

STELLANTIS

Peugeot E-3008
Up to 680km Range
(WLTP Cycle)



FIRST HALF 2024 RESULTS

This document, in particular references to “FY 2024 Guidance”, contains forward looking statements. Statements regarding future financial performance and the Company’s expectations as to the achievement of certain targeted metrics, including revenues, industrial free cash flows, vehicle shipments, capital investments, research and development costs and other expenses at any future date or for any future period are forward-looking statements. These statements may include terms such as “may”, “will”, “expect”, “could”, “should”, “intend”, “estimate”, “anticipate”, “believe”, “remain”, “on track”, “design”, “target”, “objective”, “goal”, “forecast”, “projection”, “outlook”, “prospects”, “plan”, or similar terms. Forward-looking statements are not guarantees of future performance. Rather, they are based on the Company’s current state of knowledge, future expectations and projections about future events and are by their nature, subject to inherent risks and uncertainties. They relate to events and depend on circumstances that may or may not occur or exist in the future and, as such, undue reliance should not be placed on them.

Actual results may differ materially from those expressed in forward-looking statements as a result of a variety of factors, including: the Company’s ability to launch new products successfully and to maintain vehicle shipment volumes; changes in the global financial markets, general economic environment and changes in demand for automotive products, which is subject to cyclicality; the Company’s ability to successfully manage the industry-wide transition from internal combustion engines to full electrification; the Company’s ability to offer innovative, attractive products and to develop, manufacture and sell vehicles with advanced features including enhanced electrification, connectivity and autonomous-driving characteristics; the Company’s ability to produce or procure electric batteries with competitive performance, cost and at required volumes; the Company’s ability to successfully launch new businesses and integrate acquisitions; a significant malfunction, disruption or security breach compromising information technology systems or the electronic control systems contained in the Company’s vehicles; exchange rate fluctuations, interest rate changes, credit risk and other market risks; increases in costs, disruptions of supply or shortages of raw materials, parts, components and systems used in the

Company’s vehicles; changes in local economic and political conditions; changes in trade policy, the imposition of global and regional tariffs or tariffs targeted to the automotive industry, the enactment of tax reforms or other changes in tax laws and regulations; the level of governmental economic incentives available to support the adoption of battery electric vehicles; the impact of increasingly stringent regulations regarding fuel efficiency requirements and reduced greenhouse gas and tailpipe emissions; various types of claims, lawsuits, governmental investigations and other contingencies, including product liability and warranty claims and environmental claims, investigations and lawsuits; material operating expenditures in relation to compliance with environmental, health and safety regulations; the level of competition in the automotive industry, which may increase due to consolidation and new entrants; the Company’s ability to attract and retain experienced management and employees; exposure to shortfalls in the funding of the Company’s defined benefit pension plans; the Company’s ability to provide or arrange for access to adequate financing for dealers and retail customers and associated risks related to the operations of financial services companies; the Company’s ability to access funding to execute its business plan; the Company’s ability to realize anticipated benefits from joint venture arrangements; disruptions arising from political, social and economic instability; risks associated with the Company’s relationships with employees, dealers and suppliers; the Company’s ability to maintain effective internal controls over financial reporting; developments in labor and industrial relations and developments in applicable labor laws; earthquakes or other disasters; and other risks and uncertainties.

Any forward-looking statements contained in this document speak only as of the date of this document and the Company disclaims any obligation to update or revise publicly forward-looking statements. Further information concerning the Company and its businesses, including factors that could materially affect the Company’s financial results, is included in the Company’s reports and filings with the U.S. Securities and Exchange Commission and AFM.

H1 2024 UPDATE: NAVIGATING OUR IMPORTANT TRANSITION



**Fiat Grande Panda
Relaunching a FIAT Icon
as a <€25k BEV**

**Double-Digit AOI Margin
& €6.7B Capital Return**

**Transition in Full Motion
10 H1 Product Launches**

**Challenges Clear:
Actions Underway**

STELLANTIS



Ram 1500 RHO
Highest Horsepower Per Dollar of Any Performance Truck

**Delivered
Double-Digit
AOI Margin &
€6.7B Capital
Return**

**€85B in Net Revenues and
€8.5B Adj. Operating Income**
AOI margin of 10% achieved

Industrial Free Cash Flow Near Zero
Lower AOI, impacted by H1-weighted
investments and working capital
fluctuations

Continued Strong Capital Return
Returned €6.7B to shareholders in H1,
with FY plan of at least €7.7B executing
on schedule

**Transition in
Full Motion,
10 H1 Product
Launches**

New Ram 1500 in NA
Cornerstone product with
benchmark ICE powertrains;
deliveries ramping up with
more variants launching in H2

European C-Segment Offensive
First STLA Medium offers Peugeot 3008
& first E-3008 BEV variant, followed by
Peugeot 5008 & Opel Grandland

Generational Portfolio Transition
Robust launches continue in '24 and '25,
expanding multi-energy offerings and
advancing platform consolidation

**Challenges
Clear: Actions
Underway**

Stabilizing Share Dynamics
Despite y-o-y declines, U.S. share
increased each month in Q2; EU30
share improved H2 '23 to H1 '24

Improving Inventory Discipline
Enlarged Europe achieved considerable
reduction in H1; focus turns to North
America in H2

Cost Actions Deliver Higher H2 Savings
H1 headwinds mitigated by savings from
raw materials and logistics, with €500M
in further reduction expected in H2 vs. H1

Refer to Appendix for definitions and notes to the presentation



Maserati Grecale Folgore
January



Ram 1500
February



Peugeot 3008
April



Lancia Ypsilon
May



Peugeot 2008
SA Localization - June

2024 Product Blitz: Launched in H1

Citroën Basalt
June



Peugeot 5008
June



Small Van
April



Medium Van
March



Large Van
April





**Dodge
Charger Daytona**



**Jeep®
Wagoneer S**



**Ram
1500 REV**



**Jeep®
Recon**



**Ram
1500 Ramcharger**

2024 Product Blitz: Coming Soon

Citroën C3



**Alfa Romeo
Junior**



Opel Grandland



**Opel
Frontera**



**Fiat
Grande Panda**





CHOICE

Comprehensive Multi-Energy Portfolio & Manufacturing

AFFORDABILITY

Rapid Deployment of Smart Car Platform Family of Products

PERFORMANCE

Benchmark Performance Across Each Drive Type

PRODUCTIVITY

Software That Makes Businesses More Effective and Profitable

Product portfolio featuring **full-spectrum of powertrain choice** for varying customer needs

Competitive BEV products at an attractive **€23k** starting price point, ICE variants begin at mid-teens

New I6 turbo Hurricane ICE motor raises benchmark on efficient power

e-ROUTES: EV-tailored navigation solutions for commercial applications

Manufacturing Flexibility: multiple powertrains, same production lines

2024 launches include C3, C3 Aircross, Frontera and Panda

Peugeot E-3008 launching with **class-leading** 680km range⁽¹⁾

Connect Fleet by Free2Move for fleet management & optimization

Expanding 4xe tech to Jeep® Gladiator and Wagoneer in 2025

Cost-prioritized, assembled locally, focused on BCC-sourcing

Ramcharger & Jeep® Wagoneer **REEVs** launch in '25; EV propulsion w/ little reliance on charge network

AppMarket: in-vehicle connectivity and entertainment hub AI-powered by **ChatGPT**

(1) WLTP cycle

AOI Margin at 11.4%

Steep decline by 610 bps y-o-y, with AOI at €4.4B down €3.7B y-o-y

H1 Market Share 8.2% Down 180 bps

y-o-y; U.S. market share delivered 130 bps sequential improvement from April to June

