

# Backup Q4 2007.

## Deutsche Telekom.

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## At a Glance I.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
<b>Total revenue</b>									
Broadband/Fixed Network	6,117	5,832	5,655	5,626	5,577	-8.8%	24,515	22,690	-7.4%
Mobile Communications	8,440	8,400	8,650	8,875	8,811	4.4%	32,040	34,736	8.4%
Mobile Europe	4,942	4,944	5,119	5,325	5,325	7.7%	18,455	20,713	12.2%
Mobile USA	3,509	3,468	3,545	3,562	3,500	-0.3%	13,628	14,075	3.3%
Business Customers	3,424	2,906	2,962	2,917	3,202	-6.5%	12,869	11,987	-6.9%
GHS	992	952	988	966	962	-3.0%	3,758	3,868	2.9%
Reconciliation	-3,089	-2,649	-2,694	-2,703	-2,771	10.3%	-11,878	-10,817	8.9%
<b>Net revenue</b>									
Broadband/Fixed Network	5,049	4,935	4,762	4,712	4,663	-7.6%	20,366	19,072	-6.4%
Mobile Communications	8,247	8,246	8,472	8,694	8,638	4.7%	31,308	34,050	8.8%
Mobile Europe	4,743	4,784	4,934	5,138	5,144	8.5%	17,700	20,000	13.0%
Mobile USA	3,504	3,462	3,538	3,556	3,494	-0.3%	13,608	14,050	3.2%
Business Customers	2,483	2,183	2,239	2,184	2,365	-4.8%	9,301	8,971	-3.5%
GHS	116	89	102	103	129	11.2%	372	423	13.7%
<b>Group</b>	<b>15,895</b>	<b>15,453</b>	<b>15,575</b>	<b>15,693</b>	<b>15,795</b>	<b>-0.6%</b>	<b>61,347</b>	<b>62,516</b>	<b>1.9%</b>
<b>EBITDA excluding special factors</b>									
Broadband/Fixed Network	1,997	1,870	1,905	1,968	2,027	1.5%	8,748	7,770	-11.2%
Mobile Communications	2,577	2,539	2,750	2,938	2,506	-2.8%	9,902	10,733	8.4%
Mobile Europe	1,662	1,604	1,723	1,907	1,590	-4.3%	6,153	6,824	10.9%
Mobile USA	915	935	1,029	1,028	917	0.2%	3,747	3,909	4.3%
Business Customers	273	261	280	291	230	-15.8%	1,291	1,062	-17.7%
GHS	-300	67	-21	-37	-117	61.0%	-461	-108	76.6%
Reconciliation	1	-55	-14	-25	-37	n.a.	-44	-131	n.a.
<b>Group</b>	<b>4,548</b>	<b>4,682</b>	<b>4,902</b>	<b>5,132</b>	<b>4,610</b>	<b>1.4%</b>	<b>19,434</b>	<b>19,326</b>	<b>-0.6%</b>

Since January 1, 2007, reporting of Magyar Telekom has included a further breakdown of results into the Business Customers and Group Headquarters & Shared Services segments. In previous periods these results were only reported under the Broadband/Fixed Network segment.

## At a Glance II.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
<b>EBITDA margin excluding special factors</b>									
Broadband/Fixed Network	32.6%	32.1%	33.7%	35.0%	<b>36.3%</b>	3.7%p	35.7%	<b>34.2%</b>	-1.5%p
Mobile Communications	30.5%	30.2%	31.8%	33.1%	<b>28.4%</b>	-2.1%p	30.9%	<b>30.9%</b>	0.0%p
Mobile Europe	33.6%	32.4%	33.7%	35.8%	<b>29.9%</b>	-3.7%p	33.3%	<b>32.9%</b>	-0.4%p
Mobile USA	26.1%	27.0%	29.0%	28.9%	<b>26.2%</b>	0.1%p	27.5%	<b>27.8%</b>	0.3%p
Business Customers	8.0%	9.0%	9.5%	10.0%	<b>7.2%</b>	-0.8%p	10.0%	<b>8.9%</b>	-1.1%p
GHS	-30.2%	7.0%	-2.1%	-3.8%	<b>-12.2%</b>	18.0%p	-12.3%	<b>-2.8%</b>	9.5%p
<b>Group</b>	<b>28.6%</b>	<b>30.3%</b>	<b>31.5%</b>	<b>32.7%</b>	<b>29.2%</b>	<b>0.6%p</b>	<b>31.7%</b>	<b>30.9%</b>	<b>-0.8%p</b>
<b>Cash capex</b>									
Broadband/Fixed Network	953	722	534	629	<b>920</b>	-3.5%	3,250	<b>2,805</b>	-13.7%
Mobile Communications	4,475	915	822	767	<b>1,392</b>	-68.9%	7,247	<b>3,896</b>	-46.2%
Mobile Europe	710	448	387	405	<b>698</b>	-1.7%	1,950	<b>1,938</b>	-0.6%
Mobile USA	3,765	467	435	362	<b>694</b>	-81.6%	5,297	<b>1,958</b>	-63.0%
Business Customers	253	273	149	201	<b>298</b>	17.8%	795	<b>921</b>	15.8%
GHS	136	117	82	101	<b>171</b>	25.7%	508	<b>471</b>	-7.3%
<b>Group</b>	<b>5,887</b>	<b>2,023</b>	<b>1,584</b>	<b>1,686</b>	<b>2,722</b>	<b>-53.8%</b>	<b>11,806</b>	<b>8,015</b>	<b>-32.1%</b>
<b>Net profit (loss)</b>									
incl. special factors	-898	459	608	259	<b>-757</b>	15.7%	3,165	<b>569</b>	-82.0%
excl. special factors	824	563	574	1,058	<b>808</b>	-1.9%	3,850	<b>3,003</b>	-22.0%
<b>Free cash flow</b>									
before dividends	-846	520	1,751	3,566	<b>744</b>	n.a.	2,983	<b>6,581</b>	n.a.
<b>Net debt</b>	<b>39,555</b>	<b>39,090</b>	<b>40,357</b>	<b>36,502</b>	<b>37,236</b>	<b>-5.9%</b>	<b>39,555</b>	<b>37,236</b>	<b>-5.9%</b>

Since January 1, 2007, reporting of Magyar Telekom has included a further breakdown of results into the Business Customers and Group Headquarters & Shared Services segments. In previous periods these results were only reported under the Broadband/Fixed Network segment. Prior-year figures have been adjusted accordingly.

## Excellent market position.

millions <sup>1</sup>	31/12/06	31/03/07	30/06/07	30/09/07	31/12/07	Delta q.o.q.		Delta y.o.y.	
						abs.	%	abs.	%
<b>Broadband lines (total)<sup>2,3</sup></b>	<b>11.3</b>	<b>12.2</b>	<b>12.7</b>	<b>13.3</b>	<b>13.9</b>	<b>0.6</b>	<b>4.5%</b>	<b>2.6</b>	<b>23.0%</b>
of which domestic	10.3	11.1	11.5	12.0	12.5	0.5	4.2%	2.2	21.4%
of which: resale <sup>4</sup>	3.2	3.4	3.5	3.5	3.5	0.0	0.0%	0.3	9.4%
of which international <sup>3</sup>	1.0	1.1	1.2	1.2	1.4	0.2	16.7%	0.4	40.0%
<b>Narrowband lines (total)</b>	<b>39.0</b>	<b>38.3</b>	<b>37.7</b>	<b>37.2</b>	<b>36.6</b>	<b>-0.6</b>	<b>-1.6%</b>	<b>-2.4</b>	<b>-6.2%</b>
of which domestic <sup>5</sup>	33.2	32.6	32.1	31.6	31.1	-0.5	-1.6%	-2.1	-6.3%
of which international (CEE only) <sup>6</sup>	5.8	5.7	5.6	5.6	5.5	-0.1	-1.8%	-0.3	-5.2%
<b>Mobile communications majority shareholdings<sup>8,9</sup></b>	<b>108.5</b>	<b>111.3</b>	<b>113.9</b>	<b>115.9</b>	<b>119.6</b>	<b>3.7</b>	<b>3.2%</b>	<b>11.1</b>	<b>10.2%</b>
T-Mobile Deutschland	31.4	33.0	34.3	34.5	36.0	1.5	4.4%	4.6	14.7%
T-Mobile USA	25.0	26.0	26.9	27.7	28.7	1.0	3.5%	3.7	14.6%
T-Mobile UK <sup>7</sup>	16.9	16.7	16.8	17.0	17.3	0.3	1.7%	0.4	2.3%
PTC <sup>8</sup>	12.2	12.4	12.5	12.7	13.0	0.3	2.2%	0.8	6.3%
T-Mobile Austria <sup>9</sup>	3.2	3.1	3.1	3.2	3.3	0.1	2.3%	0.1	3.8%
T-Mobile CZ	5.0	5.1	5.1	5.2	5.3	0.1	1.8%	0.3	5.0%
T-Mobile NL <sup>10</sup>	4.6	4.7	4.8	4.8	4.9	0.1	1.6%	0.3	6.5%
CEE <sup>11</sup>	10.1	10.2	10.3	10.7	11.2	0.5	5.0%	1.1	11.3%

1 Figures rounded to the nearest million. The total is calculated on the basis of precise numbers. Percentages calculated on the basis of figures shown.

2 Lines in operation including domestic and CEE. Details see Broadband/Fixed Net section.

3 T-Online France was deconsolidated at the end of the first half of 2007 and T-Online Spain at the end of July 2007. The customer figures of T-Online France and T-Online Spain are therefore no longer reported; prior-year figures have been adjusted accordingly.

4 Definition of resale: sale of broadband lines based on DSL technology to alternative providers outside DT.

5 Telephone lines excluding internal use and public telecommunication, including wholesale services.

6 Including Magyar Telekom (incl. Maktel and Crnogorski Telekom (formerly Telekom Montenegro)), Slovak Telekom and T-Hrvatski Telekom.

7 Including Virgin Mobile

8 Customers of PTC (fully consolidated since Q4/06 are included in all periods.

9 Customers of tele.ring (Austria; fully consolidated within T-Mobile Austria since Q2/06 are included in all periods.

10 Orange NL customers, which amounted to 2.0 million as of the reporting date in 2006 and 2.2 million as of the reporting date in 2007, were also included in the historic customer base, although the shares were not acquired until October 2007.

11 Incl. T-Mobile Hungary, T-Mobile Croatia, T-Mobile Slovensko (Slovakia), T-Mobile Macedonia and Crna Gora (Montenegro).



## Change in accounting standard (IFRS 8).

In November 2006, the International Accounting Standards Board (IASB) issued IFRS 8 “Operating Segments.” IFRS 8 replaces IAS 14 “Segment Reporting” and must be applied to reporting periods beginning on or after January 1, 2009. Deutsche Telekom has opted for early adoption of IFRS 8, beginning with the financial year ending on December 31, 2007. According to IFRS 8, reportable operating segments are identified based on the “management approach.” This approach stipulates external segment reporting based on the Group’s internal organizational and management structure and on internal financial reporting to the chief operating decision maker. Deutsche Telekom has adjusted the way it segments its mobile communications operations to reflect internal reporting and management channels. In contrast to the previous presentation of the Mobile Communications strategic business area, reporting as of December 31, 2007 is for the first time structured in two operative segments: Mobile Communications Europe and Mobile Communications USA. The figures for prior-year periods have been adjusted accordingly. In addition, mobile communications figures are provided in the Annual Report as previously for information purposes.

# DT Group.

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Germany	37	Vivento	97
USA	44		
UK	47	<b>Glossary</b>	<b>99</b>
Poland	50		





## DT consolidated income statement.

Adjusted for special factors.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
<b>Net revenue</b>	<b>15,895</b>	<b>15,453</b>	<b>15,575</b>	<b>15,693</b>	<b>15,795</b>	<b>-0.6%</b>	<b>61,347</b>	<b>62,516</b>	<b>1.9%</b>
Cost of sales	-9,337	-8,612	-8,406	-8,320	<b>-8,747</b>	6.3%	-33,355	<b>-34,085</b>	-2.2%
<b>Gross profit</b>	<b>6,558</b>	<b>6,841</b>	<b>7,169</b>	<b>7,373</b>	<b>7,048</b>	<b>7.5%</b>	<b>27,992</b>	<b>28,431</b>	<b>1.6%</b>
Selling expenses	-4,043	-3,979	-3,974	-4,029	<b>-4,164</b>	-3.0%	-15,620	<b>-16,146</b>	-3.4%
General and administrative expenses	-1,231	-1,081	-1,135	-979	<b>-1,237</b>	-0.5%	-4,423	<b>-4,432</b>	-0.2%
Other operating income	375	386	293	241	<b>306</b>	-18.4%	1,237	<b>1,226</b>	-0.9%
Other operating expenses	-126	-233	-221	-257	<b>-281</b>	n.a.	-743	<b>-992</b>	-33.5%
<b>EBIT Profit (loss) from operations</b>	<b>1,533</b>	<b>1,934</b>	<b>2,132</b>	<b>2,349</b>	<b>1,672</b>	<b>9.1%</b>	<b>8,443</b>	<b>8,087</b>	<b>-4.2%</b>
EBIT margin	9.6%	12.5%	13.7%	15.0%	<b>10.6%</b>	1.0%p	13.8%	<b>12.9%</b>	-0.9%p
Profit (loss) from financial activities	-680	-732	-783	-711	<b>-599</b>	11.9%	-2,879	<b>-2,825</b>	1.9%
of which: finance costs	-629	-658	-685	-606	<b>-565</b>	10.2%	-2,540	<b>-2,514</b>	1.0%
<b>EBT Profit (loss) before income taxes</b>	<b>853</b>	<b>1,202</b>	<b>1,349</b>	<b>1,638</b>	<b>1,073</b>	<b>25.8%</b>	<b>5,564</b>	<b>5,262</b>	<b>-5.4%</b>
Income taxes	60	-523	-635	-416	<b>-164</b>	n.a.	-1,289	<b>-1,738</b>	-34.8%
<b>Profit (loss) after income taxes</b>	<b>913</b>	<b>679</b>	<b>714</b>	<b>1,222</b>	<b>909</b>	<b>-0.4%</b>	<b>4,275</b>	<b>3,524</b>	<b>-17.6%</b>
Profit (loss) attributable to minority interests	89	116	140	164	<b>101</b>	13.5%	425	<b>521</b>	22.6%
<b>Net profit (loss)</b>	<b>824</b>	<b>563</b>	<b>574</b>	<b>1,058</b>	<b>808</b>	<b>-1.9%</b>	<b>3,850</b>	<b>3,003</b>	<b>-22.0%</b>
Depreciation, amortization and impairment losses	-3,015	-2,748	-2,770	-2,783	<b>-2,938</b>	2.6%	-10,991	<b>-11,239</b>	-2.3%
<b>EBITDA</b>	<b>4,548</b>	<b>4,682</b>	<b>4,902</b>	<b>5,132</b>	<b>4,610</b>	<b>1.4%</b>	<b>19,434</b>	<b>19,326</b>	<b>-0.6%</b>
EBITDA margin	28.6%	30.3%	31.5%	32.7%	<b>29.2%</b>	0.6%p	31.7%	<b>30.9%</b>	-0.8%p

## DT Group. EBITDA reconciliation.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/06	FY/07
<b>Net revenue</b>	<b>15,895</b>	<b>15,453</b>	<b>15,575</b>	<b>15,693</b>	<b>15,795</b>	<b>61,347</b>	<b>62,516</b>
<b>Net profit (loss)</b>	<b>-898</b>	<b>459</b>	<b>608</b>	<b>259</b>	<b>-757</b>	<b>3,165</b>	<b>569</b>
+ Profit (loss) attributable to minority interests	73	116	134	175	84	409	509
= Profit (loss) after income taxes	-825	575	742	434	-673	3,574	1,078
- Income taxes	960	-471	-519	-778	394	970	-1,374
= Profit (loss) before income taxes = EBT	-1,785	1,046	1,261	1,212	-1,067	2,604	2,452
- Profit (loss) from financial activities	-680	-749	-782	-699	-604	-2,683	-2,834
<b>= EBIT Profit (loss) from operations</b>	<b>-1,105</b>	<b>1,795</b>	<b>2,043</b>	<b>1,911</b>	<b>-463</b>	<b>5,287</b>	<b>5,286</b>
- Depreciation, amortization and impairment losses	-3,048	-2,748	-2,770	-3,009	-3,084	-11,034	-11,611
<b>= EBITDA</b>	<b>1,943</b>	<b>4,543</b>	<b>4,813</b>	<b>4,920</b>	<b>2,621</b>	<b>16,321</b>	<b>16,897</b>
EBITDA margin [EBITDA/net revenue]	12.2%	29.4%	30.9%	31.4%	16.6%	26.6%	27.0%
- Special factors affecting EBITDA	-2,605	-139	-89	-212	-1,989	-3,113	-2,429
<b>= Adj. EBITDA</b>	<b>4,548</b>	<b>4,682</b>	<b>4,902</b>	<b>5,132</b>	<b>4,610</b>	<b>19,434</b>	<b>19,326</b>
Adj. EBITDA margin [adj. EBITDA/net revenue]	28.6%	30.3%	31.5%	32.7%	29.2%	31.7%	30.9%

## DT consolidated income statement. Unadjusted.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
<b>Net revenue</b>	<b>15,895</b>	<b>15,453</b>	<b>15,575</b>	<b>15,693</b>	<b>15,795</b>	<b>-0.6%</b>	<b>61,347</b>	<b>62,516</b>	<b>1.9%</b>
Cost of sales	-10,506	-8,620	-8,590	-8,607	<b>-9,520</b>	9.4%	-34,755	<b>-35,337</b>	-1.7%
<b>Gross profit</b>	<b>5,389</b>	<b>6,833</b>	<b>6,985</b>	<b>7,086</b>	<b>6,275</b>	<b>16.4%</b>	<b>26,592</b>	<b>27,179</b>	<b>2.2%</b>
Selling expenses	-4,745	-3,973	-4,039	-4,064	<b>-4,568</b>	3.7%	-16,410	<b>-16,644</b>	-1.4%
General and administrative expenses	-1,917	-1,065	-1,163	-996	<b>-1,909</b>	0.4%	-5,264	<b>-5,133</b>	2.5%
Other operating income	395	386	502	362	<b>395</b>	0.0%	1,257	<b>1,645</b>	30.9%
Other operating expenses	-227	-386	-242	-477	<b>-656</b>	n.a.	-888	<b>-1,761</b>	-98.3%
<b>EBIT Profit (loss) from operations</b>	<b>-1,105</b>	<b>1,795</b>	<b>2,043</b>	<b>1,911</b>	<b>-463</b>	<b>58.1%</b>	<b>5,287</b>	<b>5,286</b>	<b>0.0%</b>
EBIT margin	-7.0%	11.6%	13.1%	12.2%	<b>-2.9%</b>	4.1%p	8.6%	<b>8.5%</b>	-0.1%p
Profit (loss) from financial activities	-680	-749	-782	-699	<b>-604</b>	11.2%	-2,683	<b>-2,834</b>	-5.6%
of which: finance costs	-629	-658	-685	-606	<b>-565</b>	10.2%	-2,540	<b>-2,514</b>	1.0%
<b>EBT Profit (loss) before income taxes</b>	<b>-1,785</b>	<b>1,046</b>	<b>1,261</b>	<b>1,212</b>	<b>-1,067</b>	<b>40.2%</b>	<b>2,604</b>	<b>2,452</b>	<b>-5.8%</b>
Income taxes	960	-471	-519	-778	<b>394</b>	<b>-59.0%</b>	970	<b>-1,374</b>	n.a.
<b>Profit (loss) after income taxes</b>	<b>-825</b>	<b>575</b>	<b>742</b>	<b>434</b>	<b>-673</b>	<b>18.4%</b>	<b>3,574</b>	<b>1,078</b>	<b>-69.8%</b>
Profit (loss) attributable to minority interests	73	116	134	175	<b>84</b>	15.1%	409	<b>509</b>	24.4%
<b>Net profit (loss)</b>	<b>-898</b>	<b>459</b>	<b>608</b>	<b>259</b>	<b>-757</b>	<b>15.7%</b>	<b>3,165</b>	<b>569</b>	<b>-82.0%</b>
Depreciation, amortization and impairment losses	-3,048	-2,748	-2,770	-3,009	<b>-3,084</b>	-1.2%	-11,034	<b>-11,611</b>	-5.2%
<b>EBITDA</b>	<b>1,943</b>	<b>4,543</b>	<b>4,813</b>	<b>4,920</b>	<b>2,621</b>	<b>34.9%</b>	<b>16,321</b>	<b>16,897</b>	<b>3.5%</b>
EBITDA margin	12.2%	29.4%	30.9%	31.4%	<b>16.6%</b>	4.4%p	26.6%	<b>27.0%</b>	0.4%p

