tax charge on available for sale financial assets	(0.2)	(4.6)
Tax relief on pension contributions	(0.2)	(0.4)
Short term timing differences on accounting provisions	(0.7)	(0.8)
Adjustments in respect of prior years	-	(2.9)
<b>Current tax credit for the year</b>	<u><b>(1.2)</b></u>	<u><b>(2.8)</b></u>
<b>Adjustments relating to deferred taxation:</b>		
Depreciation in excess of capital allowances	(1.1)	(2.4)
Adjustment to tax charge on available for sale financial assets	(7.7)	4.3
Tax relief on pension contributions	0.1	0.4
Short term timing differences on accounting provisions	0.8	0.8
(Recognition)/impairment of deferred tax asset	(10.0)	4.5
Adjustments in respect of prior years	-	2.5
<b>Deferred tax (credit)/charge for the year</b>	<u><b>(17.9)</b></u>	<u><b>10.1</b></u>
<b>Total tax (credit)/charge</b>	<u><b>(19.1)</b></u>	<u><b>7.3</b></u>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Expenses not deductible for tax purposes

Some expenses by their very nature are entirely appropriate charges for inclusion in these financial statements but are not allowed as a deduction against taxable income when calculating the tax liability. Examples of such expenditure are certain legal expenses and depreciation charged on assets that do not qualify for capital allowances.

### Foreign taxes paid

The majority of the group's activities are performed and taxed in the UK. Certain local taxes are incurred by the group's activities in Australia and the US.

### Tax arising on Research and Development

The group incurs expenditure on Research and Development and is entitled by law to claim an expenditure credit on this activity. The current tax arising on the expenditure credit is recognised as a reconciling item in the tax reconciliation.

### Adjustment to tax charge in respect of joint ventures and associates

The group did not hold any joint venture investments in the year.

The accounting treatment of the disposal of Ascential plc differs from the tax treatment. For tax purposes, the group is required to ignore the accounting transactions and instead perform a separate calculation of the taxable gain made on disposal in accordance with the relevant tax legislation.

### (Utilised)/unrelieved tax losses arising in the period

The group has utilised historic losses to offset profits and gains recognised in the income statement and consolidated statement of comprehensive income earned in the year which has resulted in a reconciling item in the tax reconciliation.

### Depreciation in excess of capital allowances

The accounting treatment of expenditure on fixed assets differs from the tax treatment. For accounting purposes an annual rate of depreciation is applied to the cost of the assets over their useful economic life. Tax relief is only available for the depreciation charged on fixed assets held under finance leases. Instead, capital allowances are available to be claimed on non-finance lease assets as a tax relief provided in law. The resulting timing difference between the depreciation charge and the capital allowance relief results in a deferred tax asset which represents the future tax relief available to the group from capital allowance claims.

### Adjustment to tax charge on available for sale financial assets

The accounting treatment of disposals of available for sale financial assets differs from the tax treatment. For tax purposes, the group is required by law to ignore the accounting transactions and instead perform a separate calculation of the taxable profit or loss made on disposal. The group is also required by law to disregard for tax purposes the accounting transactions associated with derivatives entered into relating to the available for sale financial assets. These transactions are subsequently brought into account for tax purposes on the disposal of the assets. The timing difference resulting from the disregarded accounting transactions results in a deferred tax asset which represents the future tax relief available on the historic losses on derivatives.

### Tax relief on pension contributions

The group is entitled to claim a tax deduction for the payment of contributions into its pension schemes. The contribution paid in the year reduces the pension scheme deficit and therefore the deferred tax asset arising on the deficit.

### Short term timing differences on accounting provisions

Short term timing differences arise on items such as certain provisions because the treatment of these items is different for tax and accounting purposes. These timing differences result in a deferred tax asset which represents the future tax relief available on the utilisation of the provisions.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Adjustments in respect of prior years

Adjustments to tax charges in earlier years arise because the tax charge in the financial statements is estimated before the detailed corporation tax calculations are prepared.

### Recognition of deferred tax asset

A deferred tax charge of £18.2 million has been accounted for in the consolidated statement of comprehensive income in the year to reflect the increase in the deferred tax liability on the unrealised gains on available for sale financial assets during the year. These gains will be brought into account for current tax purposes when the assets are disposed.

The group is carrying forward certain non-trading losses which have arisen in previous years that will be available by law to offset the taxable gains arising on disposal.

The deferred tax asset recognised for the future use of these losses has been increased to reflect the increase in the value of the unrealised investment gains in the current year.

This has resulted in a deferred tax credit of £8.8 million being recognised in the income statement.

The group has also recognised a larger deferred tax asset held on short term timing differences and impaired the asset held on future capital allowance claims, resulting in an additional net £1.2 million deferred tax credit in the income statement.

### Factors that may affect future tax charges

The UK main corporation tax rate is reduced to 19% from 1 April 2017. A further reduction to 17% from 1 April 2020 was substantively enacted during the financial year. The closing deferred tax balances have been restated at the rate at which the balances are expected to be unwound. The impact of the remeasurements in these financial statements is an income statement charge of £0.7 million and a credit of £1.1 million recognised directly in the statement of comprehensive income.



# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Deferred taxation

Deferred tax is calculated in full on temporary timing differences under the liability method using a tax rate of 17% (2016: 18%).

The movement on the deferred tax asset is as shown below:

	Balance as at 4 April 2016 £ m	Adjustments in respect of prior years recognised in the income statement £ m	Temporary differences arising in the year recognised in the income statement £ m	Recognition of deferred tax asset in the income statement £ m	Temporary differences arising in the year recognised in the con- solidated statement of comp- rehensive income £ m	Balance as at 2 April 2017 £ m
Accelerated capital allowances on fixed assets	(0.3)	-	1.1	(0.8)	-	-
Short term and other timing differences	0.3	0.1	(0.9)	2.0	0.3	<b>1.8</b>
Available for sale financial assets	(8.7)	0.1	7.7	-	(18.2)	<b>(19.1)</b>
Tax losses carried forward	<u>8.7</u>	<u>(0.2)</u>	<u>-</u>	<u>8.8</u>	<u>-</u>	<u><b>17.3</b></u>
<b>Total deferred tax asset/(liability)</b>	<u>-</u>	<u>-</u>	<u>7.9</u>	<u>10.0</u>	<u>(17.9)</u>	<u>-</u>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

	Balance as at 30 March 2015 £ m	Adjustments in respect of prior years recognised in the income statement £ m	Temporary differences arising in the year recognised in the income statement £ m	Impairment of deferred tax asset recognised in the income statement £ m	Adjustments in respect of prior years recognised in the consolidated statement of comprehensive income £ m	Consolidated statement of comprehensive income (charge)/credit £ m	Balance as at 3 April 2016 £ m
Accelerated capital allowances on fixed assets	1.9	(1.1)	2.4	(3.5)	-	-	<b>(0.3)</b>
Short term and other timing differences	0.4	(0.2)	(1.2)	0.8	-	0.5	<b>0.3</b>
Available for sale financial assets	(13.3)	(0.3)	(4.3)	-	2.5	6.7	<b>(8.7)</b>
Tax losses carried forward	<u>11.0</u>	<u>(0.9)</u>	<u>-</u>	<u>(1.8)</u>	<u>-</u>	<u>0.4</u>	<u><b>8.7</b></u>
<b>Total deferred tax asset/(liability)</b>	<u>-</u>	<u>(2.5)</u>	<u>(3.1)</u>	<u>(4.5)</u>	<u>2.5</u>	<u>7.6</u>	<u>-</u>

