

# Consensus FY 2014 - 2018. Details.

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	FY 14					FY 15					FY 16					FY 17					FY 18					
	# of estimates	High	Low	%of Avg	%	# of estimates	High	Low	%of Avg	%	# of estimates	High	Low	%of Avg	%	# of estimates	High	Low	%of Avg	%	# of estimates	High	Low	%of Avg	%	
<b>DE</b>	<b>22.113</b>	<b>16</b>	<b>22.288</b>	<b>21.948</b>	<b>0,5%</b>	<b>21.945</b>	<b>16</b>	<b>22.440</b>	<b>21.681</b>	<b>0,9%</b>	<b>21.837</b>	<b>16</b>	<b>22.507</b>	<b>21.203</b>	<b>1,5%</b>	<b>21.779</b>	<b>13</b>	<b>22.674</b>	<b>20.482</b>	<b>2,6%</b>	<b>21.740</b>	<b>9</b>	<b>22.816</b>	<b>19.920</b>	<b>4,0%</b>	<b>DE</b>
Mobile Service revs	6.652	18	6.769	6.486	1,0%	6.702	18	6.882	6.356	1,9%	6.786	18	7.093	6.139	3,2%	6.874	15	7.322	5.883	4,8%	6.981	11	7.524	5.618	7,1%	Mobile Service revs
Mobile Contract Net Adds Germany ['000]	1.217	15	1.800	563	29,1%	719	15	1.542	-316	66,6%	526	14	978	-560	74,3%	347	11	1.017	-769	130,9%	183	8	630	-733	211,0%	Mobile Contract Net Adds Germany ['000]
Mobile Serv Rev Market yoy	-1,3%	3	0,6%	-2,5%	103,3%	1,3%	3	1,6%	1,1%	17,4%	1,5%	3	2,1%	0,7%	39,4%	2,5%	2	2,7%	2,2%	10,3%	2,0%	2	2,3%	1,7%	15,4%	Mobile Serv Rev Market yoy
PSTN Line Losses ['000]	854	15	995	683	10,0%	756	15	883	581	14,8%	688	14	916	300	23,6%	577	12	807	150	29,9%	483	9	700	150	34,4%	PSTN Line Losses ['000]
DSL retail Net Adds ['000]	5	13	81	-61	860,7%	83	13	400	-62	144,8%	77	12	300	-62	123,7%	73	10	300	-62	142,6%	60	7	150	-61	109,0%	DSL retail Net Adds ['000]
Broadband Net Adds total market ['000]	504	9	782	-17	53,1%	502	9	782	11	49,7%	492	8	782	33	53,7%	310	5	538	52	63,7%	270	4	523	66	71,5%	Broadband Net Adds total market ['000]
Fibre Customers	1.913	4	2.243	1.705	10,5%	2.586	4	3.096	2.205	12,5%	3.621	3	4.711	2.805	22,1%	5.536	2	6.825	4.246	23,3%	5.246	1	5.246	5.246	0,0%	Fibre Customers
TV Customer	2.413	14	2.536	2.176	3,3%	2.649	14	2.806	2.326	4,6%	2.908	13	3.224	2.476	6,2%	3.159	11	3.643	2.626	8,6%	3.373	9	3.970	2.776	10,1%	TV Customer
<b>USA (gross revs in €)</b>	<b>20.644</b>	<b>16</b>	<b>21.502</b>	<b>19.878</b>	<b>2,4%</b>	<b>21.745</b>	<b>16</b>	<b>23.069</b>	<b>19.081</b>	<b>4,3%</b>	<b>22.512</b>	<b>15</b>	<b>24.390</b>	<b>18.699</b>	<b>6,0%</b>	<b>23.167</b>	<b>12</b>	<b>25.350</b>	<b>18.290</b>	<b>7,8%</b>	<b>23.786</b>	<b>8</b>	<b>26.650</b>	<b>17.862</b>	<b>10,8%</b>	<b>USA (gross revs in €)</b>
Gross revs in \$	28.264	17	29.673	26.630	2,6%	29.676	17	31.906	24.842	5,1%	30.658	16	33.230	24.345	6,5%	31.462	13	34.907	23.812	8,3%	32.127	9	36.697	23.255	11,3%	Gross revs in \$