## DT Group.

### Special factors in the consolidated income statement.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/06	FY/07
<b>Net revenue</b>	0	0	0	0	0	0	0
Cost of sales	-1,169	-8	-184	-287	-773	-1,400	-1,252
<b>Gross profit</b>	<b>-1,169</b>	<b>-8</b>	<b>-184</b>	<b>-287</b>	<b>-773</b>	<b>-1,400</b>	<b>-1,252</b>
Selling expenses	-702	6	-65	-35	-404	-790	-498
General and administrative expenses	-686	16	-28	-17	-672	-841	-701
Other operating income	20	0	209	121	89	20	419
Other operating expenses	-101	-153	-21	-220	-375	-145	-769
<b>EBIT Profit (loss) from operations</b>	<b>-2,638</b>	<b>-139</b>	<b>-89</b>	<b>-438</b>	<b>-2,135</b>	<b>-3,156</b>	<b>-2,801</b>
Profit (loss) from financial activities	0	-17	1	12	-5	196	-9
of which: finance costs	0	0	0	0	0	0	0
<b>EBT Profit (loss) before income taxes</b>	<b>-2,638</b>	<b>-156</b>	<b>-88</b>	<b>-426</b>	<b>-2,140</b>	<b>-2,960</b>	<b>-2,810</b>
Income taxes	900	52	116	-362	558	2,259	364
<b>Profit (loss) after income taxes</b>	<b>-1,738</b>	<b>-104</b>	<b>28</b>	<b>-788</b>	<b>-1,582</b>	<b>-701</b>	<b>-2,446</b>
Profit (loss) attributable to minority interests	-16	0	-6	11	-17	-16	-12
<b>Net profit (loss)</b>	<b>-1,722</b>	<b>-104</b>	<b>34</b>	<b>-799</b>	<b>-1,565</b>	<b>-685</b>	<b>-2,434</b>
Depreciation, amortization and impairment losses	-33	0	0	-226	-146	-43	-372
<b>EBITDA</b>	<b>-2,605</b>	<b>-139</b>	<b>-89</b>	<b>-212</b>	<b>-1,989</b>	<b>-3,113</b>	<b>-2,429</b>

## DT Group.

### Details on special factors I.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/06	FY/07
<b>Effect on operating expenses</b>	<b>-2,658</b>	<b>-139</b>	<b>-298</b>	<b>-559</b>	<b>-2,224</b>	<b>-3,176</b>	<b>-3,220</b>
of which: impairment loss on the goodwill of Slovak Telekom						0	0
of which: expensing of SAC at T-Online from previous periods						0	0
of which: impairment loss results from the fair value measurement of FCC license NY at T-Mobile US (held-for-sale)	-33					-33	0
of which: expenses due to sale of Callcenter VCS and VTS		-132	2	-1	-231	-61	-362
of which: additional expenses for restructuring, staff reduction charges and others	-503	-62	-77	-303	-533	-855	-975
of which: expenses / income for partial retirement (termination benefit)	-313	4	25	5	5	-350	39
of which: expenses / income for early retirement (civil servants)	-1,800	68			-1,270	-1,800	-1,202
of which: losses attributable to sale of DSS and TRO	-1					-6	0
of which: expenses due to T-Service Units (compensation payments)			-228	-2	-7		-237
of which: expenses due to the merger of T-Online						-1	0
of which: special payments at Magyar Telekom	-8		-12	-7	-8	-20	-27
of which: reduction of goodwill of T-Mobile Netherlands				-181	-146		-327
of which: others		-17	-8	-70	-34		-129
<b>Effect on other operating income</b>	<b>121</b>		<b>209</b>	<b>121</b>	<b>89</b>	<b>20</b>	<b>419</b>
of which: profit from sale of Viajar / share of Sireo	20					20	
of which: profit from sale of T-Online France			209	1			210
of which: profit from sale of T-Online Spain				120			120
of which: profit from sale of Tower Broadcasting & Data Services					49		49
of which: others					40		40
<b>Effect on profit from operations = EBIT</b>	<b>-2,638</b>	<b>-139</b>	<b>-89</b>	<b>-438</b>	<b>-2,135</b>	<b>-3,156</b>	<b>-2,801</b>
<b>Effect on EBITDA</b>	<b>-2,605</b>	<b>-139</b>	<b>-89</b>	<b>-212</b>	<b>-1,989</b>	<b>-3,113</b>	<b>-2,429</b>

## DT Group.

### Details on special factors II.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/06	Q4/07
<b>Effect on profit (loss) from financial activities</b>	0	-17	1	12	-5	196	-9
of which: exp. from interest added back to provisions for staff-related measures		-17	-17	-19	-5		-58
of which: sale of Sireo / Celcom			18			196	18
of which: income in prior periods from companies consolidated at equity				31			31
<b>Effect on profit (loss) before income taxes</b>	<b>-2,638</b>	<b>-156</b>	<b>-88</b>	<b>-426</b>	<b>-2,140</b>	<b>-2,960</b>	<b>-2,810</b>
<b>Effect on taxes</b>	<b>900</b>	<b>52</b>	<b>116</b>	<b>-362</b>	<b>558</b>	<b>2,259</b>	<b>364</b>
of which: sale of Celcom	0					-18	
of which: expenses due to T-Service Units			89	-19	2		72
of which: expensing of SAC at T-Online from previous quarters						11	
of which: effect of additional expenses for restructuring, staff reduction charges, partial retirement arrangements (termination benefit) and others	288	21	24	86	86	463	217
of which: effect of expense due to sale of Callcenter VCS and VTS	24	51		-11	70	24	110
of which: effect of expenses / income for early retirement (civil servants)	702	-20			387	702	367
of which: reduction of valuation allowance for active deferred taxes T-Mobile USA	17					1,334	
of which: effect of impairment loss results from the fair value measurement of FCC license NY at T-Mobile USA (held-for-sale)	13					13	
of which: Tax Base Adjustment T-Mobile USA	-74					-74	
of which: adjustment of active deferred taxes arising from loss carry forward at T-Mobile Austria, T-Mobile Netherlands, T-Online Spain and T-Online France	-72			211	65	-200	276
of which: effect of the changes in legal form of T-Mobile International				11			11
of which: latent tax charges due to corporate tax reform 2008				-660	-85		-745
of which: others	2		3	20	33	4	56
<b>Effect on profit (loss) attributable to minority interests: expenses for restructuring at CEE</b>	<b>-16</b>		<b>-6</b>	<b>11</b>	<b>-17</b>	<b>-16</b>	<b>-12</b>
<b>Effect on net profit (loss)</b>	<b>-1,722</b>	<b>-104</b>	<b>34</b>	<b>-799</b>	<b>-1,565</b>	<b>-685</b>	<b>-2,434</b>

## DT Group.

### Change in the composition of the Group in the current year.

millions of €	Reported figures		MINUS Acquisition effects <sup>1</sup>				PLUS Deconsolidation effects <sup>5</sup>				Total effect	Pro forma FY 2007	% Pro Forma FY/07 reported FY/06	
	FY 2006	FY 2007	Total	Mobile Europe <sup>2</sup>	BB/FN <sup>3</sup>	Bus. Cust. <sup>4</sup>	Total	Mobile Europe	BB/FN <sup>6</sup>	Bus. Cust.				GHS <sup>7</sup>
	<b>Net revenue</b>	61,347	62,516	2,040	1,874	22	144	176	0	177				0
<b>Profit (loss) from operations = EBIT</b>	5,287	5,286	-91	-81	4	-14	-84	0	-100	0	16	7	5,293	0.1%
Financial income/expense, net	-2,683	-2,834	-127	-126	0	-1	-5	0	1	0	-6	122	-2,712	-1.1%
of which interest	-2,540	-2,514	-11	-10	0	-1	1	0	1	0	0	12	-2,502	1.5%
<b>Income before taxes = EBT</b>	2,604	2,452	-218	-207	4	-15	-89	0	-99	0	10	129	2,581	-0.9%
Income taxes	970	-1,374	7	5	-2	4	-143	0	-135	0	-8	-150	-1,524	n.a.
<b>Income/loss after taxes</b>	3,574	1,078	-211	-202	2	-11	-232	0	-234	0	2	-21	1,057	-70.4%
Income/losses applicable to minority shareholders	409	509	-2	0	-2	0	-6	0	0	0	-6	-4	505	23.5%
<b>Net income (loss)</b>	3,165	569	-209	-202	4	-11	-226	0	-234	0	8	-17	552	-82.6%
EBITDA	16,321	16,897	649	651	6	-8	-57	0	-73	0	16	-706	16,191	-0.8%
Special factors	-3,113	-2,429	0	0	0	0	0	0	0	0	0	0	-2,429	22.0%
EBITDA excluding special factors	19,434	19,326	649	651	6	-8	-57	0	-73	0	16	-706	18,620	-4.2%

1 Effect of acquired businesses on numbers for FY 2007

2 Pro-M [April 1st, 2006], tele.ring [May 1st, 2006], PTC [November 1st, 2006], T-Mobile HotSpot [February 28th, 2007], Orange NL [October 1st, 2007]

3 ISKON [June 1st, 2006], T-Inno [Jan 1st, 2007], Immobilien Scout [October 25th, 2007]

4 gedas [April 1st, 2006]

5 Effect of disposed businesses on numbers for FY 2007

6 T-Online France [June 30th, 2007] and T-Online Spain [July 31st, 2007]

7 Sireo [April 1st, 2006]

# DT Group.

## Change in the composition of the Group in the fourth quarter.

millions of €	reported numbers		MINUS Acquisition effects <sup>1</sup>				PLUS Deconsolidation effects <sup>4</sup>					Total effect	Pro forma Q4 2007	% Pro Forma Q4/07 reported Q4/06
	Q4 2006	Q4 2007	Total	Mobile Europe <sup>2</sup>	BB/FN <sup>3</sup>	Bus. Cust.	Total	Mobile Europa	BB/FN <sup>5</sup>	Bus. Cust.	GHS			
	<b>Net revenue</b>	15,895	15,795	339	321	18	0	100	0	100	0			
<b>Profit (loss) from operations = EBIT</b>	-1,105	-463	-36	-43	7	0	-56	0	-56	0	0	-20	-483	56.3%
Financial income/expense, net	-680	-604	-10	-10	0	0	1	0	1	0	0	11	-593	12.8%
of which interest	-629	-565	-3	-3	0	0	1	0	1	0	0	4	-561	10.8%
<b>Income before taxes = EBT</b>	-1,785	-1,067	-46	-53	7	0	-55	0	-55	0	0	-9	-1,076	39.7%
Income taxes	960	394	1	2	-1	0	-2	0	-2	0	0	-3	391	-59.3%
<b>Income/loss after taxes</b>	-825	-673	-45	-51	6	0	-57	0	-57	0	0	-12	-685	17.0%
Income/losses applicable to minority shareholders	73	84	-2	0	-2	0	0	0	0	0	0	2	86	17.8%
<b>Net income (loss)</b>	-898	-757	-43	-51	8	0	-57	0	-57	0	0	-14	-771	14.1%
EBITDA	1,943	2,621	89	81	8	0	-38	0	-38	0	0	-127	2,494	28.4%
Special factors	-2,605	-1,989	0	0	0	0	0	0	0	0	0	0	-1,989	23.6%
EBITDA excluding special factors	4,548	4,610	89	81	8	0	-38	0	-38	0	0	-127	4,483	-1.4%

1 Effect of acquired businesses on numbers for Q4 2007

2 PTC [November 1st, 2006], T-Mobile HotSpot [February 28th, 2007], Orange NL [October 1st, 2007]

3 T-Inno [Jan 1st, 2007], Immobilien Scout [October 25th, 2007]

4 Effect of disposed businesses on numbers for Q4 2007

5 T-Online France [June 30th, 2007] and T-Online Spain [July 31th, 2007]



# Consolidated balance sheet.

## Assets<sup>1</sup>

billions of €	31/12/06	31/03/07	30/06/07	30/09/07	31/12/07	% y.o.y.
<b>Current assets</b>	<b>16.0</b>	<b>17.3</b>	<b>15.2</b>	<b>16.1</b>	<b>15.9</b>	<b>0.0%</b>
Cash and cash equivalents	2.8	4.0	2.1	3.5	2.2	-20.4%
Trade and other receivables	7.8	7.6	7.6	7.7	7.7	-0.7%
Current recoverable income taxes	0.6	0.3	0.4	0.2	0.2	-65.5%
<b>Other financial assets</b>	<b>1.8</b>	<b>1.6</b>	<b>1.5</b>	<b>1.5</b>	<b>2.0</b>	<b>10.6%</b>
<b>Inventories</b>	<b>1.1</b>	<b>1.2</b>	<b>1.1</b>	<b>1.1</b>	<b>1.5</b>	<b>29.6%</b>
Non-current assets and disposal groups held for sale	0.9	0.5	0.7	0.6	1.1	21.6%
Other assets	0.9	2.1	1.8	1.5	1.2	33.7%
<b>Non-current assets</b>	<b>114.2</b>	<b>112.1</b>	<b>109.3</b>	<b>104.6</b>	<b>104.7</b>	<b>-8.3%</b>
Intangible assets	58.0	57.2	56.3	54.3	54.4	-6.2%
Property, plant and equipment	45.9	45.0	44.0	42.6	42.5	-7.3%
Investments accounted for using the equity method	0.2	0.1	0.2	0.2	0.1	-42.3%
Other financial assets	0.7	0.7	0.6	0.6	0.6	-8.8%
Deferred tax assets	9.0	8.6	7.8	6.5	6.6	-26.2%
Other assets	0.5	0.6	0.5	0.4	0.5	-11.7%
<b>Total assets</b>	<b>130.2</b>	<b>129.4</b>	<b>124.5</b>	<b>120.7</b>	<b>120.7</b>	<b>-7.3%</b>

<sup>1</sup> Figures rounded to the nearest billion. Values are calculated on the basis of precise numbers.

# Consolidated balance sheet.

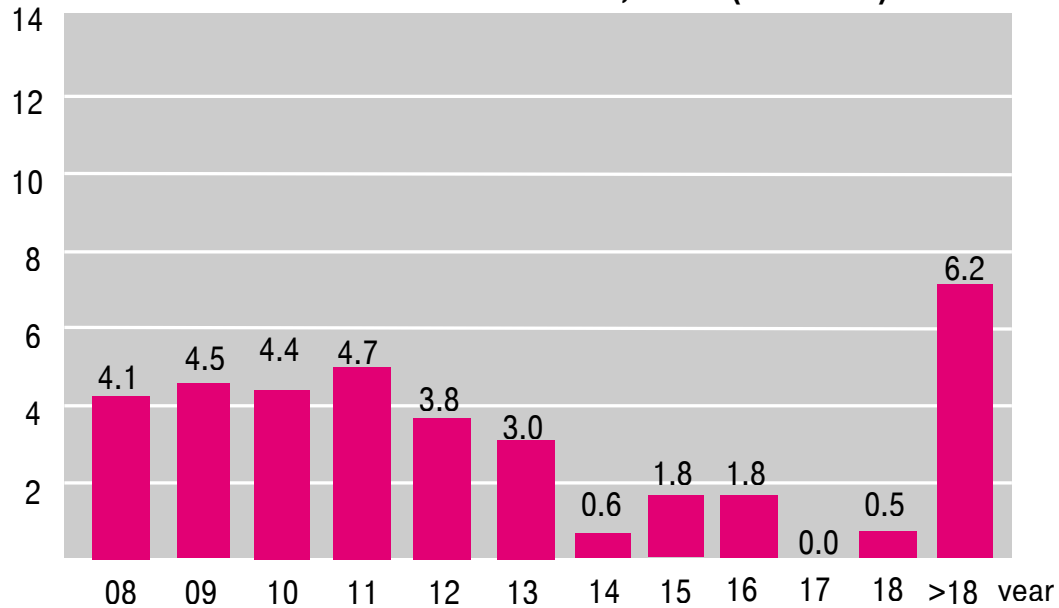
## Shareholders' equity and liabilities<sup>1</sup>.

billions of €	31/12/06	31/03/07	30/06/07	30/09/07	31/12/07	% y.o.y.
<b>Liabilities</b>	<b>80.5</b>	<b>79.4</b>	<b>77.3</b>	<b>74.6</b>	<b>75.4</b>	<b>-6.3%</b>
<b>Current liabilities</b>	<b>22.1</b>	<b>21.1</b>	<b>22.0</b>	<b>21.1</b>	<b>23.2</b>	<b>5.1%</b>
Financial liabilities	7.7	7.9	9.5	8.2	9.1	18.1%
Trade and other payables	7.2	5.9	5.6	5.9	6.8	-4.7%
Income tax liabilities	0.5	0.4	0.5	0.6	0.4	-18.5%
Provisions	3.1	3.1	2.8	2.9	3.4	8.8%
Liabilities directly associated with non-current assets held for sale	0.0	0.0	0.1	0.0	0.2	n.a.
Other liabilities	3.6	3.8	3.6	3.6	3.3	-7.4%
<b>Non-current liabilities</b>	<b>58.4</b>	<b>58.3</b>	<b>55.3</b>	<b>53.5</b>	<b>52.2</b>	<b>-10.6%</b>
Financial liabilities	38.8	38.8	36.1	34.9	33.8	-12.8%
Provisions for pensions and other employee benefits	6.2	6.2	6.2	6.3	5.4	-13.2%
Other provisions	3.2	3.0	2.9	2.9	3.7	15.5%
Deferred tax liabilities	8.1	8.0	7.5	6.9	6.7	-17.4%
Other liabilities	2.2	2.4	2.5	2.5	2.7	23.4%
<b>Shareholders' equity</b>	<b>49.7</b>	<b>50.0</b>	<b>47.2</b>	<b>46.1</b>	<b>45.2</b>	<b>-8.9%</b>
Issued capital	11.2	11.2	11.2	11.2	11.2	0.0%
Capital reserves	51.5	51.5	51.5	51.5	51.5	0.1%
Retained earnings incl. carryforwards	-17.0	-13.8	-16.9	-16.9	-16.2	4.4%
Other comprehensive income	-2.3	-2.6	-2.8	-4.0	-4.9	n.a.
Net profit (loss)	3.2	0.5	1.1	1.3	0.6	-82.0%
Subtotal	46.6	46.7	44.1	43.1	42.1	-9.6%
Minority interests	3.1	3.3	3.1	3.1	3.1	0.5%
<b>Total liabilities and shareholders' equity</b>	<b>130.2</b>	<b>129.4</b>	<b>124.5</b>	<b>120.7</b>	<b>120.7</b>	<b>-7.3%</b>

<sup>1</sup> Figures rounded to the nearest billion. The percentage values are calculated on the basis of precise numbers.