Deferred tax assets have not been recognised where they relate to losses and tax reliefs in companies where their future utilisation cannot be reasonably foreseen. There is an unrecognised deferred tax asset at the balance sheet date of £73.9 million (2016: £89.9 million). The comparative has been updated to include the loss on the liquidation of a group company in 2014.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 13 Other financial assets - available for sale

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
At 4 April 2016 / 30 March 2015	708.8	795.4
Additions at cost	540.6	303.0
Disposals at fair value	(594.9)	(362.2)
Revaluation recognised in other comprehensive income	156.4	(27.4)
<b>At 2 April 2017 / 3 April 2016</b>	<b><u>810.9</u></b>	<b><u>708.8</u></b>

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Other financial assets - available for sale have been analysed between current and non-current as follows:		
Non-current assets	731.7	612.5
Current assets	79.2	96.3
	<b><u>810.9</u></b>	<b><u>708.8</u></b>

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Global investment funds	663.1	587.2
Non-current short term funds held for reinvestment	68.6	25.3
	731.7	612.5
Derivative financial instruments	2.0	(6.0)
<b>Long term endowment fund</b>	<b><u>733.7</u></b>	<b><u>606.5</u></b>
Corporate and government bonds	76.2	90.0
Current short term funds held for reinvestment	3.0	6.3
<b>Medium term fund</b>	<b><u>79.2</u></b>	<b><u>96.3</u></b>

The Group has committed to future investments of £78.7m over the next three years (2016: £42.2m). The Group considers that any associated risk with meeting these commitments is low as they will be met from disposal of existing funds.

The short-term funds held for reinvestment broadly represent highly liquid investments in money market deposit accounts and money market funds with a maturity date of three months or less. Management has classified some of these as non-current as it currently has no intention of using them in the Group's operations in the next financial year.

The following table presents the Group's assets and liabilities that are measured at fair value at the year end; descriptions of each level are included on page 25.

## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

	Level 1 £ m	Level 2 £ m	Level 3 £ m	Total £ m
As at 2 April 2017				
Financial Assets - Available for Sale	331.6	76.8	402.5	810.9
Derivative financial instruments	-	2.0	-	2.0
	<u>331.6</u>	<u>78.8</u>	<u>402.5</u>	<u>812.9</u>

	Level 1 £ m	Level 2 £ m	Level 3 £ m	Total £ m
As at 3 April 2016				
Financial Assets - Available for Sale	322.2	76.5	262.5	661.2
Derivative financial instruments	-	(6.0)	-	(6.0)
Associates held at fair value	206.2	-	-	206.2
	<u>528.4</u>	<u>70.5</u>	<u>262.5</u>	<u>861.4</u>

The following table shows a summary of the changes in the fair value of the Group's Level 3 financial assets - available for sale during the year:

	Level 3 £ m
At 4 April 2016	262.5
Disposals	(115.7)
Additions into Level 3	179.7
Fair value gains recognised in other comprehensive income	<u>76.0</u>
<b>At 2 April 2017</b>	<u><u>402.5</u></u>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

Sensitivity analysis for Level 3 positions:

If the US Dollar had weakened/strengthened by 5% with all other variables held constant, the investments in level 3 US Dollar-denominated financial assets would have been approximately £17.9 million lower/higher.

The gains or losses on the investments would have been £4.6 million higher/lower if the actual returns had been 5% higher/lower over the last 12 months, with all other variables held constant.

There have been no significant transfers between Level 1 and Level 2 during the year.

The fair value of fund assets held in Level 1 is based on their current bid prices in an active market.

For investments included in level 3, valuations are provided by the fund manager based on broker quotes, comparable transactions and discounted cash flow analyses taking into account illiquidity in the fund. Management receive reports from the investment fund manager on a monthly basis detailing the performance and valuation of the fund. These highlight any concern over the performance of any of the investments and valuations are adjusted accordingly.

Other financial assets are denominated in the following currencies:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Sterling	395.7	382.4
US Dollar	400.1	326.4
Euros	15.1	-
	<u>810.9</u>	<u>708.8</u>

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
<b>Other financial assets</b>		
Unlisted shares - net book value	<u>4.2</u>	<u>1.6</u>

The group has committed to future unlisted investments of £6.4m (2016: £5.6m).

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 14 Intangible assets

	<b>Internally generated digital assets £ m</b>
<b>Cost</b>	
At 30 March 2015	9.7
Additions	4.8
Disposals	<u>(0.9)</u>
At 3 April 2016	<u>13.6</u>
At 4 April 2016	13.6
Additions	<u>1.1</u>
At 2 April 2017	<u>14.7</u>
<b>Amortisation</b>	
At 30 March 2015	5.7
Amortisation charge	<u>5.6</u>
At 3 April 2016	<u>11.3</u>
At 4 April 2016	11.3
Amortisation charge	<u>2.2</u>
At 2 April 2017	<u>13.5</u>
<b>Carrying amount</b>	
<b>At 2 April 2017</b>	<b><u><u>1.2</u></u></b>
<b>At 3 April 2016</b>	<b><u><u>2.3</u></u></b>
At 30 March 2015	<u><u>4.0</u></u>

Amortisation charge includes some accelerated write-downs for assets where useful economic lives have been reassessed.

## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

#### 15 Property, plant and equipment

	Land and buildings £ m	Furniture, fittings and equipment £ m	Plant and vehicles £ m	Assets under construction £ m	Total £ m
<b>Cost</b>					
At 30 March 2015	37.1	28.8	83.5	1.3	150.7
Additions	-	0.6	2.0	0.8	3.4
Disposals	(0.1)	(0.2)	(0.2)	(1.4)	(1.9)
Transfers	-	-	0.7	(0.7)	-
At 3 April 2016	<u>37.0</u>	<u>29.2</u>	<u>86.0</u>	<u>-</u>	<u>152.2</u>
At 4 April 2016	37.0	29.2	86.0	-	152.2
Additions	-	0.1	0.8	-	0.9
Disposals	-	(0.1)	-	-	(0.1)
At 2 April 2017	<u>37.0</u>	<u>29.2</u>	<u>86.8</u>	<u>-</u>	<u>153.0</u>
<b>Depreciation</b>					
At 30 March 2015	32.3	18.5	82.1	-	132.9
Charge for period	0.5	2.9	2.0	-	5.4
Eliminated on disposal	(0.1)	(0.2)	(0.2)	-	(0.5)
Transfers	-	(0.1)	0.1	-	-
At 3 April 2016	<u>32.7</u>	<u>21.1</u>	<u>84.0</u>	<u>-</u>	<u>137.8</u>
At 4 April 2016	32.7	21.1	84.0	-	137.8
Charge for the period	0.5	3.4	2.1	-	6.0
Eliminated on disposal	-	(0.1)	-	-	(0.1)
At 2 April 2017	<u>33.2</u>	<u>24.4</u>	<u>86.1</u>	<u>-</u>	<u>143.7</u>
<b>Carrying amount</b>					
<b>At 2 April 2017</b>	<u><b>3.8</b></u>	<u><b>4.8</b></u>	<u><b>0.7</b></u>	<u><b>-</b></u>	<u><b>9.3</b></u>
<b>At 3 April 2016</b>	<u><b>4.3</b></u>	<u><b>8.1</b></u>	<u><b>2.0</b></u>	<u><b>-</b></u>	<u><b>14.4</b></u>
At 30 March 2015	<u>4.8</u>	<u>10.3</u>	<u>1.4</u>	<u>1.3</u>	<u>17.8</u>

#### Assets held under finance leases and hire purchase contracts

The net carrying amount of property, plant and equipment includes the amounts in respect of assets held under finance leases and hire purchase contracts with a net book value of £Nil (2016: £Nil).