Strong Positioning in Electrification

#1 rank in U.S. PHEV⁽¹⁾ & #2 in LEV⁽¹⁾ sales; NA H1 LEV sales up 27% y-o-y to 83k units

Transition Gaps in Key Segments

>100K units lower shipments y-o-y due to temporary absence of small/mid-size SUVs & full-size cars

Brand Equity Remains Strong

Ram #1 Industry Brand in J.D. Power 2024 U.S. Initial Quality Study; Jeep® awarded most patriotic brand for the 23rd year in a row

Addressing Commercial Challenges

taking action to manage high inventory levels, improve competitiveness, and respond to industry pricing pressure



(1) Per S&P Global May '24 year-to-date vehicle registrations (most current data available); PC + light-duty trucks

Enhancing Market Approach

Optimizing Product Portfolio

Reducing Industrial Costs

RESPONSIVE ACTIONS UNDERWAY

- **Reducing production** for Q3 '24
- **Calibrating incentives** to be more relevant/marketable
- Gradual **price adjustments**

- **BEV segment ramp up** begins H2 '24
- Additional **Ram LD** trims in H2 '24
- **Dodge Charger 2+4dr ICE+BEV, Jeep®** mid-size SUV returning over '24 -'25

- **Aligning shifts/capacity** to demand
- Initiating new **quality initiatives**
- Progressing **BCC content**



DEMANDING PERFORMANCE OBJECTIVES

Normalizing inventory and DoS by early 2025

Progressively eliminating portfolio gaps

Dual focus on cost and quality

AOI Margin at 6.9%

down 380 bps; AOI €2.1B, down €1.7B y-o-y, due to product mix, net pricing and lower shipments to reduce inventory stock levels

EU30 H1 Market Share 18.2%

down 80 bps y-o-y, but up 60 bps sequentially, with sales growing 1% y-o-y

#3 in EU30 BEV Sales

13.2% BEV market share in H1, closing the gap with #2 OEM by 50 bps, despite sales decline of 11% y-o-y

Normalized Inventory: DoS Down ~40%

since Dec '23, from >100 days to 64 days, due to optimized transportation and logistics flows

Extending Hybrid⁽¹⁾ Powertrain

with 53% sales growth y-o-y in EU30; 30 new models to be available this year, delivering up to 20% fuel economy vs. ICE

Strong Product Launch Traction

with encouraging demand for new products, including the Peugeot 3008, Citroën C3, C3 Aircross, Fiat Grande Panda & Opel Frontera



Citroën ë-C3



Alfa Romeo Junior 280 VELOCE



Peugeot E-3008

(1) Hybrid Powertrain includes MHEV and non plug-in HEV vehicles

MIDDLE EAST & AFRICA

AOI Margin of 20.9%

AOI of €1.0B, down 14% y-o-y;
Net Revenues up 7% y-o-y

Maintaining #2 Position

H1 market share 13.2%, down 180 bps y-o-y
due to temporary local regulatory matters

#1 CV Ranking Achieved

for the first time in an H1 period,
with market share up 180 bps y-o-y



SOUTH AMERICA

Record AOI Margin of 15.6%

AOI up 7% y-o-y to €1.1B despite lower
volume; pricing discipline remains consistent

Sustained Regional Leadership

with 22.7% market share in H1, nearly
double closest competitor

Pickup Leader in the Region

with combined sales of Fiat Strada/Toro
and Ram Rampage up 25% y-o-y



CHINA AND INDIA & ASIA PACIFIC

AOI Margin of 5.3%

down 950 bps y-o-y, reflecting lower
shipments and FX headwinds

€1.3B New Business Awarded

to India & Asia Pacific suppliers, bringing
sourcing for local production to 87%

Expanding Regional Presence

Launching Citroën C3, ë-C3, C3 Aircross in
Indonesia; started NSC in Malaysia



(1) The "Third Engine" refers to the aggregation of the South America, Middle East & Africa and China and India & Asia Pacific segments for presentation purposes only

FAST GROWTH OF FINANCIAL SERVICES

U.S. Finco Scaling Ahead of Plan

Receivables >\$10B (initial December 2024 target achieved)

Leasys⁽¹⁾ Leasing Company Expanding in Europe

Fleet units of 887k, up 7% y-o-y, and on track to reach >1M by 2026

Brazil Finco with all Products

Receivables of BRL 4.7B have doubled in retail compared to 2023



INDEPENDENT AFTERMARKET OFFENSIVE⁽²⁾ EXPANDS

27% Sales Growth y-o-y⁽³⁾

with inclusion of DPaschoal in SA, increase of 17% in private label sales

Product Offering Expansion

 Multi-brand offer covers 90% of VIO⁽⁴⁾ high-turnover parts in EU G5 and MEA addressed markets

Growth in Independent Affiliated Network

>6.5k garages worldwide (+11% y-o-y); #3 in SA and #3 in EU G10



(1) Fleet and receivables figures refer to "Pro-forma overview", inclusive of former F2M Lease figures

(2) Activities are included within the financial results of each respective segment

(3) IAM representing 70% of current total aftermarket (source: McKinsey), and Stellantis global IAM sales representing 17% of global company parts revenue

(4) VIO defined as Vehicles in operation



FINANCIAL RESULTS

Shipments (Consolidated)

2.9M
-10%

Driven by combination of lower sales & tighter inventory management compared to prior-year period

Net Revenues

€85B
-14%

Lower volume/mix and FX headwinds outweigh stable net pricing; Q2 '24 +4% sequentially

AOI Margin*

10.0%
-440 bps

Decline in shipments, adverse regional mix and FX headwinds partly offset by purchasing savings and efficiency initiatives

Adjusted Diluted EPS*

€2.36
-35%

Lower AOI, partly offset by reduced share count due to buyback activity

Industrial FCF*

-€0.4B
down from €8.7B

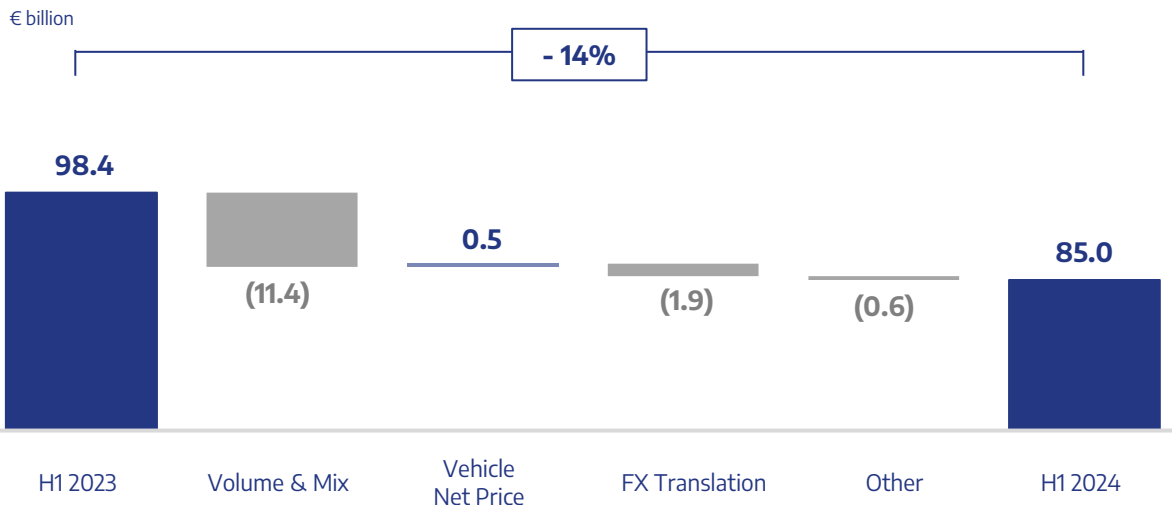
Lower AOI, working capital headwinds and increased R&D/CapEx

