

Backup

Deutsche Telekom - Growth drivers.

million	Sep 30, 2002	Sep 30, 2001	Δ%	Dec 31, 2000
Channels total	57.3	56.8	0.9	56.9
- Deutsche Telekom	51.2	50.5	1.4	50.7
- T-DSL contracts sold	2.7	1.4	92.9	2.2
- ISDN channels (Germany)	22.0	19.8	11.1	20.4
Mobile: majority shareholdings	55.5	47.4	17.1	50.0
- T-Mobile Germany	23.8	22.6	5.3	23.1
- T-Mobile UK (incl. Virgin Mobile)	11.8	9.9	19.2	10.4
- T-Mobile USA	8.9	6.3	41.3	7.0
- T-Mobile AT	2.0	2.1	- 4.8	2.1
- RadioMobil	3.3	2.5	32.0	2.9
- Westel	3.2	2.2	45.5	2.5
- HT Croatia**	1.2	0.8	50.0	0.9
- BEN**	1.4	1.1	27.3	1.2
T-Online accounts*	11.8	9.8	20.4	10.7

** Consolidated as of September 30, included in previous periods for pro forma comparison.

* Mainly incl. 1.0 million Club Internet and 1.0 million Ya.com subscribers per Q3/02.

** Consolidated as of September 30, included in previous periods for pro forma comparison.

Group P&L Q1-Q3/02 excluding special influences.¹

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Net revenue	39,177	34,993	12.0	13,423	12,525	7.2
Change in inventories and other cap. costs	404	788	-48.7	-80	335	-123.9
Total operating performance	39,581	35,781	10.6	13,343	12,860	3.8
Other op. income	2,192	2,084	5.2	574	554	3.6
Goods and services purchased	-10,387	-9,842	-5.5	-3,540	-3,541	0.0
Personnel costs	-9,599	-8,663	-10.8	-3,101	-2,957	-4.9
Other operating exp.	-9,827	-8,033	-22.3	-3,073	-2,828	-8.7
EBITDA ²	11,960	11,327	5.6	4,203	4,088	2.8
Depreciation and amortization	-11,654	-9,392	-24.1	-3,780	-3,723	-1.5
EBIT ³	306	1,935	-84.2	423	365	15.9
Financial income (expense) net	-3,344	-3,351	0.2	-1,082	-1,187	8.9
EBT ⁴	-3,038	-1,416	-114.5	-659	-822	19.8
Taxes	-977	-1,295	24.6	-370	-671	44.9
Minority	-211	-115	-83.5	-55	-28	-96.4
Net income	-4,226	-2,826	-49.5	-1,084	-1,521	28.7

¹ Defined as special effect plus outcome of the strategic review, see explanation "special influences", page 6.

² EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

³ EBIT: Results from ordinary business activities plus net financial income (expense)

⁴ EBT: Results from ordinary business activities.

Group P&L Q1-Q3/02 including special influences.¹

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Net revenue	39,177	34,993	12.0	13,423	12,525	7.2
Change in inventories and other cap. costs	404	788	-48.7	-80	335	-123.9
Total operating performance	39,581	35,781	10.6	13,343	12,860	3.8
Other op. income	2,354	4,941	-52.4	574	2,390	-76.0
Goods and services purchased	-10,387	-9,842	-5.5	-3,540	-3,541	0.0
Personnel costs	-9,899	-8,663	-14.3	-3,401	-2,957	-15.0
Other operating exp.	-10,267	-8,137	-26.2	-3,153	-2,867	-10.0
EBITDA ²	11,382	14,080	-19.2	3,823	5,885	-35.0
Depreciation and amortization	-33,353	-9,392	-255.1	-25,479	-3,723	n/a
EBIT ³	-21,971	4,688	n/a	-21,656	2,162	n/a
Financial income (expense) net	-4,560	-4,192	-8.8	-1,630	-2,028	-19.6
EBT ⁴	-26,531	496	n/a	-23,286	134	n/a
Taxes	2,232	-1,385	261.2	2,722	-761	457.7
Minority	-211	-115	-83.5	-55	-28	-96.4
Net income	-24,510	-1,004	n/a	-20,619	-655	n/a

¹ Defined as special effect plus outcome of the strategic review, see explanation "special influences", page 6.

² EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

³ EBIT: Results from ordinary business activities plus net financial income (expense)

⁴ EBT: Results from ordinary business activities.

Special influences¹ in H1/02 and Q3/02.

€ billion	H1/02	Q3/02	Q1-Q3/02
Other operating income	0.2	0	0.2
- Deconsolidation of Satelindo ²	0.2	0	
Personnel costs	-	-0.3	-0.3
- Restructuring charges T-Systems	-	-0.3	
Other operating expenses	-0.4	-0.1	-0.4
- Losses from the disposal of France Télécom ²	-0.4	-	
- Restructuring charges T-Systems	-	-0.1	
Extraordinary writedowns	-	-21.7	-21.7
- Goodwill T-Mobile USA	-	-8.4	
- Goodwill BEN Netherlands	-	-1.0	
- Mobile licences T-Mobile USA	-	-9.6	
- UMTS licences T-Mobile UK	-	-2.2	
- Others (Comdirect, T-Systems/SIRIS)	-	-0.6	
Financial income	-0.7	-0.5	-1.2
- Valuation adjustment FT ²	-0.3	-	
- Valuation adjustment Cable&Telewest ²	-0.4	-0.3	
- Valuation adjustment Comdirect	-	-0.09	
- Valuation adjustment UMTS Netherlands	-	-0.2	
Tax effects	0.1	3.1	3.0
- Due to cable valuation adjustment ²	0.1	-	
- Due to deferred taxes T-Mobile USA	-	3.1	
Total	-0.7	-19.5	-20.3

EBITDA¹ reconciliation in T-Systems.

€ billion	Q1-Q3/02	Q1-Q3/01
Total revenue	8.3	8.6
Results form ordinary business activities	- 1.6	- 0.3
Financial income (expense)net	- 0.1	0.1
Depreciation and amortization	- 2.0	- 1.0
- of which extraordinary write downs ²	- 0.6	0
EBITDA	0.5	0.6
EBITDA margin ³	- 5.5%	7.3%
Special influences affecting EBITDA	- 0.4 ⁴	0
EBITDA after adjustment for special influences	0.8	0.6
EBITDA margin after adjustment for special influences	10.0 %	7.3%

1 Calculated on the basis of precise amounts in millions

2 Extraordinary write downs on Goodwill and on property, plant and equipment, predominantly on SIRIS up to € 0.6 bn.

3 Calculated on the basis of exact figures

4 Restructuring charges predominantly for SIRIS (€ 0.4 bn)

EBITDA¹ reconciliation in “Others”.

€ billion	Q1-Q3/02	Q1-Q3/01
Total revenue	3.2	3.6
Results form ordinary business activities	- 3.9	0.3
Financial income (expense)net	- 2.6	- 1.6
- of which extraordinary write downs	- 0.6 ²	- 0.4 ³
Depreciation and amortization	- 0.9	- 0.8
EBITDA	- 0.4	2.8
EBITDA margin ⁴	- 12%	78%
Special influences affecting EBITDA	- 0.2 ⁵	1.9 ⁶
EBITDA after adjustment for special influences	- 0.2	0.9
EBITDA margin after adjustment for special influences	- 5.8 %	26.3%

