### BRINGING STAKEHOLDERS TOGETHER TO ACHIEVE QUALITY RETROFIT AT SCALE

#### Jon Warren









## > Market Parameters for Success





## **ASSURED QUALITY**

Long-term energy, maintenance and product warranty



### **NON-INTRUSIVE**

Refurbishment within one week



### **AFFORDABLE**

For housing provider and tenant



#### **DESIGN**

*Improve look & feel – desirable product* 

# > Deep Retrofit in a Day



https://www.youtube.com/watch?v=I3WBT2eAArI

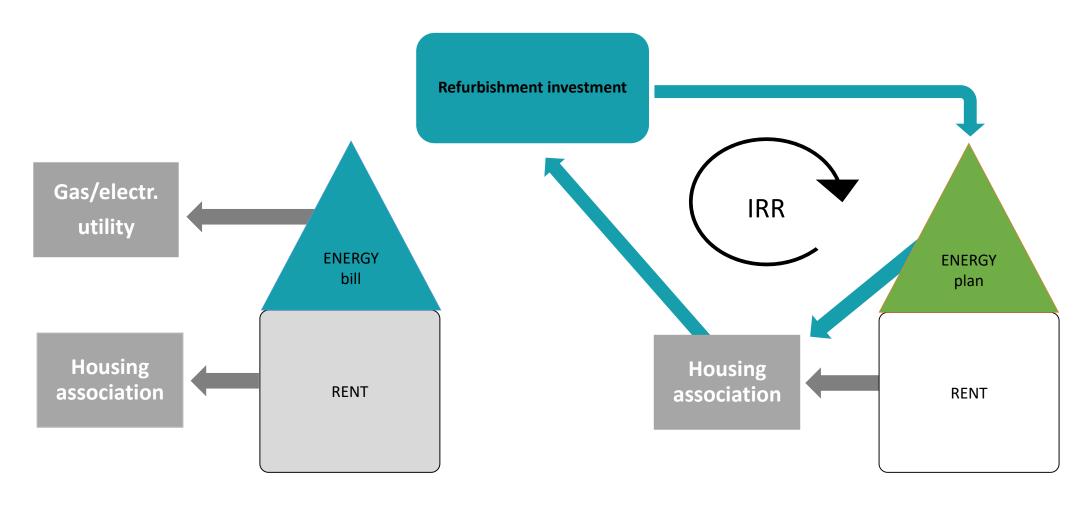
# > Changing the Game

- Dramatic reduction in energy costs creates scope for energy service plan
- Strategic lifecycle approach to maintenance over longer term
- Performance outcomes rather than procurement outputs
- Encourage innovation and mass-market thinking



## BEFORE REFURBISHMENT

## AFTER REFURBISHMENT



# > Together we are creating the UK market

#### Supply

We have recruited key industry partners to develop high performance innovative solutions...

















Nottingham City Homes















...and progressive housing providers to create early market demand.





















## > Performance Outcomes rather than Standards

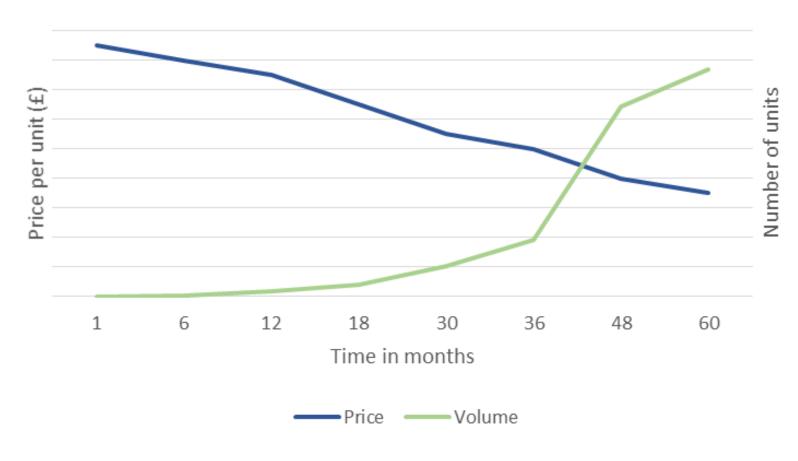
Air-tightness	0.6 ACH @ 50 Pa
Surface temp	>17oC
(windows)	
Summer overheating	Max 10% >25oC
Ventilation	~30m3/hr.person
Heating	15 kWh/m2/yr
Primary Energy	120 kWh/m2/year

External Walls (W/m2K)	0.18
Floor (W/m2K)	0.13
Roof (W/m2K)	0.13
Windows (W/m2K)	1.4 (g=0.63)
Air tightness	5
Thermal Bridging (y-	0.15
value)	
TER (kgCO2/m2/yr)	18.72
DER (kgCO2/m2/yr)	47.18
TFEE (kwh/r/12/yr)	54.26
Ventilation	Natural (with extract
	fans)

Property	Performance Level
Thermal performance	<30 kWh/m2
Hot water	140 litre @ 45°C
Heating levels	21°C/18°C
Power allowance	2,300 kWh
Net consumption	<1,500 kWh
Noise in-property services	<30dBA
Noise outside	<42dBA
Summer overheating	over 26°C no more than 11 days per year
Monitoring	Live/historical temperature, hot water and electricity consumption
Humidity & CO2	New build ACH rate
Installation time	<10 days
Energy and performance warranty	30 years

# > Begin with the end in mind: Demonstrators leading to market volume

Energiesprong UK - volume deal (illustration only)



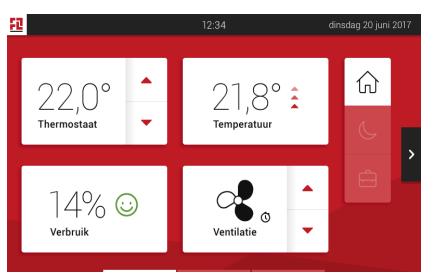


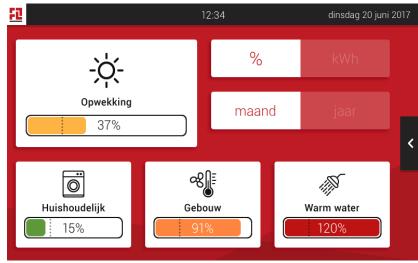




















V2: 1 WEEK



V3: 1 DAY

## > Progress in UK

- > Nottingham: first Energiesprong homes outside the Netherlands
- > c300 demonstrators in pipeline
- > Major steps forward in procurement, contracting, legal
- > SAP A+ (106), 95% emissions reduction
- > Establishing a supply chain
- > New build specification ready
- > Working towards a **volume deal**







# Stay in touch

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