Results reflect challenging NA environment and LEV transition impacts

Maintaining 2024 guidance: new product wave to help offset U.S. inventory management actions

* Refer to Appendix for definitions of supplemental financial measures and reconciliations to applicable IFRS metrics

NET REVENUES

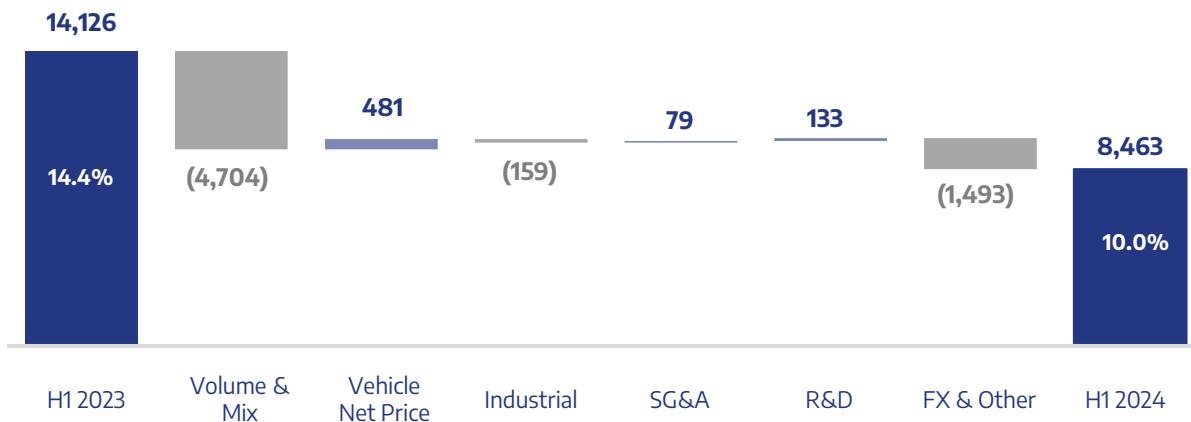


- **Volume & Mix** -12% y-o-y, mostly due to lower shipments, largely attributable to discontinued products in North America and actions to manage inventories in Enlarged Europe, as well as adverse regional mix
- **Vehicle Net Price** steady y-o-y, with positive pricing actions from Middle East & Africa and South America offsetting reductions in North America and Enlarged Europe
- **FX Translation** -2% y-o-y, mainly due to translation impacts of the Turkish Lira and Argentine Peso

Figures may not add due to rounding

ADJUSTED OPERATING INCOME*

€ million
% = Adjusted Operating Income Margin



- **Volume & Mix** -33% y-o-y, largely attributable to North America and Enlarged Europe
- **Vehicle Net Price** +3% y-o-y, with positive pricing actions from Middle East & Africa and South America offsetting reductions in North America and Enlarged Europe
- **Industrial, SG&A and R&D** aggregated impact stable y-o-y, reflecting strict cost management
- **FX & Other** -11% y-o-y, mainly due to negative FX impacts of Turkish Lira and Argentine Peso

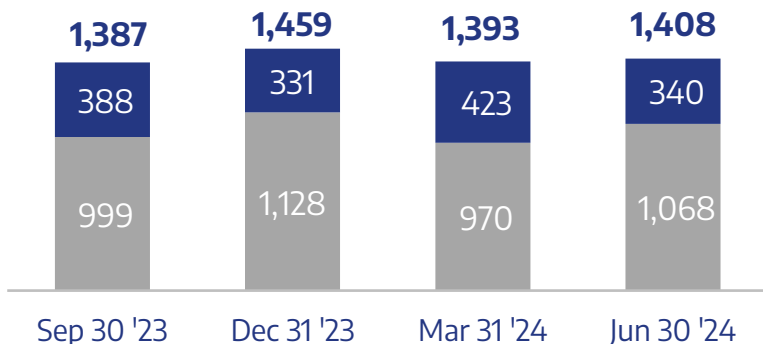
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Sequential Development

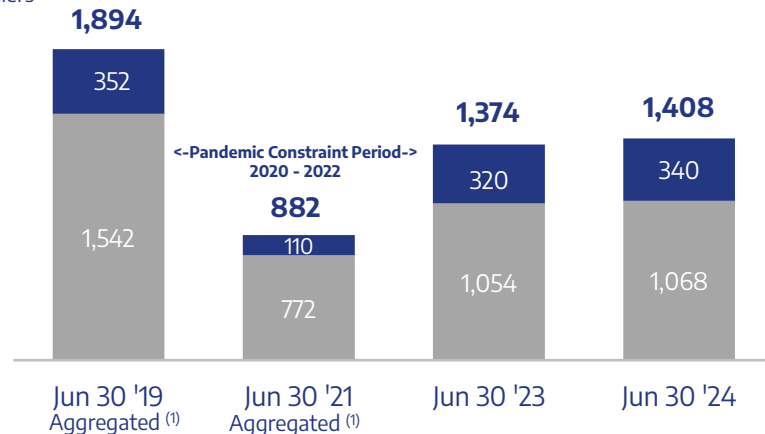
000 units

■ Company
■ Independent dealers



Longer-Term Development

000 units



- **Inventory up minimally vs. Q1 '24 but reduced moderately vs. year-end '23**, primarily due to de-stocking in Enlarged Europe, as outbound delivery logistic pipelines benefited from operational improvement
- **Third Engine⁽²⁾ inventories down**, despite MEA inventory growth caused by temporary local regulations, which impacted deliveries in Turkey & Algeria

- **Long-term comparisons show** inventory levels have stabilized below pre-pandemic levels, reflecting structural shifts in regional mix, a higher proportion of build-to-order sales and lower post-pandemic era volumes
- **Focused to reduce inventories** to leaner levels in H2, particularly in North America

(1) Represents simple aggregation of FCA and PSA inventory units as of period end

(2) The "Third Engine" refers to the aggregation of the South America, Middle East & Africa and China and India & Asia Pacific segments for presentation purposes only

Industrial AOI* to Industrial FCF Bridge

€ million	H1 2024	H1 2023
Industrial Adj. Operating Income	8,223	13,848
Depreciation & Amortization	3,579	3,727
Capital Expenditures ⁽¹⁾	(6,770)	(4,992)
Working Capital ⁽²⁾	(4,124)	(1,784)
Financial Charges & Taxes	(1,312)	(1,960)
Provisions & Other	12	(184)
Industrial Free Cash Flow	(392)	8,655

- **Capital Expenditures** increase driven by H1-weighted investments to launch new products, as well as higher investments in battery joint ventures
- **Working Capital** increase driven largely by approximately €2B difference in adjustments to sales provisions y-o-y and lower payables
- **Industrial Free Cash Flow** negatively impacted at period-end by settlement delay of (€0.8B) that will now be recognized in H2 '24

(1) Capex, Capitalized R&D & Other Investments

(2) Working Capital includes Sales Incentive Provisions

* Refer to Appendix for definitions of supplemental financial measures and reconciliations to applicable IFRS metrics
 Figures may not add due to rounding