Service revs in €	15.550	15	16.062	14.991	2,1%	16.410	15	17.292	15.039	4,5%	16.891	14	18.531	15.018	6,5%	17.330	12	19.222	14.796	7,8%	17.661	8	20.264	14.545	10,9%	Service revs in €
Service revs in \$	21.305	17	22.194	20.365	2,4%	22.592	17	24.017	19.793	4,6%	23.367	16	25.229	19.552	6,3%	24.120	13	26.469	19.263	7,7%	24.884	9	27.903	18.937	10,4%	Service revs in \$
ARPU [\$]	36	11	37	35	2,0%	36	11	38	34	3,7%	36	11	39	33	5,2%	36	9	39	32	6,0%	36	7	38	33	4,6%	ARPU [\$]
Net Adds: Branded Contract ['000]	2.918	12	3.200	2.450	7,4%	1.644	12	2.561	756	29,6%	1.145	11	2.126	120	45,7%	945	8	1.766	395	42,5%	911	6	1.468	500	31,9%	Net Adds: Branded Contract ['000]
Net Adds: Branded Prepaid ['000]	650	11	1.750	153	61,0%	456	11	1.500	-200	98,2%	389	10	1.000	-350	102,9%	384	8	1.000	-100	84,3%	412	6	1.000	-100	88,0%	Net Adds: Branded Prepaid ['000]
Net Adds: Total ['000]	4.507	13	5.450	2.200	19,3%	2.905	13	4.467	418	40,8%	2.199	12	3.483	97	48,2%	1.699	10	2.662	186	46,3%	1.397	7	2.031	97	46,3%	Net Adds: Total ['000]
FX-Rate: 1 Euro for ...	1,37	15	1,39	1,33	1,3%	1,37	15	1,39	1,33	1,3%	1,37	14	1,38	1,33	1,3%	1,37	11	1,38	1,33	1,4%	1,37	7	1,38	1,33	1,7%	FX-Rate: 1 Euro for ...
<b>EU</b>	<b>13.113</b>	<b>15</b>	<b>13.527</b>	<b>12.688</b>	<b>1,6%</b>	<b>12.936</b>	<b>15</b>	<b>13.351</b>	<b>12.358</b>	<b>2,3%</b>	<b>12.837</b>	<b>15</b>	<b>13.403</b>	<b>12.080</b>	<b>2,7%</b>	<b>12.777</b>	<b>12</b>	<b>13.573</b>	<b>11.837</b>	<b>3,7%</b>	<b>12.702</b>	<b>8</b>	<b>13.740</b>	<b>11.664</b>	<b>4,5%</b>	<b>EU</b>
Netherlands	1.578	17	1.692	1.462	3,7%	1.524	17	1.666	1.284	5,9%	1.500	17	1.659	1.265	6,4%	1.487	14	1.652	1.249	7,1%	1.485	11	1.644	1.227	8,3%	Netherlands
Poland	1.516	18	1.791	1.332	6,8%	1.502	18	1.873	1.292	10,1%	1.491	18	1.854	1.240	10,7%	1.459	15	1.836	1.178	10,9%	1.413	11	1.617	1.131	11,3%	Poland
Czechs	856	17	915	792	4,5%	864	17	1.284	765	13,2%	861	17	1.251	765	12,5%	874	14	1.224	768	12,5%	879	11	1.197	797	12,7%	Czechs
Austria	798	16	866	767	3,2%	786	17	878	748	4,4%	784	17	890	710	5,8%	780	14	903	647	7,7%	792	11	916	593	10,1%	Austria
Greece	2.861	17	3.022	2.781	2,4%	2.791	17	3.022	2.691	3,4%	2.743	17	3.071	2.554	4,8%	2.698	14	3.163	2.415	6,1%	2.688	11	3.226	2.287	8,0%	Greece
Hungary	1.544	17	1.627	1.457	3,1%	1.545	17	1.675	1.400	4,5%	1.545	17	1.708	1.376	5,6%	1.546	14	1.725	1.330	7,3%	1.531	11	1.754	1.256	9,4%	Hungary
Slovakia	813	17	871	739	4,1%	804	17	858	733	4,2%	798	17	853	715	4,9%	799	14	869	697	5,5%	803	11	885	679	7,0%	Slovakia