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 16 Investments

#### Ascential plc

Ascential plc (formerly Top Right Group Limited) is an international, business-to-business media group operating market-leading events, information services and subscription based content services.

Until 9 February 2016, the Group held a 33.1% share in Ascential plc. On 9 February 2016, Ascential plc listed on the London Stock Exchange by way of an Initial Public Offering (IPO) which reduced the ownership of the Group to 22.4%.

Following the IPO of Ascential on 9 February 2016 and the reduction in the shareholding from 33.1% to 22.4%, the Group no longer considered it to be a joint venture. However, as the Group still held greater than 20% of the shares in Ascential it was considered to be an associate. As management intended to sell down its ownership stake over time such that it was expected to fall below 20%, management considered the investment in Ascential to form part of the endowment fund, which is a portfolio of diversified medium and long term investments managed by the Investment Committee. The investment was managed on a fair value basis as part of the portfolio. Management considered that measurement of this investment at fair value provided more relevant information and therefore applied the exemption from equity accounting in IAS 28 and accounted for the investment at fair value through profit or loss.

During the current financial year, disposals were made on 5 September 2016 reducing the ownership to 14.9%, 5 December 2016 reducing to 8.7% and all remaining shares on 7 March 2017. Upon disposal on 5 September 2016, as the ownership had fallen below 20%, the Group no longer considered the investment to be an associate and designated the investment as held at fair value through profit or loss.

#### Reconciliation of carrying value

	<b>£ m</b>
At 30 March 2015	319.0
Share of loss after tax	(7.0)
Share of other comprehensive income	(1.5)
Interest on preference shares and loans	<u>12.3</u>
Carrying value upon IPO - February 2016	322.8
Cash received on sale of shares	(36.1)
Loss on transfer from joint venture to associate	(107.5)
Fair value gains on associate 2015/16	<u>27.0</u>
<b>As at 3 April 2016</b>	<b>206.2</b>
Fair value gains on associate 2016/17	17.8
Partial disposal of associate	<u>(75.0)</u>
Carrying value upon transfer from associate to investment held at fair value through profit or loss	149.0
Gains on investment held at fair value through profit or loss	15.7
Disposal of investment held at fair value through profit or loss	<u>(164.7)</u>
<b>At 2 April 2017</b>	<u><u>-</u></u>

The financial year end for Ascential plc is 31 December 2016.

Set out below is the summarised financial information for Ascential plc for the year to 31 December 2016 and the comparative period to 31 December 2015, as presented in the 2016 Annual Report.



# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Summarised balance sheet

	<b>2016</b> <b>£ m</b>	<b>2015</b> <b>£ m</b>
Non-current assets	723.6	710.4
Current assets	210.7	127.7
Current liabilities	(205.3)	(184.2)
Non-current liabilities	(367.6)	(923.1)
<b>Net assets/(liabilities)</b>	<b><u>361.4</u></b>	<b><u>(269.2)</u></b>

### Summarised statement of comprehensive income

	<b>2016</b> <b>£ m</b>	<b>2015</b> <b>£ m</b>
Revenue	<u>299.6</u>	<u>256.6</u>
Profit for the year	15.6	(25.3)
Other comprehensive income	(10.6)	(2.7)
Total comprehensive income for the year	<u>5.0</u>	<u>(28.0)</u>

### Seven Publishing Group Limited

The Group disposed of its interest in Seven Publishing Group Limited on 18 January 2016 for a loss of £0.7 million.

### Reconciliation of carrying value

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
At 4 April 2016/30 March 2015	-	3.3
Share of loss for the year	-	(0.5)
Disposal	-	(2.8)
At 02 April 2017/03 April 2016	<u>-</u>	<u>-</u>

### 17 Inventories

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Raw materials and consumables	<u>0.8</u>	<u>0.9</u>

The Group consumed £18.6 million (2016: £18.5 million) of inventories during the year (note 6).

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 18 Trade and other receivables

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Trade receivables	25.8	26.0
Provision for impairment of trade receivables	(0.1)	(0.1)
Net trade receivables	25.7	25.9
Accrued income	8.4	10.2
Other taxes	3.8	-
Prepayments	5.4	6.4
Other receivables	3.0	2.5
<b>Total current trade and other receivables</b>	<b>46.3</b>	<b>45.0</b>

The provision for impairment of trade receivables (analysed below) is the difference between the carrying value and the present value of the expected proceeds. As at 2 April 2017, trade receivables of £0.1 million (2016: £0.1 million) were impaired. The ageing of these receivables is as follows:

#### Age of impaired trade receivables

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
61 to 90 days	0.1	0.1
3 to 6 months	0.0	0.0
6 months to 1 year	0.0	0.0
	<u>0.1</u>	<u>0.1</u>

Trade receivables above include amounts (detailed below) that are past due at the end of the reporting period and which an allowance for doubtful debts has not been recognised as the amounts are still considered recoverable and there has not been a significant change in credit quality.

#### Age of trade receivables that are past due but not impaired

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
61 to 90 days	0.2	1.6
3 to 6 months	0.4	0.5
6 months to 1 year	0.1	0.4
	<u>0.7</u>	<u>2.5</u>

### 19 Cash and cash equivalents

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Cash at bank	5.3	5.1
Short-term deposits	214.6	57.1
	<u>219.9</u>	<u>62.2</u>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 20 Loans and borrowings

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
<b>Non-current loans and borrowings</b>		
Finance lease liabilities	-	26.8
Other borrowings	<u>18.6</u>	<u>13.2</u>
	<u><u>18.6</u></u>	<u><u>40.0</u></u>
	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
<b>Current loans and borrowings</b>		
Finance lease liabilities	<u>-</u>	<u>6.9</u>

The Group has received investment to finance the expansion of the Group's activities in Australia. Subject to certain performance conditions being met, these unsecured borrowings are expected to mature no earlier than 2018. This amount is included in non-current other borrowings (shown above).

The loans and borrowings classified as financial instruments are at carrying value which is considered to be the fair value by the group.

The group's exposure to market and liquidity risk, in respect of loans and borrowings is disclosed in the financial risk management and impairment note.

### 21 Obligations under leases and hire purchase contracts

#### Finance leases

All finance leases were terminated during the year. The leases were in respect of printing machinery, the terms of which were 25 years with an interest rate of 4.5% per annum (2016: 4.5%).

<b>2017</b>	<b>Minimum lease payments £ m</b>	<b>Interest £ m</b>	<b>Present value £ m</b>
<b>Present value of minimum lease payments</b>	<u>-</u>	<u>-</u>	<u>-</u>
	<b>Minimum lease payments £ m</b>	<b>Interest £ m</b>	<b>Present value £ m</b>
<b>2016</b>			
Within one year	8.1	(1.2)	6.9
In two to five years	26.8	(2.2)	24.6
In over five years	<u>2.4</u>	<u>(0.2)</u>	<u>2.2</u>
<b>Present value of minimum lease payments</b>	<u><u>37.3</u></u>	<u><u>(3.6)</u></u>	<u><u>33.7</u></u>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Operating leases

The total future value of minimum lease payments is as follows:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Within one year	7.6	10.2
In two to five years	26.2	39.3
In over five years	<u>70.2</u>	<u>95.2</u>
	<u><u>104.0</u></u>	<u><u>144.7</u></u>

The amount of non-cancellable operating lease payments recognised as an expense during the period was £8,500,000 (2016: £8,400,000)

### 22 Trade and other payables

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Trade payables	10.4	8.1
Accrued expenses	20.5	23.4
Deferred income	18.1	12.6
Social security and other taxes	2.9	4.1
Other payables	<u>0.7</u>	<u>1.5</u>
	<u><u>52.6</u></u>	<u><u>49.7</u></u>

The trade and other payables classified as financial instruments are at carrying value which is considered to be the fair value by the group.