## Maturity profile.

**Bonds and Medium Term Notes (MTN)**  
maturities as of December 31, 2007 (€ billion)



For detailed information on Bonds, Medium Term Notes and the Mandatory Convertible Bond such as:

- Principal amount
- Currency
- Maturity date
- Coupon
- ISIN Code
- Documentation

check the **IR-website** under “**Debt Market**”

**Current Rating**

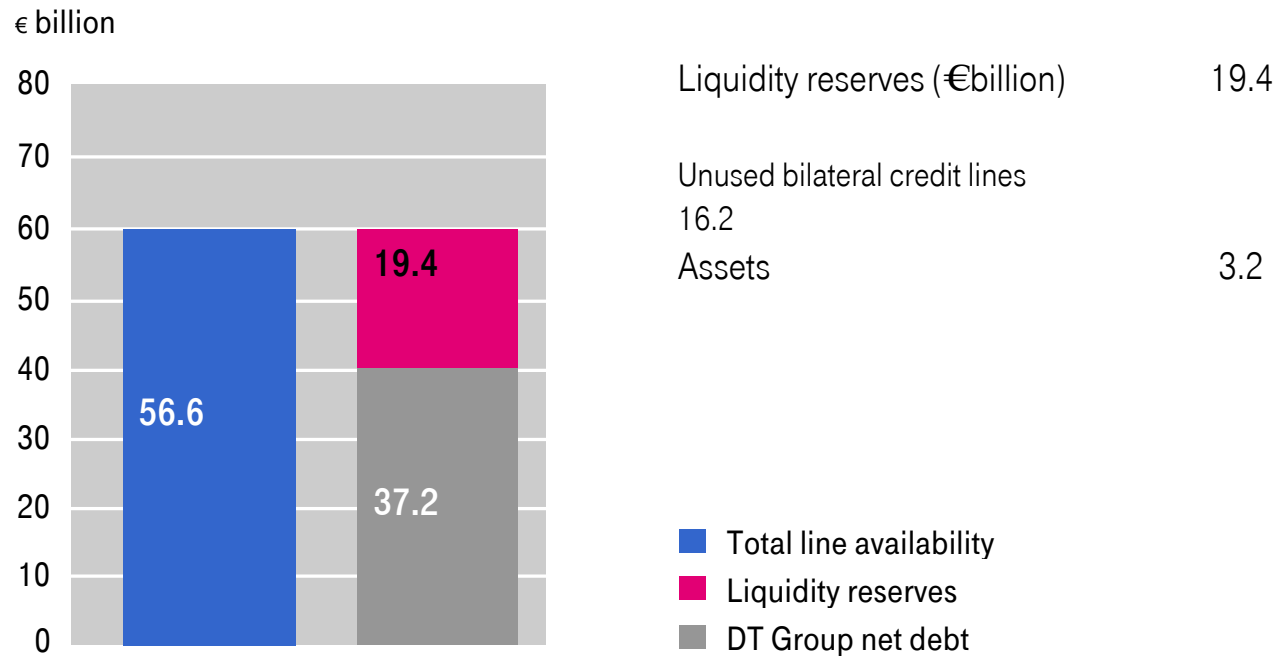
**Moody's:** A3 with **stable** outlook (long term) and P-2 (short term)

**S&P:** A- with **negative** outlook (long term) and A-2 (short term)

**Fitch:** A- with **negative** outlook (long term) and F2 (short term)

**R&I:** A with **stable** outlook (long term)

## Liquidity reserves as of December 31, 2007.



## Debt to net debt reconciliation.

millions of €	31/12/06	31/03/07	30/06/07	30/09/07	31/12/07	% q.o.q.	% y.o.y.
Bonds	36,288	36,176	35,013	33,079	32,294	-2.4%	-11.0%
Other financial liabilities	7,399	8,137	8,507	7,891	8,568	8.6%	15.8%
<b>Gross debt</b>	<b>43,687</b>	<b>44,313</b>	<b>43,520</b>	<b>40,970</b>	<b>40,862</b>	<b>-0.3%</b>	<b>-6.5%</b>
Cash and cash equivalents	2,765	3,983	2,146	3,450	2,200	-36.2%	-20.4%
Available-for-sale/held-for-trading financial assets	122	94	75	46	75	63.0%	-38.5%
Other financial assets	1,245	1,146	942	972	1,351	39.0%	8.5%
<b>Net debt</b>	<b>39,555</b>	<b>39,090</b>	<b>40,357</b>	<b>36,502</b>	<b>37,236</b>	<b>2.0%</b>	<b>-5.9%</b>

# Cash capex<sup>1</sup>.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Broadband/Fixed Network <sup>2</sup>	953	722	534	629	920	-3.5%	3,250	2,805	-13.7%
Mobile Communications	4,475	915	822	767	1,392	-68.9%	7,247	3,896	-46.2%
Mobile Europe	710	448	387	405	698	-1.7%	1,950	1,938	-0.6%
Mobile USA	3,765	467	435	362	694	-81.6%	5,297	1,958	-63.0%
Business Customers <sup>2</sup>	253	273	149	201	298	17.8%	795	921	15.8%
GHS <sup>2</sup>	136	117	82	101	171	25.7%	508	471	-7.3%
<b>Group</b>	<b>5,887</b>	<b>2,023</b>	<b>1,584</b>	<b>1,686</b>	<b>2,722</b>	<b>-53.8%</b>	<b>11,806</b>	<b>8,015</b>	<b>-32.1%</b>

1 Amounts of payouts for property, plant and equipment and intangible assets excluding goodwill.

2 Since January 1, 2007, reporting of Magyar Telekom has included a further breakdown of results into the Business Customers and Group Headquarters & Shared Services segments. In previous periods these results were only reported under the Broadband/Fixed Network segment. Prior-year figures have been adjusted accordingly.

## Free cash flow.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Net profit (loss)	-898	459	608	259	-757	15.7%	3,165	569	-82.0%
Profit (loss) attributable to minority interests	73	116	134	175	84	15.1%	409	509	24.4%
<b>Profit (loss) after income taxes</b>	<b>-825</b>	<b>575</b>	<b>742</b>	<b>434</b>	<b>-673</b>	<b>18.4%</b>	<b>3,574</b>	<b>1,078</b>	<b>-69.8%</b>
Depreciation, amortization and impairment losses	-3,048	-2,748	-2,770	-3,009	-3,084	-1.2%	-11,034	-11,611	-5.2%
Income tax expense (benefit)	-960	471	519	778	-394	59.0%	-970	1,374	n.a.
Interest expense and interest income	629	658	685	606	565	-10.2%	2,540	2,514	-1.0%
Other financial (income) expense	86	94	110	127	43	-50.0%	167	374	n.a.
Share of (profit) loss of associates and joint ventures accounted for using the equity method	-35	-3	-13	-34	-4	88.6%	-24	-54	n.a.
Other non-cash transactions	-4	4	-229	-100	70	n.a.	32	-255	n.a.
Profit on the disposal of intangible assets and property, plant and equipment	22	-112	-31	47	54	n.a.	-72	-42	41.7%
Change in assets carried as working capital	711	-1,160	311	-18	-205	n.a.	-17	-1,072	n.a.
Change in provisions	2,137	3	-195	288	1,729	-19.1%	1,585	1,825	15.1%
Change in other liabilities carried as working capital	944	-898	-395	74	-172	n.a.	353	-1,391	n.a.
Income taxes received (paid)	-227	157	-204	403	-185	18.5%	-1,248	171	n.a.
Dividends received	11	6	3	6	21	90.9%	27	36	33.3%
<b>Cash generated from operations</b>	<b>5,537</b>	<b>2,543</b>	<b>4,073</b>	<b>5,620</b>	<b>3,933</b>	<b>-29.0%</b>	<b>16,981</b>	<b>16,169</b>	<b>-4.8%</b>
Interest received (paid)	-573	-478	-923	-483	-571	0.3%	-2,759	-2,455	11.0%
<b>Net cash from operating activities</b>	<b>4,964</b>	<b>2,065</b>	<b>3,150</b>	<b>5,137</b>	<b>3,362</b>	<b>-32.3%</b>	<b>14,222</b>	<b>13,714</b>	<b>-3.6%</b>
Net cash outflows for investments in (proceeds from disposal of)	-5,810	-1,666	-1,399	-1,571	-2,618	54.9%	-11,239	-7,254	35.5%
intangible assets	-3,809	-176	-243	-314	-574	84.9%	-4,593	-1,307	71.5%
property, plant and equipment	-2,001	-1,490	-1,156	-1,257	-2,044	-2.1%	-6,646	-5,947	10.5%
Adjustment <sup>1</sup>	0	121	0	0	0	n.a.	0	121	n.a.
<b>Free cash flow [before dividend]</b>	<b>-846</b>	<b>520</b>	<b>1,751</b>	<b>3,566</b>	<b>744</b>	<b>n.a.</b>	<b>2,983</b>	<b>6,581</b>	<b>n.a.</b>

<sup>1</sup> Cash outflows totaling €121 million for parts of Centrica PLC taken over by T-Systems UK as part of an asset deal.

# Personnel<sup>1</sup>.

End of period	31/12/06	31/03/07	30/06/07	30/09/07	31/12/07	Delta q.o.q.		Delta y.o.y.	
						abs.	%	abs.	%
BBFN <sup>3</sup>	101,594	100,434	98,459	95,698	93,486	-2,212	-2.3%	-8,108	-8.0%
Domestic	82,112	81,386	80,293	78,598	76,990	-1,608	-2.0%	-5,122	-6.2%
International	19,482	19,048	18,166	17,100	16,496	-604	-3.5%	-2,986	-15.3%
Mobile Communications	60,429	60,888	61,715	63,215	66,054	2,839	4.5%	5,625	9.3%
Mobile Europe	29,937	30,124	30,135	31,163	32,304	1,141	3.7%	2,367	7.9%
Mobile USA	30,492	30,764	31,580	32,052	33,750	1,698	5.3%	3,258	10.7%
Business Customers <sup>3</sup>	57,538	56,650	56,178	56,886	56,516	-370	-0.7%	-1,022	-1.8%
GHS <sup>3</sup>	29,239	29,153	26,351	25,790	25,370	-420	-1.6%	-3,869	-13.2%
of which Vivento <sup>2</sup>	13,500	13,500	11,100	10,700	10,200	-500	-4.7%	-3,300	-24.4%
<b>DT Group</b>	<b>248,800</b>	<b>247,125</b>	<b>242,703</b>	<b>241,589</b>	<b>241,426</b>	<b>-163</b>	<b>-0.1%</b>	<b>-7,374</b>	<b>-3.0%</b>
of which: Domestic	159,992	158,323	153,822	151,882	148,938	-2,944	-1.9%	-11,054	-6.9%
of which: International	88,808	88,802	88,881	89,707	92,488	2,781	3.1%	3,680	4.1%
of which: civil servants	40,380	39,962	38,595	37,170	35,559	-1,611	-4.3%	-4,821	-11.9%

Average	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/07	Q4/07o.Q4/06	
							abs.	%
BBFN <sup>3</sup>	104,278	100,590	99,185	96,678	94,307	97,690	-9,971	-9.6%
Domestic	84,446	81,409	80,411	79,334	77,663	79,704	-6,783	-8.0%
International	19,832	19,181	18,774	17,344	16,644	17,986	-3,188	-16.1%
Mobile Communications	58,326	60,614	61,402	62,630	65,181	62,457	6,855	11.8%
Mobile Europe	28,257	30,129	30,144	30,742	32,193	30,802	3,936	13.9%
Mobile USA	30,069	30,485	31,258	31,888	32,988	31,655	2,919	9.7%
Business Customers <sup>3</sup>	57,935	56,776	56,218	56,499	56,772	56,566	-1,163	-2.0%
GHS <sup>3</sup>	30,332	29,308	27,241	25,961	25,581	27,023	-4,751	-15.7%
of which Vivento <sup>2</sup>	14,300	13,600	11,900	10,800	10,400	11,700	-3,900	-27.3%
<b>DT Group</b>	<b>250,871</b>	<b>247,288</b>	<b>244,046</b>	<b>241,768</b>	<b>241,841</b>	<b>243,736</b>	<b>-9,030</b>	<b>-3.6%</b>
of which: civil servants	41,690	40,182	38,883	37,751	36,239	38,265	-5,451	-13.1%

1 Full-time employees: number of employees without trainees and students.

2 Figures rounded; including permanent staff.

3 Since January 1, 2007, reporting of Magyar Telekom has included a further breakdown of results into the business areas Business Customers and Group Headquarters & Shared Services. In previous periods, these results were reported under Broadband/Fixed Network. Prior-year figures have been adjusted accordingly.



## Exchange rates. Average.

€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/06	FY/07
1 U.S dollar (USD)	0.77589	0.76316	0.74185	0.72801	0.69071	0.79625	0.72974
1 British pound (GBP)	1.48544	1.49169	1.47333	1.47034	1.41335	1.46671	1.46142
100 Czechs korunas (CZK)	3.56567	3.56627	3.53691	3.57903	3.72764	3.52842	3.60154
100 Croatian kunas (HRK)	13.57720	13.57750	13.60440	13.68380	13.64590	13.65320	13.62830
1,000 Hungarian forints (HUF)	3.84128	3.96232	4.02610	3.96973	3.95449	3.78398	3.97762
100 Slovak korunas (SKK)	2.78283	2.91063	2.96309	2.97789	2.99164	2.68559	2.96074

## Exchange rates. End of period.

€	31/12/06	31/03/07	30/06/07	30/09/07	31/12/07
1 U.S dollar (USD)	0.75851	0.75130	0.74105	0.70509	0.67907
1 British pound (GBP)	1.48966	1.47162	1.48503	1.43188	1.36130
100 Czechs korunas (CZK)	3.63768	3.57271	3.48279	3.63244	3.76364
100 Croatian kunas (HRK)	13.60670	13.51040	13.69370	13.73680	13.63840
1,000 Hungarian forints (HUF)	3.97329	4.03634	4.06643	3.98953	3.96178
100 Slovak korunas (SKK)	2.89755	3.00247	2.97451	2.95174	2.97801

## Sustainability Achievements.

DT`s approach towards supply chain management.

**DT became in 2007 a leading Company [in supply chain]  
(recognized by SAM Sustainable Asset Management AG, Zurich)**

### 2007 Achievements:

- Transformation and implementation of strategy into DT`s Global Procurement Policies and Practices in 2007
- Implementation of sustainability criteria in Supplier Management
- E-questionnaire to Top-60 strategic relevant suppliers (62% of DT`s global procurement volume)
- Audits in case of risk: 3 audits done
- 2 workshops with selected Top-Suppliers
- Development and roll-out of a training tool to train Sourcer in DT in terms of sustainability issues
- Implementation of a dedicated internal and external communication concept
- Stakeholder event to seek an external input on DT sustainability supplier engagement model to take place in April 2008
- Reporting on identified risks on DT supply chain as well as its level of resolution to be



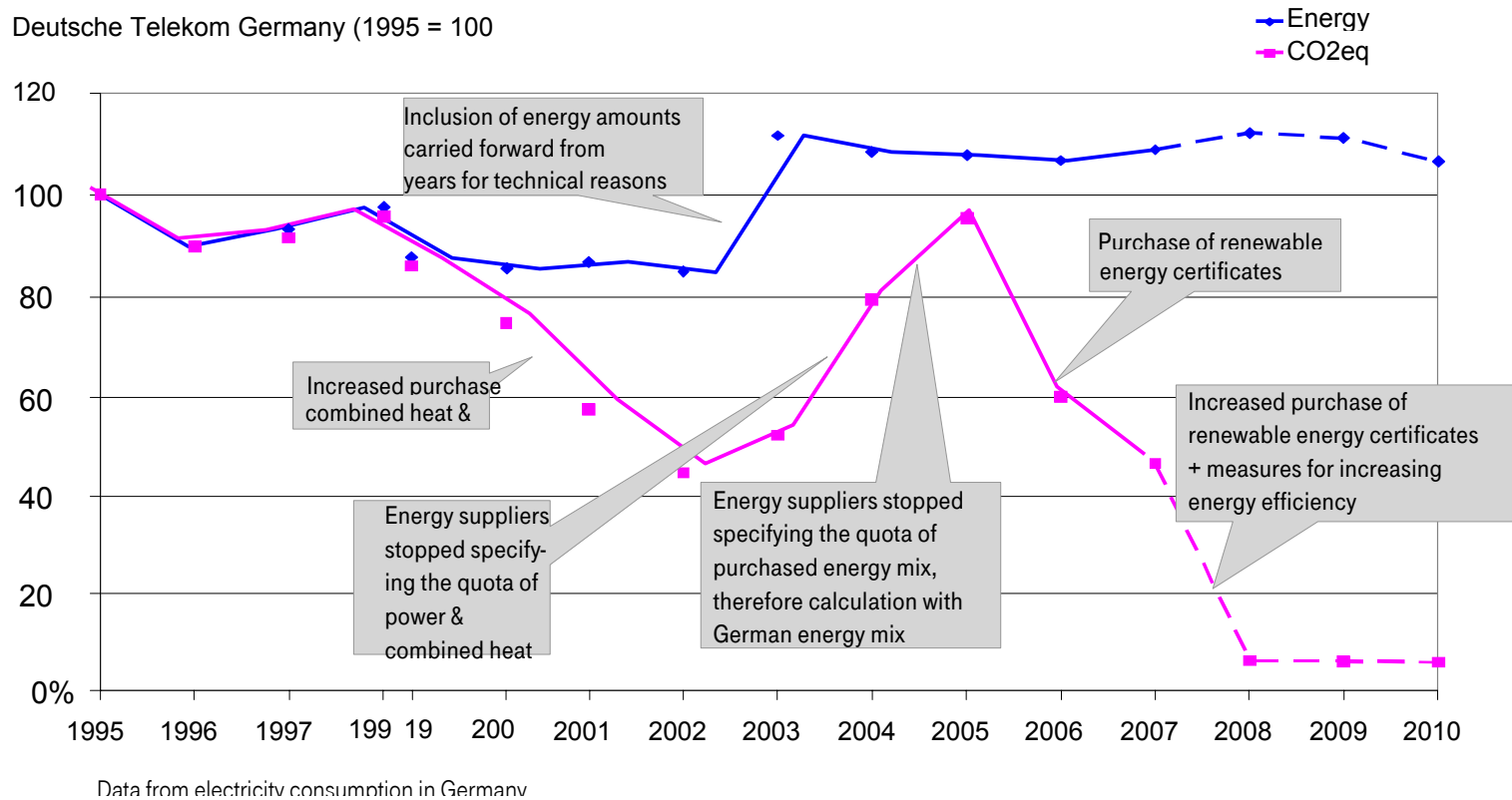
## Sustainability Achievements.

Selected response from the financial community.

Organization/Rater	Rating Deutsche Telekom	Criteria
WWF Capital 03 – 2007 (German magazine)	Deutsche Telekom is worldwide the best positioned corporate as far as climate change is concerned	Strategic positioning on climate change, global warming
Carbon Disclosure Project 2007 (An initiative of more than 300 institutional investors with US\$ 57.5 trillion funds under management) <a href="http://www.cdproject.net">http://www.cdproject.net</a>	AAA Best of industry worldwide	CO2 emissions disclosure and strategic positioning on climate change and global warming
SCORIS (German sustainability rating agency) Handelsblatt, December, 3rd 2007	Most sustainable company within the DAX	Social and environmental issues (supply chain, human resources, training, products, services, waste, recycling, take back, contents, energy etc)
SAM Sustainable Asset Management AG, Zurich Sustainability Yearbook 2008 <a href="http://www.sam-group.com/yearbook/">http://www.sam-group.com/yearbook/</a>	Gold Class 2008 (Four Gold Class Awards - best category - among 31 companies)	Economic, environmental and social dimension (brand management, customer relationship management, privacy protection, service development, climate strategy, env. policy, digital incl., impact of telecomm serv., stakeholder engagement, supply chain)

# Sustainability Achievements.

Decoupling energy consumption from CO<sub>2</sub> emissions.



Notes.

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# Mobile Communications.

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# T-Mobile

## Adjusted for specials influences

€million	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	8,440	8,400	8,650	8,875	8,811	4.4%	32,040	34,736	8.4%
Net revenue	8,247	8,246	8,472	8,694	8,638	4.7%	31,308	34,050	8.8%
ARPU revenue	7,325	7,485	7,722	7,949	7,732	5.6%	27,935	30,888	10.6%
Adj. EBITDA <sup>1</sup>	2,577	2,539	2,750	2,938	2,506	-2.8%	9,902	10,733	8.4%
Adj. EBITDA margin (total revenues)	30.5%	30.2%	31.8%	33.1%	28.4%	-2.1%p	30.9%	30.9%	0.0%p
Adj. EBITDA margin (ARPU revenues)	35.2%	33.9%	35.6%	37.0%	32.4%	-2.8%p	35.4%	34.7%	-0.7%p
Adj. Depreciation and amortization	-1,533	-1,455	-1,444	-1,398	-1,509	1.6%	-5,322	-5,806	-9.1%
Adj. Profit (loss) from operations = Adj. EBIT <sup>5</sup>	1,044	1,084	1,306	1,540	997	-4.5%	4,580	4,927	7.6%
Cash Capex	4,475	915	822	767	1,392	-68.9%	7,247	3,896	-46.2%
Cash Contribution <sup>2</sup>	-1,898	1,624	1,928	2,171	1,114	n.a.	2,655	6,837	n.a.
Adj. Cash Capex <sup>3</sup>	1,230	914	787	756	1,367	11.1%	4,002	3,824	-4.4%
Adj. Cash Contribution <sup>1,4</sup>	1,347	1,625	1,963	2,182	1,139	-15.4%	5,900	6,909	17.1%

1 Excluding special influences affecting EBITDA of EUR 18 million in Q1/07, EUR 9 million in Q2/07, EUR 3 million in Q3/07 and EUR 117 million in Q4/07.

2 Defined as adj. EBITDA minus Cash Capex.

3 Adjusted by excluding the costs for Auction 66 of EUR 3,250 million in Q4/06, EUR 1 million microwave clearing costs in Q1/07, EUR 2 million in Q2/07, EUR 12 million in Q3/07 and EUR 24 million in Q4/07.