DELIVERING €2.36 ADJ. DILUTED EPS AND MAINTAINING STRONG LIQUIDITY



€ million, except as otherwise stated	H1 2024	H1 2023	H1 2024 vs. H1 2023
Combined Shipments ^(1,2) (000 units)	2,931	3,327	- 12%
Consolidated Shipments ⁽¹⁾ (000 units)	2,872	3,202	- 10%
Net Revenues	85,017	98,368	- 14%
Operating Income	6,639	13,541	- 51%
Net Financial Expenses/(Income)	(350)	(69)	+ 407%
Profit Before Taxes	6,989	13,610	-49%
Tax Expense	1,342	2,692	- 50%
Net Profit	5,647	10,918	- 48%
Diluted EPS (€/share)	1.86	3.45	- 46%
Adjusted Operating Income*	8,463	14,126	- 40%
Adjusted Operating Income Margin*	10.0%	14.4%	- 440 bps
Adjusted Diluted EPS €/share	2.36	3.61	- 35%
Industrial Free Cash Flows*	(392)	8,655	n.m.
Industrial Net Financial Position*	22,227 (at Jun 30 '24)	29,487 (at Dec 31 '23)	- 25% (Jun vs. Dec)
Industrial Available Liquidity	53,902 (at Jun 30 '24)	61,056 (at Dec 31 '23)	-12% (Jun vs. Dec)

- **Operating income** includes unusual charges of €1.8B, due mostly to restructuring costs in Enlarged Europe and Maserati impairment charge
- **Net Financial Income** of €350M driven by interest on cash investments, partly offset by FX losses
- **Tax Expense** down €1.4B y-o-y mainly due to lower profitability
- **Industrial Net Financial Position and Industrial Available Liquidity** reflect dividend payment and share buybacks

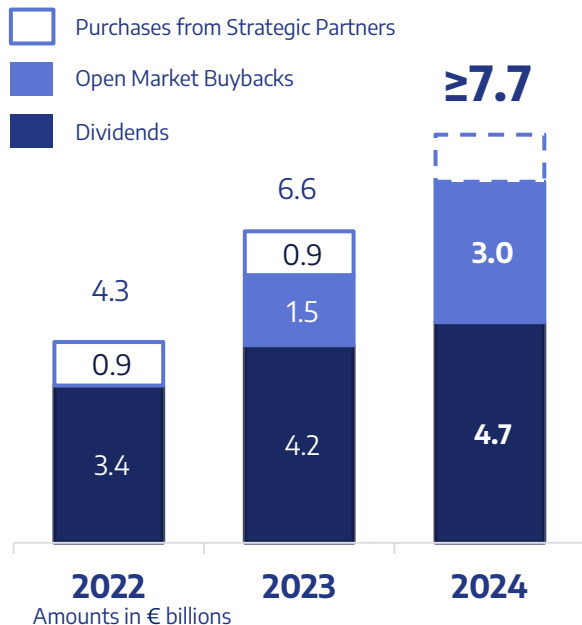
(1) Combined shipments include shipments by Company's consolidated subsidiaries and unconsolidated joint ventures, whereas Consolidated shipments only include shipments by Company's consolidated subsidiaries

(2) China shipments from DPCA no longer included in Combined Shipments as of Nov '23; prior periods have not been restated

* Refer to Appendix for definitions of supplemental financial measures and reconciliations to applicable IFRS metrics

n.m. - not meaningful

2024 Capital Return Plan



H1 '24 Progress

€2.0B

Shares repurchased through stock buyback plan in first six months of 2024

€4.7B

Ordinary dividends paid; €1.55 per share represents 7% yield on beginning of year stock price

FY '24 Impact

>4%

Expected reduction in shares outstanding compared to prior-year period, with completion of €3.0B 2024 buyback plan

25-30%

Payout guideline on income; Dividend payout ratio expected to move from 25% in prior year to **upper-end of range**

Revenue Backdrop

AOI Margin*

Industrial Free Cash Flows*

Neutral

Double-Digit

Positive

Affordability Constraints

Improved Prices Drive Competition

Later Interest Rate Cuts

Tailwinds

- ↗ €500M Cost Reduction H2 vs. H1
- ↗ Non-repeat of NA Strike Impacts
- ↗ Efficiency & BCC Initiatives

Headwinds

- ↘ Geographic Mix
- ↘ Pricing Pressure
- ↘ Higher LEV Mix Impact

Above-Average Profitability

Disciplined Investment Plans

WC Headwinds Stabilized

* Refer to Appendix for definitions of supplemental financial measures

CEO CLOSING REMARKS



Jeep® Wrangler

DIFFERENTIATORS

- Iconic and innovative brands reaching all price points across multiple regions
- Comprehensive multi-energy platforms and manufacturing
- Unique China strategy

2024 CHALLENGES

- Market share declines and heightened inventory levels
- Uncertainty in LEV/BEV adoption rates
- Positioning to navigate complex regulatory environment

VALUE CREATION

- Leading capital return with 2 consecutive years of buyback increases
- >30% more efficient on capital investments vs. peers
- Continued strong TSR potential

TECHNOLOGY

- 4 BEV-native, multi-energy platforms plus Smart Car platform
- Key next-gen enabling software on track for '24 completion, '25 deployment

#2

**Most Profitable OEM⁽¹⁾
2022 and 2023**

**GUIDANCE
AFFIRMED**

11%

Annual Return Yield
Based on Market Cap as of Jan 1 '24

~60%

Of Investments to Multi-Energy & Software
Through 2027

(1) From peer group of OEMs including BMW, Ford, GM, Honda, Hyundai, Mercedes-Benz, Nissan, Renault Group, Tesla, Toyota, and Volkswagen

LEVERAGING KEY PARTNERSHIP TO ACCELERATE GROWTH

Strong Leapmotor Growth in China

Leapmotor (21% Stellantis Ownership)

- Sales nearly doubling y-o-y to 87k units, in H1 '24
- Successful launch of C10 in Mar '24 and C16 in Jun '24
- #4-ranked Chinese startup NEV by sales in Jun '24
- Cumulative sales crossing 400k mark



H2 '24 Global Expansion On-Schedule

Leapmotor Int'l JV (51% Stellantis Ownership)

- European introduction on track for Sep '24 launch
 - A-segment T03 to be assembled in Europe in existing Stellantis facility; C-UV segment C10 to be imported from China
 - At least one new model to go on sale every year in the next three years
- IAP, MEA and SA to follow in Q4 '24





125 Years of Opel Automobiles: Forever Forward Since 1899!



Iconic German Brand

- Opel celebrates 125 years of automobiles
- Pioneering spirit & democratization of innovations



Rüsselsheim Transformation

- Astra variants built on one line; own battery shop
- grEEen-campus project supports Stellantis carbon net zero target



Electrification Offensive

- Spacious Frontera BEV starting at <€29k
- With Frontera and new Grandland, Opel is the first German brand offering a BEV version of every model



Grande Panda Illustrates Fiat's Exciting Future



Legendary Italian Hero

- FIAT celebrates its 125th anniversary
- One of the longest-operating OEMs



Multi-Region Local Leader

- #1 Brand in Italy, Brazil, Turkey & Algeria
- Stellantis #1 Brand in terms of volume



New Global Family Arriving

- Grande Panda BEV starting at <€25k
- New Fiat products to leverage shared platforms and technology for first time

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APPENDIX

For purposes of this presentation, and unless otherwise stated:

- **All Stellantis reported BEV and LEV sales** include Citroën Ami, Fiat Topolino and Opel Rocks-e; in countries where these vehicles are classified as quadricycles, they are excluded from Stellantis reported combined sales, industry sales and market share figures
- **BCC** = Best Cost Country
- **Circular Economy** activities are included within the financial results of each respect segment
- **Commercial Vehicles** revenues are an aggregation of revenues reported in Net Revenues of the respective segments
- **DoS** = Days of Sales
- **EU30** = EU 27 (excluding Malta), Iceland, Norway, Switzerland and UK
- **EU G10** = Austria Belgium, France, Germany, Italy, Netherlands, Poland, Portugal, Spain and UK
- **EU G5** = France, Germany, Italy, Spain and UK
- **LEV** = Low emission vehicles, which include battery electric (BEV), plug-in hybrid (PHEV), range-extender electric vehicle (REEV), and fuel cell electric (FCEV) vehicles
- **MCA** = Mid-cycle action
- **NA** = North America, **U.S.** = United States, **SA** = South America, **MEA** = Middle East & Africa, **IAP** = India & Asia Pacific
- **NSC** = National Sales Company
- **Rankings, market share and other industry information** are for **passenger cars (PC) plus light commercial vehicles (LCV)** and for the **full year unless otherwise stated**. Information is derived from third-party industry sources (e.g. Agence Nationale des Titres Sécurisés (ANTS), Associação Nacional dos Fabricantes de Veículos Automotores (ANFAVEA), Ministry of Infrastructure and Sustainable Mobility (MIMS), S&P Global, Ward's Automotive) and internal information unless otherwise stated
- **SOP** = Start of Production
- **TSR** = Total Shareholder Return
- **U.S. PHEV and LEV rankings** are per S&P Global vehicle registrations
- **WC** = Working Capital

NON-GAAP FINANCIAL MEASURES



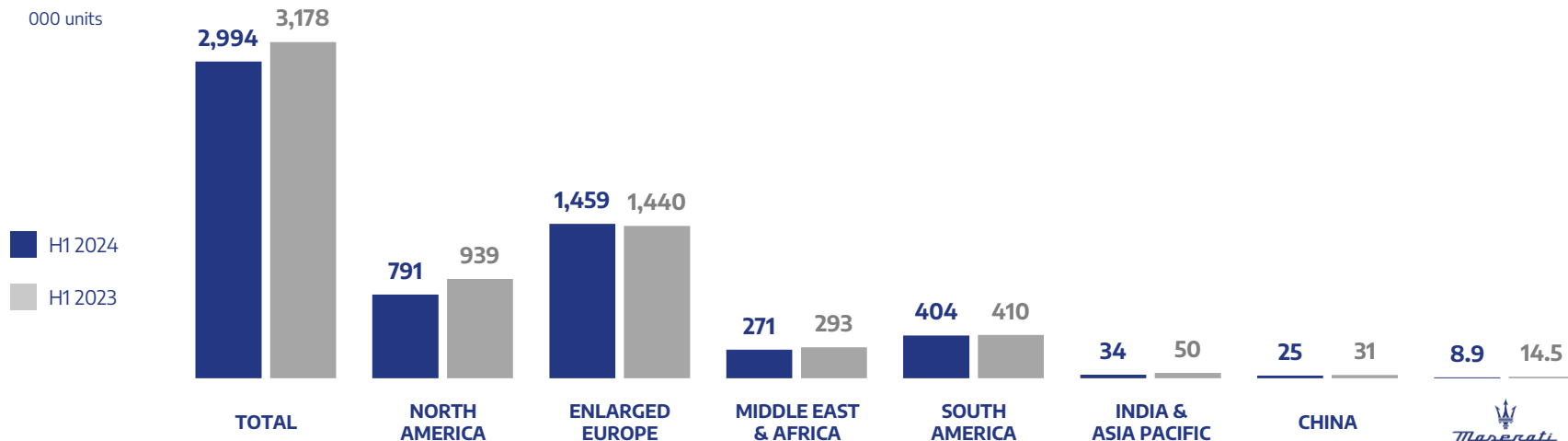
Stellantis monitors its operations through the use of several non-generally accepted accounting principles (non-GAAP) financial measures. Company management believes that these non-GAAP financial measures provide useful and relevant information regarding our operating results and enhance the overall ability to assess our financial performance. These measures provide comparable measures which facilitate management's ability to identify operational trends, as well as make decisions regarding future spending, resource allocations and other operational decisions. These and similar measures are widely used in the industry in which the Company operates, however, these financial measures may not be comparable to other similarly titled measures of other companies and are not intended to be substitutes for measures of financial performance as prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), as well as IFRS as adopted by the European Union.

Stellantis' non-GAAP financial measures are defined as follows:

- **Adjusted Operating Income/(Loss)** excludes from Net profit/(loss) adjustments comprising restructuring and other termination costs, impairments, asset write-offs, disposals of investments and unusual operating income/(expense) that are considered rare or discrete events and are infrequent in nature, as inclusion of such items is not considered to be indicative of the Company's ongoing operating performance, and also excludes Net financial expenses/(income) and Tax expense/(benefit). Unusual operating income/(expense) are impacts from strategic decisions, as well as events considered rare or discrete and infrequent in nature, as inclusion of such items is not considered to be indicative of the Company's ongoing operating performance. Unusual operating income/(expense) includes, but may not be limited to: impacts from strategic decisions to rationalize Stellantis' core operations; facility-related costs stemming from Stellantis' plans to match production capacity and cost structure to market demand, and convergence and integration costs directly related to significant acquisitions or mergers.
- **Adjusted operating income/(loss) margin** is calculated as Adjusted operating income/(loss) divided by Net revenues
- **Industrial Free Cash Flows** is our key cash flow metric and is calculated as Cash flows from operating activities less: (i) cash flows from operating activities from discontinued operations; (ii) cash flows from operating activities related to financial services, net of eliminations; (iii) investments in property, plant and equipment and intangible assets for industrial activities, (iv) contributions of equity to joint ventures and minor acquisitions of consolidated subsidiaries and equity method and other investments; and adjusted for: (i) net intercompany payments between continuing operations and discontinued operations; (ii) proceeds from disposal of assets and (iii) contributions to defined benefit pension plans, net of tax. The timing of Industrial free cash flows may be affected by the substantive timing of monetization of receivables, factoring and the payment of accounts payables, as well as changes in other components of working capital, which can vary from period to period due to, among other things, cash management initiatives and other factors, some of which may be outside of the Company's control.
- **Adjusted Diluted earnings per share ("EPS")** is calculated by adjusting Diluted earnings per share from operations for the post-tax impact per share of the same items excluded from Adjusted operating income as well as tax expense/(benefit) items that are considered rare or infrequent, or whose nature would distort the presentation of the ongoing tax charge of the Company. We believe this non-GAAP measure is useful because it also excludes items that we do not believe are indicative of the Company's ongoing operating performance and provides investors with a more meaningful comparison of the Company's ongoing quality of earnings. Adjusted diluted EPS should not be considered as a substitute for Basic earnings per share, Diluted earnings per share from operations or other methods of analyzing our quality of earnings as reported under IFRS.
- **Industrial Net Financial Position** is calculated as Debt plus derivative financial liabilities related to industrial activities less (i) cash and cash equivalents, (ii) financial securities that are considered liquid, (iii) current financial receivables from the Company or its jointly controlled financial services entities and (iv) derivative financial assets and collateral deposits. Therefore, debt, cash and cash equivalents and other financial assets/liabilities pertaining to Stellantis' financial services entities are excluded from the computation of the Industrial net financial position. Industrial net financial position includes the Industrial net financial position classified as held for sale.