Croatia	893	16	923	843	2,3%	896	16	1.091	820	6,4%	888	16	1.084	793	6,9%	888	13	1.072	767	7,8%	894	10	1.072	742	9,4%	Croatia
Romania	1.007	17	1.057	963	2,7%	1.002	17	1.100	955	4,0%	997	17	1.102	945	4,3%	996	14	1.103	947	4,6%	997	11	1.103	947	5,2%	Romania
<b>T-Systems</b>	<b>8.925</b>	<b>18</b>	<b>9.586</b>	<b>8.243</b>	<b>4,2%</b>	<b>8.909</b>	<b>18</b>	<b>9.586</b>	<b>8.121</b>	<b>5,0%</b>	<b>8.943</b>	<b>18</b>	<b>9.833</b>	<b>7.512</b>	<b>6,2%</b>	<b>9.166</b>	<b>15</b>	<b>10.128</b>	<b>8.406</b>	<b>4,8%</b>	<b>9.182</b>	<b>11</b>	<b>9.925</b>	<b>8.406</b>	<b>4,8%</b>	<b>T-Systems</b>
<b>GHS</b>	<b>2.743</b>	<b>17</b>	<b>2.937</b>	<b>2.509</b>	<b>5,6%</b>	<b>2.738</b>	<b>17</b>	<b>2.995</b>	<b>2.286</b>	<b>7,0%</b>	<b>2.726</b>	<b>17</b>	<b>3.055</b>	<b>2.101</b>	<b>8,6%</b>	<b>2.746</b>	<b>14</b>	<b>3.116</b>	<b>1.964</b>	<b>10,8%</b>	<b>2.773</b>	<b>11</b>	<b>3.179</b>	<b>1.862</b>	<b>13,3%</b>	<b>GHS</b>
Reconciliation	-6.732	16	-6.161	-7.461	4,5%	-6.697	16	-6.035	-7.742	5,8%	-6.690	16	-5.963	-7.838	6,5%	-6.692	13	-5.949	-7.923	7,4%	-6.817	10	-6.167	-7.986	7,9%	Reconciliation
<b>Group revenues</b>	<b>60.788</b>	<b>18</b>	<b>61.624</b>	<b>59.904</b>	<b>0,7%</b>	<b>61.573</b>	<b>18</b>	<b>63.019</b>	<b>60.233</b>	<b>1,1%</b>	<b>62.203</b>	<b>18</b>	<b>64.454</b>	<b>59.025</b>	<b>1,9%</b>	<b>63.048</b>	<b>15</b>	<b>65.917</b>	<b>57.591</b>	<b>2,8%</b>	<b>63.618</b>	<b>11</b>	<b>67.376</b>	<b>56.499</b>	<b>4,1%</b>	<b>Group revenues</b>
<b>Net Revenues</b>																										<b>Net Revenues</b>
DE	20.789	13	20.951	20.645	0,5%	20.698	13	21.115	20.380	1,1%	20.638	13	21.356	19.900	2,0%	20.599	12	21.642	19.223	3,2%	20.704	9	21.953	18.696	4,7%	DE
USA	20.582	13	21.186	20.016	1,7%	21.509	13	22.810	18.552	4,7%	22.296	13	24.086	18.552	5,9%	22.997	12	25.350	18.552	7,0%	23.419	9	26.650	18.552	9,0%	USA
EU	12.477	13	12.818	12.066	1,9%	12.399	12	12.800	11.968	2,3%	12.311	12	12.871	11.869	2,5%	12.258	11	13.212	11.791	3,1%	12.137	9	13.545	11.012	5,3%	EU
T-Systems	6.049	13	6.420	5.573	4,2%	6.080	13	6.420	5.594	4,2%	6.125	13	6.487	5.658	4,6%	6.226	12	6.584	5.683	4,2%	6.275	9	6.683	5.740	5,4%	T-Systems
GHS	956	13	1.195	691	18,6%	988	13	1.253	711	16,9%	987	13	1.304	723	17,8%	1.001	12	1.354	734	19,1%	1.026	9	1.406	726	21,9%	GHS

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	FY 14					FY 15					FY 16					FY 17					FY 18										
	# of estimates	High	Low	% of Avg		# of estimates	High	Low	% of Avg		# of estimates	High	Low	% of Avg		# of estimates	High	Low	% of Avg		# of estimates	High	Low	% of Avg							