4 Defined as adj. EBITDA minus adj. Cash Capex.

5 Excluding special influences affecting EBIT of EUR 474 million Q1-4/07 (therof resulting from EBITDA 147 million).

# T-Mobile

## EBITDA Reconciliation

€million	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	8,440	8,400	8,650	8,875	8,811	4.4%	32,040	34,736	8.4%
Profit (loss) from operations = EBIT	976	1,066	1,297	1,356	734	-24.8%	4,504	4,453	-1.1%
- Depreciation and amortization	-1,566	-1,455	-1,444	-1,579	-1,655	5.7%	-5,358	-6,133	-14.5%
= EBITDA	2,542	2,521	2,741	2,935	2,389	-6.0%	9,862	10,586	7.3%
EBITDA margin	30.1%	30.0%	31.7%	33.1%	27.1%	-3.0%p	30.8%	30.5%	-0.3%p
- Special influences affecting EBITDA	-35	-18	-9	-3	-117	n.a.	-40	-147	n.a.
= Adj. EBITDA	2,577	2,539	2,750	2,938	2,506	-2.8%	9,902	10,733	8.4%
Adj. EBITDA margin	30.5%	30.2%	31.8%	33.1%	28.4%	-2.1%p	30.9%	30.9%	0.0%p



# T-Mobile

## Unadjusted

€million	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	8,440	8,400	8,650	8,875	8,811	4.4%	32,040	34,736	8.4%
Net revenue	8,247	8,246	8,472	8,694	8,638	4.7%	31,308	34,050	8.8%
ARPU revenue	7,325	7,485	7,722	7,949	7,732	5.6%	27,935	30,888	10.6%
EBITDA	2,542	2,521	2,741	2,935	2,389	-6.0%	9,862	10,586	7.3%
EBITDA margin	30.1%	30.0%	31.7%	33.1%	27.1%	-3.0%p	30.8%	30.5%	-0.3%p
Depreciation and amortization	-1,566	-1,455	-1,444	-1,579	-1,655	-5.7%	-5,358	-6,133	-14.5%
Profit (loss) from operations = EBIT	976	1,066	1,297	1,356	734	-24.8%	4,504	4,453	-1.1%
Cash Capex	4,475	915	822	767	1,392	-68.9%	7,247	3,896	-46.2%
Cash Contribution <sup>1</sup>	-1,933	1,606	1,919	2,168	997	n.a.	2,615	6,690	n.a.

1 Defined as EBITDA minus Cash Capex.

# T-Mobile

## Special influences

€million	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/06	FY/07
Effects on EBITDA	-35	-18	-9	-3	-117	-40	-147
- of which restructuring <sup>1</sup>	-35	-2	-9	-3	-133	-40	-147
- of which other		-16			16		0
Effects on Operating Results = EBIT	-68	-18	-9	-184	-263	-76	-474
- of which effects on EBITDA (see above)	-35	-18	-9	-3	-117	-40	-147
- of which other <sup>2</sup>	-33			-181	-146	-36	-327

1 Restructuring costs of EUR 147 million in Q1-Q4 2007 (thereof EUR 10 million by T-Mobile Germany, EUR 19 million by T-Mobile Austria and EUR 103 million by T-Mobile UK).

2 Non impairment test related goodwill depreciation in Q3 2007 and Q4 2007. Depreciation was caused by a retroactive use of T-Mobile Netherlands loss carried forward.

# T-Mobile

## Customer Summary - pro forma -

Thousands	31/12/06	31/3/07	30/6/07	30/9/07	31/12/07	% y.o.y.
Germany <sup>1</sup>	31,398	33,049	34,329	34,471	35,952	14.5%
United Kingdom <sup>2</sup>	16,905	16,734	16,786	17,005	17,311	2.4%
Poland <sup>3</sup>	12,228	12,373	12,525	12,722	12,998	6.3%
Austria <sup>3</sup>	3,180	3,139	3,148	3,227	3,273	2.9%
Czech Republic	5,049	5,109	5,140	5,207	5,271	4.4%
Netherlands <sup>3</sup>	4,599	4,674	4,786	4,825	4,889	6.3%
Hungary	4,431	4,478	4,517	4,628	4,853	9.5%
Croatia	2,158	2,192	2,222	2,278	2,385	10.5%
Slovakia	2,201	2,223	2,226	2,307	2,367	7.5%
Macedonia	945	955	1,002	1,066	1,213	28.4%
Montenegro	332	342	351	391	409	23.2%
Europe	83,425	85,268	87,032	88,127	90,921	9.0%
USA	25,041	26,020	26,877	27,734	28,685	14.6%
Total	108,465	111,288	113,909	115,861	119,606	10.3%
Contract	53,558	55,106	56,512	57,879	59,710	11.5%
% of total	49.4%	49.5%	49.6%	50.0%	49.9%	0.5%p

1 Due to changes of the legal framework T-Mobile Germany has changed its prepay churn policy as of beginning 2007. Hence, a lower number of prepay customers was churned.

2 Incl. Virgin Mobile.

3 Historical numbers tele.ring, PTC and Orange Nederland are adjusted pro forma.

# T-Mobile

## Customer Summary

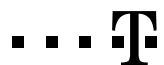
Thousands	31/12/06	31/3/07	30/6/07	30/9/07	31/12/07	% y.o.y.
Germany <sup>1</sup>	31,398	33,049	34,329	34,471	35,952	14.5%
United Kingdom <sup>2</sup>	16,905	16,734	16,786	17,005	17,311	2.4%
Poland <sup>3</sup>	12,228	12,373	12,525	12,722	12,998	6.3%
Austria <sup>3</sup>	3,180	3,139	3,148	3,227	3,273	2.9%
Czech Republic	5,049	5,109	5,140	5,207	5,271	4.4%
Netherlands <sup>3</sup>	2,552	2,592	2,638	2,639	4,889	n.a
Hungary	4,431	4,478	4,517	4,628	4,853	9.5%
Croatia	2,158	2,192	2,222	2,278	2,385	10.5%
Slovakia	2,201	2,223	2,226	2,307	2,367	7.5%
Macedonia	945	955	1,002	1,066	1,213	28.4%
Montenegro	332	342	351	391	409	23.2%
Europe	81,379	83,186	84,884	85,941	90,921	n.a
USA	25,041	26,020	26,877	27,734	28,685	14.6%
Total	106,419	109,205	111,761	113,675	119,606	n.a
Contract	52,947	54,475	55,858	57,205	59,710	n.a
% of total	49.8%	49.9%	50.0%	50.3%	49.9%	n.a

1 Due to changes of the legal framework T-Mobile Germany has changed its prepay churn policy as of beginning 2007.

Hence, a lower number of prepay customers was churned.

2 Incl. Virgin Mobile.

3 tele.ring is consolidated from May 2006, PTC from November 2006 and Orange Nederland from October 2007.



# T-Mobile

## T-Mobile Germany (TMD)

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period) <sup>1</sup>	31,398	33,049	34,329	34,471	35,952	14.5%	31,398	35,952	14.5%
- Contract	15,092	15,343	15,520	15,669	16,054	6.4%	15,092	16,054	6.4%
- Prepay <sup>1</sup>	16,305	17,705	18,808	18,802	19,897	22.0%	16,305	19,897	22.0%
Net adds	746	1,651	1,280	142	1,481	98.5%	1,435	4,554	n.a.
- Contract	384	251	177	149	385	0.3%	797	962	20.7%
- Prepay <sup>1</sup>	363	1,400	1,103	-7	1,096	n.a.	639	3,592	n.a.
Average monthly churn	1.6%	1.3%	0.8%	1.5%	0.7%	-0.9%p	1.6%	1.1%	-0.5%p
- Contract	1.1%	1.2%	1.2%	1.2%	1.0%	-0.1%p	1.2%	1.2%	0.0%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	2,029	1,951	2,009	2,059	1,974	-2.7%	8,215	7,993	-2.7%
ARPU Revenue (million)	1,816	1,750	1,811	1,852	1,743	-4.0%	7,435	7,156	-3.8%
Adj. EBITDA (million) <sup>2</sup>	810	700	741	777	720	-11.1%	3,304	2,938	-11.1%
Adj. EBITDA margin (total rev.)	39.9%	35.9%	36.9%	37.7%	36.5%	-3.4%p	40.2%	36.8%	-3.4%p
Adj. EBITDA margin (ARPU rev.)	44.6%	40.0%	40.9%	42.0%	41.3%	-3.3%p	44.4%	41.1%	-3.3%p
SAC	97	65	91	94	88	-9.3%	94	82	-12.8%
- Contract	178	162	188	166	155	-12.9%	173	167	-3.5%
- Prepay	34	20	26	29	32	-5.9%	31	25	-19.4%
ARPU	20	18	18	18	17	-15.0%	20	18	-10.0%
- Contract	34	32	33	33	31	-8.8%	35	32	-8.6%
- Prepay	7	6	5	5	5	-28.6%	7	5	-28.6%
Non-Voice % of ARPU	19%	20%	20%	20%	21%	2%p	18%	20%	2%p
Cash Capex (million)	194	122	60	87	163		582	432	-25.8%
Cash Contribution (million) <sup>3</sup>	616	578	681	690	557	-9.6%	2,722	2,506	-7.9%

1 Due to changes of the legal framework T-Mobile Germany has changed its prepay churn policy as of beginning 2007. Hence, a lower number of prepay customers was churned.

2 Special factor affecting EBITDA: EUR 32 million for restructuring in Q4/06, EUR -1 million in Q1/07 and EUR 11 million in Q4/07.

3 Defined as adj. EBITDA - Cash Capex.



# Relax Plans Germany.

## Overview

	in €	Relax 50	Relax 100	Relax 200	Relax 400	Relax 1000
<b>1. Monthly charge</b>						
☆ Relax XL		24.00	39.00	49.00	69.00	79.00
Relax (with handset)		19.00	28.00	38.00	58.00	68.00
Relax eco (no handset)		10.00	19.00	29.00	49.00	59.00
Relax Student		7.50	17.50	-	-	-
<b>2. Voice</b>						
<b>National voice minutes</b> (on-net, fixed net, other mobile networks)		50	100	200	400	1000
Voicemail				free		
Budget check				free		
☆ <b>Free flat rates</b> (On-net and fixed net)		weekend flat [Friday midnight to Sunday midnight]		FreeTime flat [Mo. to Fr.: 8:00pm to 7:00am; Weekend: Friday midnight to Sunday midnight; all day on public holidays ]		
<b>Additional minutes:</b> (on-net, fixed net, other mobile networks)		49 ct	39 ct	39 ct	29 ct	29 ct
<b>Billing:</b>						
Standard		60/1	60/1	60/1	60/1	60/1
<b>3. Data</b>						
☆ <b>web'n'walk</b> (minutes incl. for Internet access)				120 minutes		
☆ Mobile TV <sup>1</sup>				basic offer included		
SMS				19 ct		
SMS Student optional		150 SMS / €15 <sup>2</sup>	150 SMS / €15 <sup>2</sup>	-	-	-
<b>Activation fee</b>				<b>25.00</b>		
<b>Duration of contract</b>				<b>24 months</b>		

☆ = included in Relax XL plan

<sup>1</sup> Until January, 31. 2008.

<sup>2</sup> No monthly fee within the first three months.



# Calling plans Max and MyFaves. Germany.

	in €	Max	Max S	Max Friends <sup>1</sup>
<b>Max plans</b>				
Max		35.00	15.00	25.00
Max (with handset)		44.00	24.00	34.00
Charge per minute:				
-mobile to national fixed net		FREE	FREE	FREE
-on-net		FREE	0.29	FREE
-other mobile networks		0.29	0.29	0.29
SMS (on-net)		FREE	0.19	FREE
SMS (other mobile networks)		0.19	0.19	0.19
Voicemail		FREE	0.29	FREE
<b>Duration of contract</b>			<b>24 months</b>	
<b>MyFaves plans (with handset)</b>				
<b>Monthly charge<sup>2</sup></b>		<b>15.00 / (17.50)</b>		
rate per minute (5 numbers)		0.05		
further charges per minute:				
-other mobile networks and fixed net		0.29		
SMS (on-net / other mobile networks)		0.19		
<b>Duration of contract</b>			<b>24 months</b>	

1 Can be booked only between the age of 18 and 25.

2 Special price until March 31, 2008 for the duration of the contract €15.00 then €17.50.



# iPhone - exclusively from T-Mobile and Apple.

Calling plans in Germany.



in €	Complete M	Complete L	Complete XL
Monthly charge	49.00	69.00	89.00
EDGE data flat rate		✓ inclusive	
W-LAN data flat rate		✓ inclusive	
Visual voicemail (on-net)		✓ inclusive	
Weekend flat rate		✓ inclusive	
minutes <sup>1</sup>	100	200	1000
Additional minutes	0.29 €	0.29 €	0.09 €
Billing		60/1	
SMS <sup>1</sup>	40	150	300
Additional SMS		0.19	
Activation fee		25.00	
Duration of contract		24 months	

- The iPhone offer is only valid with a T-Mobile contract Complete M, L or XL.
- The iPhone will be exclusively sold via Telekom shops and T-Mobile online shops.
- The iPhone combines three products in one - cell phone, iPod and Internet communication.

<sup>1</sup> Valid only within Germany. Minutes / SMS that are not used expire at the end of each month.





## Data Options/Plans Germany.

	in €	Data 5	Data 30	Sidekick Data
<b>Mobile Plans:</b>		MyFaves, Relax (excl. Relax XL), Basix, Max, CombiCard Relax, CombiCard Data	MyFaves, Relax (excl. Relax XL), Basix, Max, CombiCard Relax, CombiCard Data, web'n'walk Connect, web'n'walk Plus	
<b>Monthly charge data option</b>		5.00	10.00	15.00
Additional data volume (per MB)		3.00	1.90	1.90
<b>Data volume</b>		5 MB	30MB	unlimited
<b>Minimum term of data option</b>		3 months	3 months/24 months	24 months
<b>Mobile Plans:</b>		MyFaves, Relax (excl. Relax XL), Basix, Max, CombiCard Relax	Xtra Smart, Xtra Friends, Xtra Classic	CombiCard Teens
<b>Data options</b>		web'n'walk Starter	Xtra Data	T-Mobile Data
Price per minute		0.09	—	—
Price per volume (10kb data)		—	—	0.19
Price per day		—	—	0.09
<b>Laptop Plans:</b>		web'n'walk Connect	web'n'walk Plus	
<b>Activation fee</b>			-	
<b>Duration of contract</b>		24 months		
<b>Monthly charge (60/1)</b>		5.00	9.00	
<b>Further charges per minute:</b>				
-on-net and fixed net			0.22	
-other mobile networks			0.50	
SMS (on-net/other mobile networks)			0.19	

## Data Options/Plans Germany.

Web'n'walk Surfoption: (Speed up to 7.2 Mbit/s)	web'n'walk Basic	web'n'walk Medium	web'n'walk Large
Monthly charge data option	20.00	35.00	50.00
Additional data volume (per MB)	0.80	0.80	0.50
Data volume	200 MB	400 MB	5 GB
WLAN usage (per month)	3 hours	20 hours	200 hours
Additional data volume (per min.)	0.2	0.08	
Minimum term of data option	3 months/24 months	3 months/24 months	

Web'n'walk Surfoption: (Speed up to 384 kbit/s)	web'n'walk Basic Standard	web'n'walk Medium Standard	web'n'walk Large Standard
Monthly charge data option	15.00	30.00	45.00
Additional data volume (per MB)	0.80	0.80	0.50
Data volume	200 MB	400 MB	5 GB
WLAN usage (per month)	3 hours	20 hours	200 hours
Additional data volume (per min.)	0.2	0.08	
Minimum term of data option	3 months	3 months	

web'n'walk@home:	web'n'walk@home 40	web'n'walk@home 100
Monthly charge	20.00	30.00
Volume in web'n'walk area	40 hours	100 hours
Additional volume (per 10 min.)	0.2	
Duration of contract	24 months	

# Congstar Calling Plans. Overview.



in €

## Mobile

### Prepaid

Monthly charge	0.00
minutes	0.10
SMS	0.10
Activation fee	9.99

Flatrates	congstar Flat	Fixed line Flat	T-Mobile Flat	Vodafone Flat	O2 Flat <sup>1</sup>	E-Plus Flat <sup>2</sup>
Voice Flat	4.99	9.99	19.99	19.99	14.99	14.99
SMS Flat	4.99	-	9.99	9.99	9.99	9.99
minutes off-net			0.19			
SMS on-net, off-net (w/o SMS Flat)			0.19			
Activation fee <sup>3</sup>			19.99			
Duration of contract	0 months / termination within 2 weeks notice to the end of the month					



## DSL

### Basic offer

Basic set (DSL 2000, DSL Flat)	14.99
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### Options / Upgrades

DSL 6000	2.99
DSL 16000	4.99
DSL Phone Flat (fixed line)	7.99
Activation fee	49.99



Duration of contract	0 months / termination within 2 weeks notice to the end of the month
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<sup>1</sup> Incl. Tchibo.

<sup>2</sup> Incl. Base, Simyo, Aldi.

<sup>3</sup> All flat rates can be combined individually, the activation fee will be charged only once.

# T-Mobile

## T-Mobile USA

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period)	25,041	26,020	26,877	27,734	28,685	14.6%	25,041	28,685	14.6%
- Contract	21,211	21,937	22,624	23,181	23,914	12.7%	21,211	23,914	12.7%
- Prepay	3,829	4,083	4,253	4,553	4,771	24.6%	3,829	4,771	24.6%
Net adds	901	980	857	857	951	5.5%	3,351	3,644	8.7%
- Contract	783	726	687	557	733	-6.4%	2,787	2,703	-3.0%
- Prepay	119	254	170	300	218	83.2%	564	941	66.8%
Average monthly churn	2.9%	2.6%	2.7%	2.9%	2.8%	-0.1%p	2.9%	2.8%	-0.1%p
- Contract	2.1%	1.9%	1.8%	2.0%	1.8%	-0.3%p	2.2%	1.9%	-0.3%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	3,509	3,468	3,545	3,562	3,500	-0.3%	13,628	14,075	3.3%
ARPU Revenue (million)	2,878	2,969	3,033	3,076	2,939	2.1%	11,233	12,017	7.0%
Adj. EBITDA (million)	915	935	1,029	1,028	917	0.2%	3,747	3,909	4.3%
Adj. EBITDA margin (total rev.)	26.1%	27.0%	29.0%	28.9%	26.2%	0.1%p	27.5%	27.8%	0.3%p
Adj. EBITDA margin (ARPU rev.)	31.8%	31.5%	33.9%	33.4%	31.2%	-0.6%p	33.4%	32.5%	-0.9%p
SAC	118	116	101	94	88	-25.4%	123	100	-18.7%
- Contract	160	164	147	148	125	-21.9%	168	146	-13.1%
- Prepay	24	23	23	17	31	29.2%	22	23	4.5%
ARPU	39	39	38	38	35	-10.3%	40	37	-7.5%
- Contract	43	43	43	42	39	-9.3%	44	42	-4.5%
- Prepay	16	15	14	13	13	-18.8%	17	14	-17.6%
Non-Voice % of ARPU	13%	15%	15%	16%	16%	3%p	11%	15%	4%p
Cash Capex (million)	3,765	466	435	363	694	-81.6%	5,298	1,958	-63.0%
Cash Contribution (million) <sup>1</sup>	-2,850	469	593	666	223	n.a.	-1,551	1,951	n.a.
Adj. Cash Capex (million) <sup>2</sup>	520	466	400	351	670	28.8%	2,052	1,887	-8.0%
Adj. Cash Contribution (million) <sup>1,2,3</sup>	395	469	629	677	247	-37.5%	1,695	2,022	19.3%

1 Defined as adj. EBITDA minus Cash Capex.

2 Adjusted by excluding the costs for Auction 66 of EUR 3,250 million in Q4/06, EUR 1 million microwave clearing costs in Q1/07, EUR 2 million in Q2/07, EUR 12 million in Q3/07 and EUR 24 million in Q4/07.

3 Defined as adj. EBITDA minus adj. Cash Capex.

For US-GAAP numbers please visit [www.t-mobile.com/company/investors](http://www.t-mobile.com/company/investors) to download the corresponding T-Mobile USA earnings release.