The group's exposure to market and liquidity risks, including maturity analysis, related to trade and other payables is disclosed in the financial risk management and impairment note.

### 23 Provisions

	<b>Onerous contracts</b> <b>£ m</b>	<b>Restructuring</b> <b>£ m</b>	<b>Other provisions</b> <b>£ m</b>	<b>Total</b> <b>£ m</b>
At 4 April 2016	1.1	17.7	7.7	26.5
Additional provisions	-	11.8	5.2	17.0
Provisions used	(0.3)	(24.1)	(1.2)	(25.6)
Unused provision reversed	<u>(0.8)</u>	<u>-</u>	<u>(1.5)</u>	<u>(2.3)</u>
At 2 April 2017	<u>-</u>	<u>5.4</u>	<u>10.2</u>	<u>15.6</u>
Non-current liabilities	<u>-</u>	<u>-</u>	<u>7.0</u>	<u>7.0</u>
Current liabilities	<u>-</u>	<u>5.4</u>	<u>3.2</u>	<u>8.6</u>

The Group is in the process of transforming its cost base. This has resulted in a number of changes within the business, including severances. The provision is expected to be fully utilised within six months.

The remaining provisions relate primarily to the Group's move from its previous premises and are expected to be utilised over the life of the lease of 13 years.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 24 Other non-current liabilities

	2017 £ m	2016 £ m
Other non-current financial liabilities	<u>11.4</u>	<u>13.4</u>

Other non-current liabilities is mainly comprised of deferred lease incentives.

### 25 Share capital

#### Allotted, called up and fully paid shares

	2017		2016	
	No. m	£ m	No. m	£ m
Ordinary Shares of £1 each	<u>0.9</u>	<u>0.9</u>	<u>0.9</u>	<u>0.9</u>

### 26 Dividends paid

	2017 £ m	2016 £ m
Final dividend of £0.444 (2016: £0.444) per ordinary share	<u>0.4</u>	<u>0.4</u>

On 16 March 2017 the Board declared a dividend of 44.4p (2016: 44.4p) per share on the ordinary share capital amounting to £400,000 (2016: £400,000) which was paid to the Scott Trust Limited on 16 March 2017.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 27 Cash flows from operating activities

	Note	2017 £ m	2016 £ m
<b>Cash flows from operating activities</b>			
Loss for the period		(0.2)	(173.0)
Adjustments for:			
Depreciation	15	6.0	5.4
Amortisation of other intangible assets	14	2.2	5.6
Loss on disposal of property, plant and equipment	15	-	1.4
Loss on disposal of intangible assets	14	-	0.9
Finance costs	11	2.3	9.8
Finance income	11	(7.7)	(17.7)
Other gains and losses		(57.4)	(37.7)
Pensions	29	(0.8)	(1.8)
Impairment of assets		-	2.0
Share of loss of joint ventures after taxation	16	-	7.0
Share of loss of associates after taxation	16	-	0.5
Loss on disposal of joint venture	16	-	107.5
Loss on disposal of associate	16	0.5	0.7
(Decrease)/Increase in provisions	23	(11.2)	18.5
		<b>(66.3)</b>	<b>(70.9)</b>
Working capital adjustments			
Decrease in inventories		0.1	0.2
(Increase)/decrease in trade and other receivables		(1.6)	2.3
Increase/(decrease) in trade and other payables		0.5	(3.8)
		<b>(67.3)</b>	<b>(72.2)</b>

### 28 Non adjusting events after the financial period

In June 2017 the group has announced that it has entered into an agreement to outsource its printing operations.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 29 Pension commitments

	2017 £ m	2016 £ m
Pension costs, defined contribution scheme	<u>8.7</u>	<u>9.0</u>
<b>Defined benefit pension schemes</b>		

The Group had two (2016: two) defined benefit pension schemes in the year, both of which have been accounted for in accordance with IAS 19 (revised) 'Employee benefits'.

The schemes provide pension benefits payable to members (and potentially their spouses/dependants) for life. The level of benefits provided depends on the members' length of service and their salary in the final years leading up to retirement. Pensions in payment are generally increased in line with price inflation.

The schemes are governed by boards of trustees, composed of representatives of the company and scheme participants. The boards of trustees have control over the operation of the schemes and their funding and investment strategies. Investment decisions and agreement on contribution schedules are the joint responsibility of the group and the trustees.

The majority of benefits are paid from trustee-administered funds, with a small number of unfunded pensions where the group meets the benefit payment obligation as it falls due.

The schemes' assets are held in trusts and governed by local regulations and practice.

The Surrey Advertiser Newspaper Holdings Limited Pension & Life Assurance Scheme ('Surrey Scheme') was closed to future accrual with effect from 31 March 2006. During the year, the Trustees have concluded the process of the Scheme wind-up. The initial premium was paid on 25 June 2015 and following a detailed data cleansing exercise it was determined that an amount of £326,022 was due to the company from Aviva rather than a balancing payment to Aviva being due as had been anticipated. The liabilities of the Scheme have been fully extinguished and therefore the Scheme has a nil balance in the group financial statements at year end.

The Trafford Park Printers 1990 Pension Scheme ('TPP Scheme') was closed to future accrual with effect from 31 December 2006. UK legislation requires the trustees of each scheme to carry out an actuarial valuation at least every three years and to target full funding against a basis that prudently reflects the scheme's exposure to risk. The most recent actuarial valuation for the TPP Scheme was performed as at 1 April 2016 which has resulted in the TPP Scheme having assets sufficient to cover 90% of the liabilities accrued in respect of members. Following the valuation of the TPP Scheme a revised recovery plan has been agreed. The expected contributions payable to the Scheme for the next reporting period are £462,700. It is expected that the deficit will be removed by 31 March 2022.

During the year, contributions totalling £1,190,800 were paid to the TPP Scheme. There were no contributions paid to the Surrey Scheme.

Having completed the wind-up of the Surrey Scheme there will be no further contributions payable.

The valuation for the TPP Scheme has been updated to 2 April 2017 for accounting purposes by a qualified independent actuary.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Risks

#### Asset volatility

The scheme liabilities are calculated using a discount rate set with reference to corporate bond yields; if scheme assets underperform this yield (all else being equal), this will create a shortfall. The schemes hold a proportion of equities, which are expected to outperform corporate bonds in the long-term but they expose the schemes to volatility and risk in the short-term.

As the schemes mature, the Group (and trustees) intend(s) to reduce the level of investment risk by investing more in assets that better match the movement in the liabilities (for example gilts and bonds). However, the Group believes that due to the long-term nature of the scheme liabilities and the strength of the sponsoring employer, a controlled level of equity investment is an appropriate element of the Group's long-term strategy to manage the schemes efficiently.

#### Changes in gilts / corporate bond yields

A decrease in corporate bond yields will increase scheme liabilities, although this will be partially offset by an increase in the value of the schemes assets held in corporate bonds.

#### Inflation risk

The majority of the pension obligations are linked to inflation (i.e. the associated increases on the pensions before and after retirement are generally linked to price inflation). Higher inflation will lead to higher liabilities (although, some caps apply to the level of inflationary increases, which minimises the exposure to high inflation rates).