<b>Adj. EBITDA</b>																															<b>Adj. EBITDA</b>
DE	8.765	17	8.927	8.672	0,8%	8.712	17	9.074	8.518	1,5%	8.716	17	9.138	8.441	2,2%	8.682	14	9.169	8.350	2,9%	8.681	10	9.247	8.113	4,3%	8.681	10	9.247	8.113	4,3%	DE
USA	4.281	17	4.630	4.003	3,5%	5.029	17	5.713	4.719	6,0%	5.520	17	6.537	5.045	6,9%	5.924	14	6.416	5.345	5,7%	6.294	10	6.988	5.464	7,7%	6.294	10	6.988	5.464	7,7%	USA
USA \$	5.823	15	6.251	5.324	3,9%	6.882	15	7.882	6.280	6,7%	7.585	15	9.017	6.668	7,6%	8.116	12	8.852	7.268	6,2%	8.648	8	9.531	7.114	9,2%	8.648	8	9.531	7.114	9,2%	USA \$
EU	4.315	17	4.565	4.116	2,5%	4.240	17	4.456	3.961	3,6%	4.199	17	4.508	3.853	4,3%	4.174	14	4.576	3.792	5,3%	4.180	10	4.642	3.789	6,1%	4.180	10	4.642	3.789	6,1%	EU
Netherlands	471	16	546	442	5,8%	443	16	516	383	7,8%	436	16	514	378	8,3%	428	13	512	373	8,7%	432	10	510	366	9,0%	432	10	510	366	9,0%	Netherlands
Poland	561	16	635	494	6,6%	551	16	681	465	10,6%	545	16	662	450	11,4%	526	13	644	427	11,7%	508	10	597	410	12,5%	508	10	597	410	12,5%	Poland
Czechs	371	16	428	316	7,4%	374	16	575	299	16,2%	369	16	550	288	15,7%	378	13	527	316	14,3%	379	10	505	334	14,2%	379	10	505	334	14,2%	Czechs
Austria	201	16	317	157	16,5%	194	16	220	153	10,0%	195	16	234	150	12,4%	197	13	237	150	12,3%	204	10	246	150	13,6%	204	10	246	150	13,6%	Austria
Greece	1.120	15	1.193	1.048	3,4%	1.083	15	1.195	979	5,5%	1.061	15	1.205	946	7,3%	1.032	12	1.236	924	8,8%	1.039	10	1.261	881	10,1%	1.039	10	1.261	881	10,1%	Greece
Hungary	435	16	543	384	8,5%	435	16	563	371	9,7%	435	16	576	347	11,9%	438	13	583	321	14,0%	434	10	590	297	17,0%	434	10	590	297	17,0%	Hungary
Slovakia	335	16	367	301	4,6%	329	16	356	303	4,6%	324	16	356	295	5,7%	324	13	359	288	6,9%	327	10	363	281	8,6%	327	10	363	281	8,6%	Slovakia
Croatia	388	16	434	364	4,3%	391	16	489	355	8,2%	385	16	484	339	8,9%	386	13	473	323	9,5%	392	10	468	308	10,2%	392	10	468	308	10,2%	Croatia
Romania	279	15	304	262	3,9%	278	15	306	245	6,1%	280	15	313	248	7,0%	281	12	323	249	8,8%	286	10	334	249	10,3%	286	10	334	249	10,3%	Romania
T-Systems	802	17	857	739	4,4%	809	17	870	584	7,8%	844	17	961	730	6,6%	889	14	1.065	712	10,9%	897	10	1.019	789	8,9%	897	10	1.019	789	8,9%	T-Systems
GHS	-643	17	-456	-734	12,4%	-639	17	-416	-730	11,5%	-616	17	-399	-730	12,2%	-598	14	-405	-730	14,6%	-581	10	-410	-730	18,1%	-581	10	-410	-730	18,1%	GHS
Reconciliation	-38	12	0	-88	68,5%	-48	9	-30	-90	36,6%	-43	10	0	-93	52,6%	-29	10	0	-97	102,3%	-24	7	0	-58	93,1%	-24	7	0	-58	93,1%	Reconciliation