1 Calculated on the basis of precise amounts in millions

2 Valuation adjustment on financial assets and on France Télécom (€ 0.6 bn)

3 Non scheduled valuation adjustment on France Télécom (€ 0.4 bn)

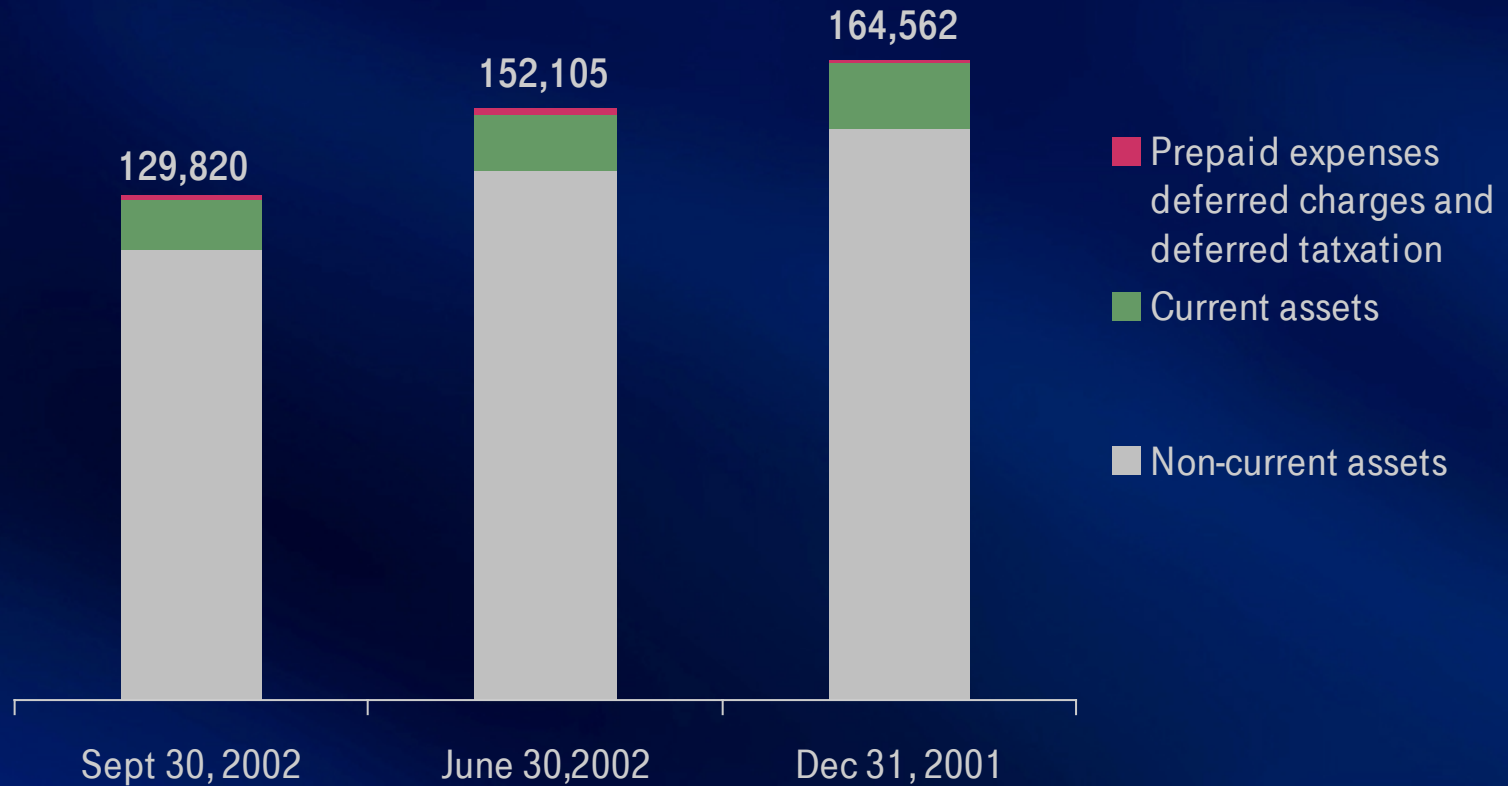
4 Calculated on the basis of exact figures

5 Net Gain from the sale of the shares in PT Satelindo (€ 0.2 bn)

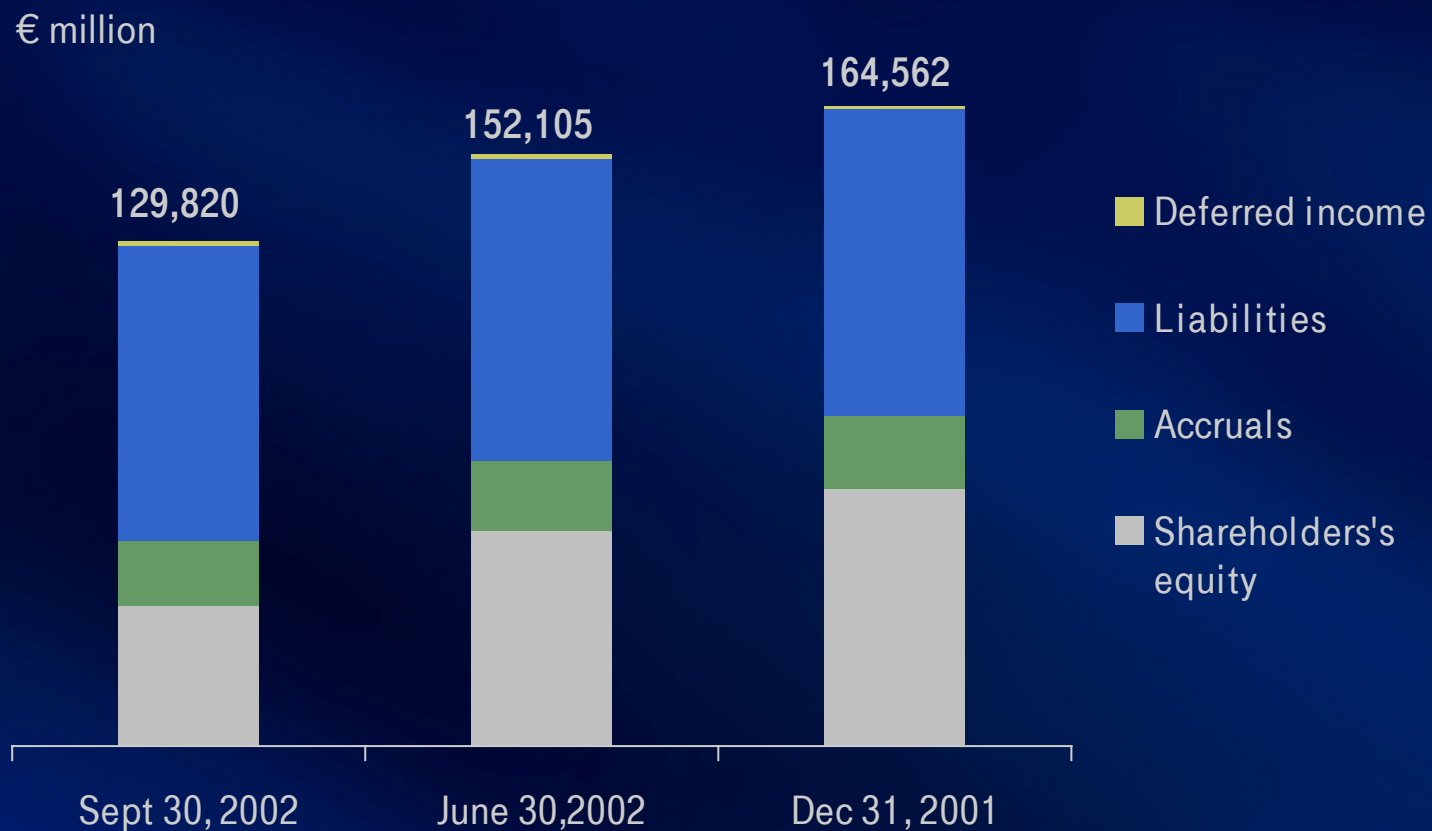
6 Net Gain profit from the sale of the shares in Sprint FON and Sprint PCS after deduction of consulting and sale costs (€ 1.9 bn)

Balance sheet as of September 30, 2002. Assets.

€ million



Balance sheet as of September 30, 2002. Shareholders' equity and liabilities.



T-Com adjusted.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Total revenue	22,254	22,060	0.9	7,415	7,366	0.7
- of which domestic	19,393	20,151	- 3.8	6,436	6,692	- 3.8
- of which E. Europe	2,861	1,909	49.9	979	674	45.3
- of which external	18,892	18,671	1.2	6,366	6,269	1.5
EBITDA ¹	7,521	7,558 ³	- 0.5	2,539	2,525 ³	0.6
- of which domestic	6,203	6,692	- 7.3	2,073	2,258	- 8.2
- of which E. Europe	1,318	866	52.2	466	267	74.5
EBITDA margin	33.8%	34.3%	-	34.2%	34.3%	-
Depreciation and amortization	- 4,079	- 3,950	- 3.3	- 1,385	- 1,346	- 2.9
Financial income (exp.), net	- 449 ²	- 337 ⁴	- 33.2	- 105 ²	- 90 ⁴	- 16.7
Earnings before taxes	2,993 ²	3,271 ^{3,4}	- 8.5	1,049 ²	1,089 ^{3,4}	- 3.7

1 EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

2 Excluding nonscheduled writtdowns and financial assets due to valuation adjustments of loans to the associated companies of Kabel Deutschland GmbH in Q1- Q3/02 (€ 0.3 bn)

3 Sale of Cable TV-Company Baden-Württemberg (€ 0.9 bn)

4 Excluding nonscheduled writtdowns and financial assets due to valuation adjustments of loans to the associated companies of Kabel Deutschland GmbH in Q1-Q3/01 (€ 0.5 bn)