COMBINED SALES

000 units



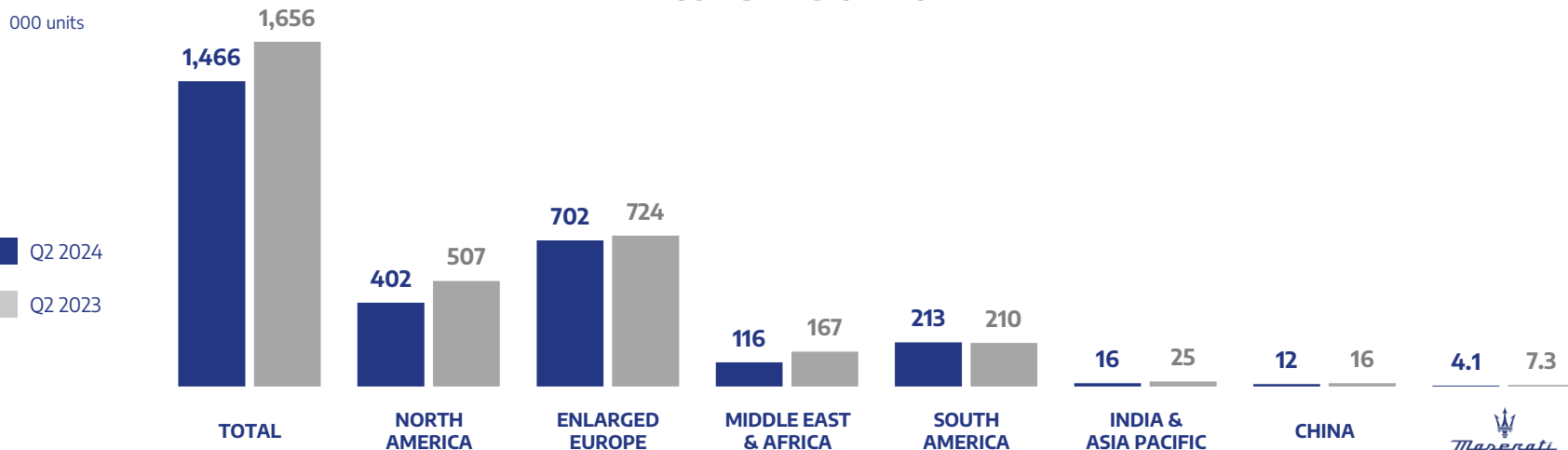
MARKET SHARE ⁽¹⁾	8.2%	10.0%	17.7%	18.3%	13.2%	15.0%	22.7%	23.8%	0.5%	0.7%	0.2%	0.3%	1.9%	2.6%
H1 INDUSTRY ⁽¹⁾ (2024 vs. 2023)	+ 3%		+ 5%		+ 5%		+ 3%		- 4%		+ 3%		- 5%	

(1) Industry and market share information is derived from third-party industry sources (e.g. Agence Nationale des Titres Sécurisés (ANTS), Associação Nacional dos Fabricantes de Veículos Automotores (ANFAVEA), Ministry of Infrastructure and Sustainable Mobility (MIMS), Ward's Automotive) and internal information. Represents PC and LCVs, except as noted below:

- Enlarged Europe excludes Russia and Belarus; H1'23 figures have been restated accordingly
- Middle East & Africa exclude Iran, Sudan and Syria
- South America excludes Cuba
- India & Asia Pacific reflects aggregate for major markets where Stellantis competes (Japan (PC), India (PC), South Korea (PC + Pickups), Australia, New Zealand and South East Asia)
- China represents PC only and includes licensed sales from DPCA
- Maserati reflects aggregate for 17 major markets where Maserati competes and is derived from S&P Global data, Maserati competitive segment and internal information

Figures may not add due to rounding. Prior period figures have been updated to reflect current information provided by third party industry sources.

COMBINED SALES



MARKET SHARE ⁽¹⁾	8.0%	10.1%	16.6%	18.0%	11.8%	16.6%	22.1%	23.9%	0.5%	0.7%	0.2%	0.3%	1.9%	2.7%
Q2 INDUSTRY ⁽¹⁾ (2024 vs. 2023)	+ 1%		+ 5%		- 2%		+ 10%		- 6%		- 5%		- 6%	

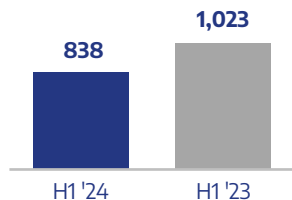
(1) Industry and market share information is derived from third-party industry sources (e.g. Agence Nationale des Titres Sécurisés (ANTS), Associação Nacional dos Fabricantes de Veículos Automotores (ANFAVEA), Ministry of Infrastructure and Sustainable Mobility (MIMS), Ward's Automotive) and internal information. Represents PC and LCVs, except as noted below:

- Enlarged Europe excludes Russia and Belarus; Q2 '23 figures have been restated accordingly
- Middle East & Africa exclude Iran, Sudan and Syria
- South America excludes Cuba
- India & Asia Pacific reflects aggregate for major markets where Stellantis competes (Japan (PC), India (PC), South Korea (PC + Pickups), Australia, New Zealand and South East Asia)
- China represents PC only and includes licensed sales from DPCA
- Maserati reflects aggregate for 17 major markets where Maserati competes and is derived from S&P Global data, Maserati competitive segment and internal information

Figures may not add due to rounding. Prior period figures have been updated to reflect current information provided by third party industry sources.

SHIPMENTS

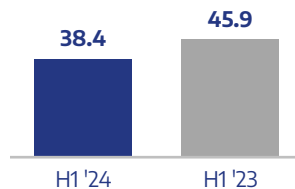
(000 units)



- **Down 18%**, mostly driven by discontinued products, mainly Dodge Charger/ Challenger, Jeep® Renegade/Cherokee and decrease in Ram 1500 due to Mid-cycle action launch

NET REVENUES

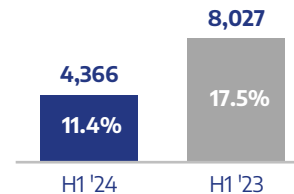
(€ billion)



- **Down 16%**, primarily due to lower volumes and negative net pricing, partially offset by favorable nameplate mix

ADJUSTED OPERATING INCOME & MARGIN

(€ million)



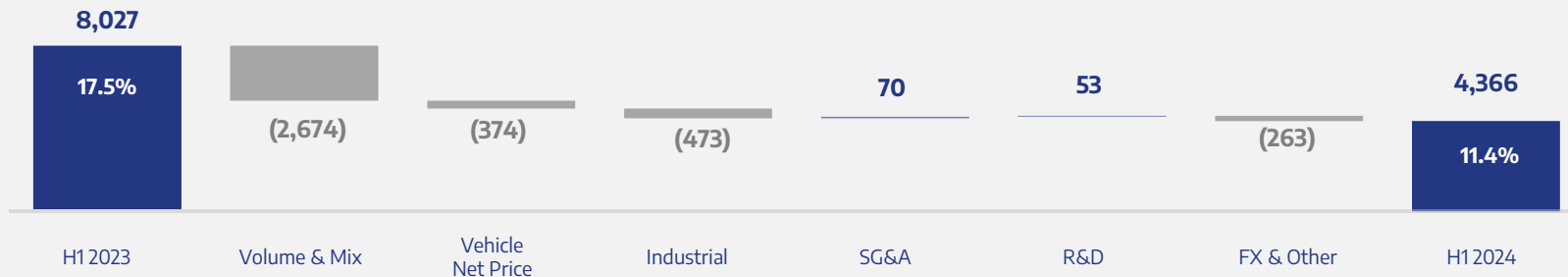
- **Down €3,661M**, due to lower volumes, product mix headwinds, and negative net pricing

NORTH AMERICA

ADJUSTED OPERATING INCOME

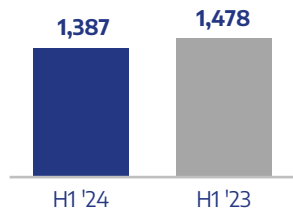
€ million

% = Adjusted Operating Income Margin



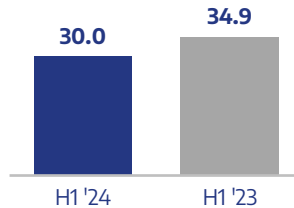
SHIPMENTS

(000 units)