The schemes hold a proportion of the assets in index-linked gilts, whose value changes with movements in price inflation. Higher inflation will increase their value and offset some of the liability exposure.

#### Life expectancy

The majority of the schemes' obligations are to provide pension benefits for the life of the member (or the lifetime of their spouse / dependants). Therefore, increases in life expectancy will result in an increase in the schemes' liabilities.

#### Regulations

Actions taken by the UK pensions regulator, or changes to European legislation, could result in stronger funding standards, which could materially affect the schemes obligations and cash flow requirements from the Group.

The Group, along with the trustees of the schemes, manages the funding and investment strategy of the schemes to minimise these risks as much as possible.

#### **Reconciliation of scheme assets and liabilities to assets and liabilities recognised**

The amounts recognised in the statement of financial position are as follows:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Fair value of scheme assets	33.1	46.2
Present value of scheme liabilities	<u>(34.5)</u>	<u>(46.8)</u>
<b>Defined benefit pension scheme deficit</b>	<b><u>(1.4)</u></b>	<b><u>(0.6)</u></b>



# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### ***Scheme assets***

Changes in the fair value of scheme assets are as follows:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Fair value at start of period	46.2	49.4
Interest income	1.6	1.6
Return on plan assets, excluding amounts included in interest income/(expense)	6.6	(4.9)
Employer contributions	0.8	1.8
Benefits paid	(1.2)	(1.7)
Assets distributed on settlements	(20.9)	-
Fair value at end of period	<u>33.1</u>	<u>46.2</u>

### ***Analysis of assets***

The major categories of scheme assets are as follows:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Cash and cash equivalents	-	0.1
Equity instruments	8.7	7.1
Debt instruments	24.4	20.2
Investment funds	-	18.8
	<u>33.1</u>	<u>46.2</u>

### **Equity instruments**

Equity instruments can be further categorised as follows:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
<b>Quoted</b>		
Equity instruments	<u>8.7</u>	<u>7.1</u>

### **Debt instruments**

Debt instruments can be further categorised as follows:

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
<b>Quoted</b>		
Gilts	12.9	10.5
Corporate bonds	<u>11.5</u>	<u>9.7</u>
	<u>24.4</u>	<u>20.2</u>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### Investment funds

Investment funds can be further categorised as follows:

	2017 £ m	2016 £ m
<b>Unquoted</b>		
Investment funds	-	18.8

The pension scheme has not invested in any of the company's own financial instruments or in properties or other assets used by the company.

### Scheme liabilities

Changes in the present value of scheme liabilities are as follows:

	2017 £ m	2016 £ m
Present value at start of period	46.8	49.2
Actuarial gains and losses arising from changes in demographic assumptions	(1.9)	-
Actuarial losses and (gains) arising from changes in financial assumptions	10.4	(2.8)
Actuarial (gains) and losses arising from experience adjustments	(0.2)	0.5
Interest cost	1.6	1.6
Benefits paid	(1.3)	(1.7)
Liabilities extinguished on settlements	(20.9)	-
Present value at end of period	34.5	46.8

### Principal actuarial assumptions

The significant actuarial assumptions used to determine the present value of the defined benefit obligation at the statement of financial position date are as follows:

	2017 %	2016 %
Discount rate	2.5	3.5
CPI Inflation rate	2.4	2.4

### Post retirement mortality assumptions

	2017 Years	2016 Years
Current UK pensioners at retirement age - male	22.3	22.9
Current UK pensioners at retirement age - female	24.3	25.4
Future UK pensioners at retirement age - male	24.0	25.1
Future UK pensioners at retirement age - female	26.2	27.7

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### *Amounts recognised in the income statement*

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
<b>Amounts recognised in operating profit</b>		
Recognised in arriving at operating profit	-	-
<b>Amounts recognised in finance income or costs</b>		
Interest expense on defined benefit obligation	(1.6)	(1.6)
Interest income on plan assets	1.6	1.6
Recognised in other finance cost	-	-
<b>Total recognised in the income statement</b>	<b>-</b>	<b>-</b>

### *Amounts taken to the Statement of Comprehensive Income*

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Actuarial gains and (losses) arising from changes in demographic assumptions	1.9	-
Actuarial (losses) and gains arising from changes in financial assumptions	(10.4)	2.8
Actuarial gains and (losses) arising from experience adjustments	0.2	(0.5)
Return on plan assets, excluding amounts included in interest income/(expense)	6.6	(4.9)
Amounts recognised in the Statement of Comprehensive Income	<b>(1.7)</b>	<b>(2.6)</b>

### **Sensitivity analysis**

A sensitivity analysis for the principal assumptions used to measure scheme liabilities is set out below:

	<b>Surrey scheme</b> %	<b>TPP scheme</b> %
Discount rate +0.5% p.a.	-	(14)
Discount rate - 0.5% p.a.	-	14
Price inflation* +0.25% p.a.	-	2
Price inflation* -0.25% p.a.	-	(2)
Life expectancy -1 year	-	(3)
Life expectancy +1 year	-	3

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

\* The impact shown implies the same change in both RPI and CPI. However, where the pension increases (before or after retirement) are subject to a cap which applies, no change to the assumption has been applied.

The above sensitivity analysis is based on a change in an assumption whilst holding all other assumptions constant. In practice, this is unlikely to occur and changes in some of the assumptions may be linked. In practice, changes in financial conditions could well lead to changes in the value of the schemes' assets.

### 30 Related party transactions

Transactions between subsidiary members of Guardian Media Group plc are not required to be disclosed as these transactions are fully eliminated on consolidation. In the course of normal operations, the Group has traded on an arm's length basis with joint ventures, associates and other related parties principally Ascential plc (formerly Top Right Group Limited, disposed 7 March 2017). The aggregated transactions which are considered to be material are:

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
Purchases	0.9	0.8
Interest on loans and preference shares	<u>-</u>	<u>12.3</u>

At year-end, balances outstanding in relation to these related parties amounted to £Nil (2016: £0.1 million).

The Group paid £66,000 (2016: £66,000) to one director (2016: one director) of The Scott Trust Limited for services rendered to Guardian News & Media Limited in the normal course of business.

The Group paid £622,000 (2016: £563,000) in charitable donations and gifts in kind to the Guardian Foundation.

In the prior year, the Group paid interest on loans and preference shares up until 9 February 2016, when Ascential plc was considered as a joint venture.

### 31 Parent and ultimate parent undertaking

The company's immediate and ultimate parent is The Scott Trust Limited.

The most senior parent entity producing publicly available financial statements is The Scott Trust Limited. These financial statements are available upon request from The Secretary, The Scott Trust Limited, PO Box 68164, Kings Place, 90 York Way, London, N1P 2AP.

## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

#### 32 Investments in subsidiaries, joint ventures and associates

Details of the group subsidiaries as at 2 April 2017 are as follows:

Name of subsidiary	Description of shares held	Country of incorporation and principal place of business	Proportion of ownership interest and voting rights held by the group	
			2017	2016
Channel M Television Limited	£1 ordinary shares	England and Wales	100%	100%
ContentNext Media Inc	Membership interest	United States of America	100%	100%
Contributoria Limited <sup>^*</sup>	£1 ordinary shares	England and Wales	100%	100%
FSE World Limited <sup>^</sup>	£1 ordinary shares	England and Wales	100%	100%
GMG B2B Limited*	£1 ordinary shares	England and Wales	100%	100%
GMG Investco Limited <sup>^*</sup>	£1 ordinary shares & £0.85 ordinary shares	England and Wales	100%	100%
GMG Investco 2 Limited <sup>^</sup>	£1 ordinary shares	England and Wales	100%	100%
GMG Investco 3 Limited*	£0.10 ordinary shares	England and Wales	100%	100%
GMGRM North Limited*	£1 ordinary shares	England and Wales	100%	100%
GMGRM South Limited <sup>^*</sup>	£1 ordinary shares	England and Wales	100%	100%
GNM Australia Pty Limited	AUD\$1 ordinary shares	Australia	100%	100%
GPC Manchester Limited*	£1 ordinary shares	England and Wales	100%	100%
Guardian Education Interactive Limited <sup>^</sup>	£1 ordinary shares	England and Wales	100%	100%
Guardian News & Media (Holdings) Limited*	£1 ordinary shares	England and Wales	100%	100%
Guardian News & Media Limited	£1 ordinary shares	England and Wales	100%	100%
Guardian News and Media LLC	Membership interest	United States of America	100%	100%
Northprint Manchester Limited*	£1 ordinary shares	England and Wales	50%	50%
Notice Limited <sup>^*</sup>	£1 ordinary shares	England and Wales	100%	100%
OG Enterprises Limited	£1 ordinary shares	England and Wales	100%	100%
Rawnam Limited*	£1 ordinary shares	England and Wales	60%	60%

## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

The Observer Limited ^*	£1 ordinary shares	England and Wales	100%	100%
York Way 1001 Limited ^	£1 ordinary shares	England and Wales	100%	100%

\* indicates direct investment of Guardian Media Group plc

^ In liquidation

The registered office for the companies incorporated in:

- England and Wales (except for companies in liquidation) is PO Box 68164, Kings Place, 90 York Way, London, N1P 2AP.
- England and Wales (companies in liquidation) is 92 London Street, Reading, Berkshire, RG1 4SJ.
- Australia is 19 Foster Street, Surrey Hills, NSW 2010.
- United States of America is 160 Greentree Drive, Suite 101, Dover, DE 19904.

Details of the group associates held during the 2 April 2017 year are as follows:

Name of associate	Description of total shares	Country of incorporation and principal place of business	Proportion of ownership interest and voting rights held by the group	
			2017	2016
Ascential plc *	10p ordinary shares	England and Wales	0%	22.4%

\* indicates direct investment of Guardian Media Group plc

Registration number: 00094531

# Guardian Media Group plc

Company Financial Statements

for the year ended 2 April 2017

# Guardian Media Group plc

## Independent Auditors' Report to the members of Guardian Media Group plc

### Report on the company financial statements

#### **Our opinion**

In our opinion, Guardian Media Group plc's company financial statements (the "financial statements"):

- give a true and fair view of the state of the company's affairs as at 2 April 2017;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **What we have audited**

The financial statements, included within the Annual Report and Consolidated Financial Statements (the "Annual Report"), comprise:

- the Statement of Financial Position as at 2 April 2017;
- the Statement of Changes in Equity for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

In addition, in light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we are required to report if we have identified any material misstatements in the Strategic Report and the Directors' Report. We have nothing to report in this respect.

#### **Other matters on which we are required to report by exception**

##### **Adequacy of accounting records and information and explanations received**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

##### **Directors' remuneration**

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.



# Guardian Media Group plc

## Independent Auditors' Report to the members of Guardian Media Group plc

### **Responsibilities for the financial statements and the audit**

#### **Our responsibilities and those of the directors**

As explained more fully in the Statement of Directors' Responsibilities (set out on page 7), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### **What an audit of financial statements involves**

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report. With respect to the Strategic Report and Directors' Report, we consider whether those reports include the disclosures required by applicable legal requirements.

#### **Other matter**

We have reported separately on the group financial statements of Guardian Media Group plc for the year ended 2 April 2017.

.....  
Samuel Tomlinson (Senior Statutory Auditor)  
For and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
London

5 July 2017

# Guardian Media Group plc

## (Registration number: 00094531) Statement of Financial Position as at 2 April 2017

	Note	2017 £ m	2016 £ m
<b>Non-current assets</b>			
Investments	4	422.8	706.9
Available for sale financial assets	5	<u>735.9</u>	<u>614.1</u>
		<u>1,158.7</u>	<u>1,321.0</u>
<b>Current assets</b>			
Trade receivables	6	76.7	33.6
Deferred tax assets	3	-	0.2
Available for sale financial assets	5	79.2	96.3
Cash at bank and in hand	7	<u>214.7</u>	<u>57.3</u>
		370.6	187.4
<b>Current liabilities</b>			
Trade and other payables	8	<u>(798.4)</u>	<u>(928.1)</u>
Net current liabilities		<u>(427.8)</u>	<u>(740.7)</u>
Total assets less current liabilities		730.9	580.3
Deferred tax liabilities	3	<u>(1.7)</u>	<u>-</u>
Net assets excluding pension asset/(liability)		729.2	580.3
Net pension liability	10	<u>-</u>	<u>(0.4)</u>
Net assets		<u><u>729.2</u></u>	<u><u>579.9</u></u>
<b>Equity</b>			
Called up share capital	9	0.9	0.9
Other reserves		0.1	0.1
Retained earnings		<u>728.2</u>	<u>578.9</u>
Shareholders' funds		<u><u>729.2</u></u>	<u><u>579.9</u></u>

The profit for the year is £67.7 million (2016 loss (£161.1 million)).

Approved by the Board on 5 July 2017 and signed on its behalf by:

.....  
Neil Berkett  
Chairman

.....  
Richard Kerr  
Director

## Guardian Media Group plc

### Statement of Changes in Equity for the year ended 2 April 2017

	<b>Share capital</b> £ m	<b>Other reserves</b> £ m	<b>Retained earnings</b> £ m	<b>Total</b> £ m
At 4 April 2016	0.9	0.1	578.9	579.9
Profit for the period	-	-	67.7	67.7
Other comprehensive income	-	-	82.0	82.0
Total comprehensive income	-	-	149.7	149.7
Dividends	-	-	(0.4)	(0.4)
At 2 April 2017	0.9	0.1	728.2	729.2
	<b>Share capital</b> £ m	<b>Other reserves</b> £ m	<b>Retained earnings</b> £ m	<b>Total</b> £ m
At 30 March 2015	0.9	0.1	769.3	770.3
Loss for the period	-	-	(161.1)	(161.1)
Other comprehensive income	-	-	(28.9)	(28.9)
Total comprehensive income	-	-	(190.0)	(190.0)
Dividends	-	-	(0.4)	(0.4)
At 3 April 2016	0.9	0.1	578.9	579.9

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 1 Accounting policies

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Basis of preparation

The financial statements have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS101). The financial statements have been prepared under the historical cost convention and in accordance with Companies Act 2006.

A separate profit and loss account dealing with the results of the company has not been presented, as permitted by Section 408 of the Companies Act 2006. The profit for the year is £67.7 million (2016: loss (£161.1 million)).

The financial statements of the company are made up to the Sunday closest to 31 March each year. Consequently, the financial statements for the current period cover the 52 weeks ended 2 April 2017 and for the comparative period cover the 53 weeks ended 3 April 2016.

#### Summary of disclosure exemptions

The following exemptions from the requirements of IFRS have been applied in the preparation of these financial statements, in accordance with FRS 101:

- IAS 1 'Presentation of financial statements': information on management of capital has not been presented. Comparative financial information in respect of paragraph 73 (E) of IAS 16 Property, plant and equipment and paragraph 11 (e) of IAS 38 Intangible assets has not been presented.
- IAS 7 'Statement of cash flows': a cash flow statement has not been presented.
- IAS 8 'Accounting policies, changes in accounting estimates and errors': disclosure in respect of new standards and interpretations that have been issued but which are not yet effective has not been provided.
- IAS 24 'Related party disclosures': key management personnel compensation has not been presented. Related party transactions entered into between two or more members of the group, provided that the subsidiary which is a party to the transaction is wholly owned by such a member have not been disclosed.
- IFRS 7 'Financial instruments disclosures': none of the disclosures required by IFRS 7 have been presented.
- IFRS 13 'Fair value measurement': none of the disclosures required by IFRS 13 have been presented.