T-Com unadjusted.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Total revenue	22,254	22,060	0.9	7,415	7,366	0.7
- of which domestic	19,393	20,151	- 3.8	6,436	6,692	- 3.8
- of which E. Europe	2,861	1,909	49.9	979	674	45.3
- of which external	18,892	18,671	1.2	6,366	6,269	1.5
EBITDA ¹	7,521	8,466	- 11.2	2,539	3,433	- 26.0
- of which domestic	6,203	7,600	- 18.4	2,073	3,166	- 34.5
- of which E. Europe	1,318	866	52.2	466	267	74.5
EBITDA margin	33.8%	38.4%	-	34.2%	46.6%	-
Depreciation and amortization	- 4,079	- 3,950	-3.3	- 1,385	- 1,346	- 2.9
Financial income (exp.), net	- 765	- 811	5.7	- 120	- 564	78.7
Earnings before taxes	2,677	3,705	- 27.7	1,034	1,523	- 32.1

¹ EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

T-Mobile adjusted.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Total revenue	14,245	10,166	40.1	5,105	4,193	21.8
- of which external	13,067	9,009	45.0	4,655	3,772	23.4
EBITDA ¹	3,850	2,182	76.4	1,291	807	60.0
EBITDA margin	27.0%	21.5%	-	25.3%	19.2%	-
Depreciation ² and amortization	- 5,091 ²	- 3,483	- 46.2	- 1,632 ²	- 1,719	5.1
Financial income (exp.), net	- 937 ³	- 1,914	51.0	- 337 ³	- 689	51.1
Earnings before taxes	- 2,178 ^{2,3}	- 3,215	32.3	- 678 ^{2,3}	- 1,601	57.7

1 EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

2 Excluding nonscheduled write down on Goodwill (€ 9.4 bn) and licences (€ 11.7 bn)

3 Excluding nonscheduled write down on UMTS licences for BEN (€ 0.2 bn)

T-Mobile unadjusted.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Total revenue	14,245	10,166	40.1	5,105	4,193	21.8
- of which external	13,067	9,009	45.0	4,655	3,772	23.4
EBITDA ¹	3,850	2,182	76.4	1,291	807	60.0
EBITDA margin	27.0%	21.5%	-	25.3%	19.2%	-
Depreciation and amortization	-26,212	-3,483	n/a	-22,753	-1,719	n/a
Financial income (exp.), net	-1,108	-1,914	42.1	-508	-689	26.3
Earnings before taxes	-23,470	-3,215	n/a	-21,970	-1,601	n/a

1 EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

T-Systems adjusted.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Revenue total	8,291	8,585	- 3.4	2,804	2,899	- 3.3
external	5,777	6,016	- 4.0	1,908	2,040	- 6.5
EBITDA ^{1,2}	833 ²	623	33.7	324 ²	266	21.8
EBITDA margin	10.0%	7.3%	-	11.6%	9.2%	-
Depreciation and amortization	- 1,438 ³	- 1,010	- 42.4	- 428 ³	- 348	- 23.0
Financial income (exp.), net	- 82	71	- 215.5	- 47	29	- 262.1
Earnings before taxes	- 687 ^{2,3}	- 316	- 117.4	- 151 ^{2,3}	- 53	- 185.0

1 EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

2 Excluding restructuring costs (€ 0.4 bn).

3 Excluding nonscheduled writedown on goodwill (€ 0.6 bn) of SIRIS and of other assets.

T-Systems unadjusted.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Revenue total	8,291	8,585	-3.4	2,804	2,899	-3.3
external	5,777	6,016	-4.0	1,908	2,040	-6.5
EBITDA ¹	453	623	-27.3	-56	266	-121.1
EBITDA margin	5.5%	7.3%	-	-2.0%	9.2%	-
Depreciation and amortization	-2,016	-1,010	-99.6	-1,006	-348	-189.1
Financial income (exp.), net	-82	71	-215.5	-47	29	-262.1
Earnings before taxes	-1,645	-316	420.6	-1,109	-53	n/a

¹ EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

T-Online¹ adjusted.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Revenue total	1,296	1,042	24.4	432	335	29.0
external	1,184	968	22.3	398	312	27.6
EBITDA ²	151	-67	n/a	69	-15	n/a
EBITDA margin	11.7%	-6.4%	-	16.0%	-4.5%	-
Depreciation and amortization	-144	-143	-0.7	-48	-41	-17.1
Financial income (exp.), net	81 ³	107	-24.3	27 ³	32	-15.6
Earnings before taxes	88 ³	-103	n/a	48 ³	-24	n/a

1 Incl. DeTeMedien

2 EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

3 Excluding nonscheduled writedown for comdirect (€ 0.1 bn)

T-Online¹ unadjusted.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Revenue total	1,296	1,042	24.4	432	335	29.0
external	1,184	968	22.3	398	312	27.6
EBITDA ²	151	-67	n/a	69	-15	n/a
EBITDA margin	11.7%	-6.4%	-	16.0%	-4.5%	-
Depreciation and amortization	-144	-143	-0.7	-48	-41	-17.1
Financial income (exp.), net	-11	107	n/a	-65	32	n/a
Earnings before taxes	-4	-103	n/a	-44	-24	-83.3

1 Incl. DeTeMedien

2 EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

Others adjusted.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Total revenue	3,175	3,570	-11.1	1,250	1,237	1.1
- of which external	257	329	-21.9	96	132	-27.3
EBITDA ¹	- 183 ²	939 ⁴	n/a	-12	400	n/a
EBITDA margin	- 5.8%	26.3%	-	- 1.0%	32.3%	-
Depreciation and amortization	- 947	- 819	- 15.6	- 307	- 271	- 13.3
Financial income (exp.), net	- 1,927 ³	- 1,263 ⁵	- 52.6	- 590	- 479	- 23.2
Earnings before taxes	- 3,057	- 1,143	- 167.5	- 909	- 350	- 159.7

1 EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

2 Excluding book profit from PT Satelindo (€ 0.2 bn) and France Telecom book loss (€ 0.4 bn).

3 Excluding value adjustments: valuation adjustment of book value France Telecom (€ 0.3 bn) and valuation adjustment in noncurrent securities (€ 0.4 bn)

4 Excluding net gain profit from the sale of the shares in Sprint FON and Sprint PCS after deduction of consulting and sale costs (€ 1.9 bn)

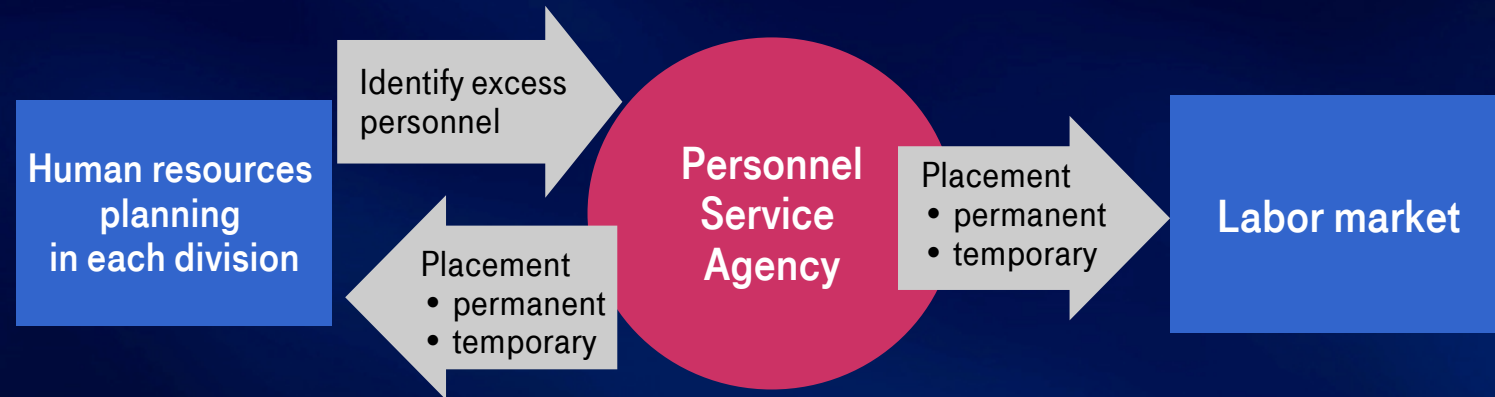
5 Valuation adjustment France Télécom (€ 0.4 bn)

Others unadjusted.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Total revenue	3,173	3,570	- 11.1	1,250	1,237	1.1
- of which external	257	329	- 21.9	96	132	- 27.3
EBITDA ¹	- 381	2,784	n/a	- 12	1,289	n/a
EBITDA margin	- 12.0%	78.0%	-	- 1.0%	104.2%	-
Depreciation and amortization	- 947	- 819	- 15.6	- 307	- 271	- 13.3
Financial income (exp.), net	- 2,564	- 1,630	- 57.3	- 860	- 846	- 1.7
Earnings before taxes	- 3,892	335	n/a	- 1,179	172	n/a

1 EBITDA: Results from ordinary business activities plus net financial income (expense) and amortization and depreciation.