<b>Adj. Group EBITDA</b>	<b>17.494</b>	<b>17</b>	<b>17.647</b>	<b>17.116</b>	<b>0,8%</b>	<b>18.125</b>	<b>17</b>	<b>18.904</b>	<b>17.763</b>	<b>1,7%</b>	<b>18.638</b>	<b>17</b>	<b>19.719</b>	<b>18.183</b>	<b>2,2%</b>	<b>19.049</b>	<b>14</b>	<b>20.028</b>	<b>18.384</b>	<b>2,5%</b>	<b>19.454</b>	<b>10</b>	<b>20.716</b>	<b>17.955</b>	<b>3,8%</b>	<b>19.454</b>	<b>10</b>	<b>20.716</b>	<b>17.955</b>	<b>3,8%</b>	<b>Adj. Group EBITDA</b>
<b>Adj. EBITDA-Margin</b>																											<b>Adj. EBITDA-Margin</b>				
DE	39,6%	16	40,1%	39,1%	0,8%	39,7%	16	40,8%	38,9%	1,4%	39,9%	16	42,2%	38,8%	2,0%	39,9%	13	40,8%	38,5%	1,8%	39,9%	9	40,7%	38,3%	1,8%	39,9%	9	40,7%	38,3%	1,8%	DE
USA	20,7%	16	22,5%	19,5%	4,2%	23,1%	16	27,5%	20,7%	7,5%	24,5%	15	28,5%	21,0%	9,1%	25,6%	12	30,5%	22,4%	9,4%	26,5%	8	30,6%	23,3%	9,2%	26,5%	8	30,6%	23,3%	9,2%	USA
EU	32,9%	15	33,8%	31,8%	1,5%	32,8%	15	33,6%	31,0%	2,3%	32,7%	15	33,9%	30,7%	2,9%	32,7%	12	33,9%	30,5%	3,1%	32,9%	8	34,0%	30,6%	3,2%	32,9%	8	34,0%	30,6%	3,2%	EU
Netherlands	29,9%	16	32,2%	28,0%	4,2%	29,1%	16	31,0%	26,3%	4,7%	29,1%	16	31,0%	26,4%	5,0%	28,8%	13	31,0%	26,0%	5,2%	29,1%	10	31,0%	26,0%	5,2%	29,1%	10	31,0%	26,0%	5,2%	Netherlands
Poland	37,0%	16	40,8%	34,9%	4,1%	36,7%	16	40,9%	32,0%	4,8%	36,6%	16	40,8%	31,5%	5,2%	36,1%	13	40,8%	31,0%	6,2%	36,0%	10	40,8%	31,0%	6,9%	36,0%	10	40,8%	31,0%	6,9%	Poland
Czechs	43,3%	16	50,2%	38,3%	5,2%	43,3%	16	47,4%	36,8%	4,8%	42,9%	16	47,4%	35,7%	5,5%	43,2%	13	47,5%	41,0%	3,7%	43,2%	10	47,5%	40,5%	4,1%	43,2%	10	47,5%	40,5%	4,1%	Czechs
Austria	25,2%	15	26,5%	20,0%	7,4%	24,6%	16	27,0%	20,0%	8,9%	24,9%	16	28,3%	20,0%	10,6%	25,3%	13	30,0%	20,0%	10,5%	25,7%	10	30,0%	22,6%	8,7%	25,7%	10	30,0%	22,6%	8,7%	Austria
Greece	39,2%	15	42,3%	35,1%	3,7%	38,8%	15	41,9%	34,9%	4,4%	38,7%	15	42,0%	34,7%	4,8%	38,2%	12	40,7%	34,5%	5,1%	38,7%	10	40,7%	34,2%	5,2%	38,7%	10	40,7%	34,2%	5,2%	Greece
Hungary	28,2%	16	33,4%	25,0%	8,1%	28,2%	16	33,6%	25,0%	8,5%	28,1%	16	33,7%	23,7%	9,4%	28,4%	13	33,8%	24,2%	9,6%	28,4%	10	33,8%	23,6%	10,2%	28,4%	10	33,8%	23,6%	10,2%	Hungary
Slovakia	41,2%	16	43,7%	39,0%	3,0%	40,9%	16	43,4%	38,7%	3,5%	40,6%	16	43,4%	37,7%	4,0%	40,6%	13	43,4%	38,0%	3,7%	40,7%	10	43,3%	38,0%	3,8%	40,7%	10	43,3%	38,0%	3,8%	Slovakia
Croatia	43,5%	15	44,7%	41,5%	2,4%	43,6%	15	45,0%	40,8%	3,0%	43,4%	15	45,0%	40,2%	3,4%	43,5%	12	45,0%	39,6%	3,7%	43,8%	9	45,0%	41,5%	2,7%	43,8%	9	45,0%	41,5%	2,7%	Croatia
Romania	27,7%	15	29,3%	26,7%	2,7%	27,8%	15	30,3%	25,3%	3,9%	28,1%	15	31,6%	25,8%	4,8%	28,2%	12	32,7%	26,2%	6,0%	28,7%	10	33,7%	26,2%	7,4%	28,7%	10	33,7%	26,2%	7,4%	Romania