#### Going concern

The financial statements have been prepared on a going concern basis.

#### Other accounting policies

All other accounting policies are as per the Group section of this report, note 2.

### 2 Auditors' remuneration

	2017 £ m	2016 £ m
Audit of the financial statements	<u>0.1</u>	<u>0.1</u>
<b>Other fees to auditors</b>		
Tax advisory services	<u>0.2</u>	<u>0.1</u>

## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

#### 3 Deferred tax

The deferred tax liability recognised at year end relates to the future profits earned from the company's available-for-sale assets. This is offset in part by the recognition of a deferred tax asset on losses which are available to be offset against the future profits.

Deferred tax assets have not been recognised where they relate to losses where their future utilisation against profits cannot be reasonably foreseen. There is an unrecognised deferred tax asset at the balance sheet date of £25.1million (2016 £43.8million). No deferred tax asset is recognised on these amounts as it is not regarded as more likely than not that there will be suitable taxable profits/gains against which they can be deducted in the foreseeable future. The comparative has been updated to include the loss on the liquidation of a subsidiary undertaking in 2014.

#### Deferred tax

Deferred tax assets and liabilities

Deferred tax movement during the period:

	<b>At 4 April 2016 £ m</b>	<b>Recognised in income £ m</b>	<b>Recognised in other comp- rehensive income £ m</b>	<b>At 2 April 2017 £ m</b>
Pension benefit obligations	0.1	0.1	(0.2)	-
Available-for-sale financial assets	(8.7)	7.8	(18.2)	(19.1)
Tax losses carry-forwards	8.7	8.7	-	17.4
Other items	0.1	(0.1)	-	-
Net tax assets/(liabilities)	<u>0.2</u>	<u>16.5</u>	<u>(18.4)</u>	<u>(1.7)</u>

## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

#### 4 Investments

##### Subsidiaries

£ m

##### Cost or valuation

At 30 March 2015	1,112.0
Additions	<u>68.4</u>
At 3 April 2016	<u>1,180.4</u>
At 4 April 2016	1,180.4
Additions	466.5
Disposals	<u>(563.2)</u>
At 2 April 2017	<u>1,083.7</u>
<b>Provision</b>	
At 30 March 2015	619.7
Charge	<u>60.0</u>
At 3 April 2016	<u>679.7</u>
At 4 April 2016	679.7
Charge	55.0
Eliminated on disposals	<u>(73.8)</u>
At 2 April 2017	<u>660.9</u>
<b>Carrying amount</b>	
At 2 April 2017	<u><u>422.8</u></u>
At 3 April 2016	<u><u>500.7</u></u>
At 30 March 2015	<u><u>492.3</u></u>

Details of the operating subsidiaries which are either wholly owned by the Company or its subsidiaries are shown in the Group section of this report in note 32.

The additions, disposals and impairment are due to the restructuring of the subsidiaries during the year.

## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

#### Joint ventures

	<b>£ m</b>
<b>Cost or valuation</b>	
At 30 March 2015	660.8
Additions	10.9
Disposals	<u>(671.7)</u>
At 3 April 2016	<u>-</u>
<b>Provision for impairment</b>	
At 30 March 2015	341.8
Charge	7.0
Eliminated on disposals	<u>(348.8)</u>
At 3 April 2016	<u>-</u>
<b>Carrying amount</b>	
At 2 April 2017	<u>-</u>
At 3 April 2016	<u>-</u>
At 30 March 2015	<u>319.0</u>

During the prior year, Ascential plc (formerly known as Top Right Group Limited) ceased to be a joint venture and was then accounted for as an associate. Details of joint ventures are shown in the Group section of this report in notes 16 and 32.

## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

#### Associates

	<b>£ m</b>
<b>Cost or valuation</b>	
At 30 March 2015	10.4
Revaluation	27.0
Additions	179.2
Disposals	<u>(10.4)</u>
At 3 April 2016	<u>206.2</u>
At 4 April 2016	206.2
Revaluation	17.8
Reclassification to available for sale assets on partial disposal	<u>(224.0)</u>
At 2 April 2017	<u>-</u>
<b>Provision for impairment</b>	
At 30 March 2015	7.7
Eliminated on disposals	<u>(7.7)</u>
At 3 April 2016	<u>-</u>
<b>Carrying amount</b>	
At 2 April 2017	<u><u>-</u></u>
At 3 April 2016	<u><u>206.2</u></u>
At 30 March 2015	<u><u>2.7</u></u>

During the prior year, the investment in Ascential plc was transferred from joint ventures to associates. During the current year, the investment ceased to be an associate and was transferred to investments held at fair value through profit or loss. Also in the prior year, the investment in Seven Publishing Group Limited was disposed of. Details of the associates are shown in the Group section of the report in notes 16 and 32.

#### 5 Other financial assets

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
<b>Non-current financial assets</b>		
Available for sale financial assets	<u>735.9</u>	<u>614.1</u>
	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
<b>Current financial assets</b>		
Available for sale financial assets	<u>79.2</u>	<u>96.3</u>



## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

#### Movement in available for sale assets

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
<b>Cost</b>		
At 4 April	710.4	797.7
Additions	543.2	302.3
Disposals	(594.9)	(362.1)
Revaluation	156.4	(27.5)
	815.1	710.4
At 2 April	815.1	710.4
<b>Carrying amount</b>		
At 2 April	815.1	710.4

Details of the available for sale investments are shown in the Group section of the report in note 13.

#### Movement in investments held at fair value through profit or loss

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
<b>Cost</b>		
At 4 April	-	-
Additions	149.0	-
Revaluation	15.8	-
Disposals	(164.8)	-
	-	-
At 2 April	-	-
<b>Carrying amount</b>		
At 2 April	-	-

As outlined in note 4, during the current year, the investment in Ascential plc ceased to be an associate, following a partial disposal and was transferred to investments held at fair value through profit or loss. It was then disposed of in full. Details of this transaction are shown with the Group Accounts in note 16.

#### 6 Trade receivables

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
Receivables from related parties	76.3	33.3
Prepayments	-	0.1
Other receivables	0.4	0.2
	76.7	33.6
Total current trade and other receivables	76.7	33.6

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### 7 Cash at bank and in hand

	2017 £ m	2016 £ m
Cash at bank	0.1	0.2
Short-term deposits	214.6	57.1
	<u>214.7</u>	<u>57.3</u>

### 8 Trade and other payables

	2017 £ m	2016 £ m
Trade payables	0.5	-
Accrued expenses	2.8	3.1
Amounts due to related parties	796.6	917.7
Social security and other taxes	(0.1)	(0.1)
Other payables	(1.4)	7.4
	<u>798.4</u>	<u>928.1</u>

### 9 Share capital

#### Allotted, called up and fully paid shares

	2017		2016	
	No. m	£ m	No. m	£ m
Ordinary shares of £1 each	<u>0.9</u>	<u>0.9</u>	<u>0.9</u>	<u>0.9</u>

### 10 Pension and other schemes

#### Defined contribution pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the scheme and amounted to £55,445 (2016: £71,803).