Others - The Personnel Service Agency (PSA).



Objectives

- Transfer of excess personnel from divisions – thereby increase efficiency and improve the quality of the processes
- External placement

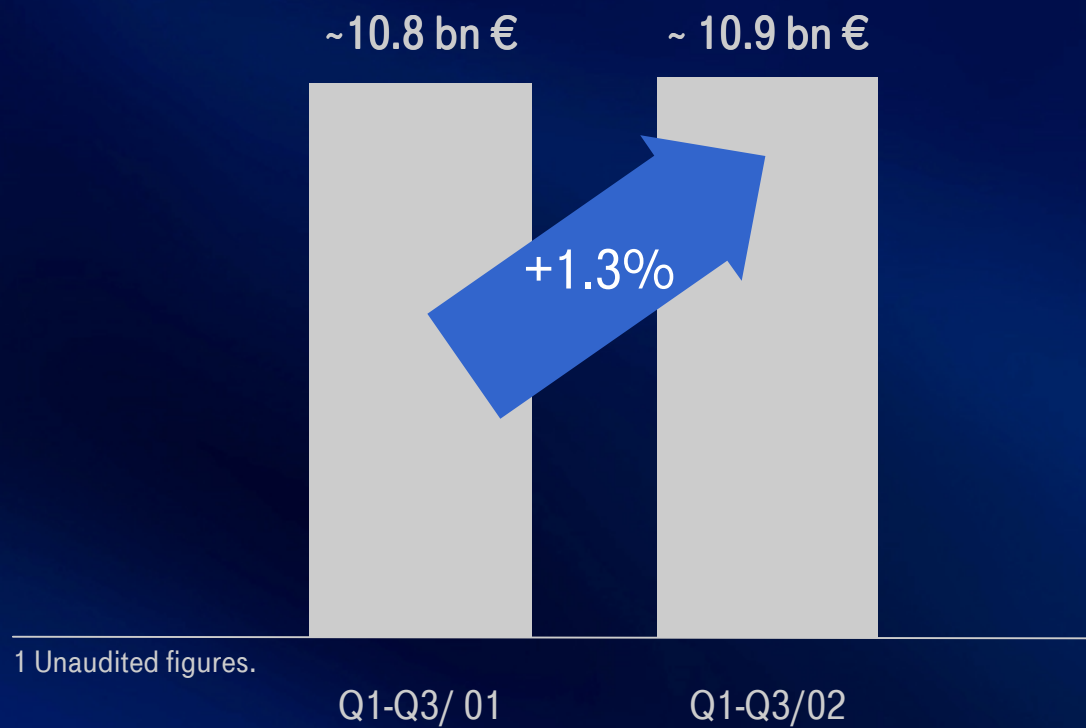
Strategy

- Optimizing internal placement
- Provide additional training
- No external temporary staff
- Cooperation with external organizations, e.g. Federal Employment Agency, private agencies

T-Com

T-Com - Germany.

Calling + access revenues¹



Eastern Europe. Key financial figures.

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
MATÁV						
Revenues	1,796	1,566	14.7	615	558	10.2
EBITDA	789	689	14.5	290	208	39.4
EBITDA margin	43.9%	44.0%	n/a	47.2%	37.3%	n/a
Slovenské Telekomunikácie						
Revenues	331	343	-3.5	108	116	-6.9
EBITDA	172	177	-2.8	53	59	-10.2
EBITDA margin	52.0%	51.6%	n/a	49.1%	50.9%	n/a
Hrvatske telekomunikacije¹						
Revenues	734	-	-	256	-	-
EBITDA	357	-	-	123	-	-
EBITDA margin	48.6%	-	-	48.0%	-	-

¹ Consolidated in Q4 /01.

Key operating data.

million	Sept. 30, 2002	Sept. 30, 2001	Q1-Q3/02 Q1-Q3/01	FY 2001
Channels total	57.3	56.8	0.9%	56.9
Germany				
- Analog channels	29.2	30.7	- 4.9%	30.3
- ISDN channels	22.0	19.8	11.1%	20.4
- T-DSL contracts sold	2.7	1.4	92.9%	2.2
- AktivPlus calling plans	10.2	7.5	36.0%	8.4
Eastern Europe				
MATÁV	2.9	2.9	0.0%	2.9
Slovenské Telekomunikácie	1.5	1.6	- 6.3%	1.6
Hrvatske ¹ telekomunikacije	1.8	1.8	0.0	1.7

¹ Pro forma numbers, Consolidated in Q4/01

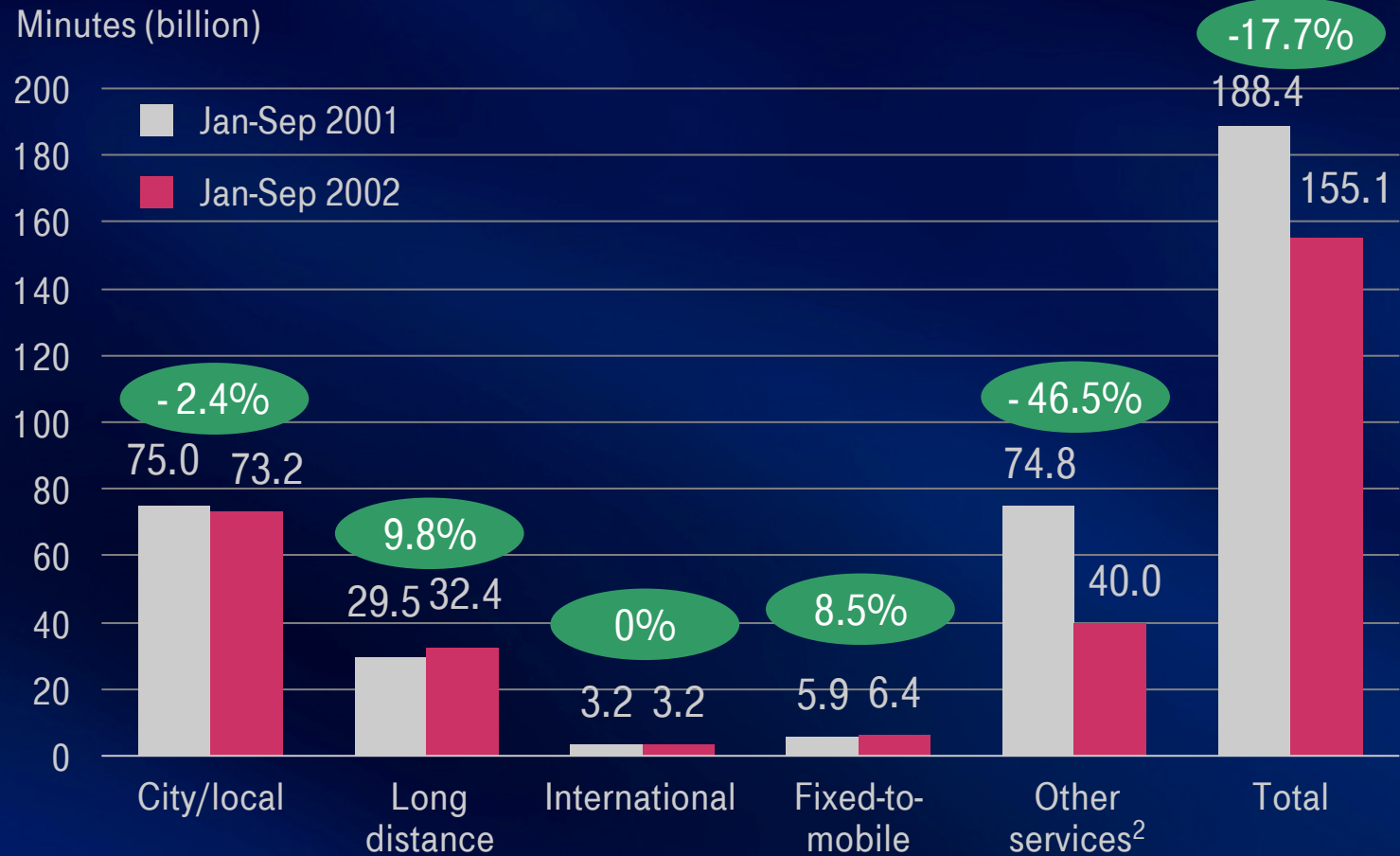
Access revenues.¹

€ million	Q1-Q3/02	Q1-Q3/01	Δ%	Q3/02	Q3/01	Δ%
Analog incl. T-DSL ²	3,276	3,160	3.7	1,105	1,043	5.9
ISDN incl. T-DSL ²	2,262	1,821	24.2	789	632	24.8
Total access revenues	5,538	4,981	11.2	1,895	1,675	13.1
- of which T-DSL	207	64	223.4	80	31	158.1

1 Unaudited.

2 Incl. T-DSL, depending on whether the T-DSL line is sold in connection with an analog line or ISDN.

Call minutes.¹



1 In the PSTN = Public Switched Telephone Network.

2 Incl. directory assistance, service numbers, public telephones, online.

Call prices.¹

Euros per 100 minutes



1 In the PSTN = Public Switched Telephone Network.

2 Incl. directory assistance, service numbers, public telephones, online.

Call revenues¹.