# T-Mobile

## T-Mobile USA Financials \$ IFRS

\$	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	4,523	4,545	4,778	4,893	5,066	12.0%	17,125	19,282	12.6%
ARPU Revenue (million)	3,709	3,890	4,088	4,225	4,257	14.8%	14,117	16,460	16.6%
Adj. EBITDA (million)	1,179	1,226	1,386	1,413	1,327	12.6%	4,708	5,352	13.7%
Adj. EBITDA margin (total rev.)	26.1%	27.0%	29.0%	28.9%	26.2%	0.1%p	27.5%	27.8%	0.3%p
Adj. EBITDA margin (ARPU rev.)	31.8%	31.5%	33.9%	33.4%	31.2%	-0.6%p	33.4%	32.5%	-0.9%p
SAC	152	153	137	129	128	-15.8%	155	136	-12.3%
- Contract	206	215	198	204	181	-12.1%	211	199	-5.7%
- Prepay	31	30	31	24	44	41.9%	27	32	18.5%
ARPU	51	51	52	52	50	-2.0%	50	51	2.0%
- Contract	56	57	58	58	57	1.8%	56	57	1.8%
- Prepay	21	19	19	18	19	-9.5%	22	19	-13.6%
Non-Voice % of ARPU	13%	15%	15%	16%	16%	3%p	11%	15%	4%p
Cash Capex (million)	4,852	610	587	497	1,007	-79.2%	6,752	2,701	-60.0%
Cash Contribution (million) <sup>1</sup>	-3,673	616	799	916	320	n.a.	-2,044	2,651	n.a.
Adj. Cash Capex (million) <sup>2</sup>	670	610	540	481	972	45.1%	2,570	2,603	1.3%
Adj. Cash Contribution (million) <sup>1,2,3</sup>	509	616	846	932	355	-30.3%	2,138	2,749	28.6%

1 Defined as adj. EBITDA minus Cash Capex.

2 Adjusted by excluding the costs for Auction 66 of USD 4,189 million in Q4/06, USD 2 million microwave clearing costs in Q1/07, USD 2.4 million in Q2/07, USD 16 million in Q3/07 and EUR 35 million in Q4/07.

3 Defined as adj. EBITDA minus adj. Cash Capex.

For US-GAAP numbers please visit [www.t-mobile.com/company/investors](http://www.t-mobile.com/company/investors) to download the corresponding T-Mobile USA earnings release.



## Individual myFaves Plans.



	Monthly charge	Whenever Minutes <sup>1</sup>	Weekend/Night Minutes	myFaves Minutes <sup>2</sup>
myFaves 300	\$ 39.99	300	Unlimited	Unlimited
myFaves 600	\$ 49.99	600	Unlimited	Unlimited
myFaves 1000	\$ 59.99	1000	Unlimited	Unlimited
myFaves 1500	\$ 69.99	1500	Unlimited	Unlimited
myFaves 2500	\$ 109.99	2500	Unlimited	Unlimited
myFaves 5000	\$ 139.99	5000	Unlimited	Unlimited

- Call your 5 favorite people - regardless of which carrier they use.
- myFaves plans give you unlimited any network calls to the 5 numbers you call most, as well as free domestic long distance and no digital roaming charges anywhere across the US on all calls.
- myFaves plans require a two-year contract.
- myFaves gives unlimited night and weekend calls.
- Optional Services: BlackBerry Unlimited International E-mail, Caller tunes, Equipment Protection \$3.99 and Unlimited Domestic Messages.

<sup>1</sup> Whenever Minutes are minutes that can be used at any time and anywhere on T-Mobile's nationwide network. Regional plans have Regional Whenever Minutes, which can be used at any time within the T-Mobile coverage area in your region.

<sup>2</sup> myFaves minutes give you unlimited calling to any 5 numbers on any network, even landlines. Your five numbers must be US domestic numbers and must not include toll-free or 900 numbers.



# T-Mobile

## T-Mobile UK

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period) <sup>1</sup>	16,905	16,734	16,786	17,005	17,311	2.4%	16,905	17,311	2.4%
- Contract	3,715	3,821	3,893	3,937	3,880	4.4%	3,715	3,880	4.4%
- Prepay <sup>1</sup>	13,190	12,913	12,892	13,068	13,431	1.8%	13,190	13,431	1.8%
Net adds <sup>1</sup>	246	-171	51	219	306	0	923	406	-56.0%
- Contract	120	106	72	44	-58	n.a.	733	165	-77.5%
- Prepay	126	-277	-22	175	364	n.a.	190	241	26.8%
Average monthly churn	3.5%	3.5%	3.1%	3.1%	3.3%	-0.2%p	3.3%	3.2%	-0.1%p
- Contract	2.0%	1.9%	1.8%	1.9%	2.4%	0.4%p	2.1%	2.0%	-0.1%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	1,175	1,165	1,178	1,251	1,218	3.7%	4,494	4,812	7.1%
ARPU Revenue (million)	1,057	1,056	1,072	1,141	1,081	2.3%	3,982	4,350	9.2%
Adj. EBITDA (million) <sup>3</sup>	316	224	276	365	318	0.6%	978	1,183	21.0%
Adj. EBITDA margin (total rev.)	26.9%	19.2%	23.4%	29.2%	26.1%	-0.8%p	21.8%	24.6%	2.8%p
Adj. EBITDA margin (ARPU rev.)	29.9%	21.2%	25.7%	32.0%	29.4%	-0.5%p	24.6%	27.2%	2.6%p
SAC	105	141	118	110	86	-18.1%	146	113	-22.6%
- Contract	317	385	355	366	223	-29.7%	391	339	-13.3%
- Prepay	33	48	44	42	57	72.7%	32	48	50.0%
ARPU	31	30	31	32	30	-3.2%	29	31	6.9%
- Contract	68	66	66	68	64	-5.9%	66	66	0.0%
- Prepay	14	13	13	15	14	0.0%	13	14	7.7%
Non-Voice % of ARPU	18%	20%	20%	20%	21%	3%p	18%	20%	2%p
Cash Capex (million)	167	98	93	97	138	-17.4%	496	426	-14.1%
Cash Contribution (million) <sup>2</sup>	149	126	183	268	77	-48.3%	482	654	35.7%

1 Including Virgin Mobile.

2 Defined as adj. EBITDA minus Cash Capex.

3 Special Influences affecting EBITDA: EUR 103 million in Q4/07



**Flex.**

New Standards of mobile Value.



**Flex**

	Monthly charge	Flex + web'n'walk monthly charge	Monthly Allowance <sup>1</sup>	Pure Minutes	Pure Texts
Flex 20	£20 now £ 15	£27.5 now £ 22.5	£ 34	170 minutes	340 texts
Flex 25	£25 now £ 20	£32.5 now £ 27.5	£ 60	300 minutes	600 texts
Flex 30	£30 now £ 25	£37.5 now £ 32.5	£ 90	450 minutes	900 texts
Flex 35	£35 now £ 30	£42.5 now £ 37.5	£ 180	900 minutes	1,800 texts
Flex 40	£40 now £ 35	£47.5 now £ 42.5	£ 225	1,125 minutes	2,250 texts
Flex 50	£50 now £ 45	£57.5 now £ 52.5	£ 255	1,275 minutes	2,550 texts
Flex 75	£75 now £ 70	-	£ 390	1,950 minutes	3,900 texts

- Free weekend calls<sup>2</sup> for (Flex 20 / 25 / 30) and free evening and weekend calls<sup>2</sup> for (Flex 35 / 50 / 75).
- **18 month term contract** (bigger monthly allowance than with a 12 month plan).
- Totally flexible mix of talk time, texts, picture messages, voicemail.
- Charges expressed as £ per month, not set numbers of minutes and texts.
- Weekly texts to advise customers of remaining credit.
- Minutes are for local and national calls to any UK network, and for voicemail retrieval. Texts are to any UK network.
- Minutes cost 20p per minute, texts 10p each, picture messages 20p each and voicemail retrieval is 12p per minute.
- Mobile internet (t-zones, WAP or web'n'walk) charges: Browsing costs 0.73p per KB, a maximum charge of £1 per day.

<sup>1</sup> Calculated at normal run-on charge rates.

<sup>2</sup> Calls are from the UK to any UK mobile network and to local and national numbers.

\* Valid September 1, 2007 until January 31, 2008.





## MyFaves Plans.

UK.

		Monthly Allowance		
	Monthly charge	MyFaves	Pure Minutes	Pure Texts
MyFaves 25	£ 25	unlimited	25 minutes	50 texts
MyFaves 35	£ 35	unlimited	100 minutes	200 texts
MyFaves 45	£ 45	unlimited	200 minutes	400 texts

### Calling costs (once your inclusive minutes have been used up)

Any UK network	30 p
Customer Service Calls	FREE
Picture messaging	20 p (per message)
Text messaging	12 p (per message)
Voicemail	12 p (per minute)

#### ■ 18 month term contracts

- Your 5 favorite people can be on any UK network.
- You get an extra allowance to contact everyone else.
- Choose photos to represent your faves on your phone's home screen.
- Change each of your favourites once a month if you want to.



# T-Mobile

## PTC (Poland) - pro forma -

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period)	12,228	12,373	12,525	12,722	12,998	6.3%	12,228	12,998	6.3%
- Contract	4,531	4,746	4,914	5,122	5,409	19.4%	4,531	5,409	19.4%
- Prepay	7,697	7,627	7,611	7,600	7,590	-1.4%	7,697	7,590	-1.4%
Net adds	316	145	152	196	277	-12.3%	2,028	770	-62.0%
- Contract	305	214	169	208	287	-5.9%	1,028	877	-14.7%
- Prepay	11	-70	-16	-11	-10	n.a.	999	-107	n.a.
Average monthly churn	3.3%	3.1%	3.0%	3.0%	3.3%	0.0%p	2.4%	3.1%	0.7%p
- Contract	0.6%	0.5%	0.6%	0.7%	0.8%	0.2%p	0.6%	0.7%	0.1%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	469	446	486	506	527	12.4%	1,830	1,965	7.4%
ARPU Revenue (million)	443	429	467	487	506	14.2%	1,729	1,889	9.3%
Adj. EBITDA (million)	143	147	168	177	154	7.7%	570	646	13.3%
Adj. EBITDA margin (total rev.)	30.5%	33.0%	34.6%	35.0%	29.2%	-1.3%p	31.1%	32.9%	1.8%p
Adj. EBITDA margin (ARPU rev.)	32.3%	34.3%	36.0%	36.3%	30.4%	-1.9%p	33.0%	34.2%	1.2%p
SAC	28	28	23	25	34	21.4%	28	28	0.0%
- Contract	112	130	114	119	124	10.7%	112	122	8.9%
- Prepay	2	1	3	3	5	n.a.	3	3	0.0%
ARPU	12	12	13	13	13	8.3%	13	13	0.0%
- Contract	25	23	24	24	24	-4.0%	27	24	-11.1%
- Prepay	5	5	5	5	5	0.0%	6	5	-16.7%
Non-Voice % of ARPU	17%	18%	20%	17%	20%	3%p	16%	19%	3%p
Cash Capex (million)	61	33	77	61	111	82.0%	224	282	25.9%
Cash Contribution (million) <sup>1</sup>	82	114	92	116	43	-47.6%	346	364	5.2%

PTC is consolidated from November 2006. All figures are pro forma.

<sup>1</sup> Defined as adj. EBITDA minus Cash Capex.



# T-Mobile

## T-Mobile Austria

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period)	3,180	3,139	3,148	3,227	3,273	2.9%	3,180	3,273	2.9%
- Contract	1,962	1,943	1,965	2,061	2,133	8.7%	1,962	2,133	8.7%
- Prepay	1,218	1,196	1,183	1,166	1,141	-6.3%	1,218	1,141	-6.3%
Net adds	24	-41	9	79	47	95.8%	72	93	29.2%
- Contract	37	-19	21	96	72	94.6%	109	170	56.0%
- Prepay	-13	-22	-13	-18	-25	-92.3%	-37	-77	n.a.
Average monthly churn	2.1%	2.3%	2.0%	1.7%	2.0%	-0.1%p	1.9%	2.0%	0.1%p
- Contract	1.6%	1.7%	1.3%	0.8%	1.0%	-0.6%p	1.3%	1.2%	-0.1%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	312	310	295	301	276	-11.5%	1,149	1,182	2.9%
ARPU Revenue (million)	295	294	278	281	258	-12.5%	1,090	1,111	1.9%
Adj. EBITDA (million) <sup>1</sup>	84	112	81	84	59	-29.8%	331	336	1.5%
Adj. EBITDA margin (total rev.)	26.9%	36.1%	27.5%	27.9%	21.4%	-5.5%p	28.8%	28.4%	-0.4%p
Adj. EBITDA margin (ARPU rev.)	28.5%	38.1%	29.1%	29.9%	22.9%	-5.6%p	30.4%	30.2%	-0.2%p
SAC	151	112	100	104	99	-34.4%	128	103	-19.5%
- Contract	238	214	184	177	174	-26.9%	221	185	-16.3%
- Prepay	17	9	6	2	2	-88.2%	14	4	-71.4%
ARPU	31	31	30	29	27	-12.9%	33	29	-12.1%
- Contract	45	44	42	41	36	-20.0%	49	41	-16.3%
- Prepay	10	10	9	9	9	-10.0%	10	9	-10.0%
Non-Voice % of ARPU	15%	17%	17%	19%	22%	7%p	13%	19%	6%p
Cash Capex (million)	53	55	46	31	41	-22.6%	155	173	11.6%
Cash Contribution (million) <sup>2</sup>	31	57	35	53	18	-41.9%	176	163	-7.4%

tele.ring is consolidated as of May 2006. Historical numbers are not adjusted.

1 Special Influences affecting EBITDA: EUR 5 million in Q3/06, EUR 3 million in Q4/06, EUR 18 million in Q1/07, EUR 9 million in Q2/07, EUR 3 million in Q3/07 and EUR -10 million in Q4/07.

2 Defined as adj. EBITDA minus Cash Capex.

# T-Mobile

## T-Mobile Czech Republic

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period)	5,049	5,109	5,140	5,207	5,271	4.4%	5,049	5,271	4.4%
- Contract	1,809	1,915	2,014	2,132	2,228	23.2%	1,809	2,228	23.2%
- Prepay	3,240	3,194	3,125	3,075	3,044	-6.0%	3,240	3,044	-6.0%
Net adds	226	60	31	68	64	-71.7%	415	222	-46.5%
- Contract	173	106	99	118	95	-45.1%	522	418	-19.9%
- Prepay	53	-46	-68	-50	-32	n.a.	-106	-196	-84.9%
Average monthly churn	1.3%	1.3%	1.3%	1.3%	1.7%	0.4%p	1.4%	1.4%	0.0%p
- Contract	0.7%	0.6%	0.6%	0.5%	0.5%	-0.2%p	0.7%	0.6%	-0.1%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	282	265	282	299	325	15.2%	1,043	1,171	12.3%
ARPU Revenue (million)	262	255	271	285	305	16.4%	991	1,116	12.6%
Adj. EBITDA (million)	111	128	129	132	124	11.7%	450	513	14.0%
Adj. EBITDA margin (total rev.)	39.4%	48.3%	45.7%	44.1%	38.2%	-1.2%p	43.1%	43.8%	0.7%p
Adj. EBITDA margin (ARPU rev.)	42.4%	50.2%	47.6%	46.3%	40.7%	-1.7%p	45.4%	46.0%	0.6%p
SAC	30	22	31	32	41	36.7%	32	32	0.0%
- Contract	82	65	81	82	105	28.0%	80	85	6.3%
- Prepay	9	3	4	4	10	11.1%	9	6	-33.3%
ARPU	18	17	18	18	19	5.6%	17	18	5.9%
- Contract	36	33	34	34	35	-2.8%	38	34	-10.5%
- Prepay	8	7	8	8	8	0.0%	8	8	0.0%
Non-Voice % of ARPU	21%	20%	19%	20%	22%	1%p	21%	20%	-1%p
Cash Capex (million)	46	39	13	20	27	-41.3%	129	99	-23.3%
Cash Contribution (million) <sup>1</sup>	65	89	115	112	97	49.2%	321	414	29.0%

<sup>1</sup> Defined as adj. EBITDA minus Cash Capex.

# T-Mobile

## T-Mobile Netherlands<sup>4</sup>

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period)	2,552	2,592	2,638	2,639	4,889	91.6%	2,552	4,889	91.6%
- Contract	1,337	1,338	1,343	1,351	2,090	56.3%	1,337	2,090	56.3%
- Prepay	1,215	1,254	1,295	1,288	2,799	n.a.	1,215	2,799	n.a.
Net adds	86	40	46	1	63	-26.7%	245	150	-38.8%
- Contract	-8	1	5	8	65	n.a.	126	79	-37.3%
- Prepay	94	39	42	-7	-2	n.a.	119	72	-39.5%
Average monthly churn	2.5%	2.9%	2.6%	3.2%	2.7%	0.2%p	2.8%	2.8%	0.0%p
- Contract	1.5%	1.6%	1.4%	1.2%	1.5%	0.0%p	1.5%	1.4%	-0.1%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	299	288	301	294	435	45.5%	1,138	1,318	15.8%
ARPU Revenue (million)	282	270	283	273	397	40.8%	1,076	1,223	13.7%
Adj. EBITDA (million) <sup>3</sup>	71	61	73	77	68	-4.2%	189	279	47.6%
Adj. EBITDA margin (total rev.)	23.7%	21.2%	24.3%	26.2%	15.6%	-8.1%p	16.6%	21.2%	4.6%p
Adj. EBITDA margin (ARPU rev.)	25.2%	22.6%	25.8%	28.2%	17.1%	-8.1%p	17.6%	22.8%	5.2%p
SAC	91	92	98	77	123	35.2%	160	102	-36.3%
- Contract	310	254	274	246	294	-5.2%	368	273	-25.8%
- Prepay	21	25	26	19	29	38.1%	19	25	31.6%
ARPU	38	35	36	35	27	-28.9%	37	32	-13.5%
- Contract	60	58	59	57	53	-11.7%	59	57	-3.4%
- Prepay	11	10	12	11	8	-27.3%	12	10	-16.7%
Non-Voice % of ARPU	16%	19%	19%	20%	21%	5%p	17%	20%	3%p
Cash Capex (million)	66	26	22	38	71	7.6%	165	157	-4.8%
Cash Contribution (million) <sup>1</sup>	5	35	51	39	-3	n.a.	24	122	n.a.

1 Defined as adj. EBITDA minus Cash Capex.

2 Orange Nederland consolidated as of October 2007.

3 Special Influences affecting EBITDA: EUR 8 million in Q4/07

# T-Mobile

## T-Mobile Hungary

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period)	4,431	4,478	4,517	4,628	4,853	9.5%	4,431	4,853	9.5%
- Contract	1,545	1,599	1,654	1,710	1,794	16.1%	1,545	1,794	16.1%
- Prepay	2,886	2,879	2,863	2,918	3,060	6.0%	2,886	3,060	6.0%
Net adds	124	47	39	111	225	81.5%	237	422	78.1%
- Contract	84	53	56	56	84	0.0%	221	249	12.7%
- Prepay	40	-7	-16	55	142	n.a.	15	174	n.a.
Average monthly churn	1.6%	1.3%	1.3%	1.3%	1.7%	0.1%p	1.5%	1.4%	-0.1%p
- Contract	0.8%	0.9%	0.8%	0.8%	0.9%	0.1%p	0.8%	0.8%	0.0%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	267	265	278	287	288	7.9%	1,050	1,118	6.5%
ARPU Revenue (million)	230	236	255	260	253	10.0%	945	1,004	6.2%
Adj. EBITDA (million) <sup>2</sup>	116	110	120	129	116	0.0%	422	475	12.6%
Adj. EBITDA margin (total rev.)	43.4%	41.5%	43.2%	44.9%	40.3%	-3.1%p	40.2%	42.5%	2.3%p
Adj. EBITDA margin (ARPU rev.)	50.4%	46.6%	47.1%	49.6%	45.8%	-4.6%p	44.7%	47.3%	2.6%p
SAC	28	28	33	22	24	-14.3%	26	26	0.0%
- Contract	50	53	67	57	60	20.0%	50	59	18.0%
- Prepay	16	12	11	7	12	-25.0%	14	10	-28.6%
ARPU	18	18	19	19	18	0.0%	18	18	0.0%
- Contract	35	36	36	36	34	-2.9%	38	35	-7.9%
- Prepay	9	8	9	9	9	0.0%	9	9	0.0%
Non-Voice % of ARPU	10%	13%	17%	15%	16%	6%p	14%	15%	1%p
Cash Capex (million)	30	13	45	29	71	n.a.	140	158	12.9%
Cash Contribution (million) <sup>1</sup>	86	97	75	100	45	-47.7%	282	317	12.4%

1 Defined as adj. EBITDA minus Cash Capex.

2 Special Influences affecting EBITDA: EUR 1 million in Q3/07 and EUR 5 million in Q4/07

# T-Mobile

## T-Mobile HR (Croatia)

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period)	2,158	2,192	2,222	2,278	2,385	10.5%	2,158	2,385	10.5%
- Contract	555	589	614	641	685	23.4%	555	685	23.4%
- Prepay	1,603	1,603	1,608	1,637	1,700	6.1%	1,603	1,700	6.1%
Net adds	82	34	30	56	107	30.5%	256	227	-11.3%
- Contract	54	35	24	27	44	-18.5%	138	130	-5.8%
- Prepay	27	0	5	29	63	n.a.	117	97	-17.1%
Average monthly churn	1.2%	1.0%	1.2%	1.3%	1.6%	0.4%p	1.1%	1.3%	0.2%p
- Contract	0.5%	0.7%	0.8%	0.7%	0.7%	0.2%p	1.1%	0.7%	-0.4%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	126	123	144	177	137	8.7%	556	581	4.5%
ARPU Revenue (million)	113	116	134	166	125	10.6%	518	541	4.4%
Adj. EBITDA (million)	41	51	67	88	42	2.4%	237	248	4.6%
Adj. EBITDA margin (total rev.)	32.5%	41.5%	46.5%	49.7%	30.7%	-1.8%p	42.6%	42.7%	0.1%p
Adj. EBITDA margin (ARPU rev.)	36.3%	44.0%	50.0%	53.0%	33.6%	-2.7%p	45.8%	45.8%	0.0%p
SAC	45	38	32	38	39	-13.3%	49	37	-24.5%
- Contract	111	95	96	120	103	-7.2%	120	103	-14.2%
- Prepay	30	22	16	23	28	-6.7%	28	23	-17.9%
ARPU	18	18	20	25	18	0.0%	21	20	-4.8%
- Contract	41	39	44	58	37	-9.8%	56	45	-19.6%
- Prepay	10	10	11	12	10	0.0%	11	11	0.0%
Non-Voice % of ARPU	17%	19%	19%	21%	21%	4%p	15%	20%	5%p
Cash Capex (million)	12	34	6	11	14	16.7%	54	65	20.4%
Cash Contribution (million) <sup>1</sup>	29	17	61	77	28	-3.4%	183	183	0.0%

<sup>1</sup> Defined as adj. EBITDA minus Cash Capex.