#### Defined benefit pension schemes

##### The Surrey Advertiser Newspaper Holdings Limited Pension & Life Assurance Scheme

Effective from 8 February 2010, the Company became principal employer of The Surrey Advertiser Newspaper Holdings Limited Pension & Life Assurance Scheme ("the Surrey Scheme").

This Surrey Scheme was closed to future accrual with effect from 31 March 2006.

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

The scheme was most recently valued on 5 April 2015. During the year, the Trustees concluded the wind-up of the Surrey Scheme through the purchase of a bulk annuity policy with Aviva. The initial premium was paid on 25 June 2015 and following a detailed data cleansing exercise, it was determined that a net amount of £326,000 was due to the company from Aviva rather than a balancing payment to Aviva being due as had been anticipated. A total payment of £398,000, was received from the Surrey Scheme after year end. The total payment included £72,000 from the Trustee's bank account. The payment of £398,000 has been treated as a return of overpaid contributions and is included within current debtors at year end.

There were no contributions due to the Scheme at the end of the period and there will be no contributions payable to the Scheme during the next reporting period.

The liabilities of the Scheme have been fully extinguished and therefore the Scheme has a nil balance in the company accounts at year end.

### Risks

#### Asset volatility

The scheme liabilities are calculated using a discount rate set with reference to corporate bond yields; if scheme assets underperform this yield (all else being equal), this will create a shortfall. The schemes hold a proportion of equities, which are expected to outperform corporate bonds in the long-term but they expose the schemes to volatility and risk in the short-term.

As the schemes mature, the company (and trustees) intend(s) to reduce the level of investment risk by investing more in assets that better match the movement in the liabilities (for example gilts and bonds). However, the company believes that due to the long-term nature of the scheme liabilities and the strength of the sponsoring employer, a controlled level of equity investment is an appropriate element of the company's long-term strategy to manage the schemes efficiently.

#### Changes in gilts / corporate bond yields

A decrease in corporate bond yields will increase scheme liabilities, although this will be partially offset by an increase in the value of the schemes assets held in corporate bonds.

#### Inflation risk

The majority of the pension obligations are linked to inflation (i.e. the associated increases on the pensions before and after retirement are generally linked to price inflation). Higher inflation will lead to higher liabilities (although, some caps apply to the level of inflationary increases, which minimises the exposure to high inflation rates).

The schemes hold a proportion of the assets in index-linked gilts, whose value changes with movements in price inflation. Higher inflation will increase their value and offset some of the liability exposure.

#### Life expectancy

The majority of the schemes' obligations are to provide pension benefits for the life of the member (or the lifetime of their spouse / dependants). Therefore, increases in life expectancy will result in an increase in the schemes' liabilities.

#### Regulations

Actions taken by the UK pensions regulator, or changes to European legislation, could result in stronger funding standards, which could materially affect the schemes obligations and cash flow requirements from the Company.

The Company, along with the trustees of the schemes, manages the funding and investment strategy of the schemes to minimise these risks as much as possible.

## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

#### ***Reconciliation of scheme assets and liabilities to assets and liabilities recognised***

The amounts recognised in the statement of financial position are as follows:

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
Fair value of scheme assets	-	19.0
Present value of scheme liabilities	-	(19.4)
	-	(19.4)
Defined benefit pension scheme deficit	-	(0.4)
	-	(0.4)

#### ***Scheme assets***

Changes in the fair value of scheme assets are as follows:

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
Fair value at start of period	19.0	22.4
Interest income	0.6	0.7
Return on plan assets, excluding amounts included in interest income/(expense)	2.6	(3.7)
Employer contributions	(0.4)	0.6
Benefits paid	(0.9)	(1.0)
Assets distributed on settlements	(20.9)	-
	-	19.0
Fair value at end of period	-	19.0

#### ***Analysis of assets***

The major categories of scheme assets are as follows:

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
Cash and cash equivalents	-	0.1
Investment funds	-	18.9
	-	19.0
	-	19.0

#### **Investment funds**

Investment funds can be further categorised as follows:

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
<b>Unquoted</b>		
Annuity policy	-	18.9
	-	18.9
	-	18.9

The pension scheme has not invested in any of the company's own financial instruments or in properties or other assets used by the company.

## Guardian Media Group plc

### Notes to the Financial Statements for the year ended 2 April 2017

#### ***Scheme liabilities***

Changes in the present value of scheme liabilities are as follows:

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
Present value at start of period	19.4	20.2
Actuarial (gains) arising from changes in demographic assumptions	(1.2)	-
Actuarial losses and (gains) arising from changes in financial assumptions	3.0	(0.8)
Actuarial losses arising from experience adjustments	-	0.5
Interest cost	0.6	0.6
Contributions by scheme participants	(0.9)	(1.1)
Liabilities extinguished on settlements	<u>(20.9)</u>	<u>-</u>
Present value at end of period	<u>-</u>	<u>19.4</u>

#### ***Principal actuarial assumptions***

The significant actuarial assumptions used to determine the present value of the defined benefit obligation at the statement of financial position date are as follows:

	<b>2017</b>	<b>2016</b>
	<b>%</b>	<b>%</b>
Discount rate	2.5	3.4
Future pension increases	<u>3.2</u>	<u>3.1</u>

#### ***Post retirement mortality assumptions***

	<b>2017</b>	<b>2016</b>
	<b>Years</b>	<b>Years</b>
Current UK pensioners at retirement age - male	22.3	22.9
Current UK pensioners at retirement age - female	24.3	25.4
Future UK pensioners at retirement age - male	24.0	25.1
Future UK pensioners at retirement age - female	<u>26.2</u>	<u>27.7</u>

#### ***Amounts recognised in the income statement***

	<b>2017</b>	<b>2016</b>
	<b>£ m</b>	<b>£ m</b>
<b>Amounts recognised in finance income or costs</b>		
Net interest	<u>-</u>	<u>(0.1)</u>
Total recognised in the income statement	<u>-</u>	<u>(0.1)</u>

# Guardian Media Group plc

## Notes to the Financial Statements for the year ended 2 April 2017

### *Amounts taken to the Statement of Comprehensive Income*

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Actuarial gains arising from changes in demographic assumptions	1.2	-
Actuarial (losses) and gains arising from changes in financial assumptions	(3.0)	0.8
Actuarial (losses) arising from experience adjustments	-	(0.5)
Return on plan assets, excluding amounts included in interest income/(expense)	<u>2.6</u>	<u>(3.7)</u>
Amounts recognised in the Statement of Comprehensive Income	<u><u>0.8</u></u>	<u><u>(3.4)</u></u>

### **11 Dividends**

	<b>2017</b> <b>£ m</b>	<b>2016</b> <b>£ m</b>
Final dividend of £0.444 (2016 - £0.444) per ordinary share	<u><u>0.4</u></u>	<u><u>0.4</u></u>

### **12 Guarantees**

In the normal course of business the Company has given guarantees in respect of commercial transactions.

(a) the Company has given a guarantee to Guardian News & Media Limited to support the carrying value of certain fixed assets held in that subsidiary.

### **13 Related party transactions**

Transactions between subsidiary members of Guardian Media Group plc are not required to be disclosed as these transactions are fully eliminated on consolidation.

The Company paid £429,638 (2016: £220,067) in charitable donations to the Guardian Foundation.

### **14 Parent and ultimate parent undertaking**

The company's immediate and ultimate parent is The Scott Trust Limited.

The most senior parent entity producing publicly available financial statements is The Scott Trust Limited. These financial statements are available upon request from The Secretary, The Scott Trust Limited, PO Box 68164, Kings Place, 90 York Way, London, N1P 2AP.