1 In the PSTN = Public Switched Telephone Network.

2 Incl. directory assistance, service numbers, public telephones, online.

T-Mobile

TMO Group¹. 2001 quarterly subscriber data (majority holdings only).

million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Subscribers (end of period)						
- Europe	37.032	38.456	38.456	38.806	39.506	40.850
- U.S.	6.325	6.993	6.993	7.501	8.027	8.896
- Total	43.357	45.449	45.449	46.307	47.533	49.746
Contract subscribers (end of period)						
- Europe	13.314	13.702	13.702	14.016	14.293	14.748
- U.S.	4.589	5.173	5.173	5.729	6.421	7.480
- Total	17.903	18.875	18.875	19.745	20.714	22.228
Prepay subscribers (end of period)						
- Europe	23.718	24.754	24.754	24.790	25.213	26.102
- U.S.	1.736	1.820	1.820	1.772	1.606	1.416
- T-Mobile Group	25.454	26.574	26.574	26.562	26.819	27.518
Gross adds	4.163	5.233	17.170	3.846	3.955	5.070
Net adds	1.563	2.092	8.371	858	1.226	2.213

1 Unaudited.

T-Mobile Germany. Key operating data.¹

million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Penetration	68.2%	68.6%	68.6%	68.7%	68.9%	69.6%
Subscribers (end of period)	22.555	23.081	23.081	23.038	23.262	23.798
- Contract	10.375	10.669	10.669	10.724	10.887	11.171
- Prepay	12.180	12.412	12.412	12.314	12.375	12.627
Market Share	40.4%	40.5%	40.5%	40.9%	40.8%	41.1%
Net adds	0.473	0.526	3.940	-0.043	0.224	0.536
- Contract	0.289	0.294	1.536	0.055	0.163	0.284
- Prepay	0.184	0.232	2.404	-0.098	0.061	0.252
Average monthly churn	1.5%	1.8%	1.4%	1.6%	1.5%	1.4%
- Contract	1.4%	1.7%	1.5%	1.4%	1.3%	1.2%
- Prepay	1.6%	1.9%	1.2%	1.8%	1.7%	1.6%

¹ Unaudited.

T-Mobile Germany. Key financial data.¹

€ million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Net revenues	1,794	1,877	7,075	1,796	1,925	2,069
EBITDA	716	757	2,549	735	805	858
EBITDA margin	39.9%	40.3%	36.0%	41.0%	41.8%	41.5%
SAC (€)	116	95	120	96	90	99
- Contract	187	155	189	172	159	174
- Prepay	40	46	63	32	32	38
ARPU (€)	24	24	24	23	25	26
- Contract	42	41	42	39	42	43
- Prepay	9	9	9	9	10	11
Capex (€) ²	140	207	585	67	74	69

1 Unaudited.

2 Excl. financial investments and licenses

T-Mobile UK. Key operating data. ¹

million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Penetration	77.7%	80.6%	80.6%	82.2%	83.5%	84.1%
Subscribers (end of period)	9.929	10.422	10.422	10.750	11.099	11.758
Contract	1.630	1.695	1.695	1.928	2.004 ²	2.107
Prepay	8.298	8.726	8.726	8.822	9.095	9.651
Market Share	21.5%	21.7%	21.7%	22.0%	22.3%	23.5%
Net adds	0.501	0.493	2.098	0.328	0.349	0.659
- Contract	0.007	0.065	-0.205	0.076	0.076	0.103
- Prepay	0.494	0.428	2.302	0.252	0.273	0.556
Average monthly churn	1.7%	2.7%	1.9%	2.0%	2.1%	1.9%
- Contract	3.0%	2.3%	3.3%	1.9%	2.9%	3.1%
- Prepay	1.4%	2.8%	1.6%	2.0%	1.8%	1.5%

¹ Unaudited.

² 156K wholesale subscribers were restated as contract subscribers in Q1/02.

T-Mobile UK. Key financial data.¹

€ million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Net revenues	852	872	3,279	920	929	1.054
EBITDA	139	169	537	199	237	227
EBITDA margin	16.3%	19.4%	16.4%	21.6%	25.5%	21.5%
SAC (€)	98	73	82	158	134	144
- Contract	391	300	343	412	369	377
- Prepay	45	37	39	56	28	43
ARPU (€) ³	27	27	27	28	28	29
- Contract	66	65	63	65	66	68
- Prepay	17	17	17	18	18	19
Capex ²	215	382	1,021	133	162	173

1 Unaudited.

2 Excl. financial investments and licenses.

3 Since beginning of 2002, ARPU figures do not contain Virgin Mobile, historic figures are restated.

T-Mobile Austria. Key operating data.¹

million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Penetration	74.0%	75.5%	75.5%	74.8%	75.0%	75.5%
Subscribers (end of period)	2.093	2.102	2.102	1.985	1.995	2.011
- Contract	0.891	0.891	0.891	0.878	0.880	0.890
- Prepay	1.202	1.211	1.211	1.107	1.115	1.121
Market Share	35.4	34.8%	34.8%	33.2%	33.2%	33.3%
Net adds	0.004	0.009	0.061	-0.118	0.010	0.016
- Contract	0.007	0.000	0.018	-0.014	0.002	0.010
- Prepay	-0.002	0.009	0.042	-0.104	0.008	0.006
Average monthly churn	1.6%	1.5%	1.6%	3.6%	1.8%	1.7%
- Contract	1.4%	1.4%	1.5%	1.9%	1.4%	1.4%
- Prepay	1.7%	1.5%	1.6%	5.0%	2.1%	2.0%

¹ Unaudited.

T-Mobile Austria. Key financial data.¹

€ million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Net revenues	260	274	1,052	254	242	258
EBITDA	58	87	261	77	93	52
EBITDA margin	22.4%	31.8%	24.8%	30.3%	38.5%	20.3%
SAC (€)	129	105	122	72	96	95
- Contract	193	154	194	123	164	188
- Prepay	75	62	63	45	59	33
ARPU (€)	28	29	28	28	30	31
- Contract	53	54	53	52	53	56
- Prepay	9	10	10	10	11	11
Capex ²	54	76	255	16	30	16

1 Unaudited.

2 Excl. financial investments and licenses.

RadioMobil. Key operating data.¹

million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Penetration	57.9%	67.7%	67.7%	71.9%	75.1%	79.2%
Subscribers (end of period)	2.455	2.850	2.850	3.033	3.150	3.283
- Contract	0.419	0.448	0.448	0.486	0.522	0.580
- Prepay	2.036	2.403	2.403	2.547	2.628	2.703
Market Share	41.2%	41.0%	41.0%	40.9%	40.7%	40.3%
Net adds	0.212	0.395	0.985	0.183	0.117	0.134
- Contract	0.005	0.029	0.058	0.039	0.035	0.058
- Prepay	0.207	0.366	0.928	0.144	0.081	0.075
Average monthly churn	0.6%	0.6%	0.6%	0.7%	0.8%	1.0%
- Contract	2.0%	1.5%	1.6%	0.7%	0.6%	0.6%
- Prepay	0.3%	0.4%	0.3%	0.7%	0.8%	1.1%

Note: consolidated from April 1, 2001.
1 Unaudited.