# T-Mobile

## T-Mobile Slovensko (Slovakia)

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period)	2,201	2,223	2,226	2,307	2,367	7.5%	2,201	2,367	7.5%
- Contract	965	998	1,027	1,088	1,171	21.3%	965	1,171	21.3%
- Prepay	1,237	1,225	1,199	1,218	1,197	-3.2%	1,237	1,197	-3.2%
Net adds	105	21	4	80	61	-41.9%	179	166	-7.3%
- Contract	89	33	29	61	82	-7.9%	178	206	15.7%
- Prepay	17	-12	-25	19	-22	n.a.	2	-40	n.a.
Average monthly churn	1.7%	1.5%	1.8%	1.3%	1.6%	-0.1%p	1.6%	1.5%	-0.1%p
- Contract	1.0%	0.9%	1.0%	0.8%	0.7%	-0.3%p	1.0%	0.8%	-0.2%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	116	118	127	133	132	13.8%	429	510	18.9%
ARPU Revenue (million)	108	112	118	124	122	13.0%	403	476	18.1%
Adj. EBITDA (million)	32	58	57	53	35	9.4%	173	203	17.3%
Adj. EBITDA margin (total rev.)	27.6%	49.2%	44.9%	39.8%	26.5%	-1.1%p	40.3%	39.8%	-0.5%p
Adj. EBITDA margin (ARPU rev.)	29.6%	51.8%	48.3%	42.7%	28.7%	-0.9%p	42.9%	42.6%	-0.3%p
SAC	39	31	31	45	58	48.7%	34	43	26.5%
- Contract	103	101	101	130	139	35.0%	104	122	17.3%
- Prepay	2	2	1	2	1	-50.0%	1	1	0.0%
ARPU	17	17	18	18	17	0.0%	16	18	12.5%
- Contract	32	31	32	32	30	-6.3%	32	31	-3.1%
- Prepay	6	5	6	6	6	0.0%	5	6	20.0%
Non-Voice % of ARPU	16%	17%	16%	18%	19%	3%p	15%	18%	3%p
Cash Capex (million)	33	18	13	17	29	-12.1%	88	77	-12.5%
Cash Contribution (million) <sup>1</sup>	-1	40	44	36	6	n.a.	85	126	48.2%

1 Defined as adj. EBITDA minus Cash Capex.



# T-Mobile

## T-Mobile Macedonia

'000	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Customers (end of period)	945	955	1,002	1,066	1,213	28.4%	945	1,213	28.4%
- Contract	177	195	233	249	281	58.8%	177	281	58.8%
- Prepay	767	759	769	817	932	21.5%	767	932	21.5%
Net adds	19	10	47	64	147	n.a.	67	268	n.a.
- Contract	16	18	38	16	32	100.0%	38	103	n.a.
- Prepay	3	-8	10	48	115	n.a.	30	165	n.a.
Average monthly churn	2.4%	2.4%	2.1%	1.9%	2.2%	-0.2%p	2.3%	2.1%	-0.2%p
- Contract	0.9%	0.9%	1.0%	0.6%	1.1%	0.2%p	0.8%	0.9%	0.1%p
€	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenues (million)	39	36	42	47	43	10.3%	147	168	14.3%
ARPU Revenue (million)	36	34	39	44	41	13.9%	139	158	13.7%
Adj. EBITDA (million)	21	20	23	27	19	-9.5%	82	89	8.5%
Adj. EBITDA margin (total rev.)	53.8%	55.6%	54.8%	57.4%	44.2%	-9.6%p	55.8%	53.0%	-2.8%p
Adj. EBITDA margin (ARPU rev.)	58.3%	58.8%	59.0%	61.4%	46.3%	-12.0%p	59.0%	56.3%	-2.7%p
SAC	26	39	12	17	13	-50.0%	21	17	-19.0%
- Contract	63	58	40	53	45	-28.6%	57	47	-17.5%
- Prepay	14	31	-7	10	6	-57.1%	14	8	-42.9%
ARPU	13	12	13	14	12	-7.7%	13	13	0.0%
- Contract	35	30	28	32	25	-28.6%	37	28	-24.3%
- Prepay	8	8	9	9	9	12.5%	8	8	0.0%
Non-Voice % of ARPU	11%	14%	13%	14%	13%	2%p	11%	14%	3%p
Cash Capex (million)	4	5	2	5	12	n.a.	13	24	84.6%
Cash Contribution (million) <sup>1</sup>	17	15	21	22	7	-58.8%	69	65	-5.8%

1 Defined as adj. EBITDA minus Cash Capex.

# Notes.

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## Broadband/ Fixed Network.

Adjusted for special factors.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
<b>Total revenue</b>	<b>6,117</b>	<b>5,832</b>	<b>5,655</b>	<b>5,626</b>	<b>5,577</b>	<b>-8.8%</b>	<b>24,515</b>	<b>22,690</b>	<b>-7.4%</b>
Domestic	5,433	5,146	4,948	5,002	<b>4,982</b>	-8.3%	21,835	<b>20,078</b>	-8.0%
International	684	698	722	632	<b>602</b>	-12.0%	2,680	<b>2,654</b>	-1.0%
Net revenue	5,049	4,935	4,762	4,712	<b>4,663</b>	-7.6%	20,366	<b>19,072</b>	-6.4%
<b>Adjusted EBITDA</b>	<b>1,997</b>	<b>1,870</b>	<b>1,905</b>	<b>1,968</b>	<b>2,027</b>	<b>1.5%</b>	<b>8,748</b>	<b>7,770</b>	<b>-11.2%</b>
Domestic	1,788	1,658	1,656	1,682	<b>1,796</b>	0.4%	7,903	<b>6,792</b>	-14.1%
International	209	214	249	284	<b>232</b>	11.0%	845	<b>979</b>	15.9%
Adjusted EBITDA margin	32.6%	32.1%	33.7%	35.0%	<b>36.3%</b>	3.7%p	35.7%	<b>34.2%</b>	-1.5%p
Domestic	32.9%	32.2%	33.5%	33.6%	<b>36.0%</b>	3.1%p	36.2%	<b>33.8%</b>	-2.4%p
International	30.6%	30.7%	34.5%	44.9%	<b>38.5%</b>	7.9%p	31.5%	<b>36.9%</b>	5.4%p
Depreciation, amortization and impairment losses	-988	-908	-926	-874	<b>-927</b>	6.2%	-3,832	<b>-3,635</b>	5.1%
<b>Profit (loss) from operations = EBIT</b>	<b>1,009</b>	<b>962</b>	<b>979</b>	<b>1,094</b>	<b>1,100</b>	<b>9.0%</b>	<b>4,916</b>	<b>4,135</b>	<b>-15.9%</b>

Since January 1, 2007, reporting of Magyar Telekom has included a further breakdown of results into the business areas Business Customers and Group Headquarters & Shared Services. In previous periods, these results were reported under Broadband/Fixed Netw

## Broadband/ Fixed Network.

### EBITDA reconciliation.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/06	FY/07
Total revenue	6,117	5,832	5,655	5,626	5,577	24,515	22,690
<b>Profit (loss) from operations = EBIT</b>	<b>-325</b>	<b>976</b>	<b>929</b>	<b>947</b>	<b>398</b>	<b>3,356</b>	<b>3,250</b>
- Depreciation, amortization and impairment losses	-988	-908	-926	-914	-927	-3,839	-3,675
<b>= EBITDA</b>	<b>663</b>	<b>1,884</b>	<b>1,855</b>	<b>1,861</b>	<b>1,325</b>	<b>7,195</b>	<b>6,925</b>
EBITDA margin	10.8%	32.3%	32.8%	33.1%	23.8%	29.3%	30.5%
- Special factors affecting EBITDA	-1,334	14	-50	-107	-702	-1,553	-845
<b>= Adj. EBITDA</b>	<b>1,997</b>	<b>1,870</b>	<b>1,905</b>	<b>1,968</b>	<b>2,027</b>	<b>8,748</b>	<b>7,770</b>
Adj. EBITDA margin	32.6%	32.1%	33.7%	35.0%	36.3%	35.7%	34.2%

Since January 1, 2007, reporting of Magyar Telekom has included a further breakdown of results into the business areas Business Customers and Group Headquarters & Shared Services. In previous periods, these results were reported under Broadband/Fixed Netw

## Broadband/ Fixed Network. Unadjusted.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
<b>Total revenue</b>	<b>6,117</b>	<b>5,832</b>	<b>5,655</b>	<b>5,626</b>	<b>5,577</b>	<b>-8.8%</b>	<b>24,515</b>	<b>22,690</b>	<b>-7.4%</b>
Domestic	5,433	5,146	4,948	5,002	<b>4,982</b>	-8.3%	21,835	<b>20,078</b>	-8.0%
International	684	698	722	632	<b>602</b>	-12.0%	2,680	<b>2,654</b>	-1.0%
Net revenue	5,049	4,935	4,762	4,712	<b>4,663</b>	-7.6%	20,366	<b>19,072</b>	-6.4%
<b>EBITDA</b>	<b>663</b>	<b>1,884</b>	<b>1,855</b>	<b>1,861</b>	<b>1,325</b>	<b>99.8%</b>	<b>7,195</b>	<b>6,925</b>	<b>-3.8%</b>
Domestic	468	1,679	1,411	1,461	<b>1,099</b>	134.8%	6,379	<b>5,650</b>	-11.4%
International	195	207	444	398	<b>227</b>	16.4%	816	<b>1,276</b>	56.4%
EBITDA margin	10.8%	32.3%	32.8%	33.1%	<b>23.8%</b>	13.0%p	29.3%	<b>30.5%</b>	1.2%p
Domestic	8.6%	32.6%	28.5%	29.2%	<b>22.1%</b>	13.5%p	29.2%	<b>28.1%</b>	-1.1%p
International	28.5%	29.7%	61.5%	63.0%	<b>37.7%</b>	9.2%p	30.4%	<b>48.1%</b>	17.7%p
Depreciation, amortization and impairment losses	-988	-908	-926	-914	<b>-927</b>	6.2%	-3,839	<b>-3,675</b>	4.3%
<b>Profit (loss) from operations =</b>									
<b>EBIT</b>	<b>-325</b>	<b>976</b>	<b>929</b>	<b>947</b>	<b>398</b>	<b>n.a.</b>	<b>3,356</b>	<b>3,250</b>	<b>-3.2%</b>

Since January 1, 2007, reporting of Magyar Telekom has included a further breakdown of results into the business areas Business Customers and Group Headquarters & Shared Services. In previous periods, these results were reported under Broadband/Fixed Netw

## Broadband/ Fixed Network.

### Special factors.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/06	FY/07
<b>Effects on EBITDA</b>	<b>-1,334</b>	<b>14</b>	<b>-50</b>	<b>-107</b>	<b>-702</b>	<b>-1,553</b>	<b>-845</b>
of which: expensing of SAC at T-Online from previous quarters						-40	
of which: staff-related restruct. MT, HT, ST	-18	-7	-7	-1	-51	-21	-66
of which: restructuring at T-Com	-32	-19	-27	-11	-75	-191	-132
of which: related to the merger						-1	
of which: termination benefits	-225		-13	4	6	-241	-3
of which: provisions for civil servants for early retirement	-1,063	40		0	-705	-1,063	-665
of which: related to T-Service			-228	-1	-8		-237
of which: pensions			33				33
of which: severance payment				-213	85		-128
of which: related to the sale of T-Online Fr./ Sp.			209	121	49		379
of which: others	4		-17	-6	-3	4	-26
<b>Effect on profit (loss) from operations = EBIT</b>	<b>-1,334</b>	<b>14</b>	<b>-50</b>	<b>-147</b>	<b>-702</b>	<b>-1,560</b>	<b>-885</b>
of which: impairment losses at ST						-7	
of which: impairment losses at directed radio				-40			-40



# Broadband/ Fixed Network.<sup>1</sup>

## Key operational performance - Broadband (excl. T-Online France/Spain).

Thousands	30/09/06	31/12/06	31/03/07	30/06/07	30/09/07	31/12/07	y.o.y.%	q.o.q.%
<b>Broadband Lines in operation (total)<sup>1/2/3/4</sup></b>	<b>10,245</b>	<b>11,272</b>	<b>12,169</b>	<b>12,681</b>	<b>13,264</b>	<b>13,927</b>	<b>23.6%</b>	<b>5.0%</b>
of which Retail <sup>1</sup>	7,205	7,897	8,568	8,995	9,545	10,186	29.0%	6.7%
<b>Domestic<sup>1/2</sup></b>	<b>9,402</b>	<b>10,280</b>	<b>11,065</b>	<b>11,513</b>	<b>12,016</b>	<b>12,543</b>	<b>22.0%</b>	<b>4.4%</b>
of which Retail <sup>1</sup>	6,505	7,068	7,640	8,013	8,493	9,019	27.6%	6.2%
<b>International (Eastern Europe)<sup>3</sup></b>	<b>843</b>	<b>992</b>	<b>1,104</b>	<b>1,169</b>	<b>1,248</b>	<b>1,384</b>	<b>39.5%</b>	<b>10.9%</b>
Magyar Telekom (MT)	514	593	653	680	715	778	31.2%	8.8%
T-Hrvatski Telekom (T-HT)	175	216	251	277	299	345	59.7%	15.4%
Slovak Telekom (ST)	154	182	199	211	233	261	43.4%	12.0%
<b>Wholesale Services</b>								
<b>Resale DSL total<sup>2</sup></b>	<b>3,040</b>	<b>3,375</b>	<b>3,601</b>	<b>3,686</b>	<b>3,719</b>	<b>3,741</b>	<b>10.8%</b>	<b>0.6%</b>
of which Domestic	2,897	3,212	3,425	3,500	3,524	3,524	9.7%	0.0%
Fully Unbundled Local Loop domestic <sup>4</sup>	4,319	4,662	5,146	5,476	5,882	6,376	36.8%	8.4%
Partially Unbundled Local Loop domestic	43	85	100	116	129	155	82.4%	20.2%
<b>ISP Broadband Rates (total)<sup>5</sup></b>	<b>6,144</b>	<b>7,127</b>	<b>8,050</b>	<b>8,617</b>	<b>9,323</b>	<b>9,869</b>	<b>38.5%</b>	<b>5.9%</b>
of which: Domestic	5,448	6,288	6,954	7,455	8,082	8,692	38.2%	7.5%

1 Broadband lines in operation excluding lines for internal use and public telecommunications, including wholesale services.

2 Definition of resale: sale of broadband lines based on DSL technology to alternative providers outside the Deutsche Telekom Group.

3 International includes Eastern Europe with T-Hrvatski Telekom, Slovak Telekom and Magyar Telekom including subsidiaries MakTel and Crnogorski Telekom.

T-Online France and Spain were deconsolidated in 2007 and are not included here. Prior-year figures have been adjusted accordingly.

4 Unbundled local loop lines in Germany only: Deutsche Telekom wholesale services that can be leased by other telecommunications operators without upstream technical equipment in order to offer their own customers a telephone or DSL line.

5 ISP: Internet Service Provider.

## Broadband/ Fixed Network.

### Key operational performance - Fixed-network lines (excl. T-Online France/ Spain).

Thousands	30/09/06	31/12/06	31/03/07	30/06/07	30/09/07	31/12/07	y.o.y.%	q.o.q.%
<b>Fixed-network lines (total)<sup>1</sup></b>	<b>39,498</b>	<b>38,961</b>	<b>38,301</b>	<b>37,726</b>	<b>37,166</b>	<b>36,554</b>	<b>-6.2%</b>	<b>-1.6%</b>
<b>Domestic</b>	<b>33,695</b>	<b>33,192</b>	<b>32,605</b>	<b>32,089</b>	<b>31,592</b>	<b>31,055</b>	<b>-6.4%</b>	<b>-1.7%</b>
analog lines	24,514	24,158	23,707	23,308	22,888	22,430	-7.2%	-2.0%
ISDN lines	9,181	9,035	8,898	8,781	8,704	8,624	-4.5%	-0.9%
<b>International (Eastern Europe only)<sup>2</sup></b>	<b>5,803</b>	<b>5,769</b>	<b>5,697</b>	<b>5,637</b>	<b>5,575</b>	<b>5,500</b>	<b>-4.7%</b>	<b>-1.3%</b>
Magyar Telekom (MT)	3,011	2,972	2,914	2,864	2,824	2,775	-6.6%	-1.7%
T-Hrvatski Telekom (T-HT)	1,637	1,647	1,637	1,638	1,629	1,615	-1.9%	-0.9%
Slovak Telekom (ST)	1,155	1,150	1,145	1,134	1,123	1,110	-3.5%	-1.2%
<b>Fixed network ISP rates (total)<sup>3</sup></b>	<b>3,474</b>	<b>3,121</b>	<b>3,102</b>	<b>2,712</b>	<b>2,506</b>	<b>2,338</b>	<b>-25.1%</b>	<b>-6.7%</b>
Domestic	3,338	3,000	2,876	2,609	2,411	2,249	-25.0%	-6.7%

1 Fixed-network lines in operation excluding lines for internal use and public telecommunications.

2 International includes Eastern Europe with T-Hrvatski Telekom, Slovak Telekom and Magyar Telekom including subsidiaries MakTel and Crnogorski Telekom.

T-Online France and Spain were deconsolidated in 2007 and are not included here. Prior-year figures have been adjusted accordingly.

3 ISP: Internet Service Provider.

# International.

## Key financial figures.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	y.o.y.%	FY/06	FY/07	y.o.y.%
<b>International (total)<sup>1/4</sup></b>									
Total revenue	684	698	722	632	602	-12.0%	2,680	2,654	-1.0%
Total adj. EBITDA	209	214	249	284	232	11.0%	845	979	15.9%
Total adj. EBITDA margin	30.6%	30.7%	34.5%	44.9%	38.5%	7,9% <sub>op</sub>	31.5%	36.9%	5,4% <sub>op</sub>
<b>Eastern Europe<sup>1</sup></b>									
Revenue	583	592	608	615	602	3.3%	2,330	2,417	3.7%
Adj. EBITDA	257	264	271	289	231	-10.1%	1,013	1,055	4.1%
Adj. EBITDA margin	44.1%	44.6%	44.6%	47.0%	38.4%	-5,7% <sub>op</sub>	43.5%	43.6%	0,1% <sub>op</sub>
<b>Magyar Telekom (MT)<sup>2/3</sup></b>									
Revenue	289	297	311	311	304	5.2%	1,184	1,223	3.3%
Adj. EBITDA	126	124	131	134	121	-4.0%	484	510	5.4%
Adj. EBITDA margin	43.6%	41.8%	42.1%	43.1%	39.8%	-3,8% <sub>op</sub>	40.9%	41.7%	0,8% <sub>op</sub>
<b>Slovak Telekom (ST)<sup>2</sup></b>									
Revenue	111	116	117	116	110	-0.9%	425	459	8.0%
Adj. EBITDA	50	56	63	78	40	-20.0%	196	237	20.9%
Adj. EBITDA margin	45.0%	48.3%	53.8%	67.2%	36.4%	-8,6% <sub>op</sub>	46.1%	51.6%	5,5% <sub>op</sub>
<b>T-Hrvatski Telekom (T-HT)<sup>2</sup></b>									
Revenue	188	180	181	192	189	0.5%	748	742	-0.8%
Adj. EBITDA	73	83	78	77	70	-4.1%	326	308	-5.5%
Adj. EBITDA margin	38.8%	46.1%	43.1%	40.1%	37.0%	-1,8% <sub>op</sub>	43.6%	41.5%	-2,1% <sub>op</sub>
<b>Western Europe<sup>1/4</sup></b>									
Revenue	101	106	114	17	0	n.a.	350	237	-32.3%
Adj. EBITDA	-48	-50	-23	-4	1	n.a.	-168	-76	54.8%
Adj. EBITDA margin	-47.5%	-47.2%	-20.2%	-23.5%	n.a.	n.a.	-48.0%	-32.1%	15,9% <sub>op</sub>

1 Total figures relate to the operative segment BB/FN consolidated financial statements.

2 Figures relate to the companies reviewed and unconsolidated financial statements.

3 Since January 1, 2007, Magyar Telekom is reported without Business Customers and Group Headquarters & Shared Services.

In previous periods, these areas were reported under the operative segment BB/FN.