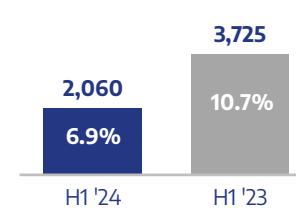
NET REVENUES

(€ billion)



ADJUSTED OPERATING INCOME & MARGIN

(€ million)



- **Down 6%**, to support inventory de-stocking efforts in the region; driven by lower shipments of Fiat 500, Opel Mokka and Jeep® Renegade, partly offset by higher shipments of Citroën C3 and Jeep® Avenger

- **Down 14%**, due to higher buyback commitments, lower volumes and mix, and negative net pricing, partially offset by minor FX translation effects

- **Down €1,665M**, due to lower mix, net pricing and volumes, partly offset by industrial cost savings supported by raw material tailwinds and purchasing savings

ENLARGED EUROPE

ADJUSTED OPERATING INCOME

€ million

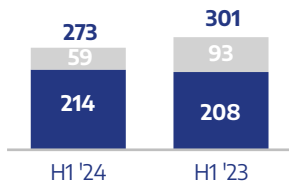
% = Adjusted Operating Income Margin



COMBINED SHIPMENTS

(000 units)

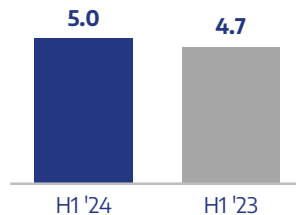
■ JV ■ Consolidated



- **Consolidated Shipments up 3%**, with Fiat shipments tripling, led by growth of Doblo Cargo, Tipo, and Nuovo Scudo, offsetting declines in Peugeot 208 and Opel Corsa

NET REVENUES

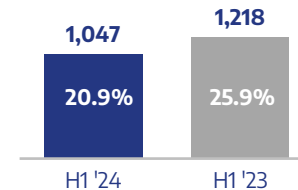
(€ billion)



- **Up 7%**, with strong net pricing offsetting negative FX translation effects and mix headwinds

ADJUSTED OPERATING INCOME & MARGIN

(€ million)

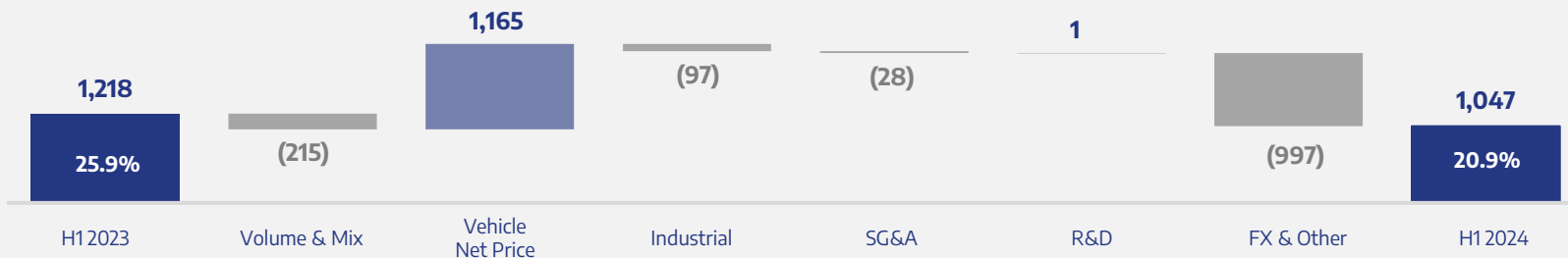


- **Down €171M**, due to negative FX translation effects, lower mix, higher costs to support logistics and localization strategy, partly offset by positive net pricing

ADJUSTED OPERATING INCOME

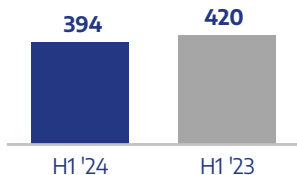
€ million

% = Adjusted Operating Income Margin



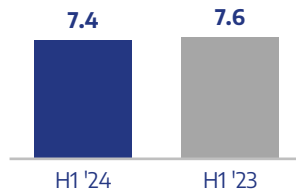
SHIPMENTS

(000 units)



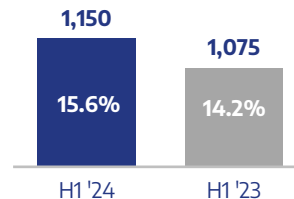
NET REVENUES

(€ billion)



ADJUSTED OPERATING INCOME & MARGIN

(€ million)



- **Down 6%**, with reduction in Fiat Cronos, Jeep® Compass and Peugeot 208 partly offset by higher shipments of Ram Rampage and Citroën C3 Aircross

- **Down 3%**, due to negative FX translation effects mainly from Argentine peso and lower volumes, partly offset by positive net pricing and mix

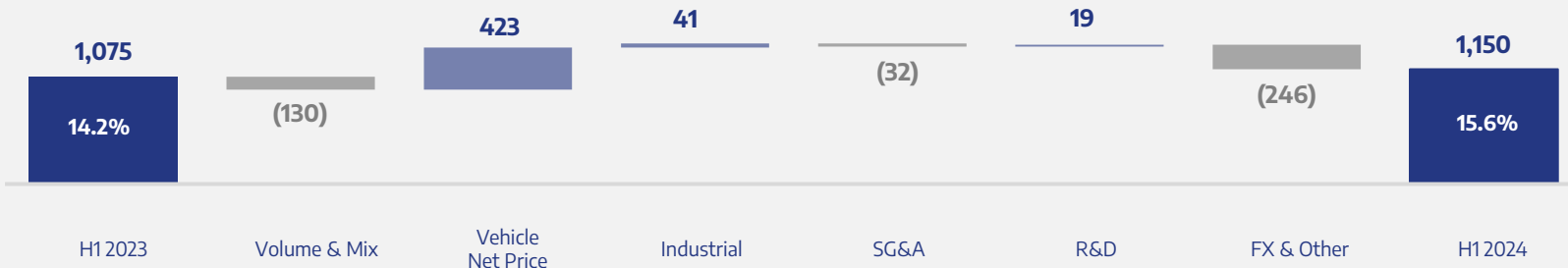
- **Up €75M**, due to positive net pricing, purchasing savings and improved parts & services results, partly offset by FX translation impacts and lower volumes

SOUTH AMERICA

ADJUSTED OPERATING INCOME

€ million

% = Adjusted Operating Income Margin



China and India & Asia Pacific

- Lower results due to reduced shipments, negative FX translation effects and consolidation impact from Leapmotor investment, partly offset by cost savings and positive net pricing

Maserati

- Net Revenues and AOI down, mainly due to decline in shipments of Grecale and discontinued products, partly offset by positive product mix and cost saving actions

	CHINA AND INDIA & ASIA PACIFIC			MASERATI		
	H1 2024	H1 2023		H1 2024	H1 2023	
€ million, except as otherwise stated						
Combined Shipments ^(1,2) (000 units)	32	90	-64%	6.5	15.3	-58%
Consolidated Shipments (000 units)	32	58	-45%	6.5	15.3	-58%
Net Revenues	1,072	1,986	-46%	631	1,309	-52%
Adjusted Operating Income	57	294	-81%	-82	121	n.m.
Adjusted Operating Income Margin	5.3%	14.8%	-950bps	-13.0%	9.2%	-2,220 bps

(1) Combined shipments include shipments by Company's consolidated subsidiaries and unconsolidated joint ventures, whereas Consolidated shipments only include shipments by Company's consolidated subsidiaries