RadioMobil. Key financial data.^{1,2}

€ million	Q3/01	Q4/01	FY/01 ³	Q1/02	Q2/02	Q3/02
Net revenues	158	180	487	163	162	186
EBITDA	53	63 ⁴	155	77	75	95
EBITDA margin	33.8%	35.0%	31.9%	47.0%	46.0%	50.9%
SAC (€)	18	41	30	34	26	26
- Contract	56	57	53	35	45	43
- Prepay	15	39	28	34	20	18
ARPU (€)	19	18	18	14	16	17
- Contract	48	51	47	40	43	44
- Prepay	13	11	12	10	11	12
Capex ⁵	45	94	911	46	68	16

- 1 Unaudited.
- 2 Consolidated from April 1, 2001.
- 3 Q2 - Q4.
- 4 EBITDA includes one-off accruals.
- 5 Excl. financial investments and licenses.

T-Mobile USA. Key operating data.¹

million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Penetration	44.4%	45.7%	45.7%	47.8%	49.4%	51.0%
Subscribers (end of period)	6.325	6.993	6.993	7.501	8.027	8.896
- Contract	4.589	5.173	5.173	5.729	6.421	7.480
- Prepay	1.736	1.820	1.820	1.772	1.606	1.416
Market Share	5.0%	5.3%	5.3%	5.5%	5.7%	6.1%
Net adds	0.373	0.667	2.205	0.508	0.526	0.869
- Contract	0.368	0.583	1.854	0.556	0.692	1.059
- Prepay	0.005	0.084	0.351	-0.048	-0.166	-0.190
Average monthly churn	5.1%	4.8%	4.7%	4.4%	4.1%	4.2%
- Contract	3.6%	3.3%	3.3%	2.7%	2.4%	2.6%
- Prepay	9.0%	8.9%	8.7%	9.7%	10.4%	11.4%

Pro-forma incl. VoiceStream and Powertel.

Note: Market share includes six US national players only.

¹ Unaudited.

T-Mobile USA. Key financial data (US GAAP).^{1,2}

US\$ million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Net revenues	1,026	1,122	3,998	1,176	1,309	1,513
EBITDA	- 134	- 67	- 471	64	156	101
EBITDA margin	- 13.0%	- 5.9%	- 11.8%	5.5%	11.9%	6.7%
CPGA (US\$)	362	322	333	291	311	322
ARPU (US\$)						
- Blended	49	49	49	48	49	51
- Contract	54	52	53	51	52	53

Pro-forma incl. VoiceStream and Powertel.

1 T-Mobile USA consolidated from June 1, 2001.

2 Unaudited

T-Mobile USA. Key financial data (German GAAP).^{1,2}

€ million	Q3/01	Q4/01	FY/01	Q1/02	Q2/02	Q3/02
Net revenues	1,145	1,284	2,798	1,357	1,438	1,566
EBITDA	- 124	- 71	258	106	176	107
EBITDA margin	- 10.8%	- 5.5%	- 9.2%	7.8%	12.3%	6.8%
SACs (€)						
- Blended	278	261	261	234	211	231
- Contract	337	306	314	285	250	265
- Prepay	173	175	163	127	86	61
ARPU (€)						
- Blended	52	52	52	52	51	48
- Contract	60	58	60	57	57	53
- Prepay	32	34	33	34	29	27

1 Unaudited.

2 T-Mobile USA consolidated from June 1, 2001

T-Systems

Financials.

Facts & figures by Service Lines for 2002.¹

Revenue in € billion	Q1-Q3 2001	Q1-Q3 2002
Systems Integration	1.4	1,6
Computing Services	1.9	2.0
Desktop Services	1.1	1.2
Network Services	4.4	4.1
Web Host. & ASP Services	0.12	0.12
Consolidation	-0.4	-0.6
Revenue after consolidation	8.6	8.4

¹ Unaudited.

Financials.

Facts & figures by Service Lines for 2002.³

Revenue in € billion	Q3/01	Q3/02
Systems Integration	0.5	0.5
Computing Services	0.7	0.7
Desktop Services	0.4	0.4
Network Services	1.5	1.4
Web Host. & ASP Services	0.04	0.04
Consolidation	-0.2	-0.2
Revenue after consolidation	2.9	2.9
EBITDA margin ¹	9%	11.6% ²
Depreciation	-0.2	-0.4
Amortization of Goodwill	-0.1	-0.2
Employees	43,304	43,407

1 EBITDA margin after consolidation.

2 Before restructuring expenses.

3 Unaudited.

Financials.

Facts & figures by Service Lines for 2002.³

Revenue in € billion	Q1/02	Q2/02	Q3/02	Q1-Q3/02
Systems Integration	0.5	0.6	0.5	1.6
Computing Services	0.6	0.7	0.7	2.0
Desktop Services	0.4	0.4	0.4	1.2
Network Services	1.4	1.3	1.4	4.1
Web Host. & ASP Services	0.04	0.04	0.04	0.12
Consolidation	-0.3	-0.2	-0.2	-0.6
Revenue after consolidation	2.7	2.8	2.9	8.4
EBITDA margin ¹	10%	9%	11.6% ²	10%
Depreciation	-0.3	-0.4	-0.4	1.1
Amortization of Goodwill	-0.1	-0.2	-0.2	0.5
Employees	43,263	43,239	43,407	43,407

1 EBITDA margin after consolidation.

2 Before restructuring expenses.

3 Unaudited.

Service Line Systems Integration.³

€ billion	Q1-Q3 2001	Q1-Q3 2002
Revenue	1.4	1.6
- of which international	0.2	0.3
- of which intra-Group	0.7	0.8 ⁴
- Cost structure		
personnel costs	53%	52%
goods & services ¹	31%	27%
EBITDA margin	6%	9%
Depreciation	-0.0	-0.1
Employees	14,851	15,248
Operational figures: 12,629 software developers ² , 9 mn billed hours (cum.)		

1 Soft- and hardware for customer projects, freelancers.

2 Developers defined as pure professional staff.

3 Unaudited.

4 Rounded figures.

Service Line Systems Integration.³

€ billion	Q3/01	Q3/02
Revenue	0.5	0.5
- of which international	0.1	0.1
- of which intra-Group	0.2	0.3
- Cost structure personnel costs	53%	50%
goods & services ¹	30%	31%
EBITDA margin	9%	11%
Depreciation	-0.0	-0.0
Employees	14,851	15,248
Operational figures: 12,629 software developers ² , 2.9 million billed hours		

1 Soft- and hardware for customer projects, freelancers.

2 Developers defined as pure professional staff.

3 Unaudited.

Service Line Systems Integration.³

€ billion	Q1/02	Q2/02	Q3/02	Q1-Q3/02
Revenue	0.5	0.6	0.5	1.6
- of which international	0.1	0.1	0.1	0.3
- of which intra-Group	0.2	0.3	0.2	0.8 ⁴
- Cost structure personnel costs	55%	50%	54%	52%
goods & services ¹	26%	26%	31%	27%
EBITDA margin	8%	8%	11%	9%
Depreciation	- 0.0	- 0.0	- 0.0	- 0.1
Employees	15,109	14,998	15,248	15,248
Operational figures: 12,629 software developers ² , 9 mn billed hours (cum.)				

1 Soft- and hardware for customer projects, freelancers.

2 Developers defined as pure professional staff.

3 Unaudited.

4 Rounded figures.

Service Line Computing Services.³

€ billion	Q1-Q3 2001	Q1-Q3 2002
Revenue	1.7	2.0
- of which international	0.4	0.4
- of which intra-Group	1.1	1.1
- Cost structure personnel costs	27%	25%
goods & services ¹	24%	25%
EBITDA margin	30%	27%
Depreciation	-0.4	-0.3
Employees	9,036	9,124
Operational figures: 27,858 servers; 91,381 MIPS ² worldwide		

1 Leasing and maintenance for basic systems/hardware, external programming, external labor for customer projects.

2 Million instructions per second.

3 Unaudited.

Service Line Computing Services.³

€ billion	Q3/01	Q3/02
Revenue	0.7	0.7
- of which international	0.2	0.1
- of which intra-Group	0.4	0.4
- Cost structure personnel costs	25%	25%
goods & services ¹	24%	25%
EBITDA margin	30%	26%
Depreciation	-0.1	-0.1
Employees	9,036	9,124
Operational figures: 27,858 servers; 91,381 MIPS ² worldwide		

1 Leasing and maintenance for basic systems/hardware, external programming, external labor for customer projects.

2 Million instructions per second.

3 Unaudited.

Service Line Computing Services.³

€ billion	Q1/02	Q2/02	Q3/02	Q1-Q3/02
Revenue	0.6	0.7	0.7	2.0
- of which international	0.1	0.1	0.1	0.4 ⁴
- of which intra-Group	0.3	0.3	0.4	1.1 ⁴
- Cost structure personnel costs	26%	24%	25%	25%
goods & services ¹	23%	25%	25%	25%
EBITDA margin	25%	29%	26%	27%
Depreciation	- 0.1	- 0.1	- 0.1	- 0.3
Employees	8,912	8,949	9,124	9,124
Operational figures: 27,858 servers; 91,381 MIPS ² worldwide				