4 Deconsolidation of T-Online France at the end of June 2007 and T-Online Spain at the end of July 2007.

## International (Eastern Europe only).

### Key financial figures in local currency.

millions	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	y.o.y.%	FY/06	FY/07	y.o.y.%
<b>Magyar Telekom (MT)<sup>1/2</sup> (HUF)</b>									
Revenue	75,148	75,053	77,087	78,344	76,886	2.3%	312,890	307,370	-1.8%
Adj. EBITDA	33,950	31,507	32,550	33,616	30,652	-9.7%	129,027	128,325	-0.5%
Adj. EBITDA margin	45.2%	42.0%	42.2%	42.9%	39.9%	-5,3%p	41.2%	41.7%	0,5%p
<b>Slovak Telekom (ST)<sup>1</sup> (SKK)</b>									
Revenue	3,996	3,974	3,969	3,901	3,677	-8.0%	15,824	15,521	-1.9%
Adj. EBITDA	1,760	1,920	2,098	2,642	1,353	-23.1%	7,277	8,013	10.1%
Adj. EBITDA margin	44.0%	48.3%	52.9%	67.7%	36.8%	-7,2%p	46.0%	51.6%	5,6%p
<b>T-Hrvatski Telekom (T-HT)<sup>1</sup> (HRK)</b>									
Revenue	1,382	1,328	1,330	1,398	1,386	0.3%	5,475	5,442	-0.6%
Adj. EBITDA	547	612	574	560	511	-6.6%	2,396	2,257	-5.8%
Adj. EBITDA margin	39.6%	46.1%	43.2%	40.1%	36.9%	-2,7%p	43.8%	41.5%	-2,3%p

1 Figures relate to the companies reviewed and unconsolidated financial statements.

2 Since January 1, 2007, Magyar Telekom is reported without Business Customers and Group Headquarters & Shared Services. In previous periods, these areas were reported under the operative segment BB/FN. Prior year figures have been adjusted accordingly.

# T-Home: Domestic.<sup>1</sup>

## Revenue split.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	y.o.y.%	FY/06	FY/07	y.o.y.%
<b>Domestic (total)</b>	<b>5,433</b>	<b>5,146</b>	<b>4,948</b>	<b>5,002</b>	<b>4,982</b>	<b>-8.3%</b>	<b>21,835</b>	<b>20,078</b>	<b>-8.0%</b>
of which network communications <sup>2</sup>	2,716	2,631	2,556	2,561	<b>2,390</b>	-12.0%	11,240	<b>10,138</b>	-9.8%
thereof narrowband access	1,923	1,946	1,934	1,946	<b>1,794</b>	-6.7%	7,803	<b>7,620</b>	-2.3%
thereof calling revenues	788	676	612	601	<b>583</b>	-26.0%	3,424	<b>2,472</b>	-27.8%
of which wholesale services <sup>2</sup>	1,108	1,156	1,085	1,124	<b>1,117</b>	0.8%	4,302	<b>4,482</b>	4.2%
thereof access full ULL	179	197	209	212	<b>228</b>	27.4%	653	<b>846</b>	29.6%
thereof access DSL resale	125	156	131	170	<b>140</b>	12.0%	418	<b>597</b>	42.8%
of which IP/Internet <sup>2</sup>	711	632	590	602	<b>628</b>	-11.7%	3,000	<b>2,452</b>	-18.3%
of which other fixed network services	751	627	619	626	<b>718</b>	-4.4%	2,837	<b>2,590</b>	-8.7%
thereof data communications	309	289	287	280	<b>338</b>	9.4%	1,258	<b>1,194</b>	-5.1%
thereof value-added services	261	229	205	218	<b>210</b>	-19.5%	945	<b>862</b>	-8.8%
thereof terminal equipment	101	76	92	90	<b>91</b>	-9.9%	333	<b>349</b>	4.8%

1 Upon the merger of T-Online International AG into Deutsche Telekom AG in June 2006, T-Online ceased to report as a separate unit. For reporting purposes, the Broadband/ Fixed Network operating segment is broken down into its domestic and international business. The Scout24 group and T-Online operations in Switzerland and Austria are reported in the domestic segment as the parent company has its registered office in Germany. ImmobilienScout has been fully consolidated in the consolidated financial statements since November 1, 2007.

2 Changed customer retention periods in the network communications, wholesale and IP/ Internet revenue clusters had a positive effect of EUR 0,2 billion on revenue mainly in the third quarter of 2006.

## T-Home: Domestic.

### Call minutes and call revenues.<sup>1</sup>

	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	y.o.y.%	FY/06	FY/07	y.o.y.%
<b>Minutes (billions)</b>									
Total	26.52	26.51	24.61	24.67	<b>26.40</b>	-0.5%	105.04	<b>102.19</b>	-2.7%
City/local	14.83	15.17	13.68	13.54	<b>14.69</b>	-0.9%	59.42	<b>57.07</b>	-4.0%
Long distance	9.21	8.91	8.43	8.56	<b>9.06</b>	-1.6%	35.65	<b>34.95</b>	-2.0%
International	0.78	0.83	0.85	0.88	<b>1.03</b>	32.1%	3.02	<b>3.60</b>	19.2%
Fixed-to-mobile	1.70	1.61	1.65	1.69	<b>1.63</b>	-4.1%	6.96	<b>6.57</b>	-5.6%
<b>Prices (€per 100 minutes)</b>									
Total	2.97	2.55	2.49	2.44	<b>2.21</b>	-25.6%	3.26	<b>2.42</b>	-26.1%
City/local	1.39	1.16	0.99	0.90	<b>0.83</b>	-40.3%	1.63	<b>0.97</b>	-40.5%
Long distance	1.74	1.54	1.32	1.32	<b>1.19</b>	-31.6%	2.01	<b>1.34</b>	-33.3%
International	12.05	9.52	8.71	8.52	<b>7.57</b>	-37.2%	13.04	<b>8.47</b>	-35.0%
Fixed-to-mobile	19.29	17.64	17.64	17.22	<b>16.87</b>	-15.5%	19.41	<b>17.37</b>	-10.5%
<b>Revenue (millions of €)</b>									
Total	788	676	612	601	<b>583</b>	-26.0%	3.424	<b>2.472</b>	-27.8%
City/local	206	176	136	122	<b>122</b>	-40.8%	966	<b>556</b>	-42.4%
Long distance	160	137	112	113	<b>108</b>	-32.5%	715	<b>470</b>	-34.3%
International	94	79	74	75	<b>78</b>	-17.0%	392	<b>305</b>	-22.2%
Fixed-to-mobile	328	284	291	291	<b>275</b>	-16.2%	1.351	<b>1.141</b>	-15.5%

<sup>1</sup> In the PSTN = Public Switched Telephone Network

# Broadband/ Fixed Network.

## Personnel development.

Year end/quarter end	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	y.o.y.%	q.o.q.%	FY/06	FY/07	y.o.y.%
<b>Number of employees (total)<sup>1/2</sup></b>	<b>101,594</b>	<b>100,434</b>	<b>98,459</b>	<b>95,698</b>	<b>93,486</b>	<b>-8.0%</b>	<b>-2.3%</b>	<b>101,594</b>	<b>93,486</b>	<b>-8.0%</b>
Domestic	82,112	81,386	80,293	78,598	76,990	-6.2%	-2.0%	82,112	76,990	-6.2%
International (CEE) <sup>1/2/3</sup>	19,482	19,048	18,166	17,100	16,496	-15.3%	-3.5%	19,482	16,496	-15.3%
Eastern Europe <sup>1/3</sup>	18,499	18,064	17,690	17,100	16,496	-10.8%	-3.5%	18,499	16,496	-10.8%
Western Europe <sup>2</sup>	983	984	476	0	0	n.a.	n.a.	983	0	n.a.
<b>Average</b>	<b>Q4/06</b>	<b>Q1/07</b>	<b>Q2/07</b>	<b>Q3/07</b>	<b>Q4/07</b>	<b>y.o.y.%</b>	<b>q.o.q.%</b>	<b>FY/06</b>	<b>FY/07</b>	<b>y.o.y.%</b>
<b>Number of employees (total)<sup>1/2</sup></b>	<b>104,278</b>	<b>100,590</b>	<b>99,185</b>	<b>96,678</b>	<b>94,307</b>	<b>-9.6%</b>	<b>-2.5%</b>	<b>107,006</b>	<b>97,690</b>	<b>-8.7%</b>
Domestic	84,446	81,409	80,411	79,334	77,663	-8.0%	-2.1%	86,315	79,704	-7.7%
International (CEE) <sup>1/2/3</sup>	19,832	19,181	18,774	17,344	16,644	-16.1%	-4.0%	20,691	17,986	-13.1%
Eastern Europe <sup>1/3</sup>	18,786	18,199	17,797	17,173	16,644	-11.4%	-3.1%	19,631	17,453	-11.1%
Western Europe <sup>2</sup>	1,046	982	977	171	0	n.a.	n.a.	1,060	533	-49.7%

1 Since January 1, 2007, Magyar Telekom is reported without Business Customers and Group Headquarters & Shared Services. In previous periods, these areas were reported under Broadband/ Fixed network. Prior year figures have been adjusted accordingly.

2 Workforce decreased by 947 FTE. Thereof 487 FTE at June 2007 (T-Online France) and 460 FTE at July 2007 (T-Online Spain).

3 Deconsolidation of TBDS (Tower Broadcasting & Data Services a.s.). Effective from October 5, 2007.

# Broadband/ Fixed Network.

## Complete Packages.<sup>1,2,3</sup>

		Calltime	Calltime	XXL Local	XXL Fulltime
		T-Net up to 120 minutes within Germany	T-ISDN up to 240 minutes within Germany	including city flat rate	flat rate within Germany
		€19.95	€27.95	from €25.95	from €35.95
<b>Cent/Minute</b>					
City	Off peak	0/1.5		0	0
	Peak	0/3.1		0	0
DLD	Off peak	0/2.6		2.6	0
	Peak	0/4.6		4	0
<b>international</b>		from 4.6			
<b>fixed to mobile</b>		from 20.6		from 15.9	from 15.9
<b>Calling plans</b>					
<b>CountrySelect</b>		from 1.9 c/m., min. charge €1 per country p.m. for total of 3 agreements			
<b>CountryFlat</b>		€3.95 per month			
<b>CountryFlat II</b>		€14.95 per month			
<b>fixed to mobile</b>		from 12.9 cents/minute, minimal charge €4 per month			
<b>fixed to T-Mobile flatrate</b>		€14.95 per month			
<b>Installation serv.</b>		-			

### Single Play

- 1 For general conditions and further details, please see [www.t-home.de](http://www.t-home.de)
- 2 All prices in €including VAT
- 3 Usage prices are stated in cents/minute including VAT
- 4 promotion until 31.03.2008: €49,95
- 5 VDSL 25 +€10, VDSL50 +€15
- 6 from August 06, 2007
- 7 Internet usage per minute 2.9 cent
- 8 promotion until 31.03.08 39,95 €(for new DSL customer 50 €starting budget)





# Broadband/ Fixed Network.

## Complete Packages.<sup>1,2,3</sup>

Call&Surf Start <sup>6</sup>	Call&Surf Basic (2)	Call&Surf Basic (2)	Call&Surf Basic (3)	Call&Surf Comfort	Call&Surf Comfort Plus
bandwidth DSL 1 Mbit/s, voice and Internet usage per minute <sup>7</sup>	T-Net up to 120 minutes within Germany, bandwidth DSL 2 Mbit/s, flat rate Internet usage	T-ISDN up to 240 minutes within Germany, bandwidth DSL 2 Mbit/s, flat rate Internet usage	bandwidth DSL 2 Mbit/s, flat rate voice usage Internet usage per minute <sup>7</sup>	bandwidth DSL 6 Mbit/s, flat rate Internet usage and flat rate voice usage	Bandwidth DSL 16 Mbit/s, flat rate Internet usage and flat rate voice usage, Security pack, Hotspot flat e-Mail-Paket
from €24.95	€34.95	€38.95	from €34.95	from €44.95 <sup>8</sup>	from €54.95 <sup>4</sup>

City	Off peak	2.9	0/1.5	0/1.5	0	0	0
	Peak	2.9	0/3.1	0/3.1	0	0	0
DLD	Off peak	2.9	0/2.6	0/2.6	0	0	0
	Peak	2.9	0/4.6	0/4.6	0	0	0
<b>international</b>							
<b>fixed to mobile</b>		from 20.6	from 20.6	from 20.6	from 15.9	from 15.9	from 12.9
<b>CountrySelect</b>		from 1.9 cents/minute, minimum charge € 1 per country per month for total of 3 agreements					
<b>CountryFlat</b>		€ 3.95 per month					
<b>CountryFlat II</b>		€ 14.95 per month					
<b>fixed to mobile</b>		from 12.9 cents/minute, minimal charge €4 per month					included
<b>fixed to T-Mobile flatrate</b>		€ 14.95 per month					
<b>Installation serv.</b>		One off charge €69.98					One off charge €69.98

### Double Play

1 For general cond. and further details, see [www.t-home.de](http://www.t-home.de)

2 All prices in €including VAT

3 Usage prices are stated in cents/minute including VAT

4 promotion until 31.03.2008: €49,95

5 VDSL 25 +€10, VDSL50 +€15

6 from August 06, 2007

7 Internet usage per minute 2.9 cent

8 promotion until 31.03.08 39,95 €(for new DSL customer 50 €starting budget)



# Broadband/ Fixed Network.

## Complete Packages.<sup>1,2,3</sup>

Entertain Basic	Entertain Comfort	Entertain Comfort Plus
bandwidth DSL 16 Mbit/s, flat rate internet usage and flat rate voice usage, video on demand	bandwidth DSL 16 Mbit/s plus, flat rate internet usage and flat rate voice usage, video on demand, IPTV basic package	bandwidth DSL 16 Mbit/s plus, flat rate Internet usage and flat rate voice usage, video on demand, IPTV premium package, Hotspot flat, E-Mail- Paket, Security pack
from €49.95	from €59.95 <sup>5</sup>	from €74.95 <sup>5</sup>

City	Off peak	0	0	0
	Peak	0	0	0
DLD	Off peak	0	0	0
	Peak	0	0	0
<b>international</b>				
<b>fixed to mobile</b>		from 15.9		from 12.9
<b>CountrySelect</b>		from 1.9 c/m., min. charge € 1 per country p.m. for total of 3 agreements		
<b>CountryFlat</b>		€ 3.95 per month		
<b>CountryFlat II</b>		€ 14.95 per month		
<b>fixed to mobile</b>		from 12.9 cents/minute, min. charge €4 p. m.	included	
<b>fixed to T-Mobile flatrate</b>		€ 14.95 per month		
<b>Installation serv.</b>		One off charge €69.98	One off charge from €49.98	

### Triple Play<sup>6</sup>

1 For general cond. and further details, see [www.t-home.de](http://www.t-home.de)

2 All prices in €including VAT

3 Usage prices are stated in cents/minute including VAT

4 Promotion until 31.03.2008: €49,95

5 VDSL 25 +€10, VDSL50 +€15

6 from August 06, 2007

7 Internet usage per minute 2.9 cent

8 promotion until 31.03.08 39,95 €

(for new DSL customer 50 €starting budget)



## Broadband/ Fixed Network.

### Overview interconnection tariffs (excl. VAT).

Cent/min.	Peak (9:00-18:00), old	Peak (9:00-18:00), new <sup>1</sup>	Off-Peak (18:00-9:00), old	Off-Peak (18:00-9:00), new <sup>1</sup>
<b>Termination/Origination fees</b>				
Local	0.59	0.52	0.40	0.36
Single transit	0.96	0.88	0.64	0.59
Double transit national	1.52	1.36	0.99	0.89
<b>Transit fees of T-Home</b>				
Local	0.64	0.55	0.44	0.38
Single transit	0.88	0.81	0.59	0.55
Double transit national	1.16	1.24	0.76	0.82
<b>Local Loop (in €)</b>		<b>Old</b>	<b>New</b>	
<b>Fully unbundled ("TAL")</b>				
One time fee		43.10 <sup>2</sup>	36.19 <sup>3</sup>	
Monthly fee		10.65 <sup>4</sup>	10.50 <sup>5</sup>	
<b>Partially unbundled ("Line Sharing")</b>				
One time fee		51.43 <sup>6</sup>	44.73 <sup>7</sup>	
Monthly fee		2.31 <sup>6</sup>	1.91 <sup>7</sup>	

<sup>1</sup> Prices are valid from 01/06/2006 to 30/11/2008.

<sup>2</sup> Depending on complexity – valid to 30/06/2007.

<sup>3</sup> Depending on complexity – valid to 30/06/2008.

<sup>4</sup> Twisted pair copper access line valid to 31/03/2007.

<sup>5</sup> Twisted pair copper access line valid to 31/03/2009.

<sup>6</sup> Line Sharing valid to 30/06/2007.

<sup>7</sup> Line Sharing valid to 30/06/2008.




# Broadband/ Fixed Network.

IPTV packages.

	T-Home offers				
	T-Home Entertain Basic	T-Home Entertain Comfort	T-Home Entertain Comfort VDSL	T-Home Entertain Comfort Plus	T-Home Entertain Comfort Plus
<b>Entertainment Included</b>					
Access to Video on demand	•	•	•	•	•
Basic TV channels		•	•	•	•
TV archive of selected TV channels	•	•	•	•	•
Premium TV channels				•	•
TV archive of premium TV channels				•	•
TV electronic program guide		•	•	•	•
VCR including time shift function		•	•	•	•
Printed TV guide				•	•
<b>Additional options</b>					
T - Home MTV Tune - Inn		•	•	•	•
Deluxe Music Lounge		•	•	•	•
BUNDESLIGA (soccer - first and second league) from PREMIERE powered by T - Com		•	•	•	•
T - Home offers in different languages		•	•	•	•
PREMIERE offers		•	•	•	•
Printed TV guide	•	•	•	•	•
<b>Voice Included</b>					
T-Net / ISDN	•	•	•	•	•
<b>Additional options</b>					
Flat rate for fixed line network DTAG	•	•	•	•	•
<b>Internet Included</b>					
Access bandwidth	up to 6 MBit/s or 16 MBit/s	up to 16 MBit/s	up to 25 MBit/s or 50 MBit/s	up to 16 MBit/s	up to 25 MBit/s or 50 MBit/s
Internet usage flatrate	•	•	•	•	•



# Broadband/ Fixed Network - New tariffs system.

	Level I		Level II	Level III
<b>Triple-Play</b> 	<b>Entertain Basic</b> from € 49.95		<b>Entertain Comfort</b> from € 59.95	<b>Entertain Comfort Plus</b> from € 74.95
<b>Double-Play</b> 	<b>Call&amp;Surf Start<sup>1</sup></b> from € 24.95	<b>Call&amp;Surf Basic 2/3<sup>2</sup></b> from € 34.95	<b>Call&amp;Surf Comfort</b> from <del>€ 44.95</del> Special offer from € 39,95	<b>Call&amp;Surf Comfort Plus</b> from <del>€ 54.95</del> Special offer from € 49,95
<b>Single-Play</b> 	<b>Call Plus</b> from € 16.37		<b>Calltime</b> from € 19.95	<b>XXLFulltime</b> from € 35.95

1 Since July 6th, 2007 double play complete packages have been supplemented by "Call & Surf Start" package for the min. price of €24.95.