T-Systems	9,0%	17	9,7%	8,5%	4,0%	9,1%	17	10,5%	7,0%	8,2%	9,4%	17	11,1%	8,5%	8,0%	9,7%	14	12,2%	8,0%	10,6%	9,8%	10	10,9%	8,5%	6,8%	9,8%	10	10,9%	8,5%	6,8%	T-Systems
<b>Adj. Group EBITDA-Margin</b>	<b>28,8%</b>	<b>17</b>	<b>29,2%</b>	<b>28,4%</b>	<b>0,7%</b>	<b>29,4%</b>	<b>17</b>	<b>30,5%</b>	<b>28,7%</b>	<b>1,8%</b>	<b>30,0%</b>	<b>17</b>	<b>31,7%</b>	<b>29,0%</b>	<b>2,6%</b>	<b>30,2%</b>	<b>14</b>	<b>31,9%</b>	<b>29,5%</b>	<b>2,1%</b>	<b>30,6%</b>	<b>10</b>	<b>31,8%</b>	<b>29,5%</b>	<b>2,0%</b>	<b>30,6%</b>	<b>10</b>	<b>31,8%</b>	<b>29,5%</b>	<b>2,0%</b>	<b>Adj. Group EBITDA-Margin</b>
<b>Cash Capex</b>																											<b>Cash Capex</b>				
DE	3.846	17	4.127	3.626	3,9%	4.074	17	4.367	3.600	4,7%	4.145	17	4.613	3.600	6,0%	3.935	14	4.448	2.677	12,2%	3.693	10	3.906	3.150	5,9%	3.693	10	3.906	3.150	5,9%	DE
USA	3.216	16	3.446	2.783	4,5%	3.137	17	3.649	2.373	8,4%	3.066	17	3.631	2.309	9,6%	2.964	14	3.587	2.085	12,8%	2.919	10	3.623	1.992	16,7%	2.919	10	3.623	1.992	16,7%	USA
USA \$	4.419	13	4.742	3.869	4,8%	4.311	14	5.025	3.485	8,1%	4.185	14	5.000	3.065	10,7%	4.066	11	4.763	2.798	12,7%	3.983	7	4.811	2.651	16,0%	3.983	7	4.811	2.651	16,0%	USA \$
EU	1.632	17	1.911	1.406	7,7%	1.603	17	1.817	1.413	7,2%	1.564	17	1.752	1.415	8,0%	1.534	14	1.768	1.409	7,0%	1.493	10	1.669	1.389	6,4%	1.493	10	1.669	1.389	6,4%	EU
T-Systems	972	17	1.110	850	9,3%	923	17	1.106	751	10,5%	908	17	1.080	765	9,9%	906	14	1.099	780	11,2%	841	10	955	693	9,9%	841	10	955	693	9,9%	T-Systems
GHS	366	17	411	300	8,6%	354	17	411	296	8,6%	350	17	411	272	10,9%	338	14	400	255	12,2%	340	10	400	242	14,1%	340	10	400	242	14,1%	GHS
<b>Group Cash Capex</b>	<b>9.454</b>	<b>16</b>	<b>10.290</b>	<b>8.245</b>	<b>4,5%</b>	<b>9.522</b>	<b>17</b>	<b>10.315</b>	<b>8.306</b>	<b>4,3%</b>	<b>9.386</b>	<b>17</b>	<b>10.309</b>	<b>8.368</b>	<b>4,9%</b>	<b>9.122</b>	<b>14</b>	<b>10.185</b>	<b>8.072</b>	<b>6,6%</b>	<b>8.831</b>	<b>11</b>	<b>10.120</b>	<b>7.710</b>	<b>7,5%</b>	<b>8.831</b>	<b>11</b>	<b>10.120</b>	<b>7.710</b>	<b>7,5%</b>	<b>Group Cash Capex</b>
<b>FCF before div.</b>	<b>4.071</b>	<b>15</b>	<b>4.942</b>	<b>2.550</b>	<b>11,4%</b>	<b>4.489</b>	<b>15</b>	<b>5.122</b>	<b>3.667</b>	<b>7,9%</b>	<b>5.063</b>	<b>15</b>	<b>5.894</b>	<b>3.564</b>	<b>13,8%</b>	<b>5.758</b>	<b>12</b>	<b>7.665</b>	<b>4.353</b>	<b>17,2%</b>	<b>6.378</b>	<b>9</b>	<b>7.756</b>	<b>5.353</b>	<b>14,1%</b>	<b>6.378</b>	<b>9</b>	<b>7.756</b>	<b>5.353</b>	<b>14,1%</b>	<b>FCF before div.</b>
<b>Dividend per Share €</b>	<b>0,50</b>	<b>16</b>	<b>0,50</b>	<b>0,50</b>																											