1 Leasing and maintenance for basic systems/hardware, external programming, external labor for customer projects.

2 Million instructions per second.

3 Unaudited.

4 Rounded figures.

Service Line Desktop Services.²

€ billion	Q1-Q3 2001	Q1-Q3 2002
Revenue	1.1	1.2
- of which international	0.3	0.3
- of which intra-Group	0.6	0.6
- Cost structure personnel costs	24%	24%
goods & services ¹	30%	43%
EBITDA margin	5%	6%
Depreciation	-0.0	-0.1
Employees	9,482	9,445
Operational figures: 1,186 million desktop systems under service		

1 Merchandize, e.g. computers, servers, routers, switches.

2 Unaudited.

Service Line Desktop Services.²

€ billion	Q3/01	Q3/02
Revenue	0.4	0.4
- of which international	0.1	0.1
- of which intra-Group	0.2	0.2
- Cost structure		
personnel costs	24%	22%
goods & services ¹	30%	42%
EBITDA margin	4%	6%
Depreciation	- 0.0	- 0.0
Employees	9,482	9,445
Operational figures: 1,186 million desktop systems under service		

1 Merchandize, e.g. computers, servers, routers, switches.

2 Unaudited.

Service Line Desktop Services.²

€ billion	Q1/02	Q2/02	Q3/02	Q1-Q3/02
Revenue	0.4	0.4	0.4	1.2
- of which international	0.1	0.1	0.1	0.3
- of which intra-Group	0.2	0.2	0.2	0.6
- Cost structure personnel costs	25%	24%	22%	24%
goods & services ¹	44%	42%	42%	43%
EBITDA margin	6%	6%	6%	6%
Depreciation	- 0.0	- 0.0	- 0.0	- 0.1
Employees	9,698	9,442	9,445	9,445
Operational figures: 1,186 million desktop systems under service				

1 Merchandize, e.g. computers, servers, routers, switches.

2 Unaudited.

Service Line Network Services.⁴

€ billion	Q1-Q3 2001	Q1-Q3 2002
Revenue	4.4	4.1
- of which international	0.2	0.2
- of which intra-Group	1.0	0.9
- of which Media Broadcast	0.4	0.4
- CS international	1.1	0.9
- of which Data Solution	1.3	1.3
- of which Voice Solution	0.5	0.4
- Cost structure		
personnel costs	6%	7%
goods & services ¹	78%	71%
EBITDA margin	- 1%	2% ³
Depreciation	-0.2	-0.6
Employees	8,086	8,837
Operational figures: 121 PoPs ² worldwide		

1 Mainly network services by T-Com.

2 Points of presence (Q3 change in evaluation).

3 Before restructuring expenses.

4 Unaudited.

Service Line Network Services.⁴

€ billion	Q3/01	Q3/02
Revenue	1.5	1.4
- of which international	0.1	0.1
- of which intra-Group	0.3	0.3
- of which Media Broadcast	0.1	0.1
- CS international	0.4	0.3
- of which Data Solution	0.5	0.4
- of which Voice Solution	0.2	0.2
- Cost structure		
personnel costs	7%	7%
goods & services ¹	75%	69%
EBITDA margin	3%	4% ³
Depreciation	-0.1	-0.2
Employees	8,086	8,837
Operational figures: 121 PoPs ² worldwide		

- 1 Mainly network services by T-Com.
- 2 Points of presence (Q3 change in evaluation).
- 3 Before restructuring expenses.
- 4 Unaudited.

Service Line Network Services.⁴

€ billion	Q1/02	Q2/02	Q3/02	Q1-Q3/02
Revenue	1.4	1.3	1.4	4.1
- of which international	0.1	0.1	0.1	0.3
- of which intra-Group	0.3	0.3	0.3	0.9
- of which Media Broadcast	0.1	0.2	0.1	0.4
- CS international	0.3	0.3	0.3	0.9
- of which Data Solution	0.5	0.4	0.4	1.3
- of which Voice Solution	0.2	0.1	0.2	0.4
- Cost structure personnel costs	6%	7%	7%	7%
goods & services ¹	75%	68%	69%	71%
EBITDA margin	3%	-2%	4% ³	2%
Depreciation	-0.1	-0.3	-0.2	0.6
Employees	8,793	9,092	8,837	8,837
Operational figures: 121 PoPs ² worldwide				

1 Mainly network services by T-Com.

2 Points of presence (Q3 change in evaluation).

3 Before restructuring expenses.

4 Unaudited.

Hosting & ASP Services.¹

€ billion	Q1-Q3 2001	Q1-Q3 2002
Revenue	0.12	0.12
- of which international	0.00	0.00
- of which intra-Group	0.05	0.05
- Cost structure personnel costs	40%	28%
goods & services ¹	32%	24%
EBITDA margin	- 32%	16%
Depreciation	0.0	0.0
Employees	848	751
Operational figures: 39,000 transactions		

¹ Unaudited.

Hosting & ASP Services.¹

€ billion	Q3/01	Q3/02
Revenue	0.04	0.04
of which international	0.00	0.00
- of which intra-Group	0.02	0.02
- Cost structure personnel costs	37%	29%
goods & services	27%	22%
EBITDA margin	- 63%	22%
Depreciation	0.0	0.0
Employees	848	751
Operational figures: 39,000 transactions		

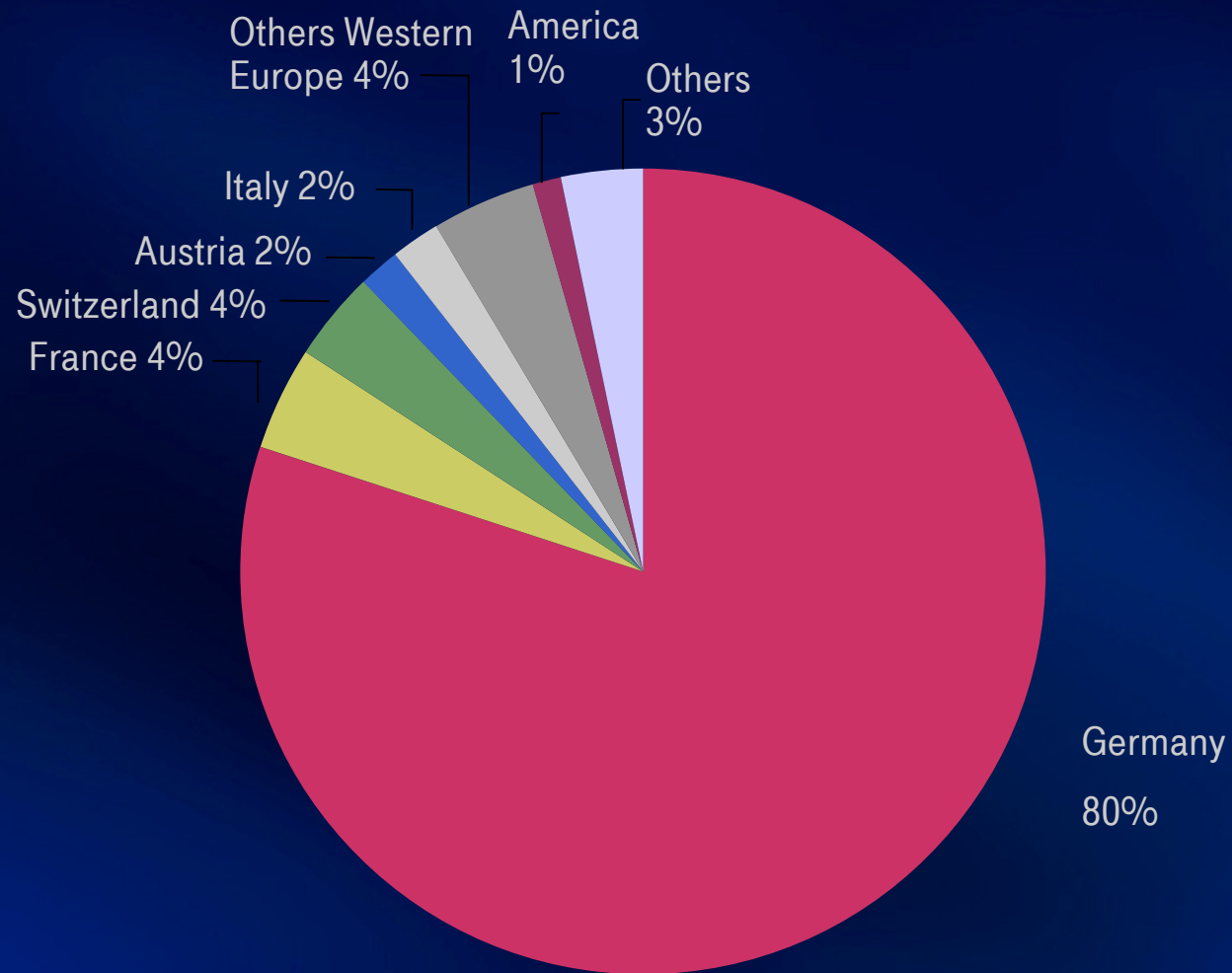
¹ Unaudited.