(2) China shipments from DPCA no longer included in Combined Shipments as of Nov '23; prior periods have not been restated

RECONCILIATION OF NET REVENUES FROM EXTERNAL CUSTOMERS TO NET REVENUES



H1 2024								
€ million	North America	Enlarged Europe	Middle East & Africa	South America	China and India & Asia Pacific	Maserati	Other ⁽¹⁾	Stellantis
Net Revenues from External Customers	38,351	29,848	5,005	7,373	1,071	631	2,738	85,017
Net Revenues from Transactions with Other Segments	2	121	-	(6)	1	-	(118)	-
Net Revenues	38,353	29,969	5,005	7,367	1,072	631	2,620	85,017

H1 2023								
€ million	North America	Enlarged Europe	Middle East & Africa	South America	China and India & Asia Pacific	Maserati	Other ⁽¹⁾	Stellantis
Net Revenues from External Customers	45,916	34,811	4,698	7,609	1,985	1,310	2,039	98,368
Net Revenues from Transactions with Other Segments	-	50	-	(46)	1	(1)	(4)	-
Net Revenues	45,916	34,861	4,698	7,563	1,986	1,309	2,035	98,368

(1) Other activities, unallocated items and eliminations

RECONCILIATION OF NET PROFIT TO ADJUSTED OPERATING INCOME



H1 2024								
€ million	North America	Enlarged Europe	Middle East & Africa	South America	China and India & Asia Pacific	Maserati	Other ⁽¹⁾	Stellantis
Net Profit								5,647
Tax Expense								1,342
Net Financial Expenses/(Income)								(350)
Operating Income								6,639
Adjustments:								
Restructuring and other costs, net of reversals ⁽²⁾	48	1,087	–	9	–	25	43	1,212
Impairment expense and supplier obligations, net of reversals ⁽³⁾	2	43	–	–	11	324	8	388
Takata airbags recall campaign, net of recoveries	–	74	4	1	–	–	–	79
Other ⁽⁴⁾	119	2	–	29	1	–	(6)	145
Total Adjustments	169	1,206	4	39	12	349	45	1,824
Adjusted Operating Income	4,366	2,060	1,047	1,150	57	(82)	(135)	8,463

(1) Other activities, unallocated items and eliminations

(2) Primarily related to workforce reductions

(3) Primarily related to certain platform assets in Maserati and Enlarged Europe, net of reversal

(4) Primarily related to costs to support the workforce during the transformation of a plant in North America

RECONCILIATION OF NET PROFIT TO ADJUSTED OPERATING INCOME



H1 2023								
€ million	North America	Enlarged Europe	Middle East & Africa	South America	China and India & Asia Pacific	Maserati	Other ⁽¹⁾	Stellantis
Net Profit								10,918
Tax Expense								2,692
Net Financial (Income)								(69)
Operating Income								13,541
Adjustments:								
Restructuring and Other Costs Net of Reversals ⁽²⁾	314	252	-	14	-	-	14	594
Reorganization of financial services ⁽³⁾	-	-	-	-	-	-	140	140
Impairment expense and supplier obligations ⁽⁴⁾	(2)	-	-	-	16	-	-	14
Takata airbags recall campaign, net of recoveries	-	(84)	26	(1)	4	-	-	(55)
Other ⁽⁵⁾	(80)	29	-	2	(15)	-	(44)	(108)
Total Adjustments	232	197	26	15	5	-	110	585
Adjusted Operating Income	8,027	3,725	1,218	1,075	294	121	(334)	14,126

(1) Includes other activities, unallocated items and eliminations

(2) Primarily related to workforce reductions

(3) Net costs associated with the reorganization of our financial services activities in Europe

(4) Related to impairments, net of reversals

(5) Mainly related to gains on disposals of investments

€ million, except as otherwise stated	H1 2024	H1 2023
Net profit attributable to owners of the parent	5,624	10,923
Weighted average number of shares outstanding (000)	3,002,791	3,137,744
Number of shares deployable for share-based compensation (000)	21,659	26,063
Weighted average number of shares outstanding for diluted earnings per share (000)	3,024,450	3,163,807
Diluted earnings per share (A) (€/share)	1.86	3.45
Adjustments, per above	1,824	585
Tax impacts on adjustments	(316)	(66)
Unusual items related to income taxes	-	-
Total adjustments, net of taxes	1,508	519
Impact of adjustments, net of taxes, on Diluted earnings per share from continuing operations (€/share) (B)	0.50	0.16
Adjusted Diluted earnings per share (€/share) (A+B)	2.36	3.61

€ million	H1 2024	H1 2023
Cash Flows from Operating Activities	4,889	13,393
Less: Operating Activities not Attributable to Industrial Activities	(1,465)	(211)
Less: Capital Expenditures and Capitalized R&D Expenditures and Change in Amounts Payable on Property, Plant and Equipment and Intangible Assets for Industrial Activities	5,438	4,196
Add: Proceeds from Disposal of Assets and Other Changes in Investing Activities	163	1,726
Less: Net Proceeds Related to the Reorganization of Financial Services in Europe	-	1,464
Less: Contributions of Equity to JVs and Minor Acquisitions of Consolidated Subsidiaries and Equity Method and Other Investments	1,495	1,058
Add: Defined Benefit Pension Contributions, Net of Tax	24	43
Industrial Free Cash Flows	(392)	8,655

RECONCILIATION OF DEBT TO INDUSTRIAL NET FINANCIAL POSITION



€ million	Jun 30 2024	Dec 31 2023
Debt	(32,174)	(29,463)
Current Financial Receivables from Jointly-Controlled Financial Services Companies	1,245	767
Derivative Financial Assets/(Liabilities), Net and Collateral Deposits	6	20
Financial Securities	6,619	6,089
Cash and Cash Equivalents	36,325	43,669
Industrial Net Financial Position Classified as Held for Sale	(59)	109
Net Financial Position	11,962	21,191
Less: Net Financial Position of Financial Services	(10,265)	(8,296)
Industrial Net Financial Position	22,227	29,487

DEBT MATURITY SCHEDULE – INDUSTRIAL ACTIVITIES



€ billion		6M 2024	2025	2026	2027	2028	Beyond
Outstanding June 30 2024							
17.0	Capital Markets Debt	0.0	0.7	2.5	2.2	1.5	10.0
1.8	Bank Debt	0.7	1.0	0.1	0.1	0.0	0.0
0.3	Other Debt	0.2	0.0	0.0	0.0	0.0	0.0
2.4	Lease Liabilities	0.5	0.5	0.3	0.2	0.1	0.8
21.5	Total Industrial Cash Maturities ⁽¹⁾	1.4	2.2	2.9	2.5	1.7	10.8
41.4	Cash, Cash Equivalents and Financial Securities						
12.5	Undrawn Committed Credit Lines						
53.9	Total Industrial Available Liquidity						

(1) Excludes accruals and purchase accounting effects of €0.4B at June 30 2024

Figures may not add due to rounding

€ million	H1 2024	H1 2023
Research and Development Expenditures Expensed	1,542	1,631
Amortization of Capitalized Development Expenditures	1,076	1,088
Impairment and Write-off of Capitalized Development Expenditures	201	16
Total Research and Development Costs	2,819	2,735
Capitalized Development Expenditures ⁽¹⁾	2,078	2,014
Research and Development Expenditures Expensed	1,542	1,631
Total Research and Development Expenditures	3,620	3,645

(1) Does not include capitalized borrowing costs in accordance with IAS 23 - Borrowing costs (Revised)

STELLANTIS



CITROËN



DS AUTOMOBILES

FIAT

Jeep



OPEL



RAM



VAUXHALL

LEASYS



Free2move