2 Call&Surf Basic 2, T-Net up to 120 minutes within Germany, bandwidth DSL 2 Mbit/s, flat rate Internet usage.

Call&Surf Basic 3, bandwidth DSL 2 Mbit/s, flat rate voice usage, Internet usage per minute.

Notes.

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Germany	37	Vivento	97
USA	44		
UK	47	<b>Glossary</b>	99
Poland	50		



## Business Customers.

Adjusted for special factors.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	3,424	2,906	2,962	2,917	3,202	-6.5%	12,869	11,987	-6.9%
of which: international	669	576	624	609	697	4.2%	2,339	2,506	7.1%
Net revenue	2,483	2,183	2,239	2,184	2,365	-4.8%	9,301	8,971	-3.5%
EBITDA	273	261	280	291	230	-15.8%	1,291	1,062	-17.7%
EBITDA margin	8.0%	9.0%	9.5%	10.0%	7.2%	-	10.0%	8.9%	-
Depreciation, amortization and impairment losses	-265	-217	-222	-217	-251	5.3%	-946	-907	4.1%
Profit (loss) from operations = EBIT	8	44	58	74	-21	-362.5%	345	155	-55.1%
Cash capex <sup>1</sup>	-253	-161	-149	-201	-298	-17.8%	-795	-809	-1.8%
Cash contribution <sup>2</sup>	20	100	131	90	-68	-440.0%	496	253	-49.0%
Order Entry	4,760	4,166	2,658	2,348	3,763	-20.9%	14,379	12,936	-10.0%

<sup>1</sup> Q1-2007 without centrica

<sup>2</sup> Defined as adj. EBITDA – cash capex

<sup>3</sup> The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

## Business Customers. EBITDA reconciliation.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	3,424	2,906	2,962	2,917	3,202	-6.5%	12,869	11,987	-6.9%
Profit (loss) from operations = EBIT (unadj.)	-1,029	44	34	26	-427	58.5%	-835	-323	61.3%
Depreciation, amortization and impairment									
- losses	-265	-217	-222	-217	-251	5.3%	-946	-907	4.1%
= EBITDA	-764	261	256	243	-176	77.0%	111	584	426.1%
EBITDA margin	-22.3%	9.0%	8.6%	8.3%	-5.5%	-	0.9%	4.9%	-
- Special factors affecting EBITDA	1,037	0	24	48	406	-60.8%	1,180	478	-59.5%
= Adj. EBITDA	273	261	280	291	230	-15.8%	1,291	1,062	-17.7%
Adj. EBITDA margin	8.0%	9.0%	9.5%	10.0%	7.2%	-	10.0%	8.9%	-

<sup>1</sup> The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

## Business Customers. Unadjusted.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	3,424	2,906	2,962	2,917	3,202	-6.5%	12,869	11,987	-6.9%
Net revenue	2,483	2,183	2,239	2,184	2,365	-4.8%	9,301	8,971	-3.5%
EBITDA	-764	261	256	243	-176	77.0%	111	584	426.1%
EBITDA margin	-22.3%	9.0%	8.6%	8.3%	-5.5%	-	0.9%	4.9%	-
Depreciation, amortization and impairment losses	-265	-217	-222	-217	-251	5.3%	-946	-907	4.1%
Profit (loss) from operations = EBIT	-1,029	44	34	26	-427	58.5%	-835	-323	61.3%

<sup>1</sup> The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

## Business Customers. Special factors.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Effect on EBITDA	-1,037	-	-24	-48	-406	60.8%	-1,180	-478	59.5%
of which restructuring provisions (EBITDA)	-1,037	-	-24	-48	-406	60.8%	-1,169	-448	61.7%
of which restructuring provisions (EBIT)	-1,037	-	-24	-48	-406	60.8%	-1,169	-448	61.7%
of which transfer payment Vivento	-	-	-	-	-	-	-11	-30	-172.7%
Effect on profit (loss) from operations = EBIT	-1,037	-	-24	-48	-406	60.8%	-1,180	-478	59.5%

<sup>1</sup> The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

# Business Customers Enterprise Services.

## Summary

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	2,315	1,941	1,992	1,950	2,143	-7.4%	8,533	8,026	-5.9%
Adj. EBITDA	286	222	263	253	193	-32.5%	1,249	931	-25.5%
Adj. EBITDA margin	12.4%	11.4%	13.2%	13.0%	9.0%	-	14.6%	11.6%	-
Capex <sup>1</sup>	214	117	133	145	252	17.8%	776	648	-16.5%
Cash contribution <sup>2</sup>	72	105	130	108	-59	-181.9%	473	283	-40.2%
Headcount (end of period)	42,462	41,829	42,030	43,014	43,152	1.6%	42,462	43,152	1.6%
Headcount (average number)	42,692	41,874	41,963	42,544	43,144	1.1%	41,256	42,381	2.7%

<sup>1</sup> Booked capex / Q1-2007 without centrica

<sup>2</sup> Defined as adj. EBITDA – booked capex

<sup>3</sup> The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

## Computing & Desktop Services.

Financial (millions of €)	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	1,209	1,005	1,036	998	1,128	-6.7%	4,554	4,166	-8.5%
Adj. EBITDA	211	173	219	200	149	-29.4%	989	741	-25.1%
Adj. EBITDA margin	17.5%	17.2%	21.1%	20.0%	13.2%	-	21.7%	17.8%	-
Capex <sup>1</sup>	155	102	109	124	214	38.1%	597	549	-8.0%
Cash contribution <sup>2</sup>	56	71	110	76	-65	-216.1%	392	192	-51.0%
Headcount (end of period)	22,774	22,653	22,630	23,372	23,446	3.0%	22,774	23,446	3.0%
<b>Value driver</b>	<b>Q4/06</b>	<b>Q1/07</b>	<b>Q2/07</b>	<b>Q3/07</b>	<b>Q4/07</b>	<b>% y.o.y.</b>	<b>FY/06</b>	<b>FY/07</b>	<b>% y.o.y.</b>
Desktop under service ('000)	1,360	1,341	1,428	1,446	1,456	7.0%	1,360	1,456	7.0%
Service share <sup>3</sup>	60.3%	64.2%	66.1%	58.7%	59.8%	-	63.3%	62.1%	-
MIPS capacity (number)	136,375	143,350	144,554	137,216	132,500	-2.8%	136,375	132,500	-2.8%

<sup>1</sup> Booked capex / Q1-2007 without centrica

<sup>2</sup> Defined as adj. EBITDA – booked capex

<sup>3</sup> Germany only

<sup>4</sup> The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

## Systems Integration.

Financial (millions of €)	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	511	415	415	408	473	-7.4%	1,783	1,711	-4.0%
Adj. EBITDA	37	14	11	23	15	-59.5%	117	63	-46.2%
Adj. EBITDA margin	7.2%	3.4%	2.7%	5.6%	3.2%	-	6.6%	3.7%	-
Capex <sup>1</sup>	33	7	10	7	16	-51.5%	111	40	-64.0%
Cash contribution <sup>2</sup>	4	7	1	16	-1	-125.0%	6	23	283.3%
Headcount (end of period)	17,643	17,306	17,084	17,290	17,329	-1.8%	17,643	17,329	-1.8%
<b>Value driver<sup>3</sup></b>	<b>Q4/06</b>	<b>Q1/07</b>	<b>Q2/07</b>	<b>Q3/07</b>	<b>Q4/07</b>	<b>% y.o.y.</b>	<b>FY/06</b>	<b>FY/07</b>	<b>% y.o.y.</b>
Utilization rate	81.5%	79.5%	80.8%	80.2%	80.2%	-	80.4%	80.2%	-

1 Booked capex

2 Defined as adj. EBITDA – booked capex

3 national without changes in the composition of the group

4 The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

## Telecommunications.

Financial (millions of €)	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	595	521	541	544	542	-8.9%	2,196	2,149	-2.1%
Adj. EBITDA	38	35	33	30	29	-23.7%	143	127	-11.2%
Adj. EBITDA margin	6.4%	6.7%	6.1%	5.5%	5.4%	-	6.5%	5.9%	-
Capex <sup>1</sup>	26	8	14	14	22	-15.4%	68	59	-13.2%
Cash contribution <sup>2</sup>	12	27	19	16	7	-41.7%	75	68	-9.3%
Headcount (end of period)	2,045	1,870	2,316	2,352	2,377	16.2%	2,045	2,377	16.2%

1 Booked capex

2 Defined as adj. EBITDA – booked capex

3 The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.



# Business Customers Business Services.

## Summary

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	1,109	965	970	967	1,059	-4.5%	4,336	3,961	-8.6%
Adj. EBITDA	-13	39	17	38	37	384.6%	42	131	211.9%
Adj. EBITDA margin	-1.2%	4.0%	1.8%	3.9%	3.5%	-	1.0%	3.3%	-
Capex <sup>1</sup>	64	44	25	54	62	-3.1%	191	184	-3.7%
Cash contribution <sup>2</sup>	-77	-5	-8	-16	-25	67.5%	-149	-53	64.4%
Headcount (end of period)	15,076	14,821	14,148	13,872	13,364	-11.4%	15,076	13,364	-11.4%
Headcount (average number)	15,243	14,902	14,255	13,955	13,628	-10.6%	15,339	14,185	-7.5%

Value driver	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Voice revenue	415	384	397	374	376	-9.4%	1,666	1,531	-8.1%
Data revenue (legacy/IP)	674	531	542	495	494	-26.7%	2,475	2,062	-16.7%
IT revenue <sup>3</sup>	184	109	136	156	157	-14.7%	622	558	-10.3%
Material ratio	72.9%	67.6%	69.5%	66.8%	69.2%	-	72.0%	68.3%	-

1 Booked capex

2 Defined as adj. EBITDA – booked capex

3 The definition of IT revenue was broadened due to the extension of the IT strategy as part of "Focus on Growth" program. Prior period comparatives have been adj. accordingly.

4 The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.



# Business Customers.

## TSI Deals.

Project	Description	Industry	Volume (€ millions)	Duration (in months)	signed in	Strategic importance
Centrica (UK): Computing & Desktop Services Deal	IT-Outsourcing; Operation of IT-infrastructure and Support of 23k desktops and 2 data centers	LBU UK	upper triple digit	120	Feb. 2007	strengthens intern. footprint
Mapfre (Spain): CPD	Outsourcing; T-Systems owns and operates the new data center for Mapfre in Avila/ Spain	LBU Spain	medium double digit	60	Feb. 2007	strengthens intern. footprint; Dynamic Computing
Royal & Sun Alliance	IT Outsourcing	LBU UK	lower triple digit	120	Nov. 2007	strengthens intern. footprint in UK
Free State of Saxony	Migration of Saxony's state network to IP; Saxony to be one of the first states with a pure IP-network, biggest contract won in the public sector for T-Systems in 2007	Public	upper double digit	60	Oct. 2007	one-stop shopping of government ICT-services, pilot in public sector
Bosch	"WAN EMEA": Bosch Corporate Network in Europe, countries in Near East and Africa. More than 630 locations in 23 countries.	Automotive	medium double digit	indefinite/ revenue based on 5	Dec. 2007	New deal; Dynamic Services
MTU	"Seamless Responsibility": frame contract until 2014; Computing + Desktop Services, Network, Application Management	Manufacturing	upper double digit		Dec. 2007	one-stop shopping of ICT-services

# Notes.

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# Notes.

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# GHS.

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## Group Headquarters & Shared Services.

Adjusted for special factors.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	992	952	988	966	962	-3.0%	3,758	3,868	2.9%
Net revenue	116	89	102	103	129	11.2%	372	423	13.7%
EBITDA	-300	67	-21	-37	-117	61.0%	-461	-108	76.6%
of which Vivento	-162	-122	-90	-88	-121	25.3%	-648	-421	35.0%
EBITDA margin (in %)	-30.2	7.0	-2.1	-3.8	-12.2		-12.3	-2.8	
Depreciation, amortization and impairment losses	-245	-182	-189	-306	-285	-16.3%	-947	-962	-1.6%
Profit (loss) from operations = EBIT	-545	-115	-210	-343	-402	26.2%	-1,408	-1,070	24.0%
Cash capex	136	117	82	101	171.0	25.7%	508	471	-7.3%

Since January 1, 2007, reporting of Magyar Telekom has included a further breakdown of results into the business areas Business Customers and Group Headquarters & Shared Services. In previous periods, these results were reported under Broadband/Fixed Netw

## Group Headquarters & Shared Services. EBITDA reconciliation.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/06	FY/07
Total revenue	992	952	988	966	962	3,758	3,868
Profit (loss) from operations = EBIT	-1,142	-250	-215	-401	-1,107	-2,138	-1,973
- Depreciation, amortization and impairment losses	-245	-182	-189	-311	-285	-947	-967
= EBITDA	-897	-68	-26	-90	-822	-1,191	-1,006
EBITDA margin (in %)	-90.4	-7.1	-2.6	-9.3	-85.4	-31.7	-26.0
- Special factors affecting EBITDA	-597	-135	-5	-53	-705	-730	-898
= Adj. EBITDA	-300	67	-21	-37	-117	-461	-108
Adj. EBITDA margin (in %)	-30.2	7.0	-2.1	-3.8	-12.2	-12.3	-2.8

Since January 1, 2007, reporting of Magyar Telekom has included a further breakdown of results into the business areas Business Customers and Group Headquarters & Shared Services. In previous periods, these results were reported under Broadband/Fixed Netw

## Group Headquarters & Shared Services. Unadjusted.

millions of €	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	% y.o.y.	FY/06	FY/07	% y.o.y.
Total revenue	992	952	988	966	962	-3.0%	3,758	3,868	2.9%
Net revenue	116	89	102	103	129	11.2%	372	423	13.7%
EBITDA	-897	-68	-26	-90	-822	8.4%	-1,191	-1,006	15.5%
of which: Vivento	-236	-273	-79	-103	-299	-26.7%	-722	-754	-4.4%
EBITDA margin (in %)	-90.4	-7.1	-2.6	-9.3	-85.4		-31.7	-26.0	
Depreciation, amortization and impairment losses	-245	-182	-189	-311	-285	-16.3%	-947	-967	-2.1%
Profit (loss) from operations = EBIT	-1,142	-250	-215	-401	-1,107	3.1%	-2,138	-1,973	7.7%

Since January 1, 2007, reporting of Magyar Telekom has included a further breakdown of results into the business areas Business Customers and Group Headquarters & Shared Services. In previous periods, these results were reported under Broadband/Fixed Netw

## Group Headquarters & Shared Services. Special factors.

millions of €	Q4/06	FY/06	Q1/07	Q2/07	Q3/07	Q4/07	FY/07
Effect on EBITDA	-597	-730	-135	-5	-53	-705	-898
of which: transfer payments to Vivento	5	23	0	1	1	41	43
Provisions for staff reduction, severance payments and others	-602	-753	-135	-6	-59	-746	-946
Effects on profit (loss) from operations = EBIT	-597	-730	-135	-5	-58	-705	-903



# Vivento.

## Results of efficient processes.

End of period <sup>1</sup>	31/12/06	31/03/07	30/06/07	30/09/07	31/12/07
<b>Transfers to Vivento (cumulative)</b>	<b>36,800</b>	<b>37,700</b>	<b>38,000</b>	<b>38,200</b>	<b>38,600</b>
Left Vivento (cumulative)	23,300	24,200	26,900	27,500	28,300 <sup>2</sup>
Employees in Vivento	13,500	13,500	11,100	10,700	10,200
Business lines	7,200	7,300	5,500	5,400	5,200
Temporary staff, projects	4,000	3,600	3,100	3,200	2,900
Training	100	0	0	0	0
Management	700	700	600	600	600
<b>Remaining Vivento employees</b>	<b>1,500</b>	<b>1,900</b>	<b>1,800</b>	<b>1,500</b>	<b>1,500</b>

<sup>1</sup> Rounded figures; including Vivento management.

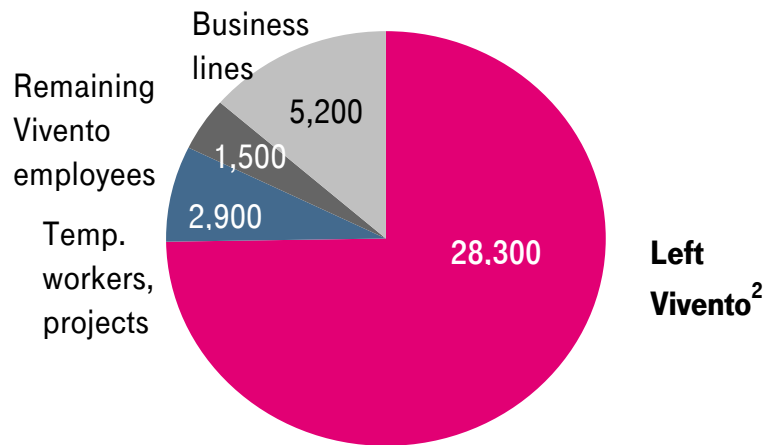
<sup>2</sup> Of which approx. 17,400 employees have left the Deutsche Telekom Group since 2002.

# Vivento.

Focus on efficiency.

## Vivento as of December 31, 2007 <sup>1</sup>

Transfers to Vivento: 38,600



Employees in Vivento: 10,200 <sup>3</sup>

- Ongoing development of business models and employment opportunities
- Approx. 5,000 left Vivento in FY 2007 - about 77% external
- Approx. 17,400 employees were routed through Vivento since 2002 and permanently placed outside DT Group
- 1,600 employees of VTS transferred to NSN in January 2008
- Deconsolidation of 5 call center locations in March 2008: approx. 640 VCS employees

<sup>1</sup> Rounded figures; including Vivento management.

<sup>2</sup> Of which approx. 17,400 employees have left the Deutsche Telekom group since 2002.

<sup>3</sup> Including approx. 600 FTE Vivento management.

# Glossary and Disclaimer.

In addition to financial information presented in accordance with IFRS, this presentation contains non-GAAP financial measures,

such as ...	which is defined as ...
EBIT	Abbreviation for EARNINGS BEFORE INTEREST AND TAXES. EBIT is equivalent to the P&L-line "Operating Results".
Adj. EBIT	EBIT adjusted for special influences.
EBT	Abbreviation for EARNINGS BEFORE TAXES. EBT is equivalent to the P&L-line "Income before taxes".
Adj. EBT	EBT adjusted for special influences.
EBITDA	Abbreviation for EARNINGS BEFORE INTEREST, TAX, DEPRECIATION AND AMORTIZATION. EBITDA is equivalent to EBIT minus Depreciation and Amortization. Depreciation and Amortization is not a line in the P&L but provided as "Other disclosure".
Adj. EBITDA	EBITDA adjusted for special influences.
Adj. Net income/loss	Net income/loss adjusted for special influences.
Special influences	Special influences impair the comparability of the results with previous periods. Details on the special influences are given for the group and each business unit.
Cash capex	Amount of payouts for tangible and intangible assets excluding goodwill.
Cash contribution	EBITDA minus capex.
Free cash flow	Net cash provided by operating activities minus capex.
Gross debt	Gross debt is the basis for total net interest expense incurred and contains debt in accordance with the consolidated balance sheet, liabilities to non-banks from loan notes, cash collateral received for positive fair values from derivatives, and necessary settlement amounts for interest rate and cross currency swaps for loans taken out in foreign currencies.
Net debt	Gross debt minus liquid assets, minus investments in noncurrent securities and in marketable securities, minus discounts on loans minus cash collateral paid for negative fair values from derivatives and necessary settlement amounts for interest rate and cross currency swaps for loans taken out in foreign currencies.
ARPU	Abbreviation for AVERAGE REVENUE PER USER. Calculation: Service fee, as well as voice, non voice, roaming and visitor revenues, divided by the average number of customers in the period. Visitor revenues are allocated exclusively to contract customers. Activation charges, virtual network operator revenues and other operating revenue are not included.
SAC	Abbreviation for SUBSCRIBER ACQUISITION COSTS. Calculation: Customer acquisition costs divided by the number of gross customers added during the respective period.

The figures in this presentation are unaudited. These and the other non-GAAP financial measures used by Deutsche Telekom are derived from our IFRS financial information but do not comply with IFRS and should not be viewed as a substitute for our IFRS figures. Any figure that has been adjusted for special influences or that reflects an adjustment for special influences is a non-GAAP financial measure. Our non-GAAP financial measures may not be comparable to non-GAAP financial measures used by other companies. To help interpret our major non-GAAP financial measures, please refer to the information contained in these materials and the chapter "Reconciliation to pro forma figures" in our annual and interim reports or the reconciliation to pro forma figures posted on Deutsche Telekom's Investor relations webpages ([www.telekom.com/investor-relations](http://www.telekom.com/investor-relations)).