Hosting & ASP Services.¹

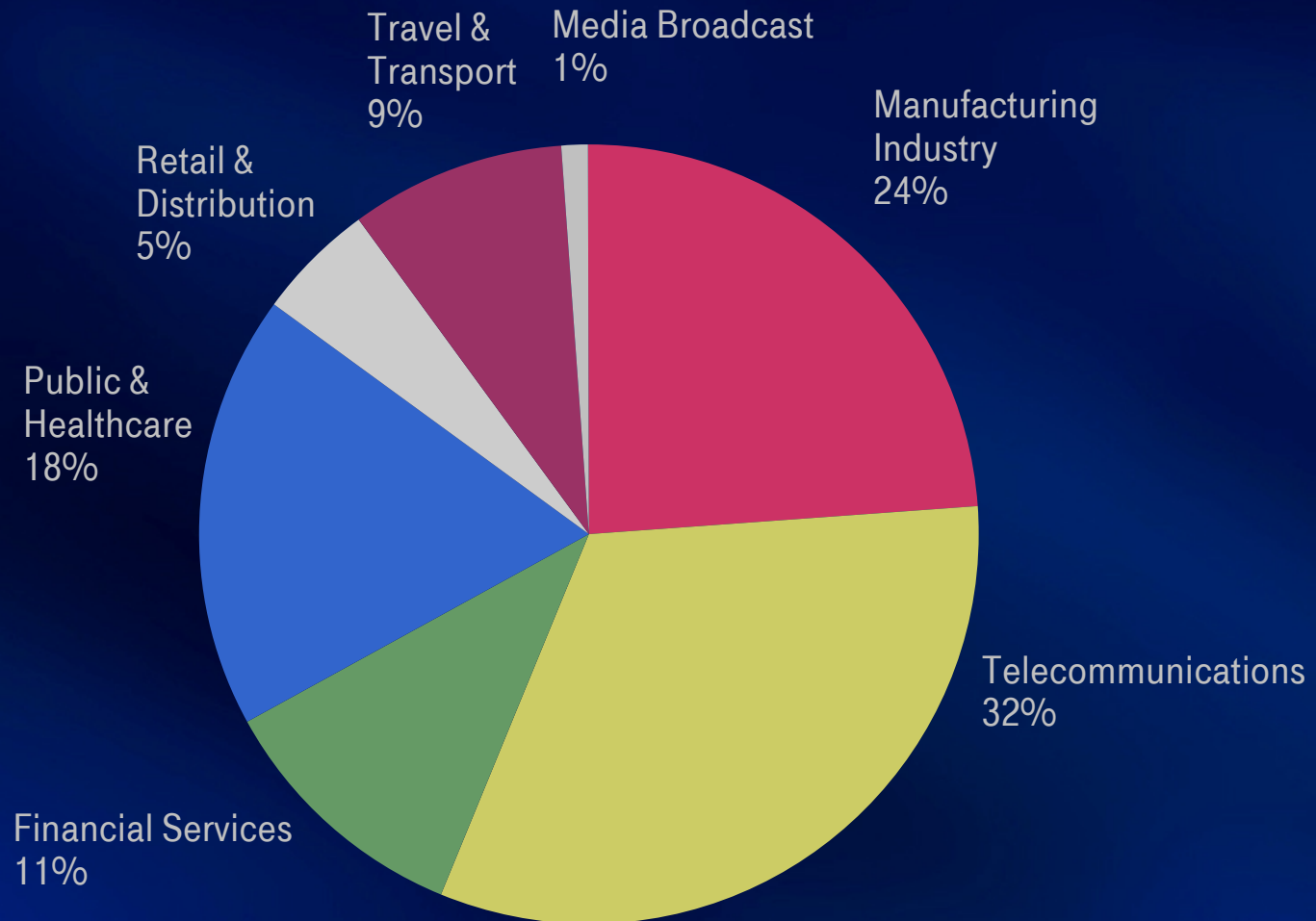
€ billion	Q1/02	Q2/02	Q3/02	Q1-Q3/02
Revenue	0.04	0.04	0.04	0.12
- of which international	0.00	0.00	0.00	0.00
- of which intra-Group	0.01	0.02	0.02	0.05
- Cost structure personnel costs	27%	28%	29%	28%
goods & services	31%	21%	22%	24%
EBITDA margin	0%	27%	22%	16%
Depreciation	0.0	0.0	0.0	0.0
Employees	751	758	751	751
Operational figures: 39,000 transactions				

¹ Unaudited.

T-Systems. Revenue breakdown by regions as of Q3/02.

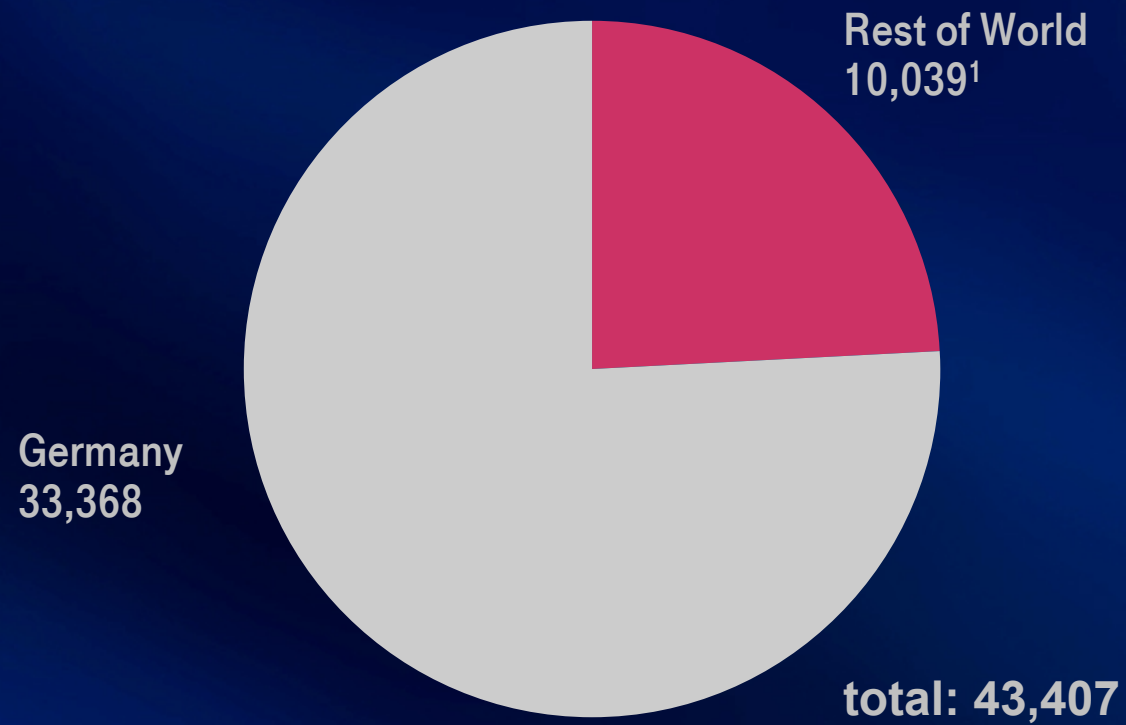


T-Systems. Revenue breakdown by industry segments as of Q3/02.



T-Systems.

Employees as of Q3 2002



¹ Includes IT International, SIRIS, Multilink, Pragonet, CS International.

T-Online

T-Online International AG. Strong operational performance.

- Further improvement of the group EBITDA to over € 50.4 million for the first three quarters of 2002
- Revenues increased by 38.5% compared to first three quarters of 2001
- Further improvement in the gross margin to over 50% in Q3 2002
- Subscribers grew by 21% to 11.8 million at the end of the third quarter 2002
- 2.5 million broadband subscribers in the T-Online group
- Increasing product offerings built on T-Online Vision and the business portal
- Positive development of the T-Zones

Others

Organisation Others

